



# Douglas County (Excluding Lawrence) Housing Report



## Market Overview

## Douglas County Home Sales Remained Constant in September

Total home sales in Douglas County remained at 16 units last month, the same as in September 2021. Total sales volume was \$5.2 million, down from a year earlier.

The median sale price in September was \$326,735, up from \$273,700 a year earlier. Homes that sold in September were typically on the market for 4 days and sold for 100.0% of their list prices.

## Douglas County Active Listings Up at End of September

The total number of active listings in Douglas County at the end of September was 35 units, up from 28 at the same point in 2021. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$420,000.

During September, a total of 22 contracts were written down from 30 in September 2021. At the end of the month, there were 28 contracts still pending.

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#### **Contact Information**

Rob Hulse, Executive Vice-President Lawrence Board of REALTORS® 3838 W. 6th Street (at Monterey) Lawrence, KS 66049 685-842-1843

Rob@LawrenceRealtor.com www.LawrenceRealtor.com





# Douglas County (Excluding Lawrence) Summary Statistics

	ptember MLS Statistics ree-year History	2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	o <b>me Sales</b> ange from prior year	<b>16</b> 0.0%	<b>16</b> -20.0%	<b>20</b> 33.3%	<b>152</b> -15.6%	<b>180</b> 0.6%	<b>179</b> -15.2%
	<b>tive Listings</b> ange from prior year	<b>35</b> 25.0%	<b>28</b> -17.6%	<b>34</b> -44.3%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.9</b> 46.2%	<b>1.3</b> -18.8%	<b>1.6</b> -38.5%	N/A	N/A	N/A
<b>Ne</b> Ch	ew Listings ange from prior year	<b>28</b> -12.5%	<b>32</b> -3.0%	<b>33</b> 22.2%	<b>210</b> -5.8%	<b>223</b> -2.6%	<b>229</b> -25.9%
	ntracts Written ange from prior year	<b>22</b> -26.7%	<b>30</b> -3.2%	<b>31</b> 14.8%	<b>165</b> -16.7%	<b>198</b> 0.5%	<b>197</b> -16.2%
	nding Contracts ange from prior year	<b>28</b> -17.6%	<b>34</b> -2.9%	<b>35</b> -14.6%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>5,183</b> -3.1%	<b>5,351</b> -32.5%	<b>7,932</b> 98.3%	<b>53,602</b> -8.0%	<b>58,249</b> 12.5%	<b>51,776</b> -7.1%
	Sale Price Change from prior year	<b>323,954</b> -3.1%	<b>334,425</b> -15.7%	<b>396,585</b> 48.7%	<b>352,646</b> 9.0%	<b>323,605</b> 11.9%	<b>289,253</b> 9.5%
4	<b>List Price of Actives</b> Change from prior year	<b>457,347</b> 9.0%	<b>419,736</b> -14.6%	<b>491,534</b> 29.1%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>36</b> 620.0%	<b>5</b> -87.8%	<b>41</b> 51.9%	<b>15</b> -11.8%	<b>17</b> -43.3%	<b>30</b> -16.7%
⋖	Percent of List Change from prior year	<b>97.3%</b> -3.1%	<b>100.4%</b> 0.4%	<b>100.0%</b> 0.9%	<b>99.8%</b> -0.8%	<b>100.6%</b> 1.3%	<b>99.3%</b> 0.6%
	Percent of Original Change from prior year	<b>95.4%</b> -4.4%	<b>99.8%</b> 0.8%	<b>99.0%</b> 0.3%	<b>98.7%</b> -0.8%	<b>99.5%</b> 1.0%	<b>98.5%</b> 0.7%
	Sale Price Change from prior year	<b>326,735</b> 19.4%	<b>273,700</b> -25.3%	<b>366,450</b> 26.6%	<b>320,950</b> 17.0%	<b>274,250</b> 5.5%	<b>259,900</b> 10.6%
	<b>List Price of Actives</b> Change from prior year	<b>420,000</b> 6.3%	<b>394,950</b> 9.1%	<b>361,950</b> 14.9%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>4</b> 33.3%	<b>3</b> -85.7%	<b>21</b> 75.0%	<b>4</b> 0.0%	<b>4</b> -42.9%	<b>7</b> -50.0%
2	Percent of List Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.9%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%
	Percent of Original Change from prior year	<b>98.2%</b> -1.8%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



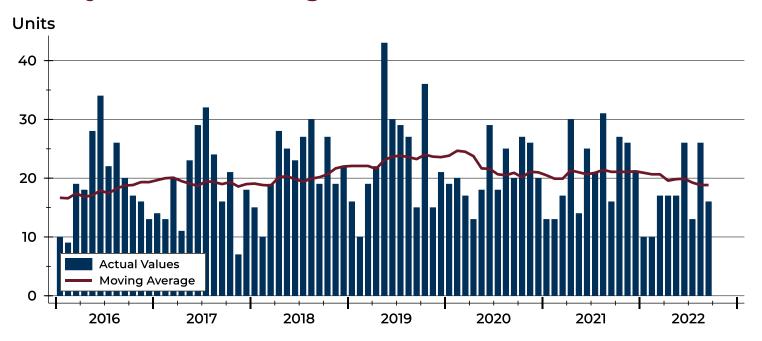
# Douglas County (Excluding Lawrence) Closed Listings Analysis

	mmary Statistics Closed Listings	2022	September 2021	r Change	Yo 2022	ear-to-Dat 2021	te Change
Clo	sed Listings	16	16	0.0%	152	180	-15.6%
Vol	lume (1,000s)	5,183	5,351	-3.1%	53,602	58,249	-8.0%
Мо	onths' Supply	1.9	1.3	46.2%	N/A	N/A	N/A
	Sale Price	323,954	334,425	-3.1%	352,646	323,605	9.0%
age	Days on Market	36	5	620.0%	15	17	-11.8%
Averag	Percent of List	97.3%	100.4%	-3.1%	99.8%	100.6%	-0.8%
	Percent of Original	95.4%	99.8%	-4.4%	98.7%	99.5%	-0.8%
	Sale Price	326,735	273,700	19.4%	320,950	274,250	17.0%
lan	Days on Market	4	3	33.3%	4	4	0.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.2%	100.0%	-1.8%	100.0%	100.0%	0.0%

A total of 16 homes sold in Douglas County in September, showing no change from September 2021. Total sales volume fell to \$5.2 million compared to \$5.4 million in the previous year.

The median sales price in September was \$326,735, up 19.4% compared to the prior year. Median days on market was 4 days, down from 5 days in August, but up from 3 in September 2021.

### **History of Closed Listings**

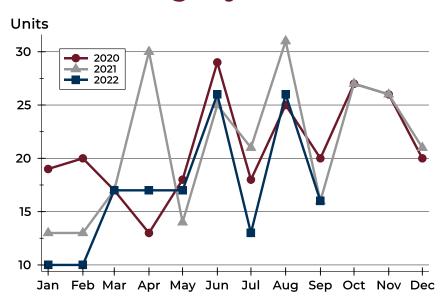






# Douglas County (Excluding Lawrence) Closed Listings Analysis

### **Closed Listings by Month**



Month	2020	2021	2022
January	19	13	10
February	20	13	10
March	17	17	17
April	13	30	17
May	18	14	17
June	29	25	26
July	18	21	13
August	25	31	26
September	20	16	16
October	27	27	
November	26	26	
December	20	21	

### **Closed Listings by Price Range**

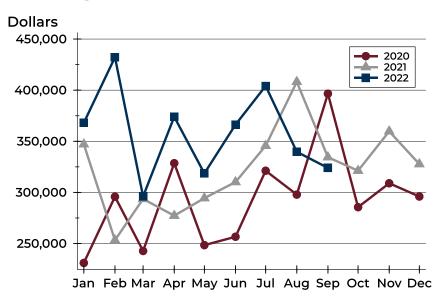
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as S Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	6.3%	0.0	75,000	75,000	0	0	88.2%	88.2%	88.2%	88.2%
\$100,000-\$149,999	2	12.5%	1.8	127,500	127,500	2	2	110.0%	110.0%	110.0%	110.0%
\$150,000-\$199,999	1	6.3%	1.3	160,000	160,000	2	2	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	2	12.5%	0.3	207,500	207,500	10	10	96.8%	96.8%	96.8%	96.8%
\$250,000-\$299,999	1	6.3%	0.9	294,500	294,500	2	2	101.7%	101.7%	101.7%	101.7%
\$300,000-\$349,999	1	6.3%	1.2	303,470	303,470	3	3	96.4%	96.4%	96.4%	96.4%
\$350,000-\$399,999	3	18.8%	3.4	360,000	365,000	17	2	98.3%	100.0%	95.3%	100.0%
\$400,000-\$449,999	1	6.3%	1.8	440,400	440,400	58	58	84.2%	84.2%	77.3%	77.3%
\$450,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$599,999	4	25.0%	1.0	539,975	542,450	108	93	94.5%	98.6%	91.0%	93.5%
\$600,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	16.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



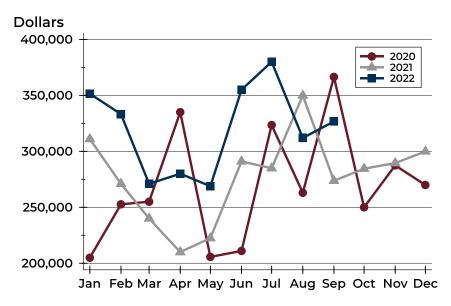


# Douglas County (Excluding Lawrence) Closed Listings Analysis

### **Average Price**



Month	2020	2021	2022
January	231,008	347,077	368,105
February	295,780	253,285	432,200
March	242,712	293,600	296,024
April	328,567	277,227	373,982
May	248,419	294,379	318,604
June	256,636	310,146	366,298
July	321,206	345,614	404,092
August	297,868	408,148	339,712
September	396,585	334,425	323,954
October	285,556	321,227	
November	308,939	359,738	
December	295,990	327,702	



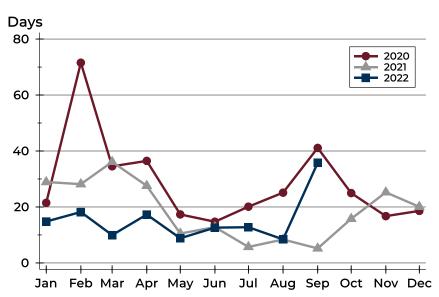
Month	2020	2021	2022
January	204,950	311,000	351,500
February	252,650	271,000	333,250
March	255,000	240,000	271,000
April	335,000	210,000	280,000
May	205,700	222,450	268,900
June	211,000	291,000	355,000
July	323,500	284,900	380,000
August	263,000	349,900	311,950
September	366,450	273,700	326,735
October	250,000	284,500	
November	287,450	289,500	
December	269,950	299,900	





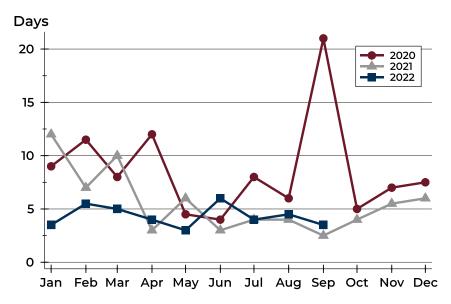
# Douglas County (Excluding Lawrence) Closed Listings Analysis

#### **Average DOM**



Month	2020	2021	2022
January	21	29	15
February	72	28	18
March	35	36	10
April	36	28	17
May	17	11	9
June	15	13	13
July	20	6	13
August	25	8	8
September	41	5	36
October	25	16	
November	17	25	
December	19	20	

#### **Median DOM**



Month	2020	2021	2022
January	9	12	4
February	12	7	6
March	8	10	5
April	12	3	4
May	5	6	3
June	4	3	6
July	8	4	4
August	6	4	5
September	21	3	4
October	5	4	
November	7	6	
December	8	6	



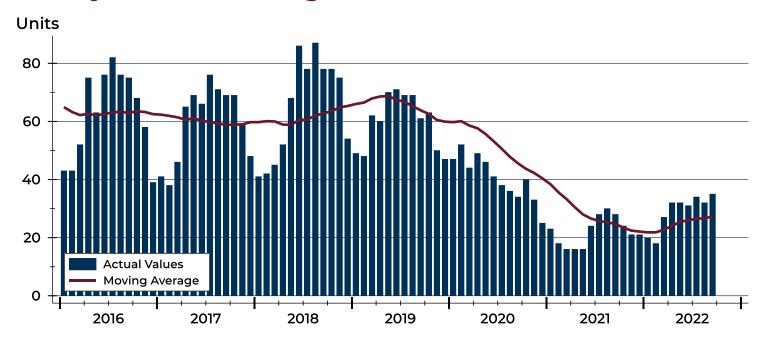
# Douglas County (Excluding Lawrence) Active Listings Analysis

	mmary Statistics Active Listings	End 2022	d of Septem 2021	ber Change
Ac <sup>-</sup>	tive Listings	35	28	25.0%
Volume (1,000s)		16,007	11,753	36.2%
Мс	onths' Supply	1.9	1.3	46.2%
ge	List Price	457,347	419,736	9.0%
Avera	Days on Market	69	38	81.6%
¥	Percent of Original	99.9%	98.6%	1.3%
<u>_</u>	List Price	420,000	394,950	6.3%
Median	Days on Market	45	28	60.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 35 homes were available for sale in Douglas County at the end of September. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$420,000, up 6.3% from 2021. The typical time on market for active listings was 45 days, up from 28 days a year earlier.

## **History of Active Listings**

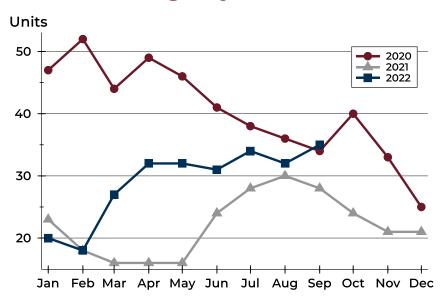






# **Douglas County (Excluding Lawrence) Active Listings Analysis**

### **Active Listings by Month**



Month	2020	2021	2022
January	47	23	20
February	52	18	18
March	44	16	27
April	49	16	32
May	46	16	32
June	41	24	31
July	38	28	34
August	36	30	32
September	34	28	35
October	40	24	
November	33	21	
December	25	21	

### **Active Listings by Price Range**

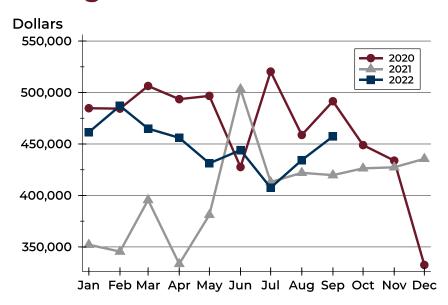
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	5.7%	1.8	112,000	112,000	117	117	93.6%	93.6%
\$150,000-\$199,999	2	5.7%	1.3	199,900	199,900	32	32	96.6%	96.6%
\$200,000-\$249,999	1	2.9%	0.3	200,000	200,000	39	39	100.0%	100.0%
\$250,000-\$299,999	3	8.6%	0.9	284,500	288,500	15	14	98.9%	100.0%
\$300,000-\$349,999	2	5.7%	1.2	323,500	323,500	16	16	112.3%	112.3%
\$350,000-\$399,999	7	20.0%	3.4	371,279	364,900	111	164	103.9%	100.0%
\$400,000-\$449,999	3	8.6%	1.8	436,600	439,900	113	137	97.2%	98.2%
\$450,000-\$499,999	4	11.4%	N/A	473,100	469,250	81	76	97.7%	100.0%
\$500,000-\$599,999	2	5.7%	1.0	530,000	530,000	47	47	100.0%	100.0%
\$600,000-\$749,999	5	14.3%	N/A	698,560	699,900	60	45	97.6%	100.0%
\$750,000-\$999,999	4	11.4%	16.0	832,225	835,000	40	17	99.4%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



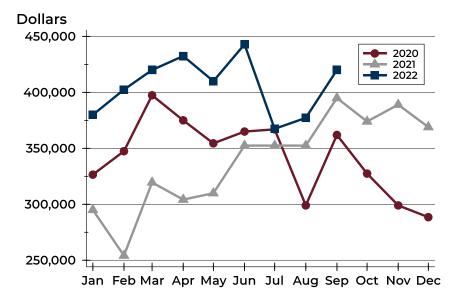


# Douglas County (Excluding Lawrence) Active Listings Analysis

#### **Average Price**



Month	2020	2021	2022
January	484,747	352,137	461,451
February	484,360	345,489	487,044
March	506,364	395,581	464,954
April	493,571	333,478	456,028
May	496,717	381,094	431,219
June	427,603	503,244	444,073
July	520,358	413,024	407,518
August	458,750	421,996	434,338
September	491,534	419,736	457,347
October	448,944	426,332	
November	433,868	427,369	
December	332,488	435,574	

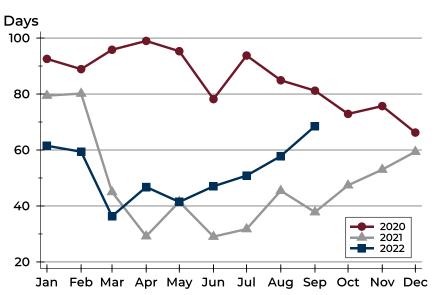


Month	2020	2021	2022
January	326,500	295,000	379,950
February	347,450	254,200	402,450
March	397,400	319,500	420,000
April	375,000	304,200	432,450
May	354,450	309,950	410,000
June	365,000	352,450	442,900
July	366,950	352,450	367,450
August	299,000	352,450	377,200
September	361,950	394,950	420,000
October	327,450	374,000	
November	299,000	389,000	
December	288,500	369,000	



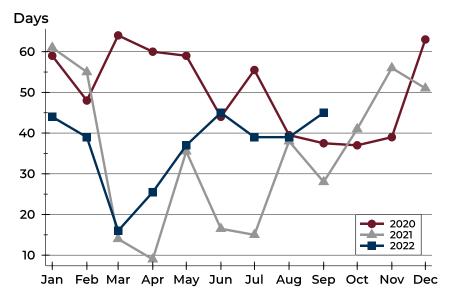
# **Douglas County (Excluding Lawrence) Active Listings Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	93	79	62
February	89	80	59
March	96	45	36
April	99	29	47
May	95	42	41
June	78	29	47
July	94	32	51
August	85	45	58
September	81	38	69
October	73	47	
November	76	53	
December	66	59	

#### **Median DOM**

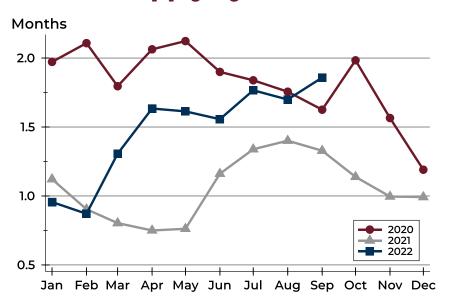


Month	2020	2021	2022
January	59	61	44
February	48	55	39
March	64	14	16
April	60	9	26
May	59	36	37
June	44	17	45
July	56	15	39
August	40	38	39
September	38	28	45
October	37	41	
November	39	56	
December	63	51	



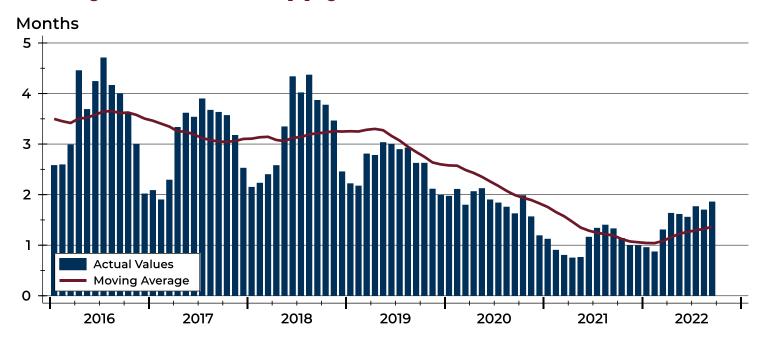
# Douglas County (Excluding Lawrence) Months' Supply Analysis

#### **Months' Supply by Month**



Month	2020	2021	2022
January	2.0	1.1	1.0
February	2.1	0.9	0.9
March	1.8	0.8	1.3
April	2.1	0.8	1.6
May	2.1	0.8	1.6
June	1.9	1.2	1.6
July	1.8	1.3	1.8
August	1.8	1.4	1.7
September	1.6	1.3	1.9
October	2.0	1.1	
November	1.6	1.0	
December	1.2	1.0	

### **History of Month's Supply**





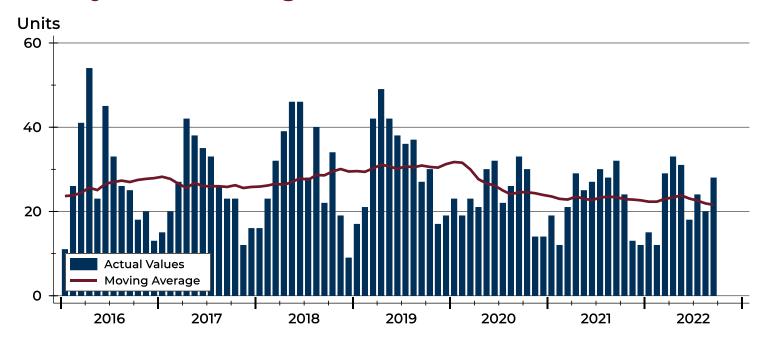
# Douglas County (Excluding Lawrence) New Listings Analysis

	mmary Statistics New Listings	2022	September 2021	Change
ıth	New Listings	28	32	-12.5%
: Month	Volume (1,000s)	10,873	11,191	-2.8%
Current	Average List Price	388,329	349,719	11.0%
Cu	Median List Price	341,200	355,825	-4.1%
te	New Listings	210	223	-5.8%
Year-to-Date	Volume (1,000s)	77,262	76,554	0.9%
ar-to	Average List Price	367,913	343,291	7.2%
×	Median List Price	337,450	280,000	20.5%

A total of 28 new listings were added in Douglas County during September, down 12.5% from the same month in 2021. Year-to-date Douglas County has seen 210 new listings.

The median list price of these homes was \$341,200 down from \$355,825 in 2021.

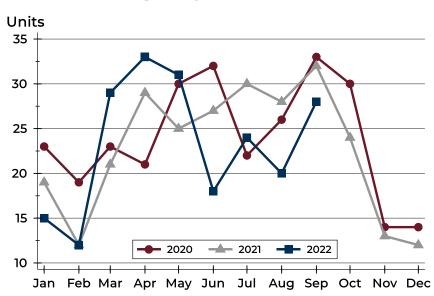
### **History of New Listings**





# Douglas County (Excluding Lawrence) New Listings Analysis

### **New Listings by Month**



Month	2020	2021	2022
January	23	19	15
February	19	12	12
March	23	21	29
April	21	29	33
May	30	25	31
June	32	27	18
July	22	30	24
August	26	28	20
September	33	32	28
October	30	24	
November	14	13	
December	14	12	

### **New Listings by Price Range**

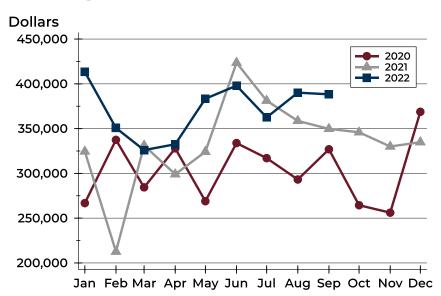
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	7.1%	139,750	139,750	4	4	100.0%	100.0%
\$150,000-\$199,999	1	3.6%	199,900	199,900	19	19	93.2%	93.2%
\$200,000-\$249,999	3	10.7%	231,600	229,900	7	5	100.0%	100.0%
\$250,000-\$299,999	4	14.3%	282,475	282,450	16	14	99.2%	100.0%
\$300,000-\$349,999	5	17.9%	329,060	328,000	14	20	98.6%	100.0%
\$350,000-\$399,999	3	10.7%	382,650	389,000	12	17	99.2%	100.0%
\$400,000-\$449,999	1	3.6%	414,900	414,900	4	4	100.0%	100.0%
\$450,000-\$499,999	4	14.3%	475,739	476,978	8	10	100.0%	100.0%
\$500,000-\$599,999	1	3.6%	550,000	550,000	17	17	100.0%	100.0%
\$600,000-\$749,999	3	10.7%	694,333	685,000	11	8	100.0%	100.0%
\$750,000-\$999,999	1	3.6%	825,000	825,000	10	10	94.3%	94.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



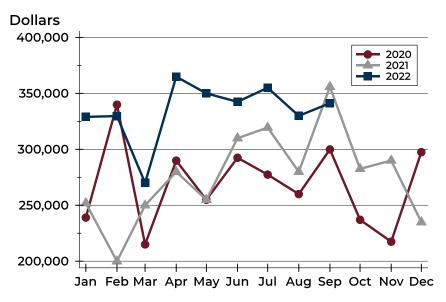


# Douglas County (Excluding Lawrence) New Listings Analysis

## **Average Price**



Manth	2020	2021	2022
Month	2020	2021	2022
January	266,811	324,484	413,313
February	337,421	212,625	350,733
March	284,387	331,185	326,003
April	327,910	299,009	332,542
May	268,967	324,190	383,381
June	333,883	423,602	397,978
July	317,055	381,211	362,533
August	293,169	358,637	390,140
September	326,898	349,719	388,329
October	264,462	345,919	
November	256,132	330,035	
December	368,780	334,867	



Month	2020	2021	2022
January	239,000	252,000	329,000
February	339,900	199,950	329,700
March	215,000	249,900	270,000
April	289,900	279,900	364,900
May	254,900	254,900	350,000
June	292,450	309,900	342,450
July	277,400	319,450	355,000
August	260,000	279,900	329,900
September	299,900	355,825	341,200
October	237,000	282,500	
November	217,450	290,000	
December	297,450	234,900	



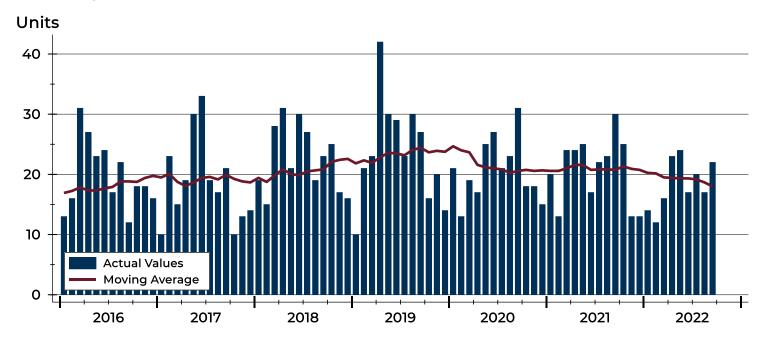
# Douglas County (Excluding Lawrence) Contracts Written Analysis

	Summary Statistics September for Contracts Written 2022 2021 Change		Year-to-Date 2022 2021 Char				
Со	ntracts Written	22	30	-26.7%	165	198	-16.7%
Vol	lume (1,000s)	7,314	10,928	-33.1%	58,761	65,780	-10.7%
ge	Sale Price	332,466	364,257	-8.7%	356,130	332,223	7.2%
Avera	Days on Market	14	19	-26.3%	15	17	-11.8%
Ā	Percent of Original	98.3%	97.0%	1.3%	98.3%	99.4%	-1.1%
5	Sale Price	314,950	312,400	0.8%	325,000	269,900	20.4%
Median	Days on Market	8	5	60.0%	5	4	25.0%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 22 contracts for sale were written in Douglas County during the month of September, down from 30 in 2021. The median list price of these homes was \$314,950, up from \$312,400 the prior year.

Half of the homes that went under contract in September were on the market less than 8 days, compared to 5 days in September 2021.

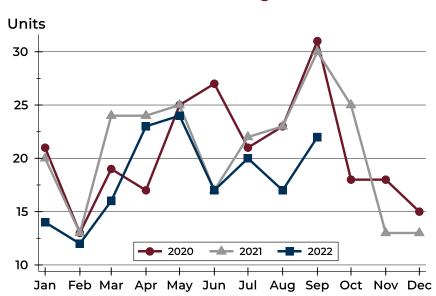
### **History of Contracts Written**





# Douglas County (Excluding Lawrence) Contracts Written Analysis

### **Contracts Written by Month**



Month	2020	2021	2022
January	21	20	14
February	13	13	12
March	19	24	16
April	17	24	23
May	25	25	24
June	27	17	17
July	21	22	20
August	23	23	17
September	31	30	22
October	18	25	
November	18	13	
December	15	13	

### **Contracts Written by Price Range**

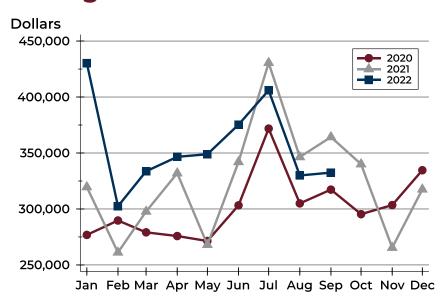
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	9.1%	139,750	139,750	4	4	100.0%	100.0%
\$150,000-\$199,999	1	4.5%	160,000	160,000	2	2	100.0%	100.0%
\$200,000-\$249,999	3	13.6%	231,600	229,900	7	5	100.0%	100.0%
\$250,000-\$299,999	3	13.6%	278,300	275,000	8	5	100.0%	100.0%
\$300,000-\$349,999	5	22.7%	322,440	320,000	30	22	97.1%	98.4%
\$350,000-\$399,999	3	13.6%	381,000	389,000	18	17	95.8%	97.5%
\$400,000-\$449,999	1	4.5%	414,900	414,900	4	4	100.0%	100.0%
\$450,000-\$499,999	3	13.6%	474,985	474,955	15	8	96.4%	100.0%
\$500,000-\$599,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$600,000-\$749,999	1	4.5%	749,999	749,999	8	8	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



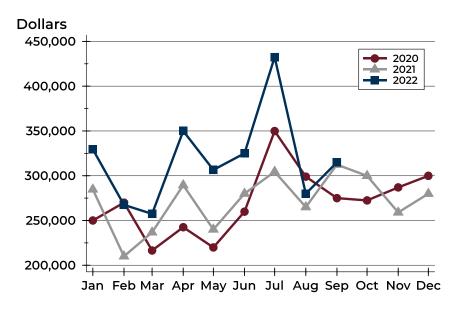


# Douglas County (Excluding Lawrence) Contracts Written Analysis

#### **Average Price**



Month	2020	2021	2022
January	276,812	319,578	430,343
February	289,696	261,162	302,442
March	279,111	297,704	333,644
April	275,818	331,975	346,590
May	271,400	268,014	348,894
June	303,226	341,985	375,329
July	371,826	430,550	406,000
August	304,952	346,406	329,949
September	317,306	364,257	332,466
October	295,361	340,039	
November	303,492	265,431	
December	334,614	317,469	

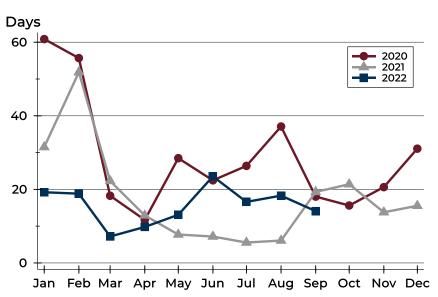


Month	2020	2021	2022
January	250,000	284,700	329,500
February	269,950	210,000	267,450
March	216,500	236,750	257,400
April	242,500	289,450	350,000
Мау	219,900	240,000	306,500
June	259,900	280,000	325,000
July	349,900	304,500	432,450
August	299,000	265,000	279,900
September	275,000	312,400	314,950
October	272,400	299,900	
November	286,950	259,000	
December	299,900	279,900	



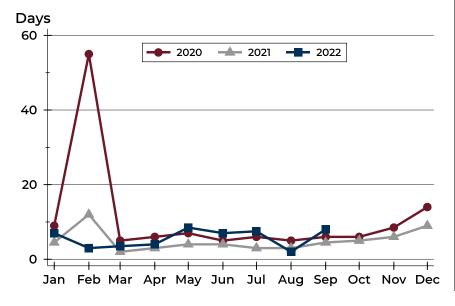
# **Douglas County (Excluding Lawrence) Contracts Written Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	61	32	19
February	56	52	19
March	18	22	7
April	12	13	10
May	28	8	13
June	22	7	24
July	26	6	17
August	37	6	18
September	18	19	14
October	16	21	
November	21	14	
December	31	16	

#### **Median DOM**



Month	2020	2021	2022
January	9	5	7
February	55	12	3
March	5	2	4
April	6	3	4
May	7	4	9
June	5	4	7
July	6	3	8
August	5	3	2
September	6	5	8
October	6	5	
November	9	6	
December	14	9	



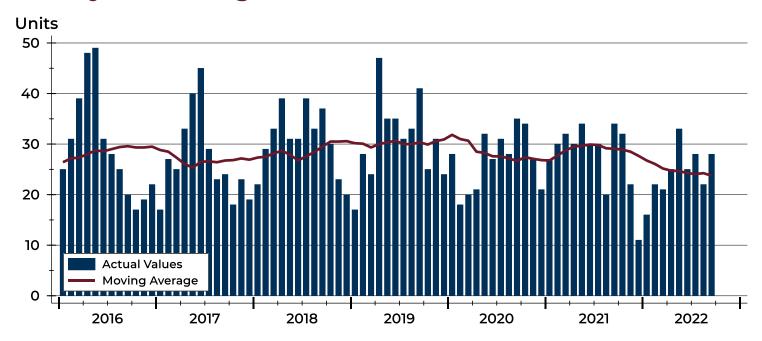
# Douglas County (Excluding Lawrence) Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2022 2021 Change				
Pe	nding Contracts	28	34	-17.6%		
Vo	lume (1,000s)	10,173	11,869	-14.3%		
ge	List Price	363,319	349,103	4.1%		
Avera	Days on Market	18	24	-25.0%		
¥	Percent of Original	99.1%	98.1%	1.0%		
5	List Price	336,200	299,700	12.2%		
Media	Days on Market	9	6	50.0%		
Σ	Percent of Original	100.0%	100.0%	0.0%		

A total of 28 listings in Douglas County had contracts pending at the end of September, down from 34 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

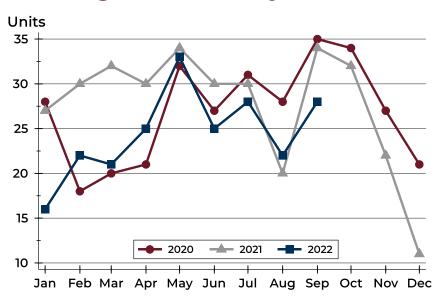
### **History of Pending Contracts**





# Douglas County (Excluding Lawrence) Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2020	2021	2022
January	28	27	16
February	18	30	22
March	20	32	21
April	21	30	25
May	32	34	33
June	27	30	25
July	31	30	28
August	28	20	22
September	35	34	28
October	34	32	
November	27	22	
December	21	11	

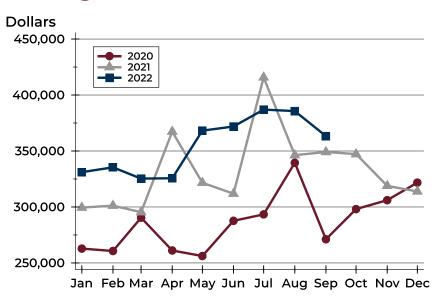
### **Pending Contracts by Price Range**

Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	7.1%	134,250	134,250	9	9	100.0%	100.0%
\$150,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	10.7%	231,600	229,900	7	5	100.0%	100.0%
\$250,000-\$299,999	4	14.3%	278,700	277,450	7	5	100.0%	100.0%
\$300,000-\$349,999	6	21.4%	322,867	322,500	25	21	98.2%	99.2%
\$350,000-\$399,999	3	10.7%	381,000	389,000	18	17	99.2%	100.0%
\$400,000-\$449,999	4	14.3%	424,947	427,400	15	12	100.0%	100.0%
\$450,000-\$499,999	4	14.3%	469,964	467,478	36	22	97.3%	100.0%
\$500,000-\$599,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$600,000-\$749,999	2	7.1%	717,500	717,500	11	11	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

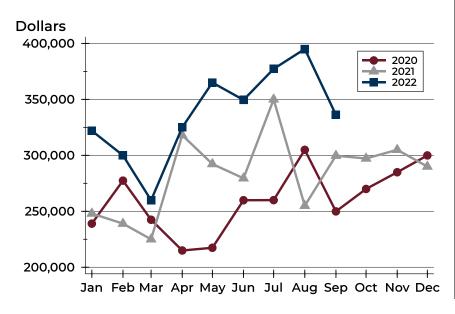


# Douglas County (Excluding Lawrence) Pending Contracts Analysis

### **Average Price**



Month	2020	2021	2022
January	262,813	299,446	331,106
February	260,678	301,182	335,409
March	290,408	295,359	325,338
April	261,110	367,297	325,680
May	256,167	321,660	368,205
June	287,633	311,863	371,892
July	293,374	415,745	387,004
August	339,482	346,287	385,661
September	271,154	349,103	363,319
October	298,091	347,239	
November	306,080	318,870	
December	321,752	313,845	

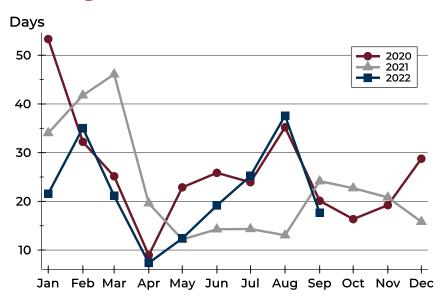


Month	2020	2021	2022
January	239,000	248,000	321,950
February	277,425	239,000	299,950
March	242,475	225,000	259,900
April	215,000	318,000	325,000
May	217,400	292,250	365,000
June	259,900	279,500	349,500
July	260,000	349,950	377,250
August	304,900	254,950	395,000
September	249,900	299,700	336,200
October	269,950	297,200	
November	284,900	304,950	
December	299,900	290,000	



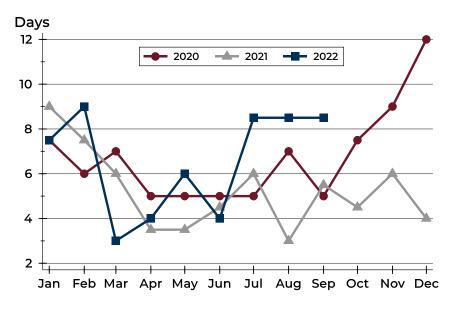
# Douglas County (Excluding Lawrence) Pending Contracts Analysis

#### **Average DOM**



Month	2020	2021	2022
January	53	34	22
February	32	42	35
March	25	46	21
April	9	20	7
May	23	12	12
June	26	14	19
July	24	14	25
August	35	13	38
September	20	24	18
October	16	23	
November	19	21	
December	29	16	

#### **Median DOM**



Month	2020	2021	2022
January	8	9	8
February	6	8	9
March	7	6	3
April	5	4	4
May	5	4	6
June	5	5	4
July	5	6	9
August	7	3	9
September	5	6	9
October	8	5	
November	9	6	
December	12	4	