

# Danny Freeman Stephens Real Estate

#### Personal Life

Danny is a dedicated real estate professional with a proven track record of leadership, board service, and industry engagement. He is recognized for exceptional community involvement and operational expertise in real estate. In addition to 15 years of Real Estate experience, Danny possesses over two decades of diverse experience in insurance claims management, catastrophe response, and construction, complementing extensive board and committee service inside and outside the REALTOR® community.

Real estate runs deeply in Danny's family. He spent 8 years being mentored by his mother-in-law, Mary Lou Roberts, a well-respected figure in the industry for 42 years. His wife, Michelle, decided to begin actively working as a REALTOR® in 2019, and their daughter, Lexie, is a mortgage broker with experience in the title industry. Lexie's husband, Noah, is currently working in the title industry. Sometimes, it seems like the family eats, sleeps, and breathes Real Estate.

As a lifelong Lawrencian, Danny enjoys helping people move to Lawrence and sharing all that Lawrence has to offer. He is proud to be a part of the REALTOR® community, honored to serve on the Board of Directors, and if elected as your 1<sup>st</sup> Vice-President, looks forward to serving you as a future President of the Lawrence Board.

### Career and Board Involvement

- 2022 recipient of the Mary Jones Good Neighbor Award
- LBOR Director 2016-2017
- Media Relations 2015-2017
- Current member of Lawrence Board of REALTORS®, Kansas Associations of REALTORS® & National Association of REALTOR® since 2010
- Current member of KCRAR & Heartland MLS
- MLS RULES COMMITTEE 2011-2013, 2015-2016, 2024-2025

## Past Career Experience

- 14 years insurance claims experience: Heavy Structural losses caused by Fire & Wind, Catastrophe Team coordinator, Bodily Injury / Liability claim negotiator.
- Residential / Commercial construction experience 1987-1998
  (Foundations, roofing, framing, siding, windows, trim carpentry, fire reconstruction)

#### Education

- Graduated from Lawrence High 1988
- Attended Benedictine College, Atchison, KS
- Attended University of Kansas

# **Designations/Certifications**

- Graduate Realtor Institute 2011
- Accredited Buyers Representative Designation, 2011
- e-PRO Certificate

## Community Involvement

- Jayhawk Breakfast Rotary Club member, 2013-Present
  - o Sergeant of Arms/board, 2013- 2024
- Big Brothers Big Sisters, Citizens Advisory Board member, 2013-2016
- Bowling for Kids' Sake: Team coordinator/ Team Captain / donor 2011-2017
- Gingerbread Festival Pancake feed: Coordinator / volunteer 2013-2017
- Volunteer Habitat for Humanity
- Volunteer/Project Coordinator Family Promise
- Volunteer Reader for Kennedy School
- Volunteer Toys for Tots
- Volunteer Salvation Army Bell Ringer
- Volunteer Annual LBOR Holiday Food Collection for Kids
- Volunteer Girl Scouts
- Volunteer Free State Parent Booster Club
- Volunteer Deerfield Elementary Watch Dog 2004-2010