

Education Committee

Agenda / Action Items



Date: 9/19/2024
Time: 10am
Location: LBOR Office

Chairperson: Jennifer Catlin
Vice-Chairperson:
LBOR Staff Liaison: Beth Folks

Committee Members: Karyn Davis, Andrew Drinkard, Julie Staab
 Lisa Henry, Nate Imperato, Nesreen Iskandrani

AGENDA ITEMS

No	Topic
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- 1 **Review Prior Meeting Minutes**
- 2 **Education Calendar for 2024:**
 - Nate Johnson is available for one- day sessions Nov. 13th or Nov 15th **OR** two-day session Nov 12th-13th. Information attached.

Planned ideas/sessions for 2024

		SPONSOR
a) Lender Panel - Date:		
b) Title Panel - Date:	October 17	The Merc? (Julie reaching out)
-Transaction Coordinators	Lisa to reach out to panel members from KST, Eland, & Continental	?
c) Radon for CE - Date:	Cancelled- reschedule?	
d) Nate Johnson Class	November-?? See attached for class pricing and info from Nate & team	?
e) Tax Prep & Bus Plan - Date:		?
f) Inspection Panel - Date:	September-??	Surface Experts?
g) Metro Inspections- Mold Class for CE	Julie reached out for information & availability	?

3 New Member Orientation Dates for 2024:

- a) Discuss format for New Member Orientation
- | | | |
|---------|---------|-------|
| 5- Dec | Liaison | _____ |
| 2 - Feb | Liaison | _____ |
| 28-May | Liaison | _____ |

4 Old Business

- 5 New Business** Radon class- possible reschedule for Oct/Nov
Thoughts on Nate Johnson & his classes? (Class brochure attached)

6 Next Meeting: Thursday, October 17th at 10am.

7 Adjourn:

ACTION ITEMS

Action	Due Date	Responsible Member
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Good morning Rob,

We are thrilled to be able to bring Nate to KS to instruct your members in November. Traditionally the classes run from 9am - 4pm with a 1 hour break for lunch which would make the 15th the preferred date. If you'd rather hold the class on the 13th we can shorten the lunch break to 30 minutes (Nate usually prefers not to do this just to make sure the Realtors have time to check on business) and then we can condense some of the class to end at 5pm. Please let me know which you prefer.

The grant deadline for NAR Smart Growth grants is October 15th. Of the ABR elective courses the Planning and Zoning Resource course is the only one that qualifies for a grant of up to \$3,000. So if you are looking to make that a priority we can talk more about that course in particular. The PSA, Pricing Strategy Advisor, certificate course is a wonderful ABR elective but won't qualify for a grant. Likewise, the Bias Override course is very popular and qualifies for the NAR Fair Housing grant but not as an ABR elective. This will give you a few classes to consider so you can choose what will work best for you.

The cost of the Planning and Zoning resource or the PSA class is \$4,000. Bias Override is \$3,000 and can be offered as a 3 or 4 hour class. Additional fees include student royalties or Application fees for NAR and Nate's travel including airfare, lodging, rideshare and meals. Since Nate is already coming to Kansas some of the travel will be at a reduced rate. We are always happy to work with your budget too so let me know how we can help.

Please let me know if you have any questions and I look forward to hearing from you soon.
Thanks,

Tiffany Gibson - Operations Coordinator

The Real Estate Solutions Group

RedKey Realty Leaders

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