

# Education Committee Agenda / Action Items



**Date:** 03/20/2025

**Time:** 10:00 am

**Location:** LBOR Office

**Co- Chairperson:**

**Co- Chairperson:**

**LBOR Staff Liaison:**

Jennifer Catlin

Karyn Davis

Beth Folks

**Committee Members:**

Nate Imparato  
Lisa Henry

Andrew Drinkard  
Julie Staab

Greta Carter-Wilson  
Alejandra Guzman Carrasco

## AGENDA ITEMS

No	Topic
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**1 Review Prior Meeting Minutes**

**2 Education Calendar for 2025:**

**Planned ideas/sessions:**

- a) Zan Monroe – RECHARGE Event Zan offers 1- or 2-day classes. 1-day class is \$150/attendee, and 2-day class is \$300 with a minimum of 30 attendees required. Available dates for Zan: April 14-18 or 28-30
- b) Tax Prep & Bus Plan- Unable to get accountants to agree at this time
- c) Metro Inspections- Mold Class for CE Was tabled previously – should we discuss a date? Could be a L&L
- d) LBOR Midyear-

**3 New Member Orientation Dates for 2025:**

- a) Discuss format for New Member Orientation
  - 28- May Liaison \_\_\_\_\_
  - 27- Aug Liaison \_\_\_\_\_
  - 04- Dec Liaison \_\_\_\_\_

**4 Old Business**

**5 New Business**

- a) Coming Soon Training: Do we need another class? Any feedback from the already offered classes?
- b) Lunch & learn course options? We can offer them in May, July, September, November
- c) Required MLS training for new members: 2 hr. session likely with Rob & Linda and it would cover basic info & navigation on Paragon, the Help Section, webinars, etc. What would make the most impact and be the best way to go about this?

**6 Next Meeting: Thursday, April 17<sup>th</sup> at 10am.**

**7 Adjourn:**

I am excited about the possibility of hosting a RECHARGE event in Lawrence Kansas. From talking to Karyn and Rob it looks like April would be a good fit. Below I have enclosed information about RECHARGE, available dates and other information.

A normal RECHARGE event is 2 days but we could teach it in 1 day if you think that attendance would be better. The cost for 2 days is \$300 per attendee and 1 day is \$150 per attendee. A minimum of 30+ attendees is required to host the course. There is no cost for this event to the Lawrence Board. The boards responsibility is to promote RECHARGE to the members and provide the classroom.

Here is what I have so far:

- My April Dates available: 14-18, 28-30
  - Pick a date that works for you and promote RECHARGE to your members. If we don't get our 30 attendees then I refund everyone's money.
    - Garden City hosted RECHARGE in January with 44 attendees.
- Time: 9:00am – 4:00pm daily
  - For lunch we have an affiliate member host lunch....Mortgage companies, title companies etc.
- RECHARGE is a 2 day or 1 day event. If we do a 1 day RECHARGE, I teach the same topics....just not as in depth.
  - 2 day - \$300 per attendee, 1 day - \$150 per attendee
  - Here is a copy of the student guide for RECHARGE to give you a sense of what is covered.
    - <https://www.dropbox.com/scl/fi/szuk29m1n6iljwgjif922/Recharge-Student-Guide-2025-final.pdf?rlkey=dylsacxivil80b94auxvjinex&dl=0>
  - If you choose a one day session I would offer those interested a second morning (9-12) Master Class titled: **Running Your Business Like a Business**
    - Outline here: <https://www.dropbox.com/scl/fi/yojdua1858dcpunktjnf2/2024-Running-Your-Business-3-Hour.pdf?rlkey=5hepmhaebz8aknixr52522l4c&dl=0>
- I will take care of registrations on my website....and this link can be used by your association to promote RECHARGE to your members. They will find a complete description and video about RECHARGE
  - <https://www.zanmonroe.com/recharge/>
- Here are additional promotional graphics and videos to send out to your members each week. Each graphic has a corresponding video
  - [https://www.dropbox.com/scl/fo/le9c52dwcmd0uk7mvrmi/AE25\\_p7WBQhwlw28TfHI22E?rlkey=85pt6hr1qmgru9dz7zexoqnf&dl=0](https://www.dropbox.com/scl/fo/le9c52dwcmd0uk7mvrmi/AE25_p7WBQhwlw28TfHI22E?rlkey=85pt6hr1qmgru9dz7zexoqnf&dl=0)

Also, if we put together a 2 day RECHARGE, I will gladly do a 1-2 hour session on **Leadership** for your entire board or membership. NO COST. I am writing a book titled Building Leaders and it helps me write better, when I teach it.

Look over this information and let me know what you think. I am glad to join you in a zoom call to discuss the details.

Thanks for the opportunity to RECHARGE the agents of Lawrence Kansas!



**Zan Monroe**

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**ACTION ITEMS**

<b>Action</b>	<b>Due Date</b>	<b>Responsible Member</b>
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