



**March
2026**

Lawrence MLS Statistics



City of Lawrence Housing Report



Market Overview

City of Lawrence Home Sales Fell in March

Total home sales in the City of Lawrence fell last month to 67 units, compared to 72 units in March 2025. Total sales volume was \$23.3 million, down from a year earlier.

The median sale price in March was \$310,000, down from \$327,500 a year earlier. Homes that sold in March were typically on the market for 13 days and sold for 100.0% of their list prices.

City of Lawrence Active Listings Up at End of March

The total number of active listings in the City of Lawrence at the end of March was 127 units, up from 114 at the same point in 2025. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$464,900.

During March, a total of 127 contracts were written up from 126 in March 2025. At the end of the month, there were 148 contracts still pending.

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City of Lawrence Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2026	2025	2024	2026	2025	2024
Home Sales Change from prior year	67 -6.9%	72 14.3%	63 -16.0%	152 -16.9%	183 10.9%	165 3.8%	
Active Listings Change from prior year	127 11.4%	114 -8.1%	124 25.3%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.6 14.3%	1.4 -12.5%	1.6 45.5%	N/A	N/A	N/A	
New Listings Change from prior year	139 -5.4%	147 8.9%	135 16.4%	285 -2.1%	291 1.7%	286 20.2%	
Contracts Written Change from prior year	127 0.8%	126 11.5%	113 34.5%	255 -1.2%	258 7.5%	240 19.4%	
Pending Contracts Change from prior year	148 14.7%	129 4.9%	123 29.5%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	23,324 -9.5%	25,784 3.5%	24,904 10.8%	53,864 -16.4%	64,453 14.4%	56,326 13.9%	
Average	Sale Price Change from prior year	348,115 -2.8%	358,114 -9.4%	395,294 31.9%	354,365 0.6%	352,199 3.2%	341,368 9.8%
	List Price of Actives Change from prior year	489,997 14.9%	426,466 17.2%	363,744 -10.2%	N/A	N/A	N/A
	Days on Market Change from prior year	28 -34.9%	43 79.2%	24 -11.1%	35 -22.2%	45 45.2%	31 14.8%
	Percent of List Change from prior year	99.4% 0.0%	99.4% 0.2%	99.2% -0.8%	99.0% 0.0%	99.0% 0.2%	98.8% -0.7%
	Percent of Original Change from prior year	98.8% 0.1%	98.7% 0.0%	98.7% -1.0%	98.0% 0.0%	98.0% 0.2%	97.8% -1.1%
Median	Sale Price Change from prior year	310,000 -5.3%	327,500 -3.6%	339,900 24.4%	315,000 0.0%	315,000 3.3%	305,000 7.0%
	List Price of Actives Change from prior year	464,900 35.6%	342,900 5.5%	324,950 -16.7%	N/A	N/A	N/A
	Days on Market Change from prior year	13 18.2%	11 83.3%	6 20.0%	15 7.1%	14 40.0%	10 42.9%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	98.6% -0.6%	99.2% 0.4%	98.8% -1.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



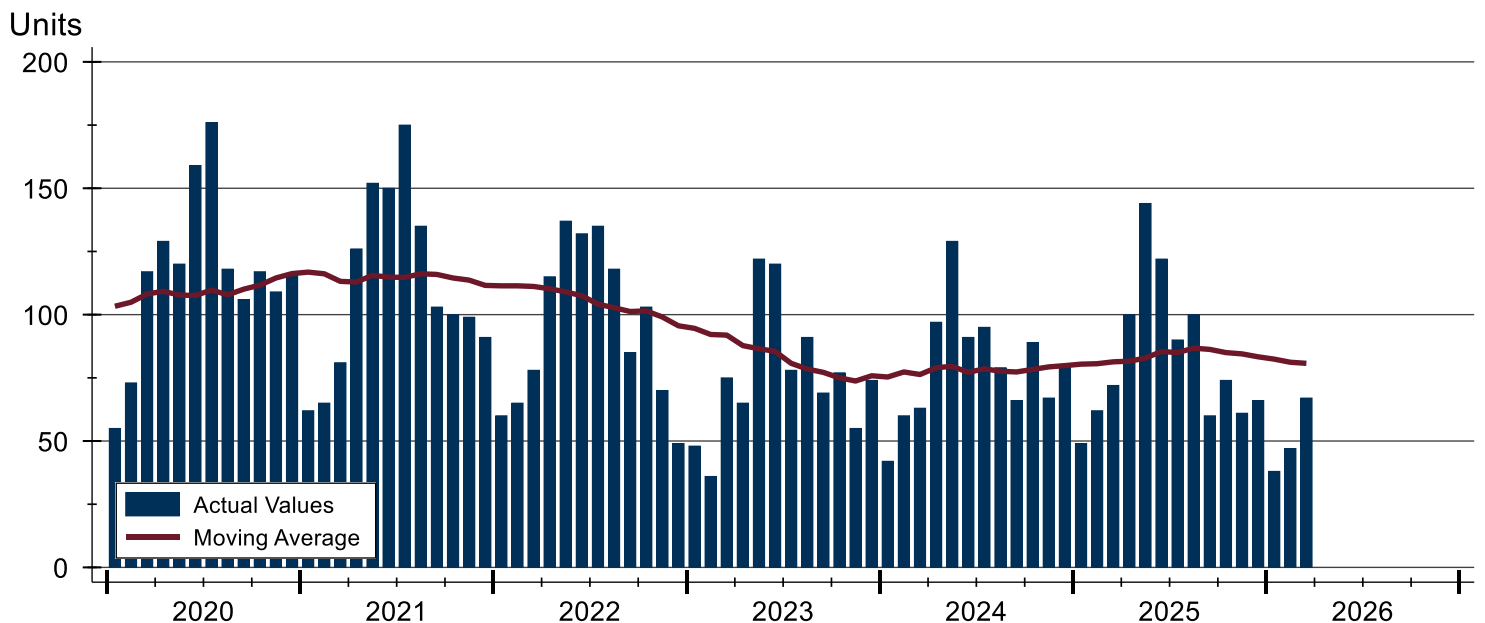
City of Lawrence Closed Listings Analysis

Summary Statistics for Closed Listings		2026	March 2025	Change	2026	Year-to-Date 2025	Change
Closed Listings		67	72	-6.9%	152	183	-16.9%
Volume (1,000s)		23,324	25,784	-9.5%	53,864	64,453	-16.4%
Months' Supply		1.6	1.4	14.3%	N/A	N/A	N/A
Average	Sale Price	348,115	358,114	-2.8%	354,365	352,199	0.6%
	Days on Market	28	43	-34.9%	35	45	-22.2%
	Percent of List	99.4%	99.4%	0.0%	99.0%	99.0%	0.0%
	Percent of Original	98.8%	98.7%	0.1%	98.0%	98.0%	0.0%
Median	Sale Price	310,000	327,500	-5.3%	315,000	315,000	0.0%
	Days on Market	13	11	18.2%	15	14	7.1%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	98.6%	99.2%	-0.6%

A total of 67 homes sold in the City of Lawrence in March, down from 72 units in March 2025. Total sales volume fell to \$23.3 million compared to \$25.8 million in the previous year.

The median sales price in March was \$310,000, down 5.3% compared to the prior year. Median days on market was 13 days, down from 23 days in February, but up from 10 in March 2025.

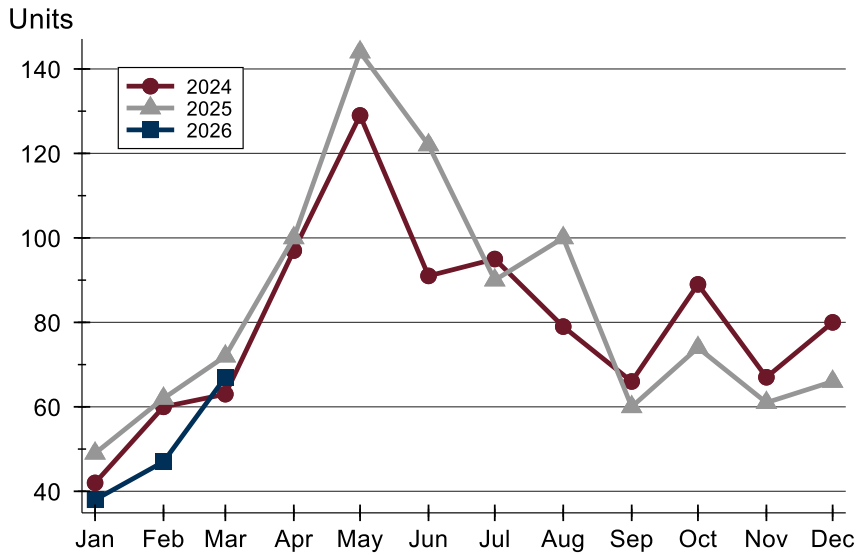
History of Closed Listings





City of Lawrence Closed Listings Analysis

Closed Listings by Month



Month	2024	2025	2026
January	42	49	38
February	60	62	47
March	63	72	67
April	97	100	
May	129	144	
June	91	122	
July	95	90	
August	79	100	
September	66	60	
October	89	74	
November	67	61	
December	80	66	

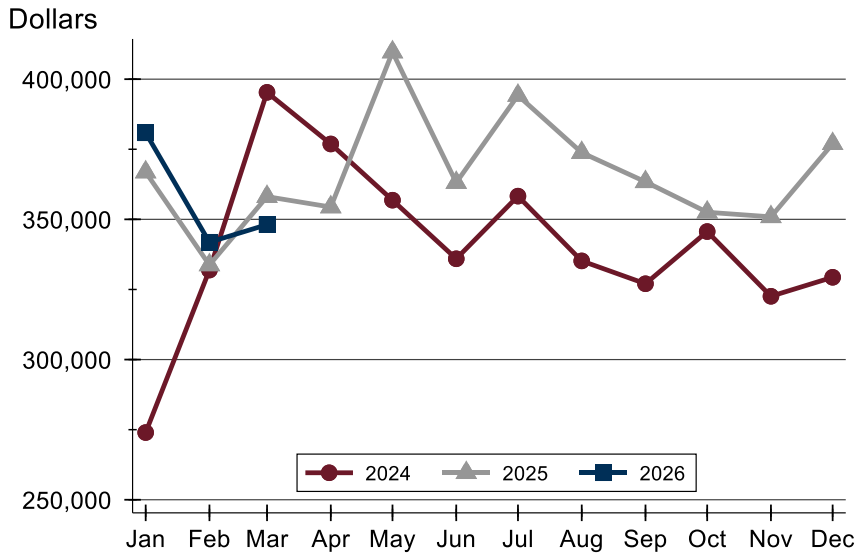
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.5%	12.0	80,000	80,000	82	82	80.0%	80.0%	80.0%	80.0%
\$100,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$199,999	3	4.5%	0.7	193,333	195,000	35	6	101.3%	100.0%	101.3%	100.0%
\$200,000-\$249,999	8	11.9%	0.8	229,094	225,950	53	48	99.6%	100.0%	97.1%	96.7%
\$250,000-\$299,999	18	26.9%	0.6	272,696	272,500	17	10	99.7%	99.4%	99.5%	98.6%
\$300,000-\$349,999	15	22.4%	0.9	324,587	325,000	29	9	99.6%	100.0%	99.2%	100.0%
\$350,000-\$399,999	7	10.4%	1.3	371,414	365,000	20	13	101.0%	100.0%	100.7%	100.0%
\$400,000-\$449,999	2	3.0%	1.1	415,000	415,000	27	27	98.9%	98.9%	97.8%	97.8%
\$450,000-\$499,999	1	1.5%	1.7	462,000	462,000	15	15	100.7%	100.7%	100.7%	100.7%
\$500,000-\$599,999	9	13.4%	2.0	552,967	545,000	30	10	98.6%	100.0%	97.7%	100.0%
\$600,000-\$749,999	2	3.0%	6.8	685,000	685,000	7	7	98.7%	98.7%	98.7%	98.7%
\$750,000-\$999,999	1	1.5%	3.7	815,000	815,000	5	5	102.0%	102.0%	102.0%	102.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



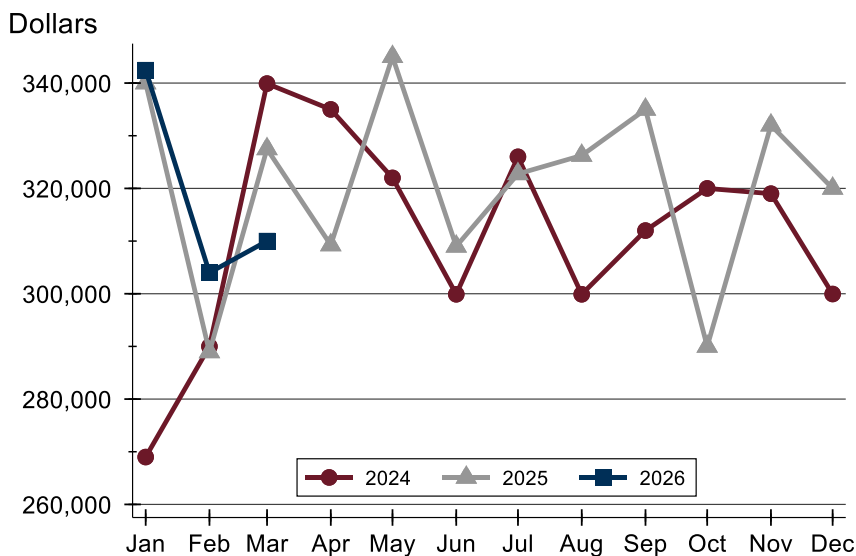
City of Lawrence Closed Listings Analysis

Average Price



Month	2024	2025	2026
January	273,973	366,863	380,868
February	331,921	333,742	341,848
March	395,294	358,114	348,115
April	376,885	354,396	
May	356,843	409,665	
June	335,946	363,112	
July	358,291	394,198	
August	335,185	373,798	
September	327,043	363,390	
October	345,662	352,531	
November	322,575	350,902	
December	329,339	376,963	

Median Price

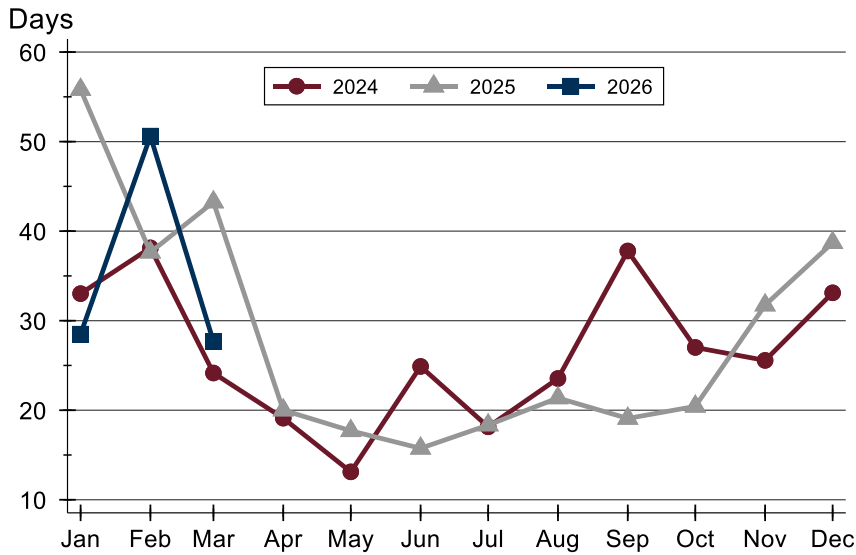


Month	2024	2025	2026
January	269,000	340,000	342,450
February	290,000	288,950	304,000
March	339,900	327,500	310,000
April	335,000	309,253	
May	322,000	345,000	
June	299,900	309,000	
July	326,000	322,750	
August	299,900	326,250	
September	312,000	335,000	
October	320,000	289,999	
November	319,000	332,000	
December	299,950	320,000	



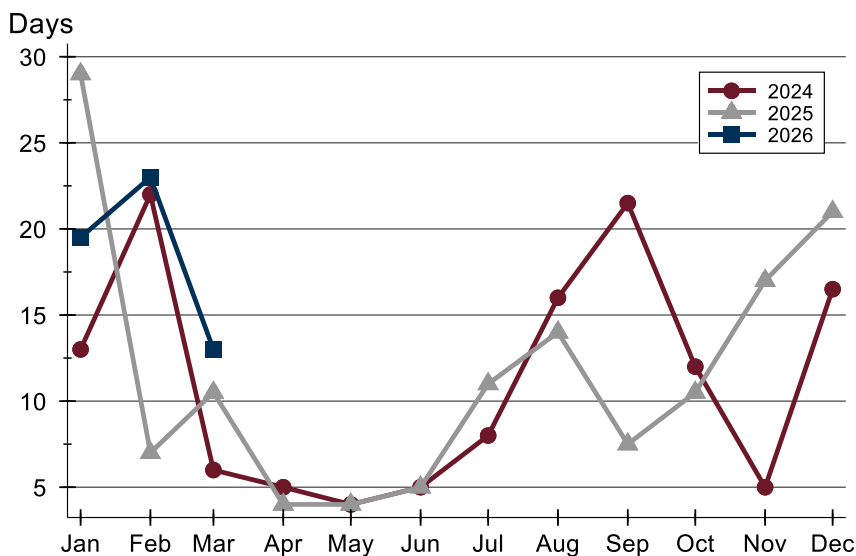
City of Lawrence Closed Listings Analysis

Average DOM



Month	2024	2025	2026
January	33	56	29
February	38	38	51
March	24	43	28
April	19	20	
May	13	18	
June	25	16	
July	18	18	
August	24	21	
September	38	19	
October	27	20	
November	26	32	
December	33	39	

Median DOM



Month	2024	2025	2026
January	13	29	20
February	22	7	23
March	6	11	13
April	5	4	
May	4	4	
June	5	5	
July	8	11	
August	16	14	
September	22	8	
October	12	11	
November	5	17	
December	17	21	



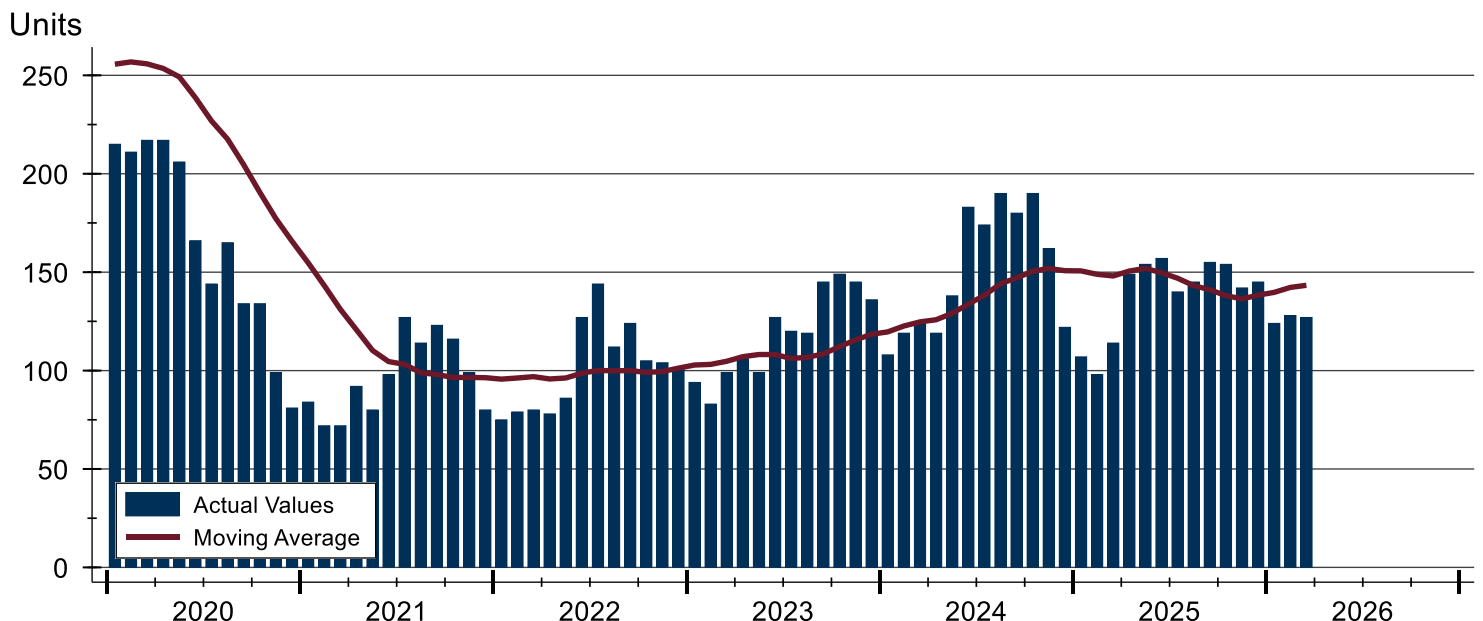
City of Lawrence Active Listings Analysis

Summary Statistics for Active Listings		2026	End of March 2025	Change
Active Listings		127	114	11.4%
Volume (1,000s)		62,230	48,617	28.0%
Months' Supply		1.6	1.4	14.3%
Average	List Price	489,997	426,466	14.9%
	Days on Market	46	62	-25.8%
	Percent of Original	98.8%	98.4%	0.4%
Median	List Price	464,900	342,900	35.6%
	Days on Market	19	32	-40.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 127 homes were available for sale in the City of Lawrence at the end of March. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of March was \$464,900, up 35.6% from 2025. The typical time on market for active listings was 19 days, down from 32 days a year earlier.

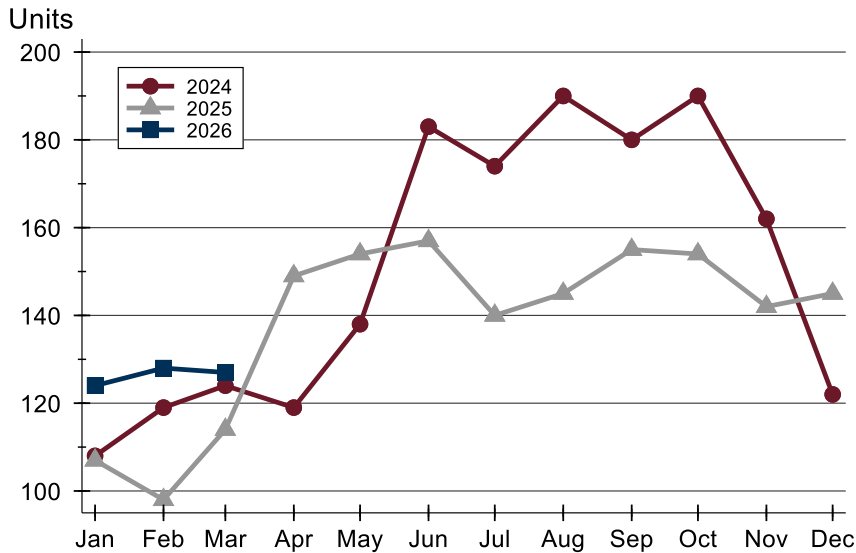
History of Active Listings





City of Lawrence Active Listings Analysis

Active Listings by Month



Month	2024	2025	2026
January	108	107	124
February	119	98	128
March	124	114	127
April	119	149	
May	138	154	
June	183	157	
July	174	140	
August	190	145	
September	180	155	
October	190	154	
November	162	142	
December	122	145	

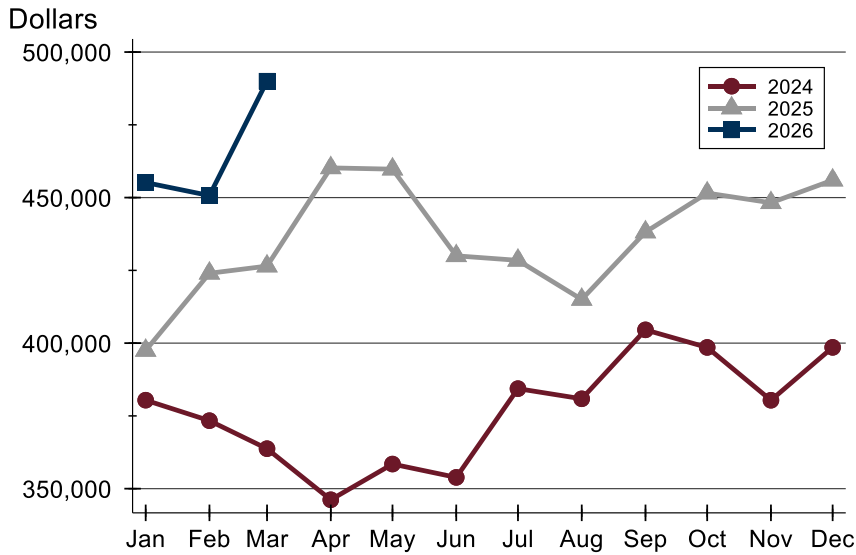
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	3.9%	12.0	86,914	89,950	56	40	94.2%	100.0%
\$100,000-\$149,999	7	5.5%	N/A	132,229	134,000	40	21	95.4%	100.0%
\$150,000-\$199,999	3	2.4%	0.7	168,300	159,900	25	5	100.0%	100.0%
\$200,000-\$249,999	8	6.3%	0.8	232,025	241,250	37	20	100.2%	100.0%
\$250,000-\$299,999	10	7.9%	0.6	282,270	285,000	26	6	99.6%	100.0%
\$300,000-\$349,999	12	9.4%	0.9	317,115	312,400	14	9	99.9%	100.0%
\$350,000-\$399,999	11	8.7%	1.3	376,473	375,000	46	36	98.9%	100.0%
\$400,000-\$449,999	7	5.5%	1.1	424,843	420,000	15	16	98.1%	100.0%
\$450,000-\$499,999	8	6.3%	1.7	475,938	476,950	41	33	98.8%	100.0%
\$500,000-\$599,999	14	11.0%	2.0	554,529	547,500	32	10	98.7%	100.0%
\$600,000-\$749,999	29	22.8%	6.8	653,159	649,000	72	66	99.3%	100.0%
\$750,000-\$999,999	7	5.5%	3.7	896,814	899,900	13	10	99.7%	100.0%
\$1,000,000 and up	6	4.7%	N/A	1,329,167	1,245,000	154	9	98.7%	100.0%



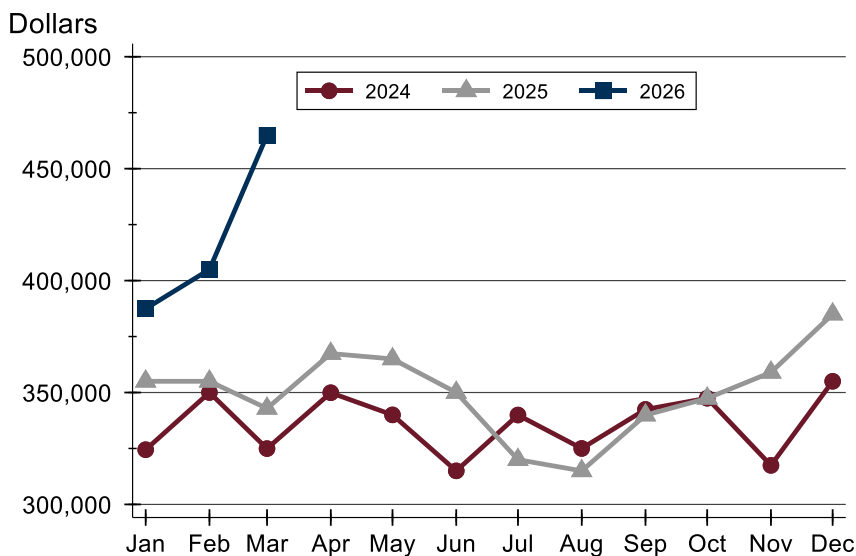
City of Lawrence Active Listings Analysis

Average Price



Month	2024	2025	2026
January	380,405	397,492	455,173
February	373,361	423,998	450,701
March	363,744	426,466	489,997
April	346,189	460,216	
May	358,466	459,766	
June	353,875	430,003	
July	384,366	428,439	
August	380,883	415,012	
September	404,570	438,170	
October	398,530	451,550	
November	380,374	448,229	
December	398,546	455,985	

Median Price

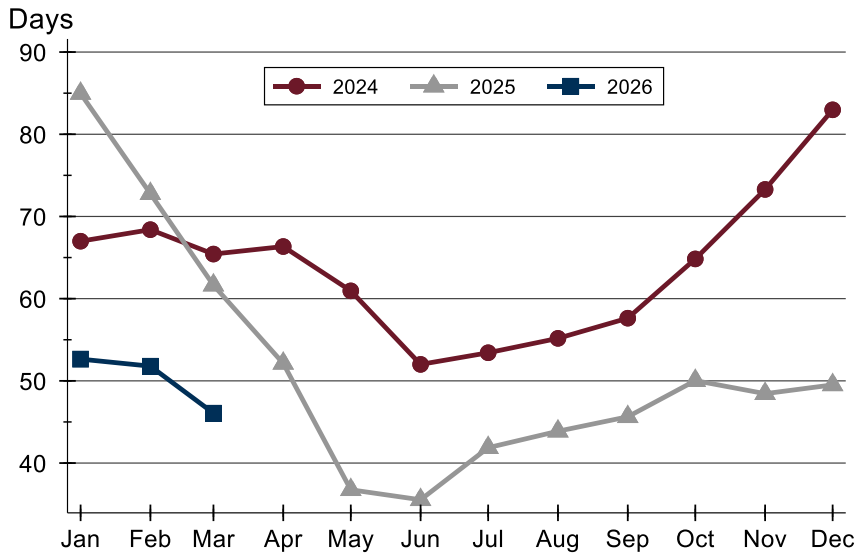


Month	2024	2025	2026
January	324,450	355,000	387,450
February	350,000	355,000	404,950
March	324,950	342,900	464,900
April	349,900	367,400	
May	340,000	365,000	
June	315,000	350,000	
July	339,950	320,000	
August	325,000	315,000	
September	342,450	339,900	
October	347,450	347,400	
November	317,450	359,000	
December	355,000	385,000	



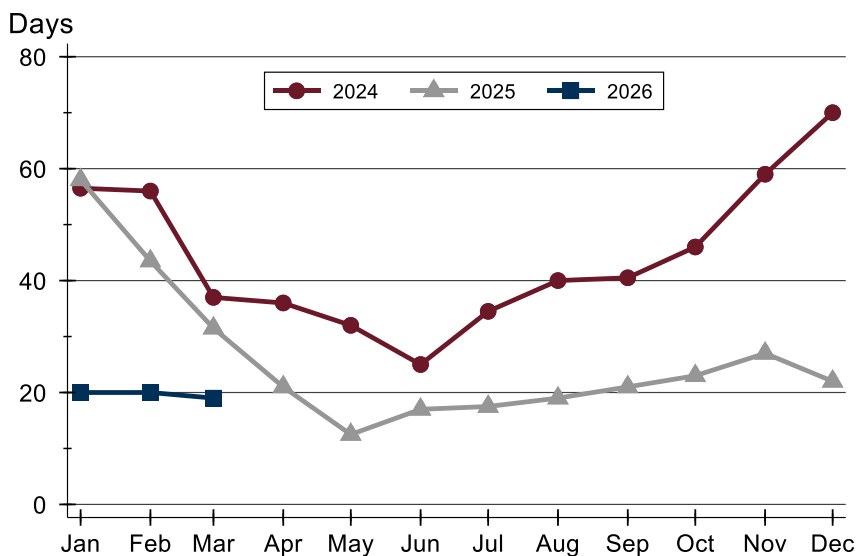
City of Lawrence Active Listings Analysis

Average DOM



Month	2024	2025	2026
January	67	85	53
February	68	73	52
March	65	62	46
April	66	52	
May	61	37	
June	52	36	
July	53	42	
August	55	44	
September	58	46	
October	65	50	
November	73	48	
December	83	50	

Median DOM

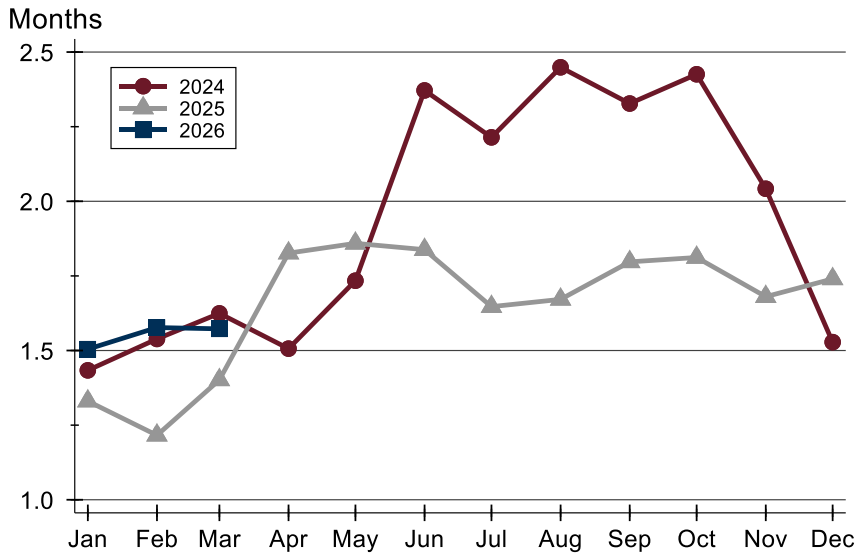


Month	2024	2025	2026
January	57	58	20
February	56	44	20
March	37	32	19
April	36	21	
May	32	13	
June	25	17	
July	35	18	
August	40	19	
September	41	21	
October	46	23	
November	59	27	
December	70	22	



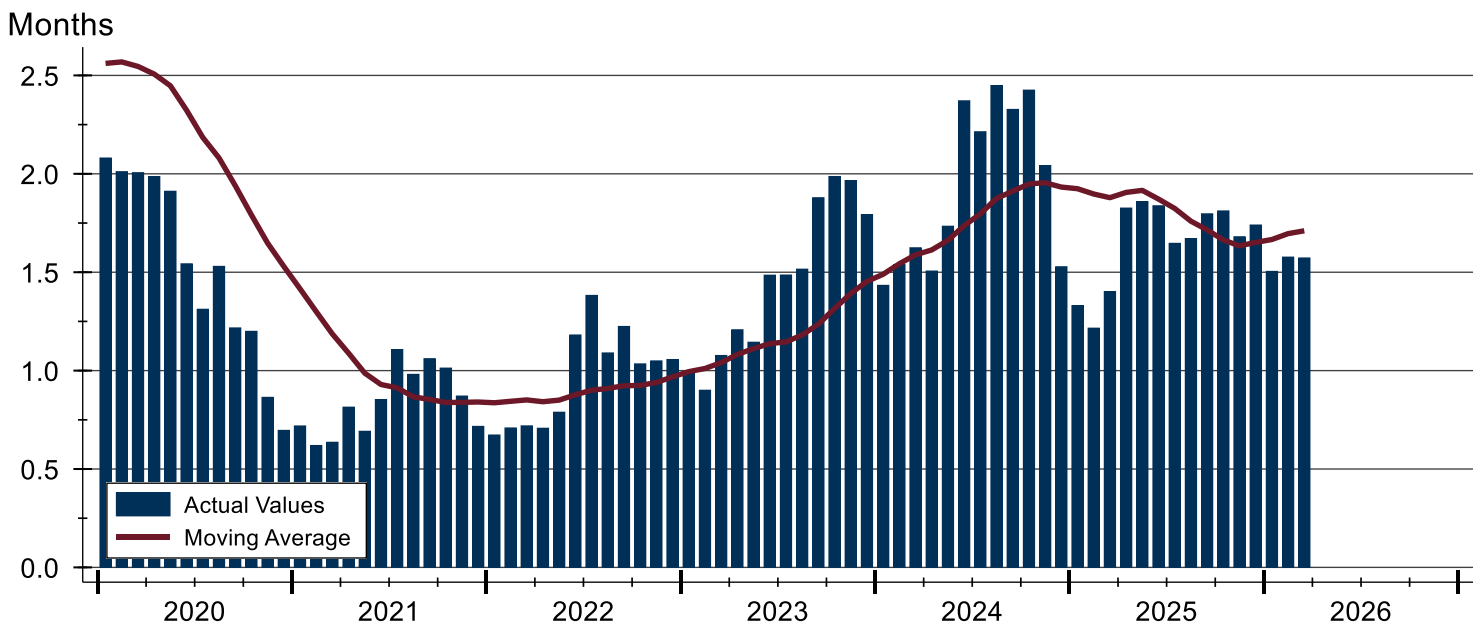
City of Lawrence Months' Supply Analysis

Months' Supply by Month



Month	2024	2025	2026
January	1.4	1.3	1.5
February	1.5	1.2	1.6
March	1.6	1.4	1.6
April	1.5	1.8	
May	1.7	1.9	
June	2.4	1.8	
July	2.2	1.6	
August	2.4	1.7	
September	2.3	1.8	
October	2.4	1.8	
November	2.0	1.7	
December	1.5	1.7	

History of Month's Supply





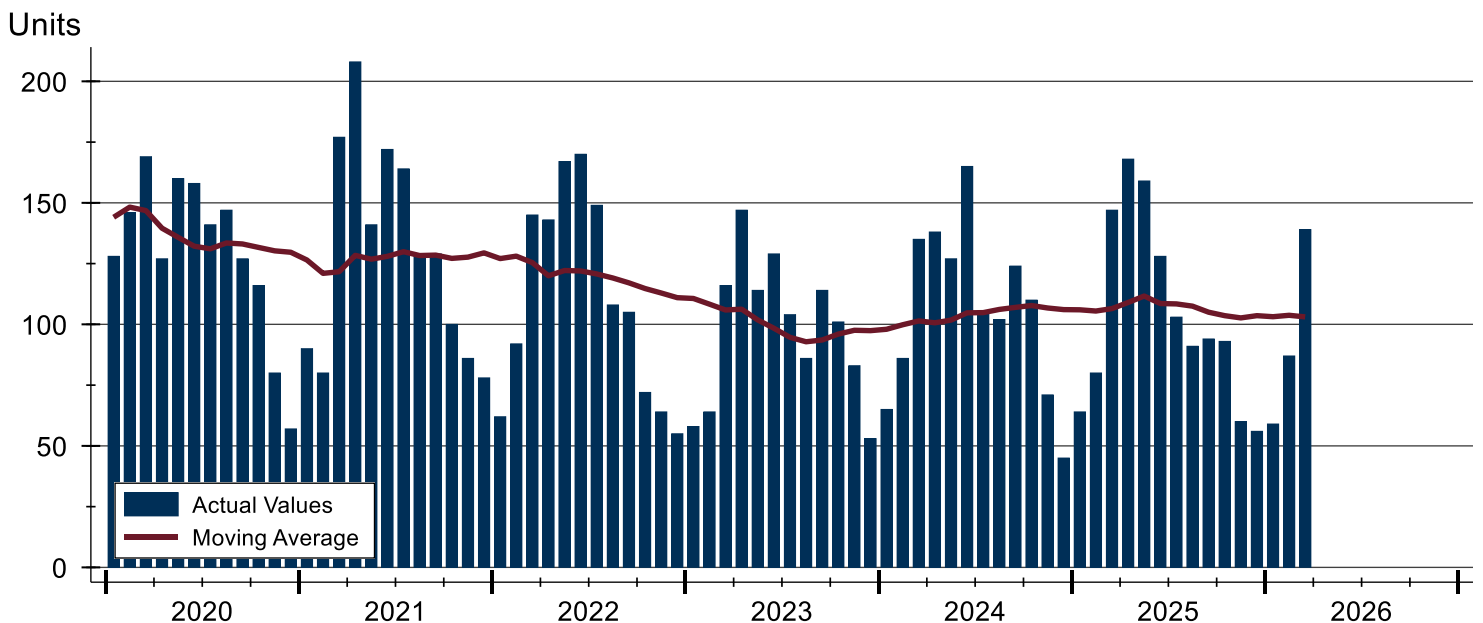
City of Lawrence New Listings Analysis

Summary Statistics for New Listings		2026	March 2025	Change
Current Month	New Listings	139	147	-5.4%
	Volume (1,000s)	61,304	58,251	5.2%
	Average List Price	441,032	396,268	11.3%
	Median List Price	360,000	315,000	14.3%
Year-to-Date	New Listings	285	291	-2.1%
	Volume (1,000s)	118,341	111,568	6.1%
	Average List Price	415,231	383,394	8.3%
	Median List Price	349,000	314,900	10.8%

A total of 139 new listings were added in the City of Lawrence during March, down 5.4% from the same month in 2025. Year-to-date the City of Lawrence has seen 285 new listings.

The median list price of these homes was \$360,000 up from \$315,000 in 2025.

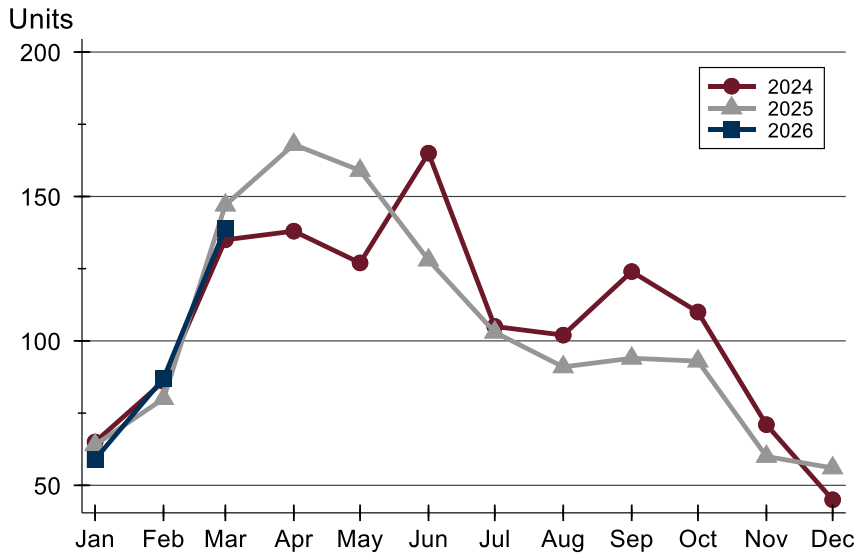
History of New Listings





City of Lawrence New Listings Analysis

New Listings by Month



Month	2024	2025	2026
January	65	64	59
February	86	80	87
March	135	147	139
April	138	168	
May	127	159	
June	165	128	
July	105	103	
August	102	91	
September	124	94	
October	110	93	
November	71	60	
December	45	56	

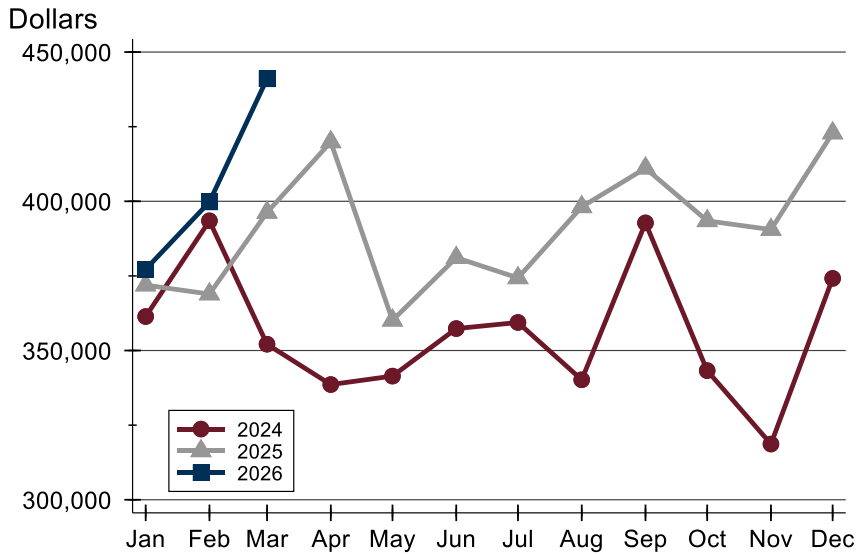
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	1.4%	134,450	134,450	8	8	100.0%	100.0%
\$150,000-\$199,999	2	1.4%	172,500	172,500	4	4	100.0%	100.0%
\$200,000-\$249,999	13	9.4%	234,877	240,000	4	4	100.0%	100.0%
\$250,000-\$299,999	23	16.5%	279,965	279,000	5	4	99.7%	100.0%
\$300,000-\$349,999	23	16.5%	328,267	325,000	7	4	99.9%	100.0%
\$350,000-\$399,999	15	10.8%	367,325	360,000	7	3	100.3%	100.0%
\$400,000-\$449,999	15	10.8%	423,760	425,000	10	6	99.8%	100.0%
\$450,000-\$499,999	10	7.2%	478,150	474,950	7	6	99.5%	100.0%
\$500,000-\$599,999	13	9.4%	548,415	534,900	10	6	99.8%	100.0%
\$600,000-\$749,999	12	8.6%	640,992	639,000	7	5	100.3%	100.0%
\$750,000-\$999,999	6	4.3%	899,633	924,950	10	8	99.6%	100.0%
\$1,000,000 and up	5	3.6%	1,356,000	1,295,000	9	4	100.0%	100.0%



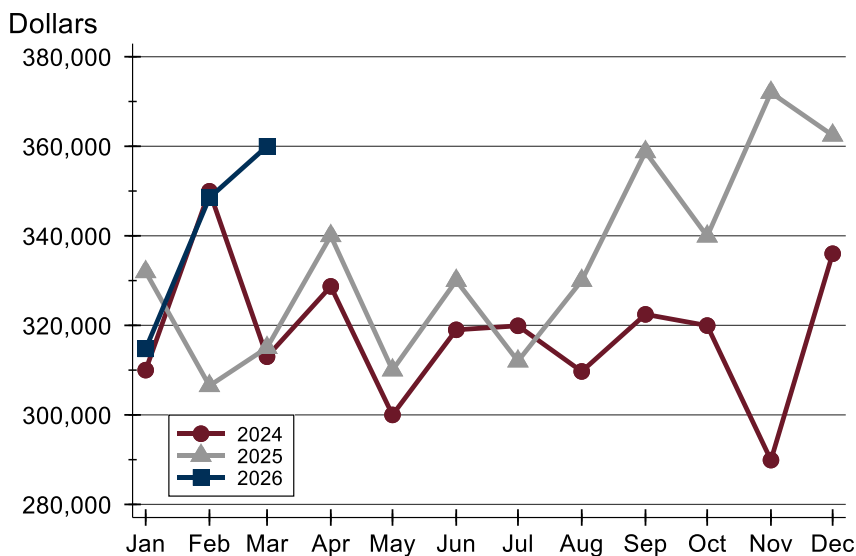
City of Lawrence New Listings Analysis

Average Price



Month	2024	2025	2026
January	361,397	371,917	377,225
February	393,460	368,919	399,780
March	352,127	396,268	441,032
April	338,599	419,880	
May	341,437	360,126	
June	357,359	381,115	
July	359,406	374,334	
August	340,199	398,141	
September	392,773	411,090	
October	343,271	393,452	
November	318,672	390,525	
December	374,167	422,869	

Median Price



Month	2024	2025	2026
January	310,000	331,950	314,750
February	349,950	306,500	348,500
March	313,000	315,000	360,000
April	328,700	340,000	
May	299,999	310,000	
June	319,000	330,000	
July	319,900	312,000	
August	309,700	330,000	
September	322,450	358,750	
October	319,950	339,900	
November	289,900	372,000	
December	336,000	362,450	



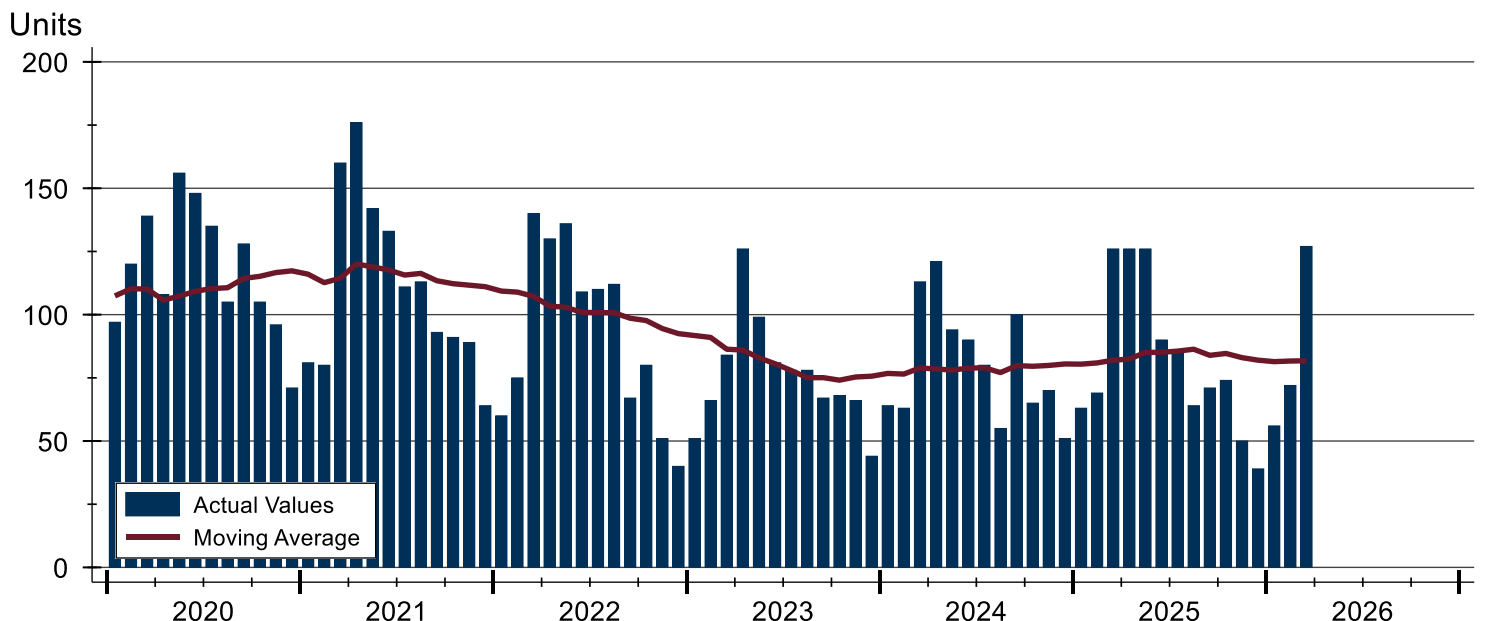
City of Lawrence Contracts Written Analysis

Summary Statistics for Contracts Written		2026	March 2025	Change	2026	Year-to-Date 2025	Change
Contracts Written		127	126	0.8%	255	258	-1.2%
Volume (1,000s)		49,539	50,033	-1.0%	94,645	97,283	-2.7%
Average	Sale Price	390,069	397,088	-1.8%	371,156	377,065	-1.6%
	Days on Market	18	19	-5.3%	28	30	-6.7%
	Percent of Original	99.5%	100.2%	-0.7%	98.8%	99.4%	-0.6%
Median	Sale Price	349,000	314,950	10.8%	329,900	314,950	4.7%
	Days on Market	6	4	50.0%	8	5	60.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 127 contracts for sale were written in the City of Lawrence during the month of March, up from 126 in 2025. The median list price of these homes was \$349,000, up from \$314,950 the prior year.

Half of the homes that went under contract in March were on the market less than 6 days, compared to 4 days in March 2025.

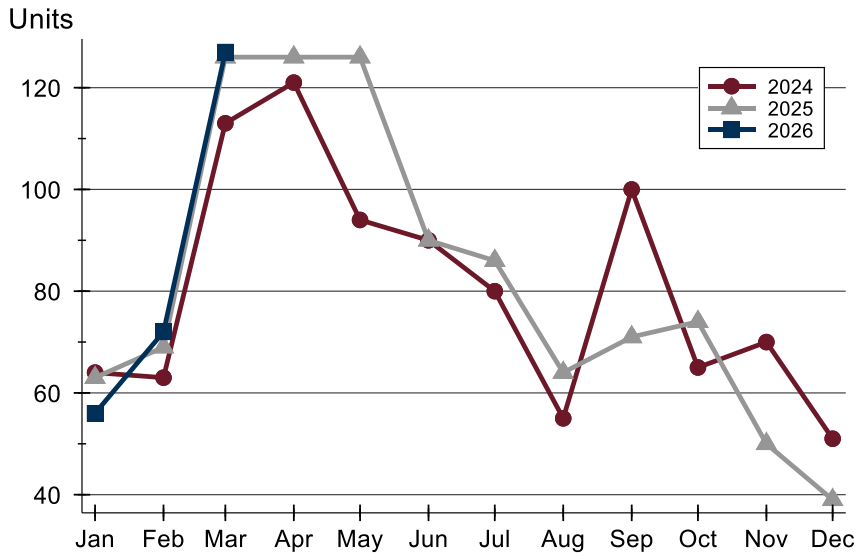
History of Contracts Written





City of Lawrence Contracts Written Analysis

Contracts Written by Month



Month	2024	2025	2026
January	64	63	56
February	63	69	72
March	113	126	127
April	121	126	
May	94	126	
June	90	90	
July	80	86	
August	55	64	
September	100	71	
October	65	74	
November	70	50	
December	51	39	

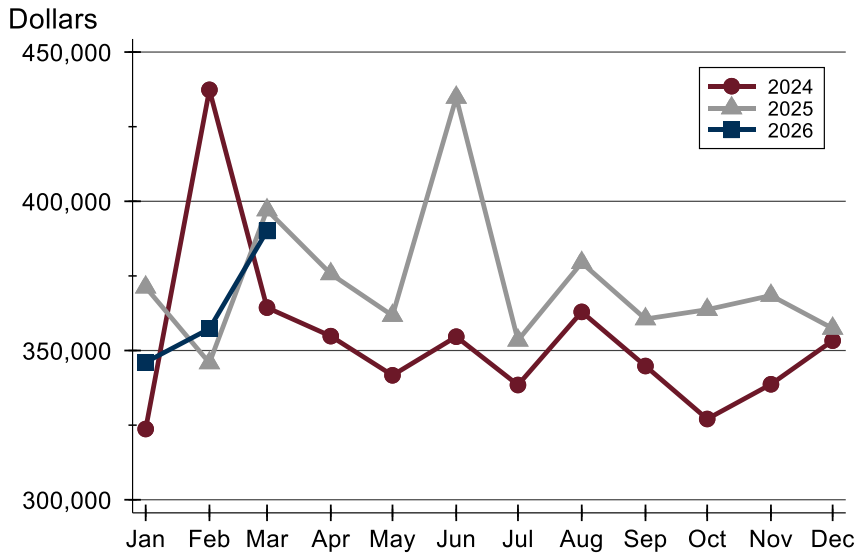
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	1	0.8%	120,000	120,000	10	10	100.0%	100.0%
\$150,000-\$199,999	4	3.1%	190,950	192,450	19	19	105.5%	104.2%
\$200,000-\$249,999	10	7.9%	238,840	242,400	7	4	99.7%	100.0%
\$250,000-\$299,999	26	20.5%	280,158	279,950	9	6	99.0%	100.0%
\$300,000-\$349,999	25	19.7%	329,970	329,900	18	6	99.5%	100.0%
\$350,000-\$399,999	18	14.2%	370,715	360,000	20	4	99.5%	100.0%
\$400,000-\$449,999	17	13.4%	422,665	425,000	27	7	98.7%	100.0%
\$450,000-\$499,999	6	4.7%	478,483	479,500	8	5	100.0%	100.0%
\$500,000-\$599,999	8	6.3%	545,150	543,700	48	17	98.6%	100.0%
\$600,000-\$749,999	8	6.3%	667,863	662,000	20	8	100.0%	100.0%
\$750,000-\$999,999	2	1.6%	777,500	777,500	32	32	97.3%	97.3%
\$1,000,000 and up	2	1.6%	1,372,500	1,372,500	9	9	100.0%	100.0%



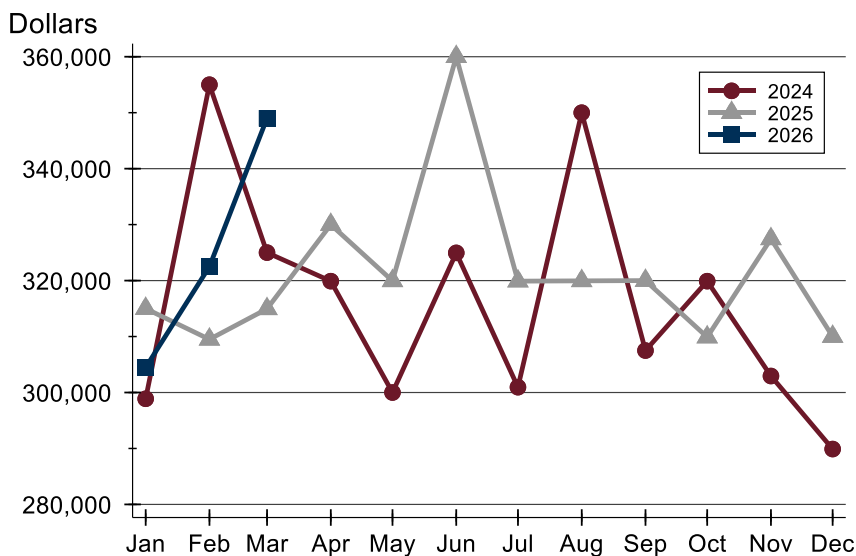
City of Lawrence Contracts Written Analysis

Average Price



Month	2024	2025	2026
January	323,707	371,215	346,068
February	437,352	345,843	357,308
March	364,385	397,088	390,069
April	354,828	375,675	
May	341,694	361,708	
June	354,642	434,789	
July	338,454	353,418	
August	362,953	379,417	
September	344,812	360,576	
October	327,064	363,710	
November	338,691	368,432	
December	353,308	357,411	

Median Price

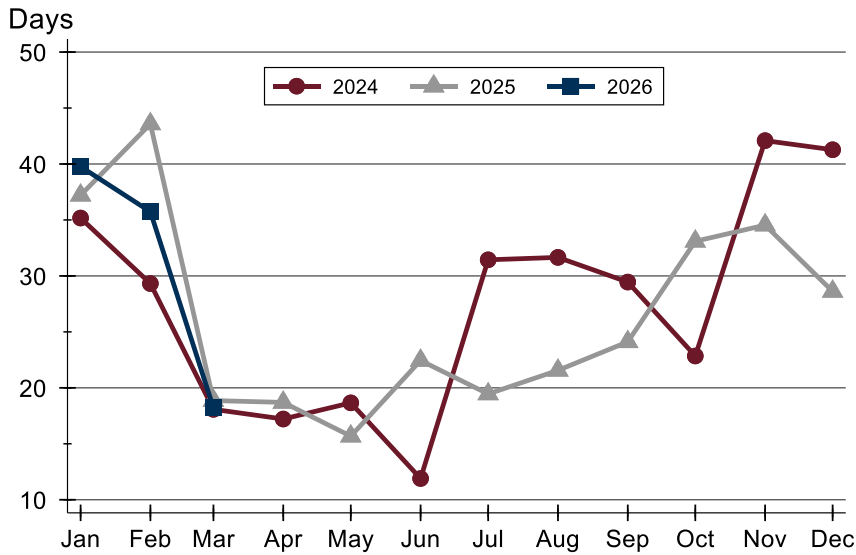


Month	2024	2025	2026
January	298,880	315,000	304,475
February	355,000	309,500	322,500
March	325,000	314,950	349,000
April	319,900	330,000	
May	300,000	319,950	
June	324,950	360,000	
July	300,950	319,900	
August	350,000	319,950	
September	307,500	320,000	
October	319,900	309,900	
November	302,950	327,450	
December	289,900	310,000	



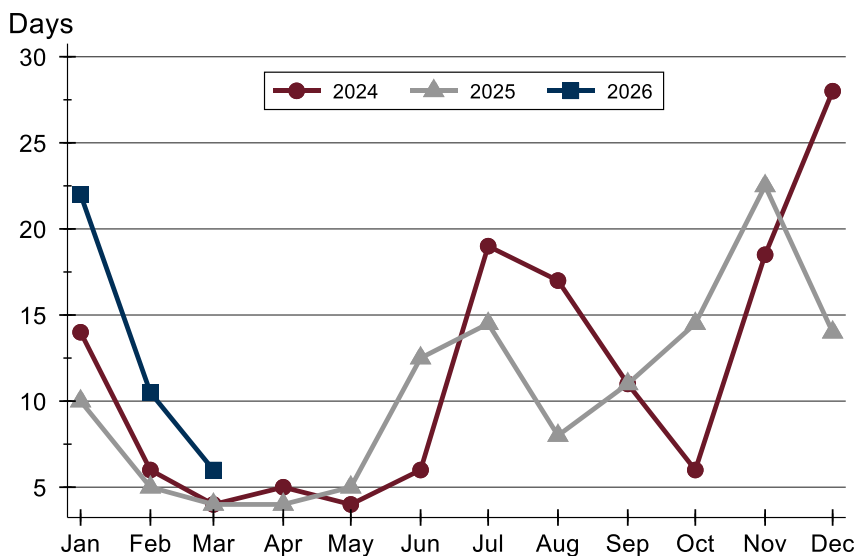
City of Lawrence Contracts Written Analysis

Average DOM



Month	2024	2025	2026
January	35	37	40
February	29	44	36
March	18	19	18
April	17	19	
May	19	16	
June	12	22	
July	31	19	
August	32	22	
September	29	24	
October	23	33	
November	42	35	
December	41	29	

Median DOM



Month	2024	2025	2026
January	14	10	22
February	6	5	11
March	4	4	6
April	5	4	
May	4	5	
June	6	13	
July	19	15	
August	17	8	
September	11	11	
October	6	15	
November	19	23	
December	28	14	



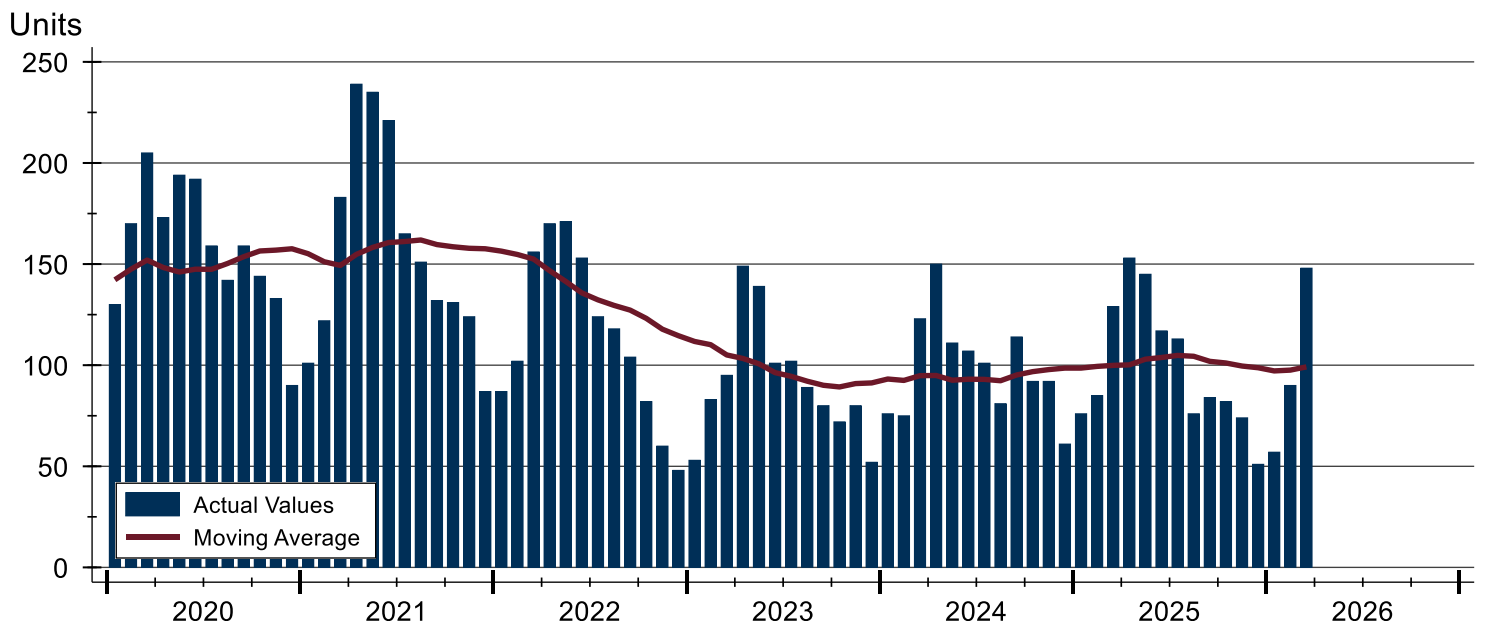
City of Lawrence Pending Contracts Analysis

Summary Statistics for Pending Contracts		2026	End of March 2025	Change
Pending Contracts		148	129	14.7%
Volume (1,000s)		56,993	46,910	21.5%
Average	List Price	385,089	363,646	5.9%
	Days on Market	21	19	10.5%
	Percent of Original	99.2%	99.4%	-0.2%
Median	List Price	348,750	315,000	10.7%
	Days on Market	7	4	75.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 148 listings in the City of Lawrence had contracts pending at the end of March, up from 129 contracts pending at the end of March 2025.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

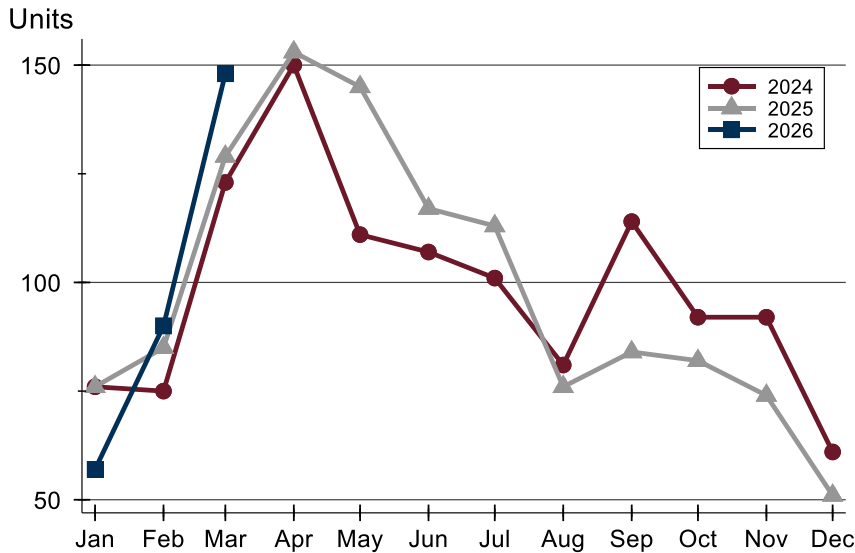
History of Pending Contracts





City of Lawrence Pending Contracts Analysis

Pending Contracts by Month



Month	2024	2025	2026
January	76	76	57
February	75	85	90
March	123	129	148
April	150	153	
May	111	145	
June	107	117	
July	101	113	
August	81	76	
September	114	84	
October	92	82	
November	92	74	
December	61	51	

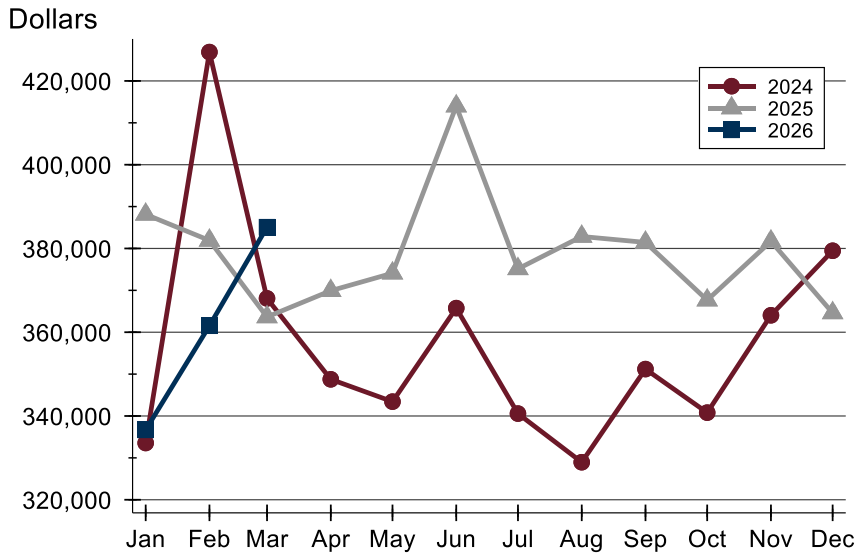
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	3	2.0%	126,317	120,000	40	10	95.8%	100.0%
\$150,000-\$199,999	6	4.1%	189,775	192,450	51	32	97.6%	100.0%
\$200,000-\$249,999	10	6.8%	236,840	242,400	7	4	99.2%	100.0%
\$250,000-\$299,999	31	20.9%	277,674	275,000	13	6	99.6%	100.0%
\$300,000-\$349,999	28	18.9%	328,363	325,000	13	6	99.6%	100.0%
\$350,000-\$399,999	19	12.8%	373,730	360,000	18	3	99.3%	100.0%
\$400,000-\$449,999	18	12.2%	421,406	422,450	25	7	98.8%	100.0%
\$450,000-\$499,999	9	6.1%	474,433	470,000	29	6	100.0%	100.0%
\$500,000-\$599,999	11	7.4%	548,836	547,500	46	10	98.6%	100.0%
\$600,000-\$749,999	9	6.1%	667,989	669,000	26	8	100.0%	100.0%
\$750,000-\$999,999	2	1.4%	777,500	777,500	32	32	97.3%	97.3%
\$1,000,000 and up	2	1.4%	1,372,500	1,372,500	9	9	100.0%	100.0%



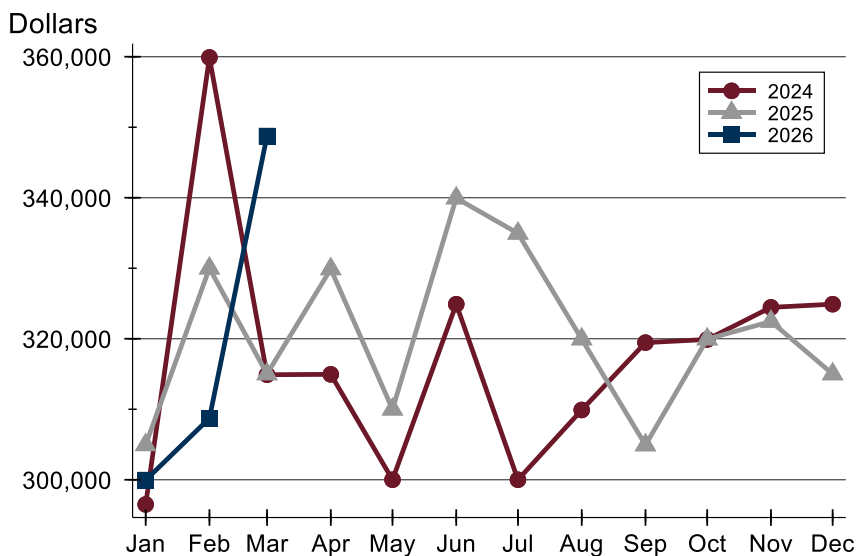
City of Lawrence Pending Contracts Analysis

Average Price



Month	2024	2025	2026
January	333,556	388,137	336,683
February	426,894	381,923	361,544
March	368,083	363,646	385,089
April	348,759	369,918	
May	343,428	374,093	
June	365,760	413,985	
July	340,577	375,138	
August	328,967	382,863	
September	351,206	381,444	
October	340,800	367,657	
November	364,048	381,714	
December	379,455	364,610	

Median Price

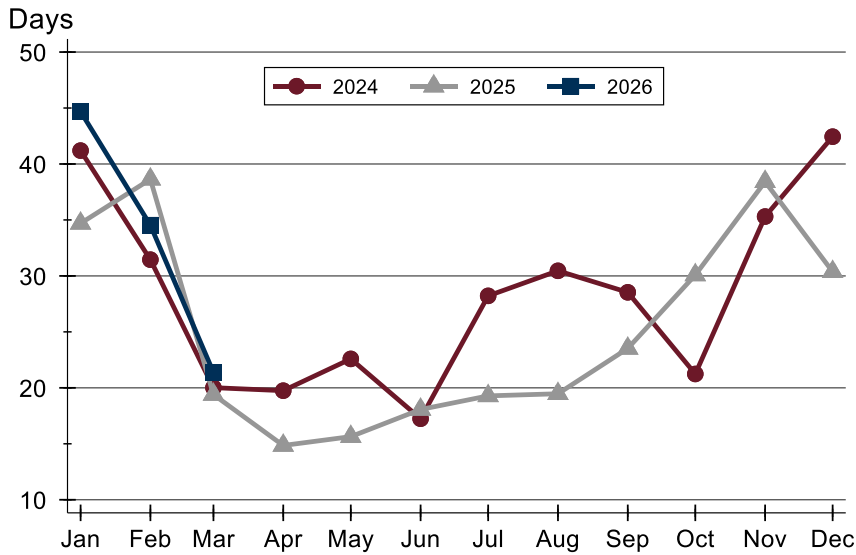


Month	2024	2025	2026
January	296,500	304,950	299,950
February	359,900	330,000	308,725
March	314,900	315,000	348,750
April	314,950	329,900	
May	300,000	310,000	
June	324,900	339,950	
July	300,000	334,950	
August	309,900	319,950	
September	319,450	304,925	
October	319,900	319,950	
November	324,450	322,450	
December	324,900	315,000	



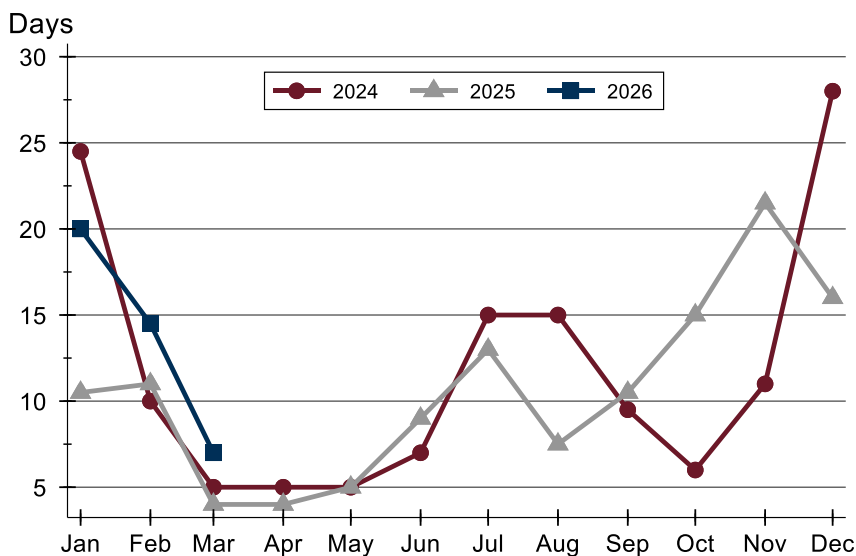
City of Lawrence Pending Contracts Analysis

Average DOM



Month	2024	2025	2026
January	41	35	45
February	31	39	35
March	20	19	21
April	20	15	
May	23	16	
June	17	18	
July	28	19	
August	30	19	
September	29	24	
October	21	30	
November	35	38	
December	42	30	

Median DOM



Month	2024	2025	2026
January	25	11	20
February	10	11	15
March	5	4	7
April	5	4	
May	5	5	
June	7	9	
July	15	13	
August	15	8	
September	10	11	
October	6	15	
November	11	22	
December	28	16	