

ADVOCATING *for a* THRIVING COMMUNITY

LAWRENCE BOARD of REALTORS®

Board of Directors, 2021

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Sean Williams, *Director*
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LBOR Committees

- Community Relations Committee
- Education Committee
- Governmental Affairs Committee
- Lockbox Committee
- Media Relations Committee
- MLS & Rules Committee
- Professional Standards Committee
- REALTORS® Political Action Committee (RPAC)
- Technology Committee
- YPN (Young Professionals Network)
- LBOR Community Foundation

LBOR Staff

Rob Hulse

Executive Vice-President
Rob@LawrenceRealtor.com

Leah Kohlman

Director of Member Services
Leah@LawrenceRealtor.com

Laura Watkins

MLS Administrator
Laura@LawrenceRealtor.com

Helpful information

- Kansas Association of REALTORS® (KAR):
800.366.0069 | kansasrealtor.com
- KAR Legal Hotline: 866-444-7321
- KAR TechHelpline: 866-432-3021
- Kansas Real Estate Commission: 785-296-3411 | krec.ks.gov
- National Association of REALTORS®: 800-874-6500 | nar.realtor
- Paragon 5: lawbor.paragonrels.com
Paragon Mobile: awbor.mobile.paragonrels.com
Help Line 877-657-4357
6 a.m. - 8 p.m. Monday - Friday; 9 a.m. - 3 p.m. Saturday; 1 a.m. - 3 p.m. Sunday
- Realtors Property Resource: www.narrpr.com | 877-977-7576
- SentiLock: www.sentrilock.com/support/
513-618-5800 or support@sentrilock.com
8:00 a.m. - Midnight ET; 7 days a week

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@LawBOR



@lborks4150



L A W R E N C E

Board of REALTORS®



Office Hours: Monday – Friday, 8:00 a.m. – 4:00 p.m.
3838 W. 6th Street | Lawrence, KS 66049
785.842.1843 | www.lawrencerealtor.com

REALTOR BENEFITS® PROGRAM

See a Detailed List of Member Benefits

- LawrenceRealtor.com/memberbenefits
- KansasRealtor.com/member-resources
- NAR.Realtor/member-benefits-program
- **Member Communications**
 - LBOR Newsletter (two per month)
 - Shareable Social Media Campaigns
- **Volunteer Opportunities**
 - Committee blurb....
- **Leadership Opportunities**
 - Board of Directors /Committee Chairpersons
 - KAR Right Track Leadership Academy



PARAGON®

Multiple Listing Service (MLS) Software and Integrated Tools

- HomeSnap Pro, Paragon Connect & Collaboration Center included for all MLS subscribers.
- MLS Listing Syndication at Listhub, as well as Realtor.com and Zillow, at the Listing Level.
- MLS Data Feeds to work your Apps and Websites.
- homebot™ MLS integration (discounted).



SHOWINGTIME™ FOR MLS

ShowingTime Appointment Scheduler for MLS

- Free automated scheduler service with App and/or MLS integration into Paragon.



SENTRILOCK LOCKBOX SYSTEM®

- Lockbox, Electronic Keys, Software, and Administration of Lockbox Services.
- Built-in Safety Feature in the SentiLock App.



COMPLIMENTARY AND/OR DISCOUNTED EVENTS

- Annual Ready Set Spring Education Summit (Discounted rate)
- Annual Installation & Awards Dinner (Discounted rate)
- Annual Housing Market Forecast Breakfast (complimentary to LBOR Members)
- Annual Affiliate Appreciation Mixer (complimentary to LBOR Members)



LAWRENCE & DOUGLAS COUNTY AREA MARKET REPORTS

- Sharable Monthly Statistical Reports & Charts.
- Annual Housing Market Forecast.



EDUCATIONAL OPPORTUNITIES

- Continuing Education and Professional Development.
- Ready Set Spring - Annual Education Summit.



STANDARD FORMS AND CONTRACTS

- Updated Annually, Reviewed by Legal Counsel, and Approved for use by Membership.
- Standardized consistency to ease the process of conducting transactions.
- Online Interactive Forms Libraries hosted online at Dotloop™ and ZipForms™ Plus.



TECHNOLOGY SERVICES

- MLS Data services to support Internet Data Base Exchange (IDX), Virtual Office Websites (VOW), Back Office Systems, engineered to support you and your business tools, sites, and APPs.
- Exclusive dot.Realtor Domains.

FREE:

Tech Helpline, REALTORS® Property Resource, HouseLogic.com



PROFESSIONAL STANDARDS ADMINISTRATION

- C2EX—Code to Excellence Certification (complimentary)
- REALTOR® Code of Ethics, Grievance and Arbitration Processes as provided by the NAR.
- Mediation & Dispute Resolution System, and Ombudsman Services.



LEGISLATIVE ADVOCACY/RPAC

- Governmental Affairs Involvement at the local, state, and national levels.
- Working with policy makers to shape policy that is good for the Community and our Industry.



CONSUMER OUTREACH

- LBOR and NAR advertising the advantages of working with a REALTOR®.
- Bi-Weekly Radio - Real Estate Live & Local featuring local REALTORS® and Affiliate Members.
- Good Neighbor Blog - Featuring the good work in our Community done by local REALTORS®.
- Public Awareness Advertising Campaigns - Promoting the advantages of working with REALTORS®.