

# Meeting Minutes

## Education Committee

### Lawrence Board of REALTORS®

Thursday, January 19, 2023 – 10:00 am to 11:00 am  
IN-PERSON Meeting (Zoom link is available)

#### In attendance:

- Rob Hulse
- Erin Maigaard
- Vanessa Schmidt
- Denise Bridwell
- Diana Deutsch
- Karyn Davis
- Nate Imparato
- Andrew Drinkard
- Jennifer Catlin
- Michelle Fales - zoom
- Lisa Henry - zoom

#### 2022 Education Committee

##### *Erin Maigaard, Chairperson*

Alejandra Guzman-Carrasco	HRE
Andrew Drinkard	McG
Denise Bridwell	LTKS
Derek Mecca	SRE-B
Diana Deutsch	DMP
Jennifer Catlin	PL
Josh Reazin	KWI
Karyn Davis	BHGKC
Kellan Weathers	McG
Lisa Henry	McG
Michelle Fales	SEC1st
Nate Imparato	RCB
Scott Braden	LTKS
Vanessa Schmidt	CBM
Rob Hulse, Staff Liaison	KWI
	LBOR

Introduce the new agenda - we were used as example.

#### RSS update:

- 19 people signed up, anticipate it to grow sooner.
- Installation event grew double if not more the week of the event.
- Finalized food, discussed the venue to be warmer, preheat the building prior to the event, and have more coffee available, sitting at tables rather than just at chairs.
- Questions for the historic homes panel will be finalized next week, looking for feedback.
- Still need 3 more table sponsors

#### Education Calendar:

- Dr. Rod McIntyre will be speaking to the board as a free member benefit during the spring - we will reach out to him after January 23<sup>rd</sup>.
- GIS Property Viewer Training - Douglas County Zoning
  - Free member benefit
  - Will be taught at Public Works Building
  - We have decided on February 23rd, 2023.
  - Rob will work out the details with them and ask them to provide refreshments if over lunch, if not in their budget we will need a sponsor.
- Some changes to Sales Contract but nothing major
  - Plan to roll out in full circulation by February 1st, out to brokers ASAP.
  - Will be sending out a document that provides the rationale - Rob to prepare.
  - Jen and Vanessa to put together a short Voiceover video, completed by January 27th.
- Paragon Field Changes - a lot will be changing, no ETA yet.
  - In IT with developers, they are creating a test mirrored site.
  - Goal is to have access to this site for a test group to test it out.
  - Videos could be done but it would need to be done in different sections.

- Class WILL be needed, schedule classes for March and we can push if there is a delay - in the marketing make sure they know it is the same content in each session.
  - 2 pm on Tuesday, March 7th
  - 10 am on Wednesday, March 8th

#### New Member Orientation

- Erin will reach out to the rising stars for the panel. Vanessa tentative for panel if we need more.
- 22-Feb - Need to have finalized by February 1st
  - Liaison: Erin Maigaard
  - Panel: Denise Bridwell – Confirmed
  - Other 3 Rising Stars – Taylor LaRue, Katie McCormick, Kiley Santee
- 31-May
  - Liaison: Karyn Davis
- 30-Aug
  - Liaison: Denise Bridwell
- 29-Nov
  - Liaison: Jennifer Catlin

#### Survey to the membership of Education Topics

- Skip the survey to the whole membership.
- Instead prepare a post class survey, be completed by February 8th to be sent for review to the committee - Erin to prepare.

#### Future Classes

- Title Company Panel - Tentative Date Wednesday, March 1st
  - Vanessa will reach out to the title companies - will have this back to the committee by the 16th.
  - Diana Deutch is sponsoring - Erin will get her what was ordered from Twisted Fresh/Tropical Smoothie Cafe last time.
    - Feedback on how Realtors are doing.
    - Earnest money
    - HOA/Payoff Authorizations
    - Title Commitment
    - Closing Procedures

Adjourned at 11:13 am.