

Ready Set Spring Steering Committee

Lawrence Board of REALTORS®

9:00 am, Thursday, February 22, 2024

2023-2024 RSS Steering Committee Roster:

Josh Reazin	BHG Kansas City Homes (Co-Chairperson)
Michelle Fales	Guardian Mortgage (Co-Chairperson)
Stacie Hulshof	Crystal Clear Realty
Abigail Hummel	Stephens Real Estate
Erin Maigaard	McGrew Real Estate
Ashley Zeller	Bank Midwest Mortgage
Jill Ballew	LBOR President
Beth Folks	LBOR Staff Liaison
Rob Hulse	LBOR Staff Liaison

Discussion of 2024 RSS

I. Review Event

- (1) Overall Feedback
- (2) See Income / Expense Report
- (3) Speakers / Sessions
- (4) Venue
 - (a) Floor Pan / Sponsor Tables
 - (b) Location / Parking
- (5) Lunch / Food
- (6) Registration Levels
 - (a) Registration Price
 - (b) Complimentary Passes for Sponsors
- (7) Sponsorship Levels
 - (a) Major
 - (b) Table
 - (c) Swag
- (8) Survey
 - (a) Questions from Committee

II. Discuss Plans for 2024-2025

III. Old Business

IV. New Business

V. Adjourn



2024 RSS Final Income & Expense Report		
Income		Amount
Major Sponsorships		\$ 4,500.00
Table Sponsorships (14@ \$200)		\$ 2,800.00
Swag Sponsorships (1@ \$100)		\$ 100.00
Tickets (54 @ \$35) Sponsors were complimentary		\$ 1,890.00
LBOR Contribution		
Total Income	\$7,995 Collected	\$ 9,290.00
Expenses		Amount
Venue - Abe & Jakes	Junior Achievement Raffle Item	\$ (500.00)
Marki Lemons Ryhal		\$ (5,850.00)
Marki Lemons Ryhal Travel Costs		\$ (347.14)
Bobbi Howe		\$ (1,500.00)
Lunch	Includes Tip	\$ (1,474.95)
Erin Purchase of Breakfast Items/Supplies		\$ (186.60)
Bar/Beverages		
Liquor		\$ (228.50)
Coffee/Tea/Water	We have not been invoiced	
Bar/Beverage Service Fee	We have not been invoiced	
Linens (Sunflower Rental)		\$ (323.53)
Recording Equipment / Mics		
In-House Speaker System		
Sales Tax		
Janella Williams (Marketing)		
Total Expenses		\$ (10,410.72)
Total (Net) Income		\$ (1,120.72)