



**February
2025**

Lawrence MLS Statistics



City of Lawrence Housing Report



Market Overview

City of Lawrence Home Sales Fell in February

Total home sales in the City of Lawrence fell last month to 57 units, compared to 59 units in February 2024. Total sales volume was \$19.2 million, down from a year earlier.

The median sale price in February was \$294,900, up from \$290,000 a year earlier. Homes that sold in February were typically on the market for 9 days and sold for 100.0% of their list prices.

City of Lawrence Active Listings Down at End of February

The total number of active listings in the City of Lawrence at the end of February was 98 units, down from 119 at the same point in 2024. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$355,000.

During February, a total of 65 contracts were written up from 58 in February 2024. At the end of the month, there were 85 contracts still pending.

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City of Lawrence Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		57 -3.4%	59 68.6%	35 -45.3%	106 6.0%	100 26.6%	79 -35.2%
Active Listings Change from prior year		98 -17.6%	119 43.4%	83 5.1%	N/A	N/A	N/A
Months' Supply Change from prior year		1.3 -18.8%	1.6 77.8%	0.9 28.6%	N/A	N/A	N/A
New Listings Change from prior year		69 -15.9%	82 34.4%	61 -33.7%	127 -8.6%	139 19.8%	116 -24.7%
Contracts Written Change from prior year		65 12.1%	58 -6.5%	62 -16.2%	125 5.9%	118 7.3%	110 -16.7%
Pending Contracts Change from prior year		85 13.3%	75 -9.6%	83 -18.6%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		19,244 -1.1%	19,450 69.4%	11,480 -41.1%	37,221 21.3%	30,689 20.2%	25,521 -29.8%
Average	Sale Price Change from prior year	337,623 2.4%	329,665 0.5%	327,994 7.7%	351,140 14.4%	306,891 -5.0%	323,049 8.4%
	List Price of Actives Change from prior year	423,998 13.6%	373,361 -9.2%	411,359 8.8%	N/A	N/A	N/A
	Days on Market Change from prior year	41 5.1%	39 34.5%	29 26.1%	48 29.7%	37 32.1%	28 33.3%
	Percent of List Change from prior year	98.9% 0.1%	98.8% 0.0%	98.8% -2.2%	98.6% 0.2%	98.4% -0.5%	98.9% -0.7%
	Percent of Original Change from prior year	98.1% -0.1%	98.2% 0.2%	98.0% -2.2%	97.5% 0.3%	97.2% -0.9%	98.1% -0.8%
Median	Sale Price Change from prior year	294,900 1.7%	290,000 -11.0%	326,000 18.9%	309,900 8.4%	286,000 -3.1%	295,000 8.3%
	List Price of Actives Change from prior year	355,000 1.4%	350,000 -10.2%	389,900 2.6%	N/A	N/A	N/A
	Days on Market Change from prior year	9 -62.5%	24 100.0%	12 140.0%	21 10.5%	19 72.7%	11 120.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	99.7% 0.0%	99.7% -0.3%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 0.5%	99.5% -0.5%	98.5% -0.1%	98.6% -0.9%	99.5% -0.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



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Lawrence MLS Statistics



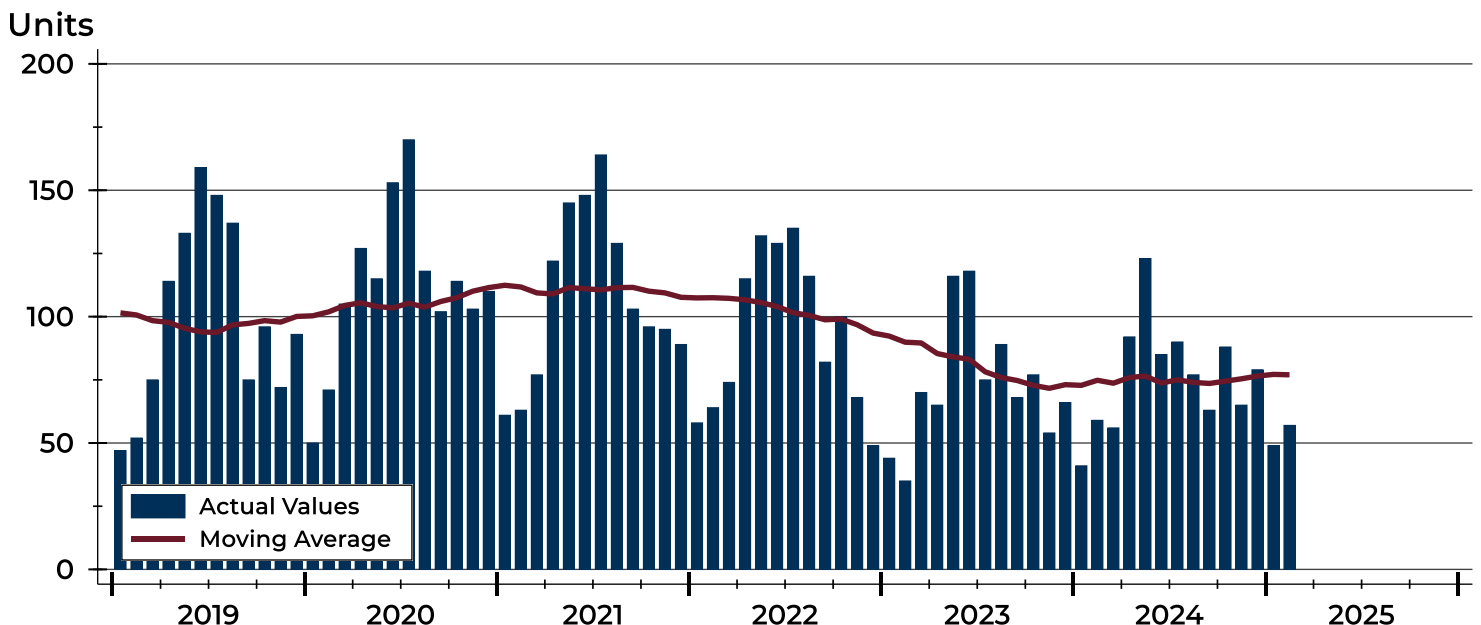
City of Lawrence Closed Listings Analysis

Summary Statistics for Closed Listings		2025	February 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		57	59	-3.4%	106	100	6.0%
Volume (1,000s)		19,244	19,450	-1.1%	37,221	30,689	21.3%
Months' Supply		1.3	1.6	-18.8%	N/A	N/A	N/A
Average	Sale Price	337,623	329,665	2.4%	351,140	306,891	14.4%
	Days on Market	41	39	5.1%	48	37	29.7%
	Percent of List	98.9%	98.8%	0.1%	98.6%	98.4%	0.2%
	Percent of Original	98.1%	98.2%	-0.1%	97.5%	97.2%	0.3%
Median	Sale Price	294,900	290,000	1.7%	309,900	286,000	8.4%
	Days on Market	9	24	-62.5%	21	19	10.5%
	Percent of List	100.0%	100.0%	0.0%	99.7%	99.7%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	98.5%	98.6%	-0.1%

A total of 57 homes sold in the City of Lawrence in February, down from 59 units in February 2024. Total sales volume fell to \$19.2 million compared to \$19.5 million in the previous year.

The median sales price in February was \$294,900, up 1.7% compared to the prior year. Median days on market was 9 days, down from 29 days in January, and down from 24 in February 2024.

History of Closed Listings





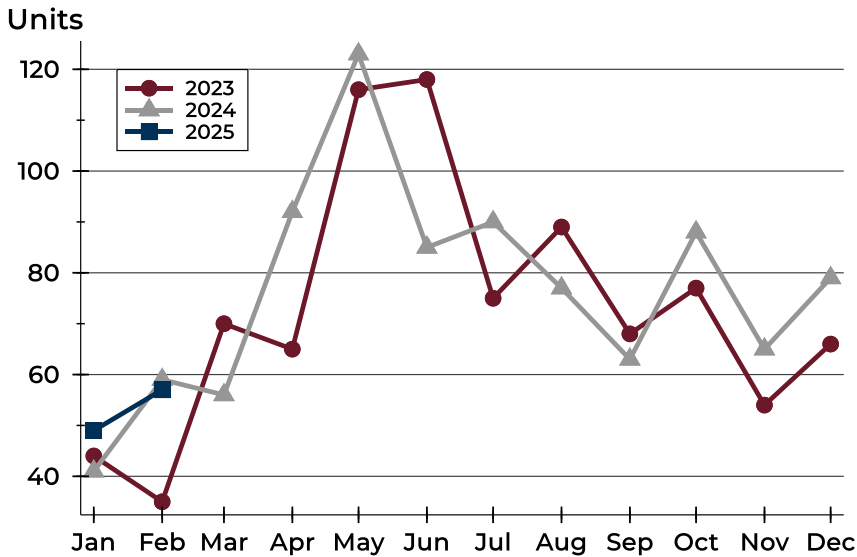
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Lawrence MLS Statistics



City of Lawrence Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	44	41	49
February	35	59	57
March	70	56	
April	65	92	
May	116	123	
June	118	85	
July	75	90	
August	89	77	
September	68	63	
October	77	88	
November	54	65	
December	66	79	

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.8%	4.4	98,000	98,000	13	13	57.7%	57.7%	57.7%	57.7%
\$100,000-\$149,999	2	3.5%	4.5	127,000	127,000	14	14	98.1%	98.1%	98.1%	98.1%
\$150,000-\$199,999	5	8.8%	0.6	190,200	190,000	17	4	103.3%	98.9%	102.7%	96.5%
\$200,000-\$249,999	13	22.8%	0.7	229,577	225,000	63	26	98.2%	100.0%	98.1%	100.0%
\$250,000-\$299,999	10	17.5%	0.9	277,640	275,500	10	4	100.2%	100.0%	99.8%	100.0%
\$300,000-\$349,999	9	15.8%	0.5	317,756	315,000	31	4	102.0%	100.0%	102.0%	100.0%
\$350,000-\$399,999	8	14.0%	1.3	362,038	362,450	38	35	97.9%	98.9%	97.3%	97.7%
\$400,000-\$449,999	1	1.8%	1.0	425,000	425,000	2	2	101.2%	101.2%	101.2%	101.2%
\$450,000-\$499,999	2	3.5%	1.9	480,000	480,000	50	50	98.0%	98.0%	97.0%	97.0%
\$500,000-\$599,999	3	5.3%	1.2	551,533	539,900	46	7	97.7%	100.0%	97.7%	100.0%
\$600,000-\$749,999	2	3.5%	4.5	717,450	717,450	155	155	101.1%	101.1%	97.0%	97.0%
\$750,000-\$999,999	0	0.0%	3.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.8%	6.9	1,950,000	1,950,000	151	151	97.5%	97.5%	75.3%	75.3%



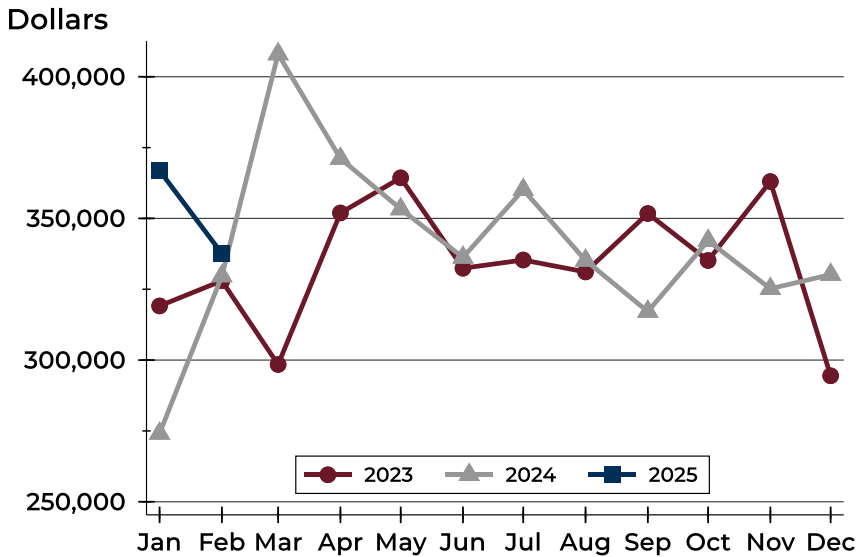
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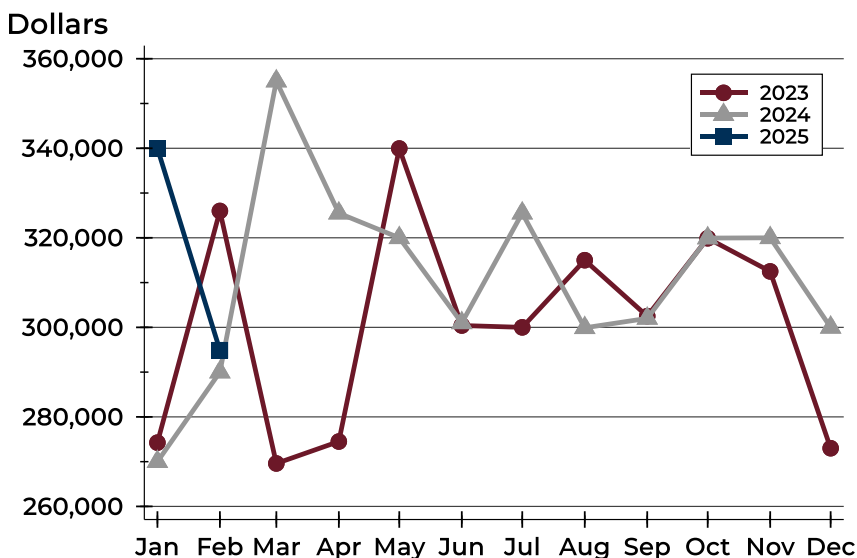
City of Lawrence Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	319,116	274,119	366,863
February	327,994	329,665	337,623
March	298,441	408,006	
April	351,932	371,161	
May	364,323	353,316	
June	332,429	336,234	
July	335,322	360,140	
August	331,109	335,190	
September	351,738	317,140	
October	335,150	342,135	
November	363,014	325,193	
December	294,469	330,179	

Median Price

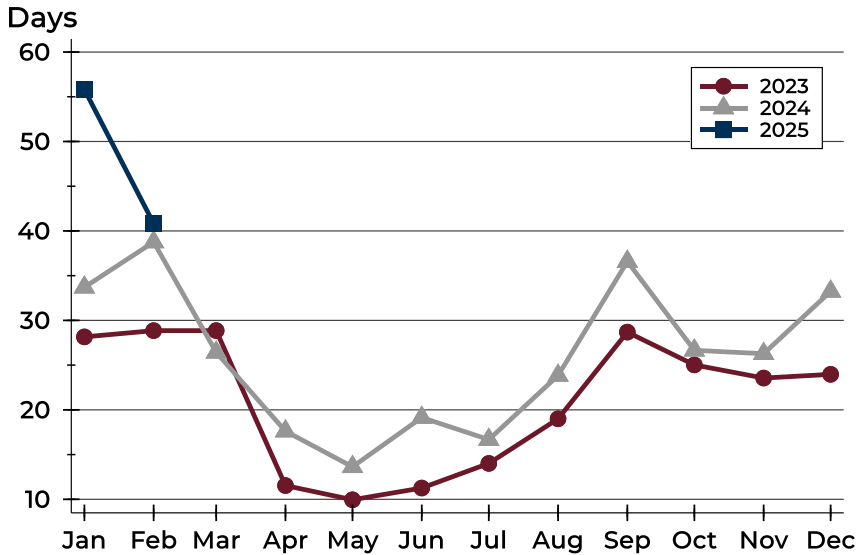


Month	2023	2024	2025
January	274,250	270,000	340,000
February	326,000	290,000	294,900
March	269,600	355,000	
April	274,500	325,500	
May	339,950	320,000	
June	300,415	301,000	
July	300,000	325,500	
August	315,000	299,900	
September	302,500	302,000	
October	319,900	319,950	
November	312,500	320,000	
December	273,000	300,000	



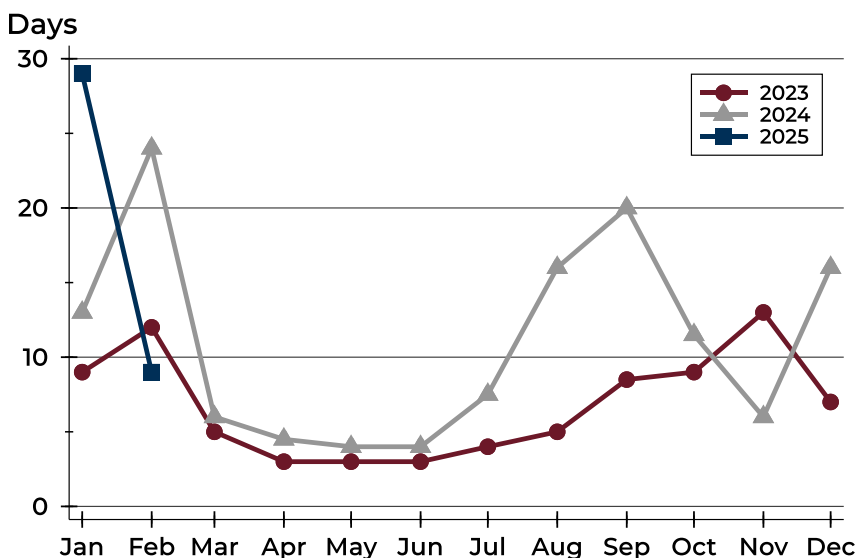
City of Lawrence Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	28	34	56
February	29	39	41
March	29	26	
April	12	18	
May	10	14	
June	11	19	
July	14	17	
August	19	24	
September	29	37	
October	25	27	
November	24	26	
December	24	33	

Median DOM



Month	2023	2024	2025
January	9	13	29
February	12	24	9
March	5	6	
April	3	5	
May	3	4	
June	3	4	
July	4	8	
August	5	16	
September	9	20	
October	9	12	
November	13	6	
December	7	16	



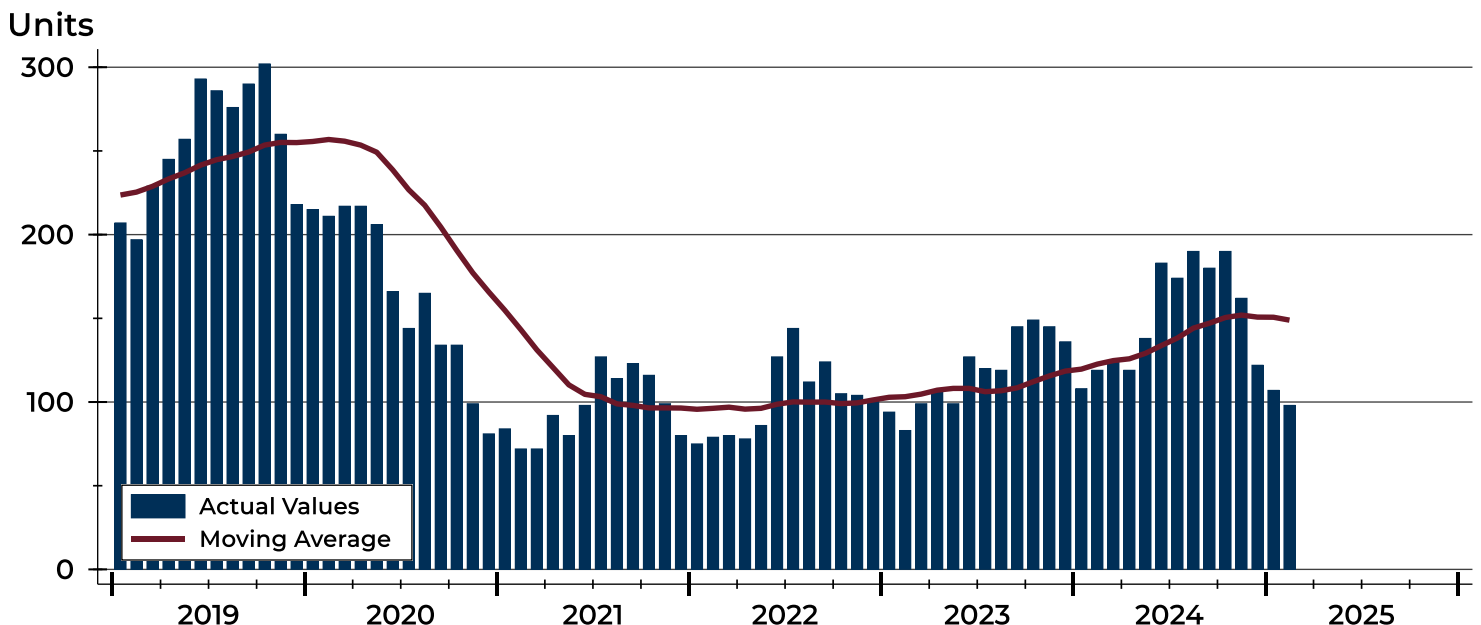
City of Lawrence Active Listings Analysis

Summary Statistics for Active Listings		2025	End of February 2024	Change
Active Listings		98	119	-17.6%
Volume (1,000s)		41,552	44,430	-6.5%
Months' Supply		1.3	1.6	-18.8%
Average	List Price	423,998	373,361	13.6%
	Days on Market	73	68	7.4%
	Percent of Original	98.0%	99.6%	-1.6%
Median	List Price	355,000	350,000	1.4%
	Days on Market	44	56	-21.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 98 homes were available for sale in the City of Lawrence at the end of February. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of February was \$355,000, up 1.4% from 2024. The typical time on market for active listings was 44 days, down from 56 days a year earlier.

History of Active Listings





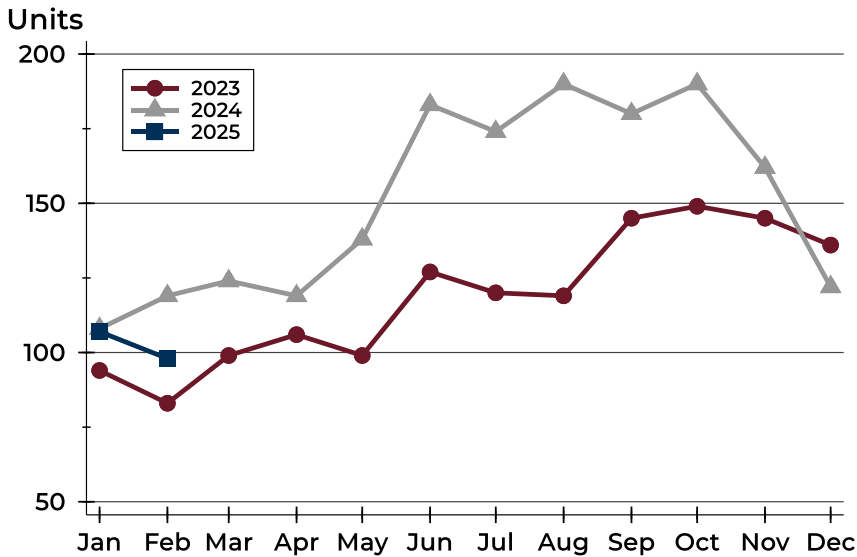
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City of Lawrence Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	94	108	107
February	83	119	98
March	99	124	
April	106	119	
May	99	138	
June	127	183	
July	120	174	
August	119	190	
September	145	180	
October	149	190	
November	145	162	
December	136	122	

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	2	2.0%	N/A	1,748	1,748	17	17	100.0%	100.0%
\$50,000-\$99,999	4	4.1%	4.4	84,905	86,725	60	46	92.8%	99.1%
\$100,000-\$149,999	9	9.2%	4.5	128,733	126,000	42	36	96.5%	100.0%
\$150,000-\$199,999	4	4.1%	0.6	168,700	167,450	34	32	97.4%	100.0%
\$200,000-\$249,999	7	7.1%	0.7	238,214	240,000	62	31	99.6%	100.0%
\$250,000-\$299,999	12	12.2%	0.9	288,150	294,950	58	35	98.4%	100.0%
\$300,000-\$349,999	6	6.1%	0.5	316,117	314,450	41	16	99.6%	100.0%
\$350,000-\$399,999	13	13.3%	1.3	369,377	355,000	143	170	99.4%	100.0%
\$400,000-\$449,999	5	5.1%	1.0	424,780	425,000	21	9	100.0%	100.0%
\$450,000-\$499,999	9	9.2%	1.9	481,967	479,000	55	61	97.5%	97.9%
\$500,000-\$599,999	7	7.1%	1.2	537,686	540,000	76	46	95.3%	98.3%
\$600,000-\$749,999	12	12.2%	4.5	695,758	693,250	80	43	97.7%	100.0%
\$750,000-\$999,999	4	4.1%	3.2	845,725	824,450	78	74	100.0%	100.0%
\$1,000,000 and up	4	4.1%	6.9	1,398,500	1,347,000	175	90	98.0%	100.0%



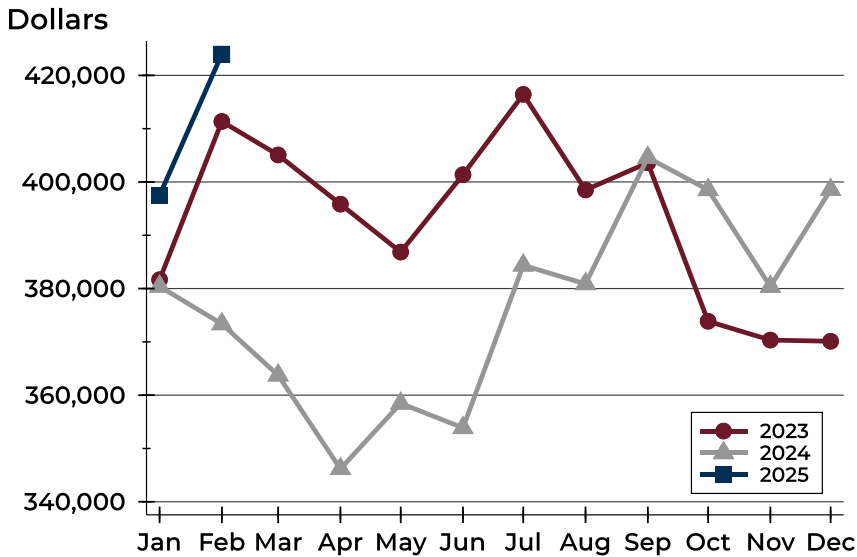
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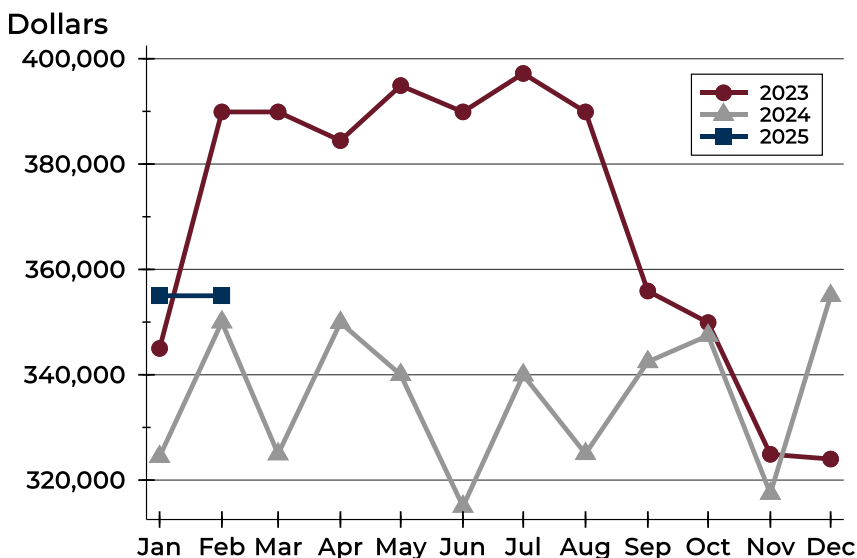
City of Lawrence Active Listings Analysis

Average Price



Month	2023	2024	2025
January	381,662	380,405	397,492
February	411,359	373,361	423,998
March	405,067	363,744	
April	395,842	346,189	
May	386,853	358,466	
June	401,362	353,875	
July	416,435	384,366	
August	398,505	380,883	
September	403,598	404,570	
October	373,865	398,530	
November	370,337	380,374	
December	370,118	398,546	

Median Price



Month	2023	2024	2025
January	345,000	324,450	355,000
February	389,900	350,000	355,000
March	389,900	324,950	
April	384,450	349,900	
May	394,900	340,000	
June	389,900	315,000	
July	397,200	339,950	
August	389,900	325,000	
September	355,900	342,450	
October	349,900	347,450	
November	324,900	317,450	
December	324,000	355,000	



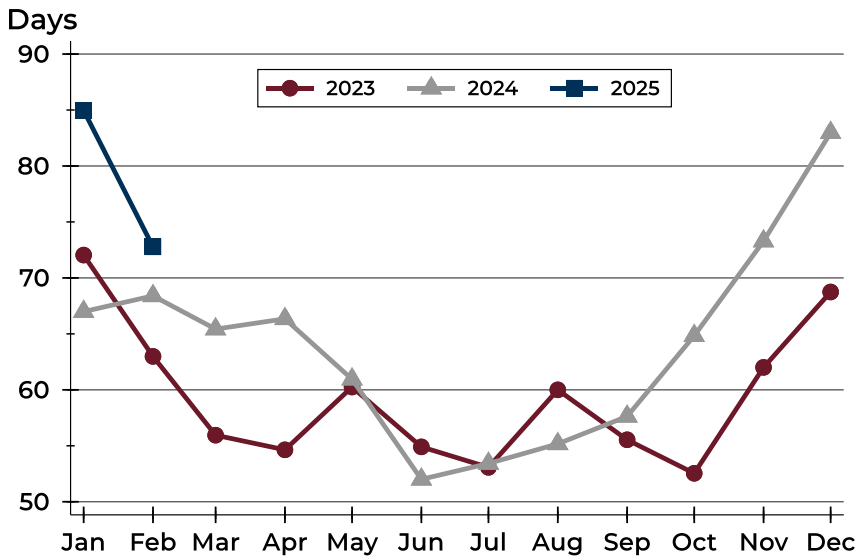
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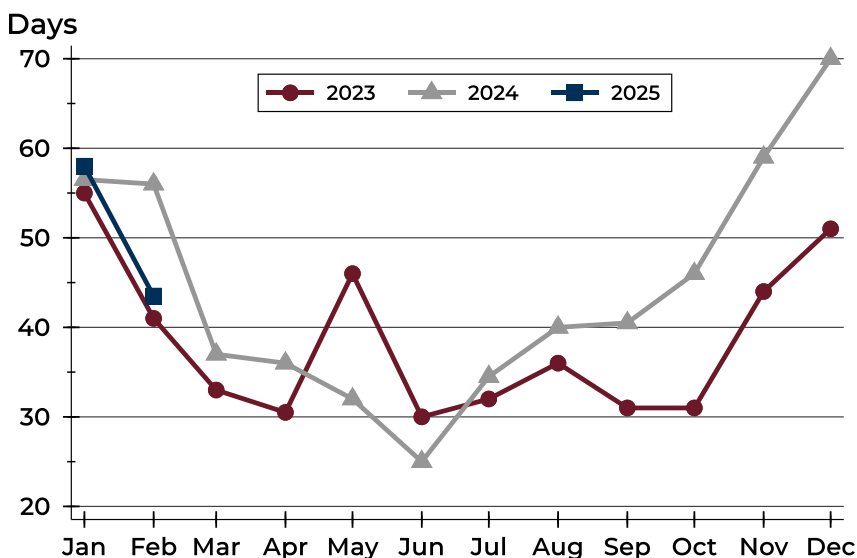
City of Lawrence Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	72	67	85
February	63	68	73
March	56	65	
April	55	66	
May	60	61	
June	55	52	
July	53	53	
August	60	55	
September	56	58	
October	53	65	
November	62	73	
December	69	83	

Median DOM



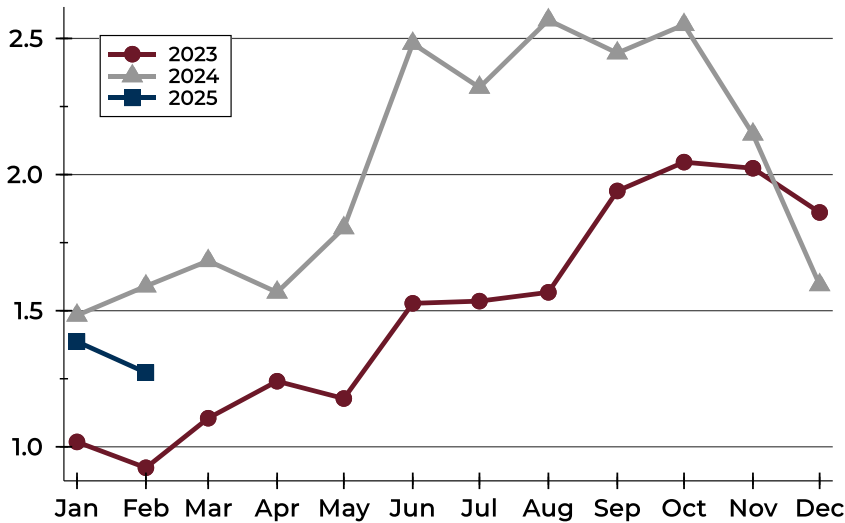
Month	2023	2024	2025
January	55	57	58
February	41	56	44
March	33	37	
April	31	36	
May	46	32	
June	30	25	
July	32	35	
August	36	40	
September	31	41	
October	31	46	
November	44	59	
December	51	70	



City of Lawrence Months' Supply Analysis

Months' Supply by Month

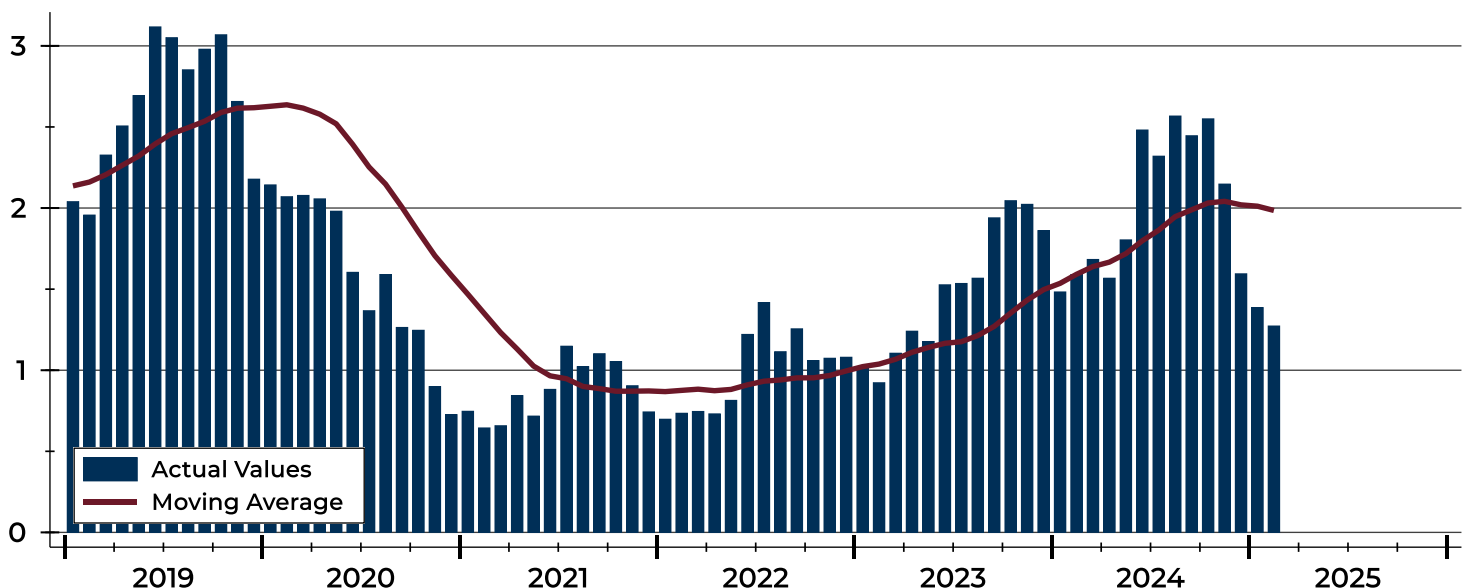
Months



Month	2023	2024	2025
January	1.0	1.5	1.4
February	0.9	1.6	1.3
March	1.1	1.7	
April	1.2	1.6	
May	1.2	1.8	
June	1.5	2.5	
July	1.5	2.3	
August	1.6	2.6	
September	1.9	2.4	
October	2.0	2.6	
November	2.0	2.1	
December	1.9	1.6	

History of Month's Supply

Months





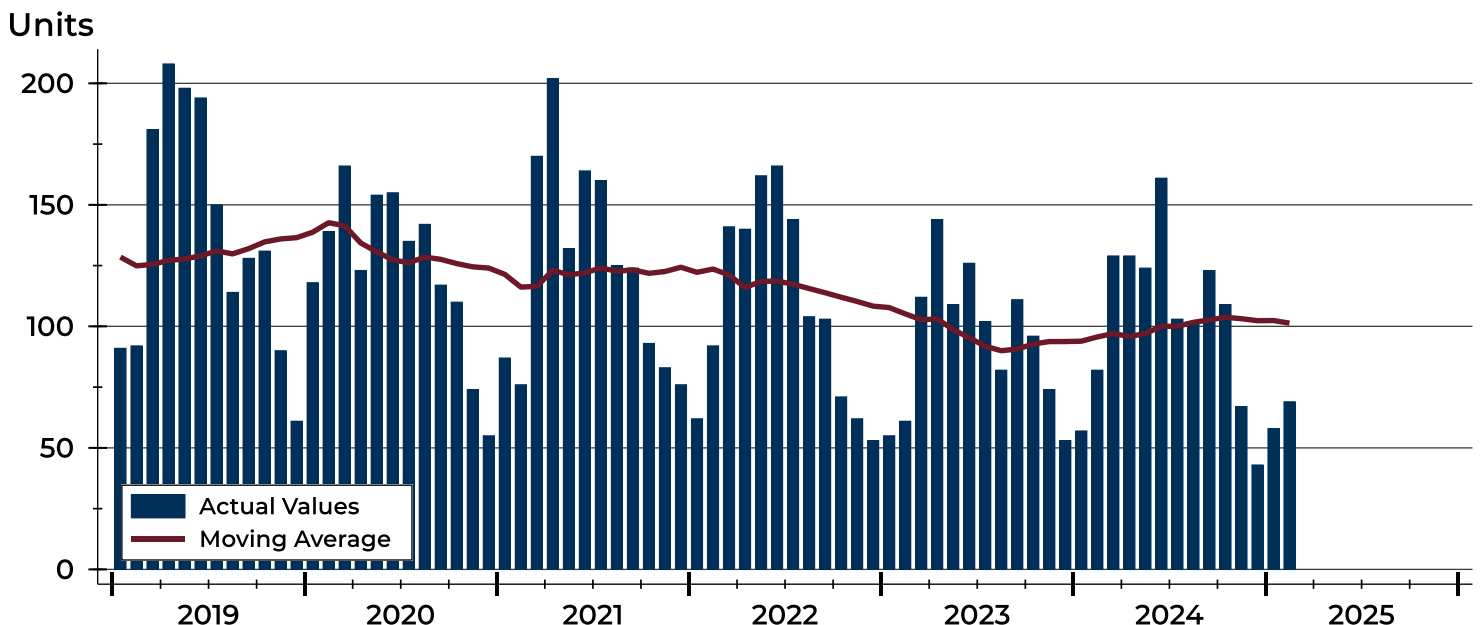
City of Lawrence New Listings Analysis

Summary Statistics for New Listings		2025	February 2024	Change
Current Month	New Listings	69	82	-15.9%
	Volume (1,000s)	25,947	32,480	-20.1%
	Average List Price	376,041	396,092	-5.1%
	Median List Price	312,000	349,950	-10.8%
Year-to-Date	New Listings	127	139	-8.6%
	Volume (1,000s)	47,724	53,238	-10.4%
	Average List Price	375,783	383,010	-1.9%
	Median List Price	315,000	338,500	-6.9%

A total of 69 new listings were added in the City of Lawrence during February, down 15.9% from the same month in 2024. Year-to-date the City of Lawrence has seen 127 new listings.

The median list price of these homes was \$312,000 down from \$349,950 in 2024.

History of New Listings





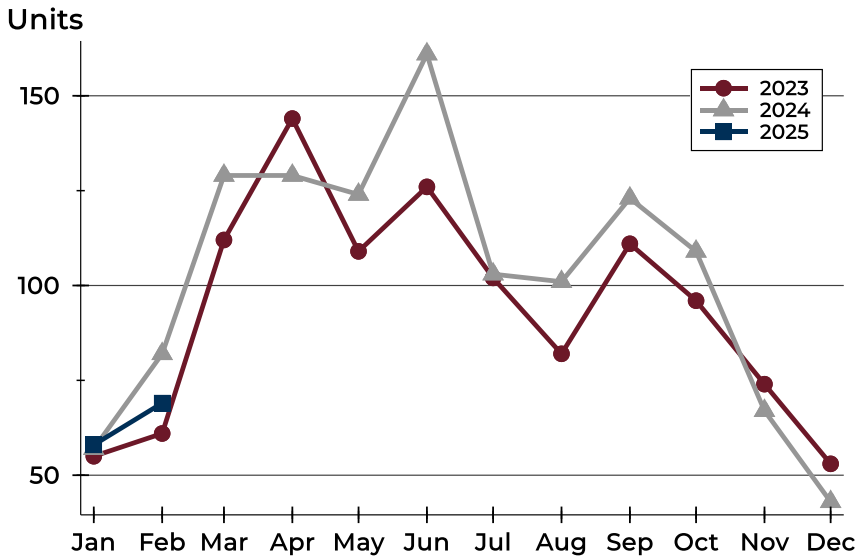
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City of Lawrence New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	55	57	58
February	61	82	69
March	112	129	
April	144	129	
May	109	124	
June	126	161	
July	102	103	
August	82	101	
September	111	123	
October	96	109	
November	74	67	
December	53	43	

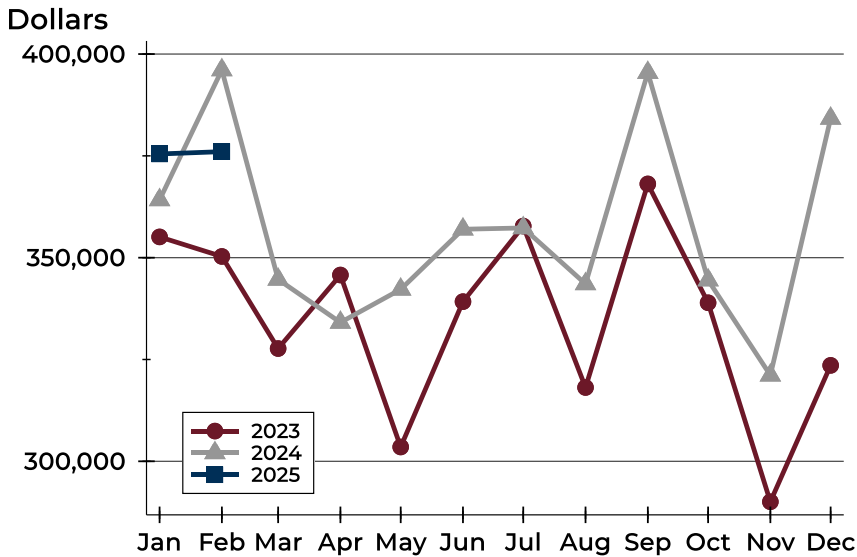
New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	3	4.3%	118,300	114,900	2	2	100.0%	100.0%
\$150,000-\$199,999	8	11.6%	182,325	186,950	9	5	100.6%	100.0%
\$200,000-\$249,999	6	8.7%	226,200	232,200	13	13	98.3%	98.9%
\$250,000-\$299,999	15	21.7%	284,867	289,000	7	3	100.5%	100.0%
\$300,000-\$349,999	8	11.6%	317,988	317,000	7	7	100.0%	100.0%
\$350,000-\$399,999	6	8.7%	369,633	370,000	8	4	100.0%	100.0%
\$400,000-\$449,999	7	10.1%	420,414	419,900	12	10	99.7%	100.0%
\$450,000-\$499,999	5	7.2%	483,360	494,900	16	13	98.0%	100.0%
\$500,000-\$599,999	4	5.8%	539,725	541,950	12	15	100.0%	100.0%
\$600,000-\$749,999	4	5.8%	693,475	697,000	17	19	100.0%	100.0%
\$750,000-\$999,999	1	1.4%	799,900	799,900	10	10	100.0%	100.0%
\$1,000,000 and up	2	2.9%	1,324,500	1,324,500	13	13	100.0%	100.0%



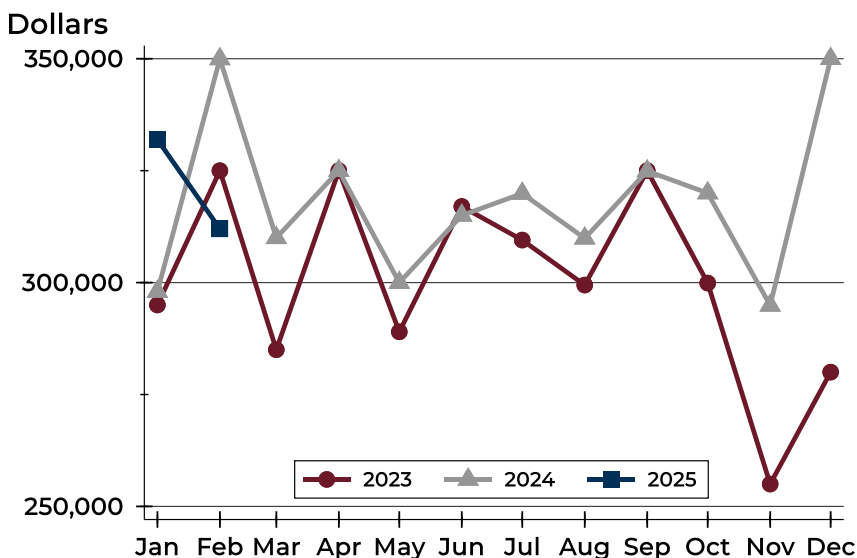
City of Lawrence New Listings Analysis

Average Price



Month	2023	2024	2025
January	355,103	364,190	375,477
February	350,309	396,092	376,041
March	327,690	344,669	
April	345,750	334,092	
May	303,520	342,222	
June	339,209	356,985	
July	357,767	357,307	
August	318,123	343,558	
September	368,120	395,448	
October	338,933	344,494	
November	290,067	321,130	
December	323,562	384,198	

Median Price



Month	2023	2024	2025
January	295,000	298,000	331,950
February	325,000	349,950	312,000
March	285,000	310,000	
April	325,000	325,000	
May	289,000	300,000	
June	317,000	315,000	
July	309,500	319,900	
August	299,450	309,900	
September	325,000	324,900	
October	299,900	320,000	
November	255,000	294,900	
December	280,000	350,000	



**February
2025**

Lawrence MLS Statistics



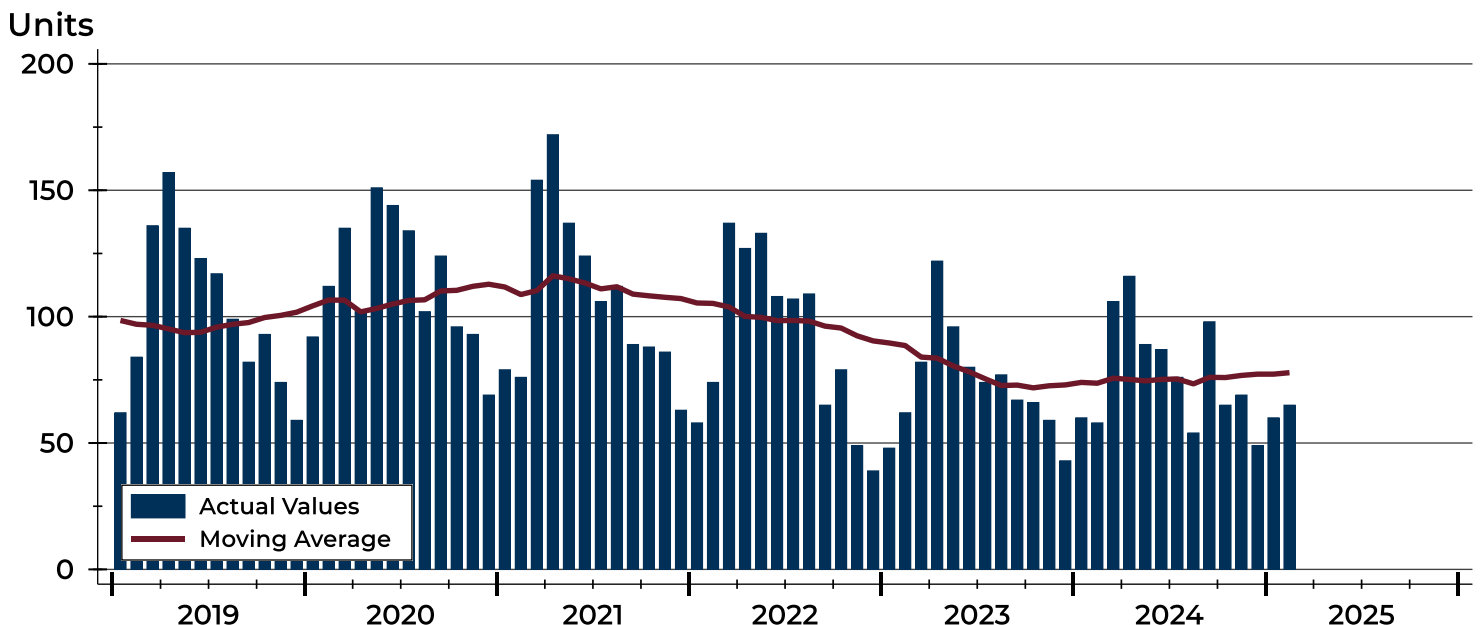
City of Lawrence Contracts Written Analysis

Summary Statistics for Contracts Written		2025	February 2024	Change	Year-to-Date		2025	2024	Change
Contracts Written		65	58	12.1%			125	118	5.9%
Volume (1,000s)		22,591	25,619	-11.8%			45,097	44,914	0.4%
Average	Sale Price	347,558	441,710	-21.3%			360,775	380,631	-5.2%
	Days on Market	50	27	85.2%			45	32	40.6%
	Percent of Original	99.5%	98.2%	1.3%			98.8%	98.0%	0.8%
Median	Sale Price	309,500	372,400	-16.9%			315,000	317,450	-0.8%
	Days on Market	14	6	133.3%			14	11	27.3%
	Percent of Original	100.0%	100.0%	0.0%			100.0%	100.0%	0.0%

A total of 65 contracts for sale were written in the City of Lawrence during the month of February, up from 58 in 2024. The median list price of these homes was \$309,500, down from \$372,400 the prior year.

Half of the homes that went under contract in February were on the market less than 14 days, compared to 6 days in February 2024.

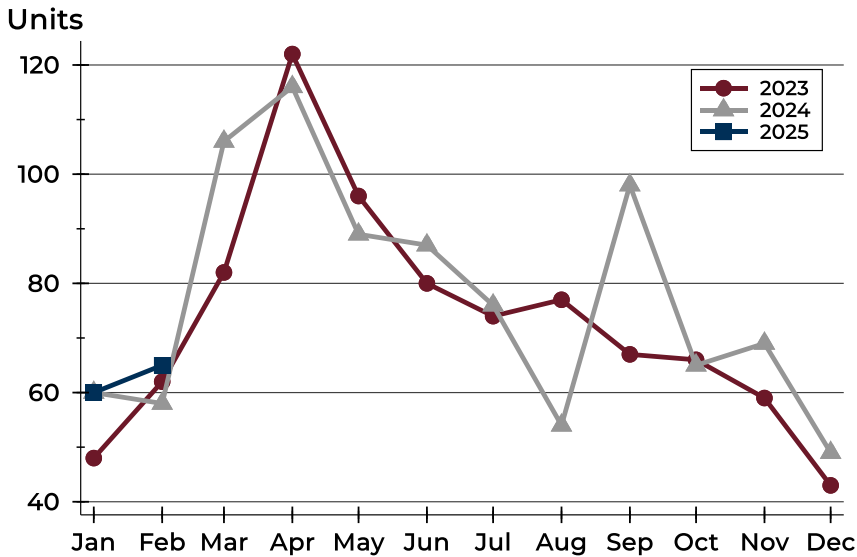
History of Contracts Written





City of Lawrence Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	48	60	60
February	62	58	65
March	82	106	
April	122	116	
May	96	89	
June	80	87	
July	74	76	
August	77	54	
September	67	98	
October	66	65	
November	59	69	
December	43	49	

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	4	6.2%	120,225	120,450	7	3	100.0%	100.0%
\$150,000-\$199,999	5	7.7%	182,780	189,000	20	18	101.0%	100.0%
\$200,000-\$249,999	7	10.8%	226,686	235,000	93	22	99.1%	100.0%
\$250,000-\$299,999	15	23.1%	288,578	297,500	27	4	100.1%	100.0%
\$300,000-\$349,999	6	9.2%	315,250	313,500	32	5	100.0%	100.0%
\$350,000-\$399,999	10	15.4%	375,660	370,000	32	15	98.1%	100.0%
\$400,000-\$449,999	5	7.7%	421,600	415,000	38	14	100.0%	100.0%
\$450,000-\$499,999	3	4.6%	469,600	464,900	20	13	100.0%	100.0%
\$500,000-\$599,999	7	10.8%	541,029	549,900	135	112	98.8%	100.0%
\$600,000-\$749,999	2	3.1%	679,950	679,950	93	93	98.0%	98.0%
\$750,000-\$999,999	1	1.5%	969,000	969,000	172	172	97.4%	97.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



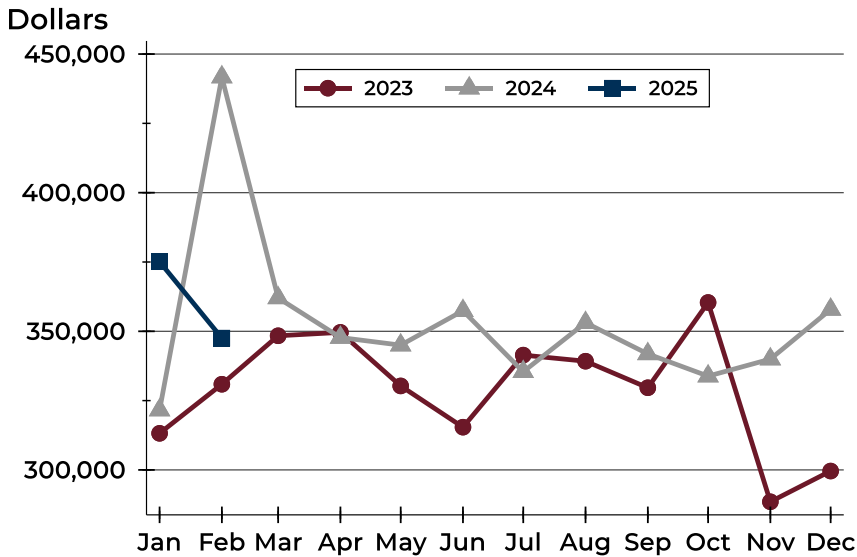
**February
2025**

Lawrence MLS Statistics



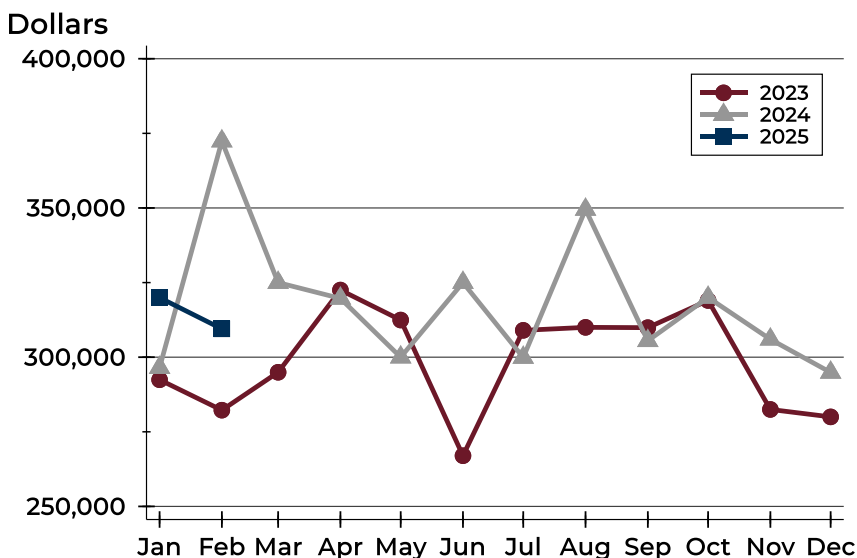
City of Lawrence Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	313,207	321,588	375,092
February	330,911	441,710	347,558
March	348,394	362,046	
April	349,615	347,752	
May	330,296	345,003	
June	315,423	357,422	
July	341,411	335,414	
August	339,212	353,100	
September	329,643	341,849	
October	360,391	333,833	
November	288,514	339,976	
December	299,601	357,882	

Median Price



Month	2023	2024	2025
January	292,450	296,500	319,950
February	282,250	372,400	309,500
March	294,950	325,000	
April	322,500	319,700	
May	312,450	300,000	
June	267,000	325,000	
July	309,000	299,900	
August	310,000	349,500	
September	309,900	305,500	
October	319,000	320,000	
November	282,500	306,000	
December	280,000	294,900	



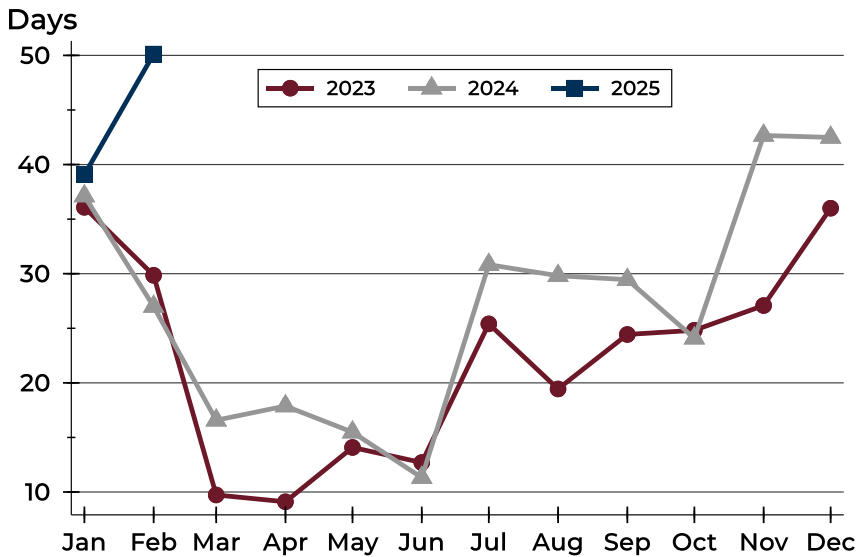
**February
2025**

Lawrence MLS Statistics



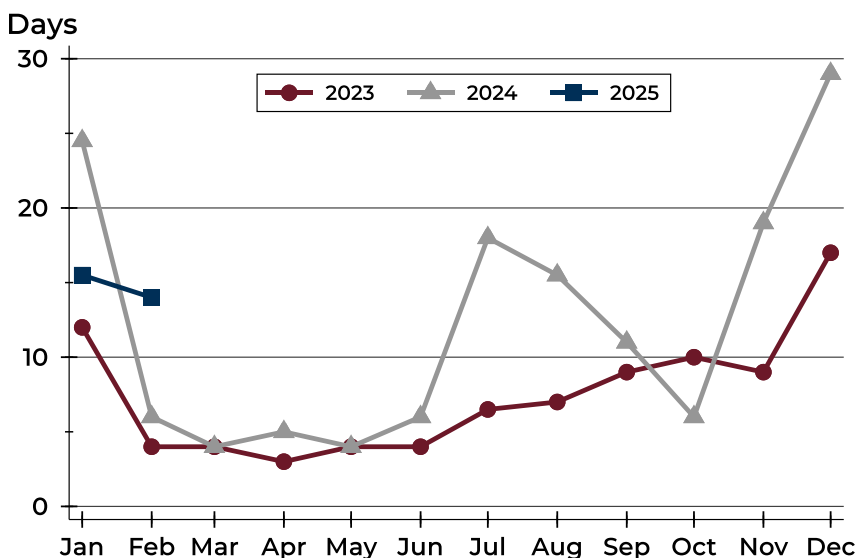
City of Lawrence Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	36	37	39
February	30	27	50
March	10	17	
April	9	18	
May	14	15	
June	13	11	
July	25	31	
August	19	30	
September	24	29	
October	25	24	
November	27	43	
December	36	42	

Median DOM



Month	2023	2024	2025
January	12	25	16
February	4	6	14
March	4	4	
April	3	5	
May	4	4	
June	4	6	
July	7	18	
August	7	16	
September	9	11	
October	10	6	
November	9	19	
December	17	29	



**February
2025**

Lawrence MLS Statistics



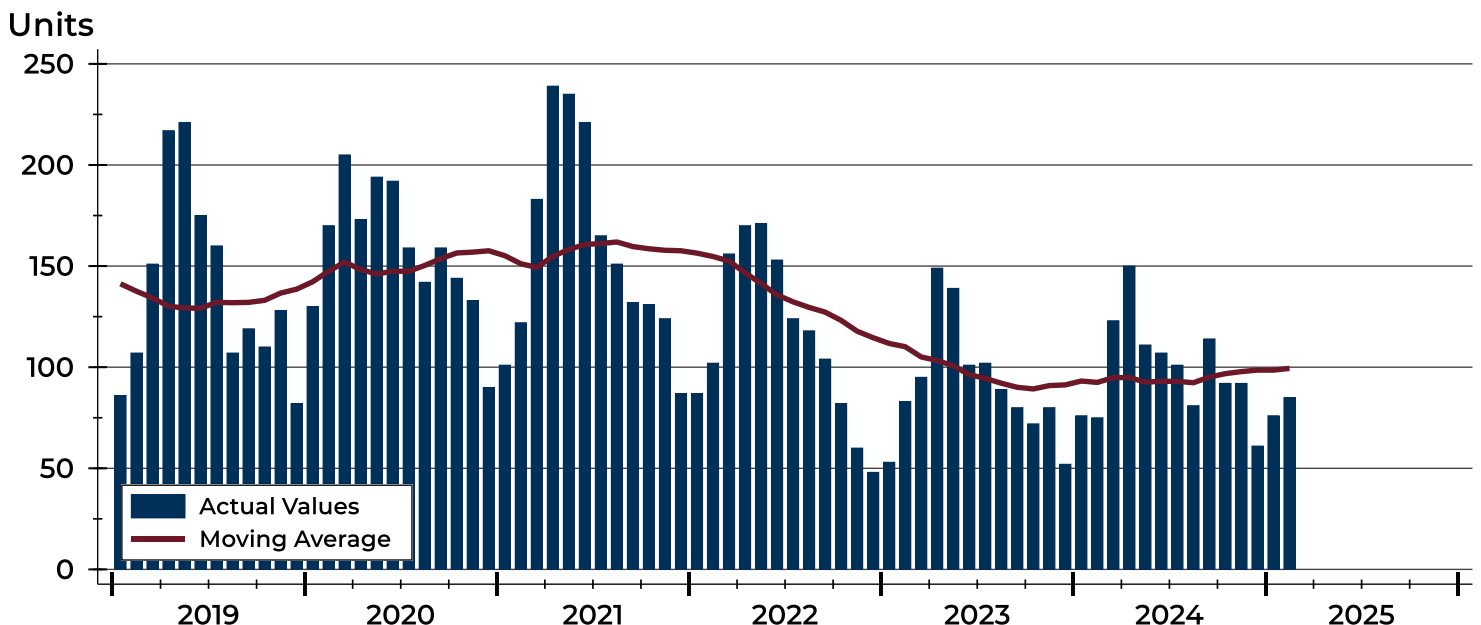
City of Lawrence Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of February 2024	Change
Pending Contracts		85	75	13.3%
Volume (1,000s)		32,463	32,017	1.4%
Average	List Price	381,923	426,894	-10.5%
	Days on Market	39	31	25.8%
	Percent of Original	99.2%	98.9%	0.3%
Median	List Price	330,000	359,900	-8.3%
	Days on Market	11	10	10.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 85 listings in the City of Lawrence had contracts pending at the end of February, up from 75 contracts pending at the end of February 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

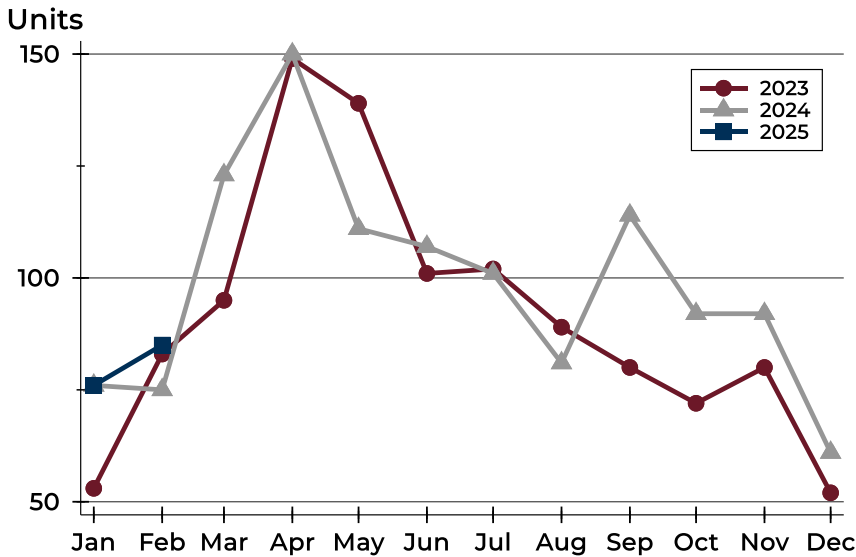
History of Pending Contracts





City of Lawrence Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	53	76	76
February	83	75	85
March	95	123	
April	149	150	
May	139	111	
June	101	107	
July	102	101	
August	89	81	
September	80	114	
October	72	92	
November	80	92	
December	52	61	

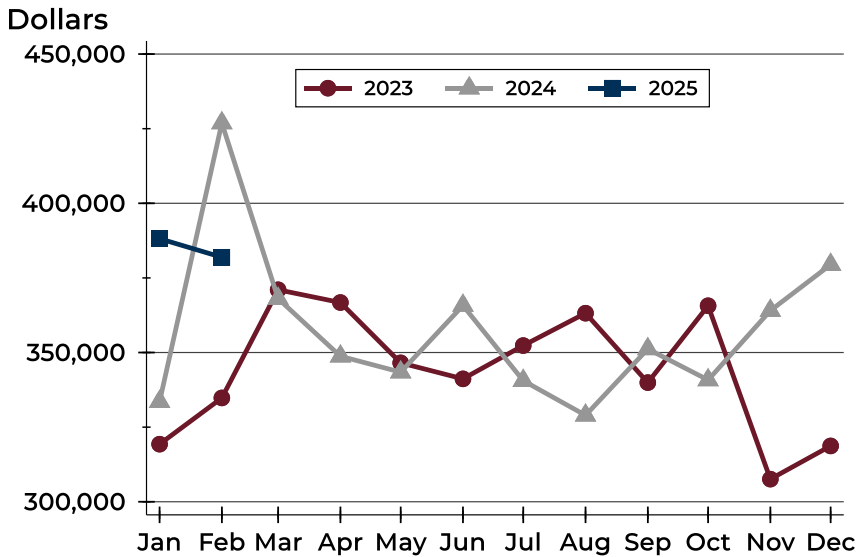
Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	4	4.7%	127,213	124,950	29	3	96.8%	100.0%
\$150,000-\$199,999	7	8.2%	181,257	184,900	29	23	99.3%	100.0%
\$200,000-\$249,999	9	10.6%	227,411	225,000	21	17	99.2%	100.0%
\$250,000-\$299,999	17	20.0%	288,705	289,900	34	5	98.4%	100.0%
\$300,000-\$349,999	6	7.1%	315,250	313,500	32	5	100.0%	100.0%
\$350,000-\$399,999	10	11.8%	372,660	370,000	27	10	99.4%	100.0%
\$400,000-\$449,999	8	9.4%	428,988	427,500	31	17	100.0%	100.0%
\$450,000-\$499,999	3	3.5%	469,600	464,900	20	13	100.0%	100.0%
\$500,000-\$599,999	11	12.9%	551,600	549,900	95	14	99.7%	100.0%
\$600,000-\$749,999	7	8.2%	651,243	640,000	17	4	100.0%	100.0%
\$750,000-\$999,999	3	3.5%	882,000	879,000	85	58	99.1%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



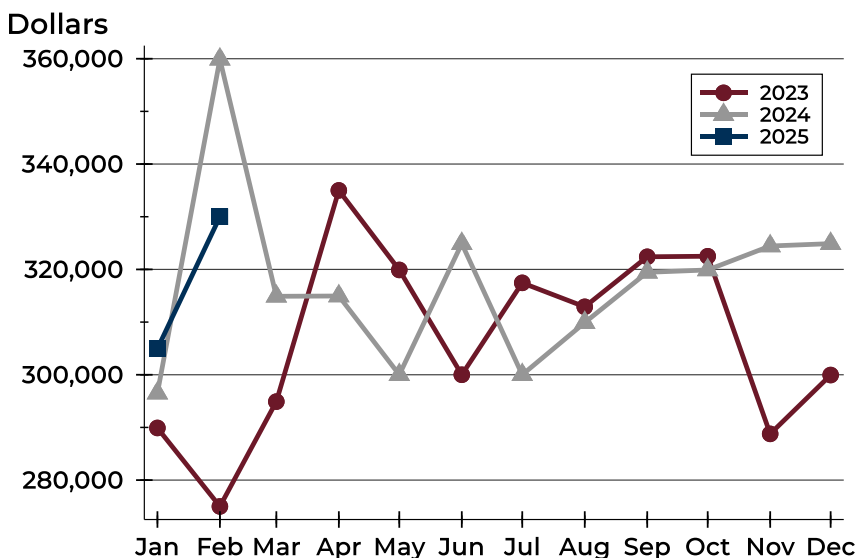
City of Lawrence Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	319,303	333,556	388,137
February	334,790	426,894	381,923
March	371,024	368,083	
April	366,757	348,759	
May	346,540	343,428	
June	341,180	365,760	
July	352,339	340,577	
August	363,178	328,967	
September	339,931	351,206	
October	365,678	340,800	
November	307,588	364,048	
December	318,710	379,455	

Median Price

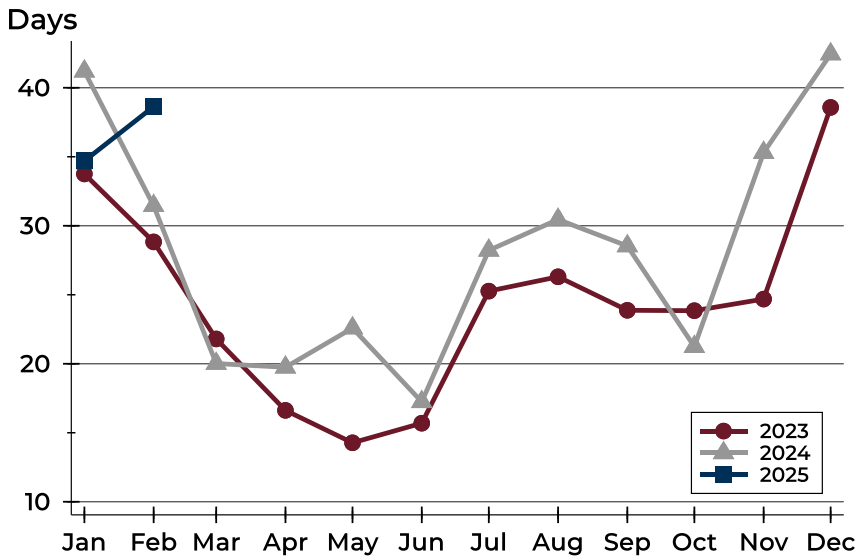


Month	2023	2024	2025
January	289,900	296,500	304,950
February	275,000	359,900	330,000
March	294,900	314,900	
April	335,000	314,950	
May	319,900	300,000	
June	300,000	324,900	
July	317,450	300,000	
August	312,900	309,900	
September	322,400	319,450	
October	322,500	319,900	
November	288,775	324,450	
December	299,950	324,900	



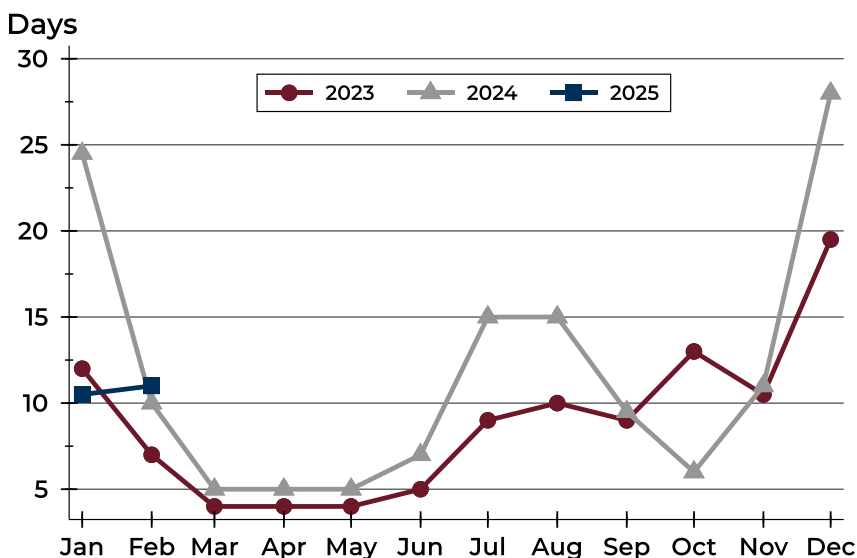
City of Lawrence Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	34	41	35
February	29	31	39
March	22	20	
April	17	20	
May	14	23	
June	16	17	
July	25	28	
August	26	30	
September	24	29	
October	24	21	
November	25	35	
December	39	42	

Median DOM



Month	2023	2024	2025
January	12	25	11
February	7	10	11
March	4	5	
April	4	5	
May	4	5	
June	5	7	
July	9	15	
August	10	15	
September	9	10	
October	13	6	
November	11	11	
December	20	28	