



**September
2025**

Lawrence MLS Statistics



City of Lawrence Housing Report



Market Overview

City of Lawrence Home Sales Fell in September

Total home sales in the City of Lawrence fell last month to 59 units, compared to 66 units in September 2024. Total sales volume was \$21.3 million, down from a year earlier.

The median sale price in September was \$330,000, up from \$312,000 a year earlier. Homes that sold in September were typically on the market for 7 days and sold for 98.5% of their list prices.

City of Lawrence Active Listings Down at End of September

The total number of active listings in the City of Lawrence at the end of September was 155 units, down from 180 at the same point in 2024. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$339,900.

During September, a total of 72 contracts were written down from 100 in September 2024. At the end of the month, there were 84 contracts still pending.

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**September
2025**

Lawrence MLS Statistics



City of Lawrence Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales		59	66	69	796	722	704
Change from prior year		-10.6%	-4.3%	-18.8%	10.2%	2.6%	-23.9%
Active Listings		155	180	145	N/A	N/A	N/A
Change from prior year		-13.9%	24.1%	16.9%			
Months' Supply		1.8	2.3	1.9	N/A	N/A	N/A
Change from prior year		-21.7%	21.1%	58.3%			
New Listings		93	124	114	1,027	1,047	932
Change from prior year		-25.0%	8.8%	8.6%	-1.9%	12.3%	-18.3%
Contracts Written		72	100	67	819	780	730
Change from prior year		-28.0%	49.3%	0.0%	5.0%	6.8%	-22.3%
Pending Contracts		84	114	80	N/A	N/A	N/A
Change from prior year		-26.3%	42.5%	-23.1%			
Sales Volume (1,000s)		21,258	21,585	24,218	296,810	251,589	239,674
Change from prior year		-1.5%	-10.9%	-5.2%	18.0%	5.0%	-21.3%
Average	Sale Price	360,303	327,043	350,988	372,877	348,462	340,446
	Change from prior year	10.2%	-6.8%	16.8%	7.0%	2.4%	3.4%
	List Price of Actives	438,170	404,570	403,598	N/A	N/A	N/A
	Change from prior year	8.3%	0.2%	12.4%			
	Days on Market	19	38	28	25	24	18
	Change from prior year	-50.0%	35.7%	47.4%	4.2%	33.3%	28.6%
Median	Percent of List	97.8%	98.0%	99.6%	99.4%	99.2%	100.8%
	Change from prior year	-0.2%	-1.6%	2.3%	0.2%	-1.6%	-1.1%
	Percent of Original	96.3%	96.7%	98.8%	98.4%	98.5%	100.2%
	Change from prior year	-0.4%	-2.1%	3.3%	-0.1%	-1.7%	-1.1%
	Sale Price	330,000	312,000	300,000	325,000	315,000	301,415
	Change from prior year	5.8%	4.0%	9.1%	3.2%	4.5%	2.2%
Median	List Price of Actives	339,900	342,450	355,900	N/A	N/A	N/A
	Change from prior year	-0.7%	-3.8%	6.3%			
	Days on Market	7	22	8	7	7	4
	Change from prior year	-68.2%	175.0%	-27.3%	0.0%	75.0%	0.0%
	Percent of List	98.5%	98.4%	100.0%	100.0%	100.0%	100.0%
	Change from prior year	0.1%	-1.6%	1.5%	0.0%	0.0%	0.0%
Median	Percent of Original	98.0%	97.1%	99.2%	100.0%	100.0%	100.0%
	Change from prior year	0.9%	-2.1%	2.9%	0.0%	0.0%	0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



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Lawrence MLS Statistics



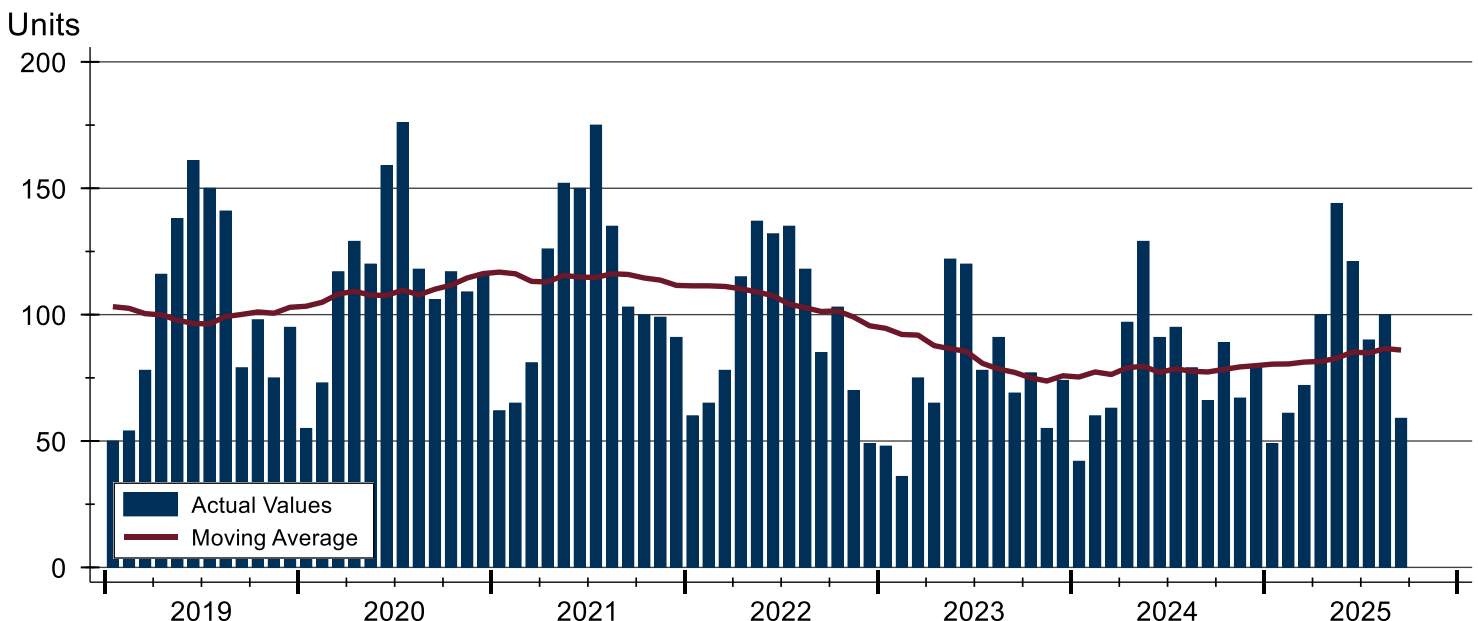
City of Lawrence Closed Listings Analysis

Summary Statistics for Closed Listings		September 2024			Year-to-Date 2024		
		2025	2024	Change	2025	2024	Change
Closed Listings		59	66	-10.6%	796	722	10.2%
Volume (1,000s)		21,258	21,585	-1.5%	296,810	251,589	18.0%
Months' Supply		1.8	2.3	-21.7%	N/A	N/A	N/A
Average	Sale Price	360,303	327,043	10.2%	372,877	348,462	7.0%
	Days on Market	19	38	-50.0%	25	24	4.2%
	Percent of List	97.8%	98.0%	-0.2%	99.4%	99.2%	0.2%
	Percent of Original	96.3%	96.7%	-0.4%	98.4%	98.5%	-0.1%
Median	Sale Price	330,000	312,000	5.8%	325,000	315,000	3.2%
	Days on Market	7	22	-68.2%	7	7	0.0%
	Percent of List	98.5%	98.4%	0.1%	100.0%	100.0%	0.0%
	Percent of Original	98.0%	97.1%	0.9%	100.0%	100.0%	0.0%

A total of 59 homes sold in the City of Lawrence in September, down from 66 units in September 2024. Total sales volume fell to \$21.3 million compared to \$21.6 million in the previous year.

The median sales price in September was \$330,000, up 5.8% compared to the prior year. Median days on market was 7 days, down from 14 days in August, and down from 22 in September 2024.

History of Closed Listings





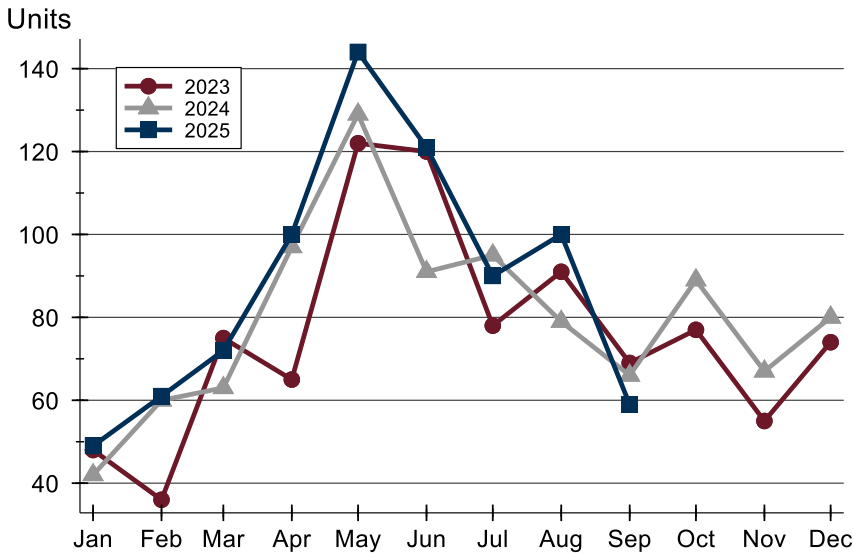
**September
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Lawrence MLS Statistics



City of Lawrence Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	48	42	49
February	36	60	61
March	75	63	72
April	65	97	100
May	122	129	144
June	120	91	121
July	78	95	90
August	91	79	100
September	69	66	59
October	77	89	
November	55	67	
December	74	80	

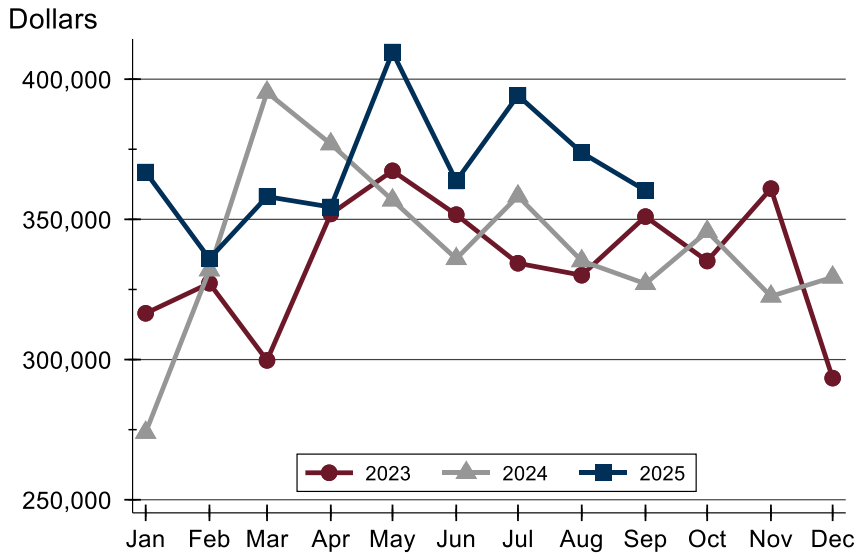
Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.7%	8.0	97,000	97,000	115	115	77.6%	77.6%	57.1%	57.1%
\$100,000-\$149,999	2	3.4%	3.6	125,000	125,000	3	3	100.0%	100.0%	100.0%	100.0%
\$150,000-\$199,999	3	5.1%	1.4	183,667	180,000	22	24	91.6%	94.1%	89.2%	92.3%
\$200,000-\$249,999	10	16.9%	1.1	223,070	222,450	7	5	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	9	15.3%	2.3	266,056	265,000	11	6	100.6%	100.0%	100.2%	100.0%
\$300,000-\$349,999	6	10.2%	0.8	315,167	308,000	29	9	96.5%	97.8%	93.3%	97.8%
\$350,000-\$399,999	11	18.6%	1.2	373,518	375,000	18	9	98.3%	98.0%	97.1%	97.2%
\$400,000-\$449,999	5	8.5%	1.0	424,200	430,000	19	7	97.6%	98.9%	96.8%	98.9%
\$450,000-\$499,999	2	3.4%	2.3	457,500	457,500	2	2	97.5%	97.5%	97.5%	97.5%
\$500,000-\$599,999	4	6.8%	2.4	572,250	572,000	25	23	97.7%	97.5%	95.3%	96.2%
\$600,000-\$749,999	4	6.8%	3.8	681,000	679,500	32	14	96.4%	96.9%	95.2%	95.4%
\$750,000-\$999,999	2	3.4%	3.7	843,000	843,000	24	24	96.4%	96.4%	94.7%	94.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



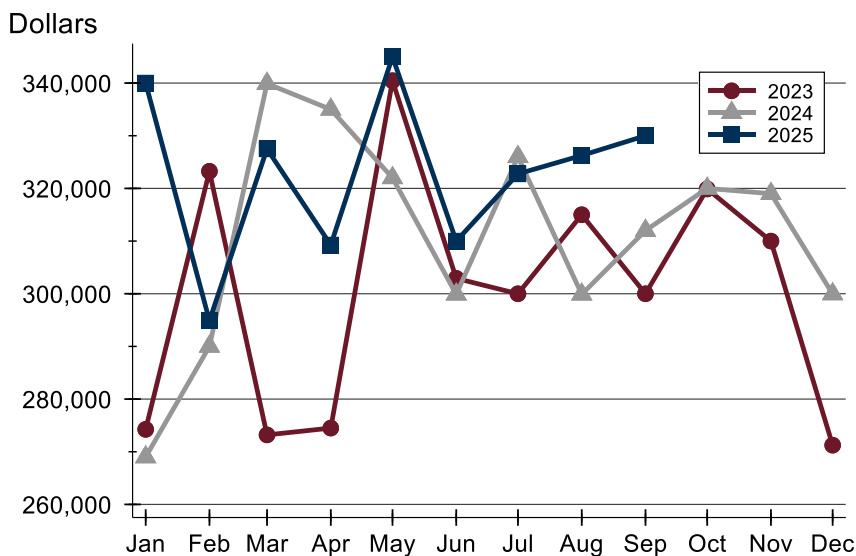
City of Lawrence Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	316,490	273,973	366,863
February	327,216	331,921	335,951
March	299,705	395,294	358,114
April	351,932	376,885	354,396
May	367,315	356,843	409,665
June	351,680	335,946	363,717
July	334,347	358,291	394,198
August	330,085	335,185	373,798
September	350,988	327,043	360,303
October	335,150	345,662	
November	360,959	322,575	
December	293,378	329,339	

Median Price

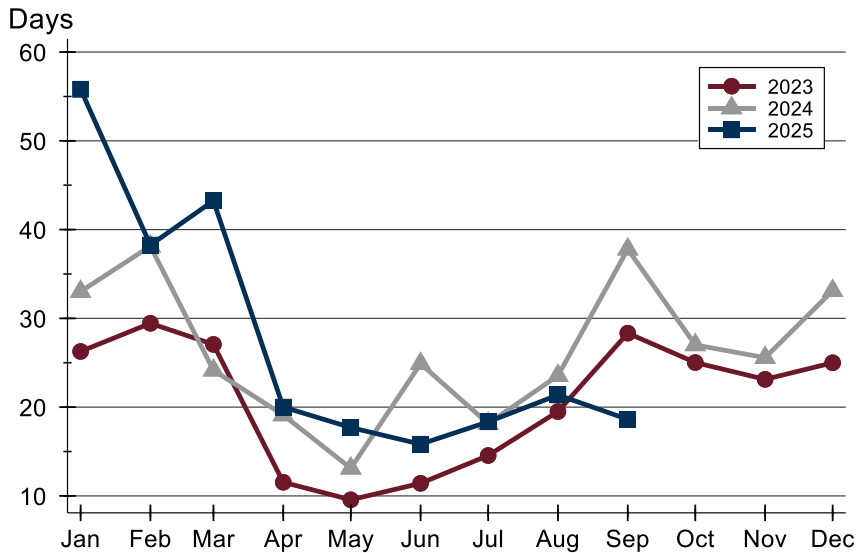


Month	2023	2024	2025
January	274,250	269,000	340,000
February	323,250	290,000	294,900
March	273,200	339,900	327,500
April	274,500	335,000	309,253
May	340,450	322,000	345,000
June	302,915	299,900	310,000
July	300,000	326,000	322,750
August	315,000	299,900	326,250
September	300,000	312,000	330,000
October	319,900	320,000	
November	310,000	319,000	
December	271,250	299,950	



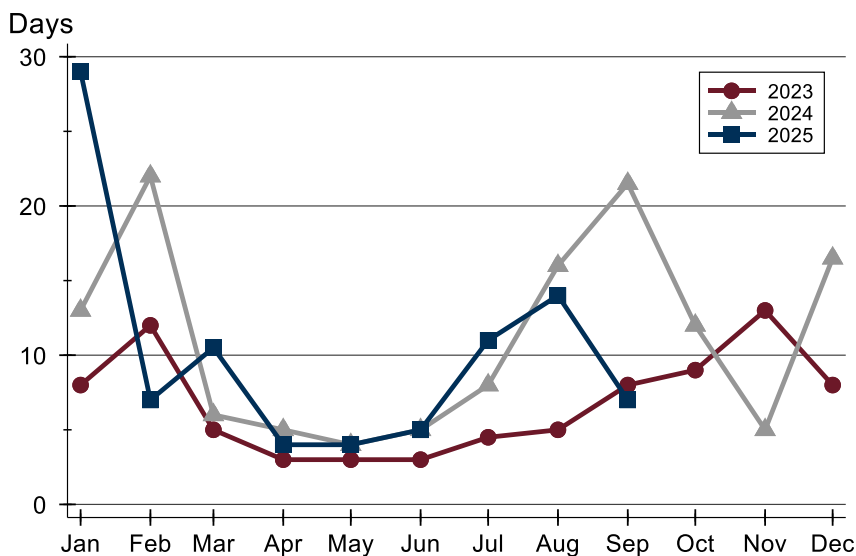
City of Lawrence Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	26	33	56
February	29	38	38
March	27	24	43
April	12	19	20
May	10	13	18
June	11	25	16
July	15	18	18
August	20	24	21
September	28	38	19
October	25	27	
November	23	26	
December	25	33	

Median DOM



Month	2023	2024	2025
January	8	13	29
February	12	22	7
March	5	6	11
April	3	5	4
May	3	4	4
June	3	5	5
July	5	8	11
August	5	16	14
September	8	22	7
October	9	12	
November	13	5	
December	8	17	



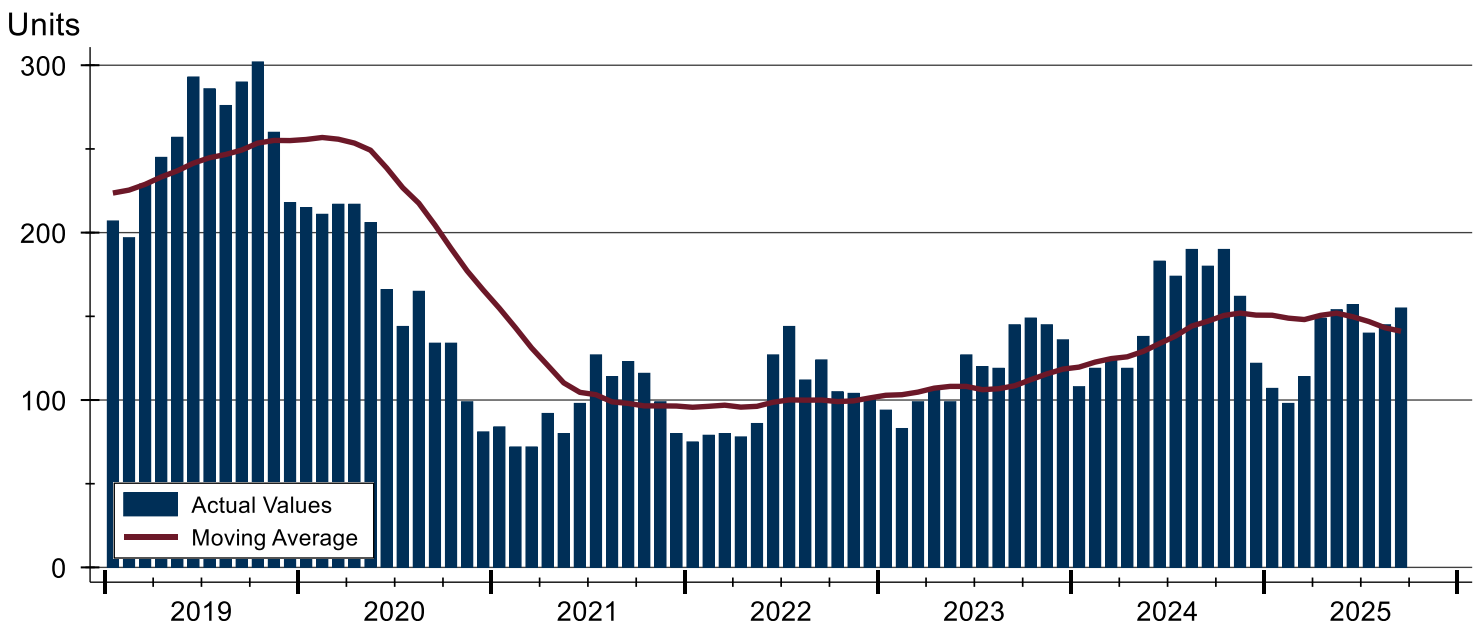
City of Lawrence Active Listings Analysis

Summary Statistics for Active Listings		2025	End of September 2024	Change
Active Listings		155	180	-13.9%
Volume (1,000s)		67,916	72,823	-6.7%
Months' Supply		1.8	2.3	-21.7%
Average	List Price	438,170	404,570	8.3%
	Days on Market	46	58	-20.7%
	Percent of Original	97.7%	98.2%	-0.5%
Median	List Price	339,900	342,450	-0.7%
	Days on Market	21	41	-48.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 155 homes were available for sale in the City of Lawrence at the end of September. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of September was \$339,900, down 0.7% from 2024. The typical time on market for active listings was 21 days, down from 40 days a year earlier.

History of Active Listings





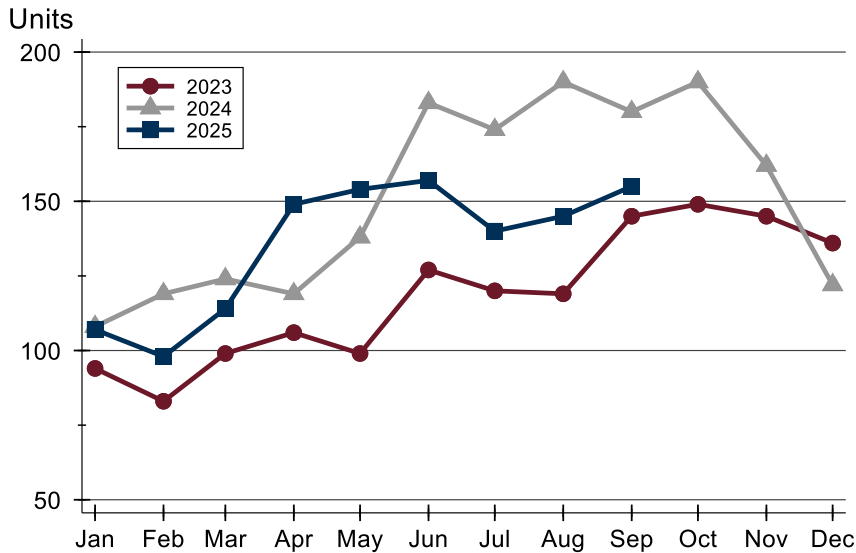
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City of Lawrence Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	94	108	107
February	83	119	98
March	99	124	114
April	106	119	149
May	99	138	154
June	127	183	157
July	120	174	140
August	119	190	145
September	145	180	155
October	149	190	
November	145	162	
December	136	122	

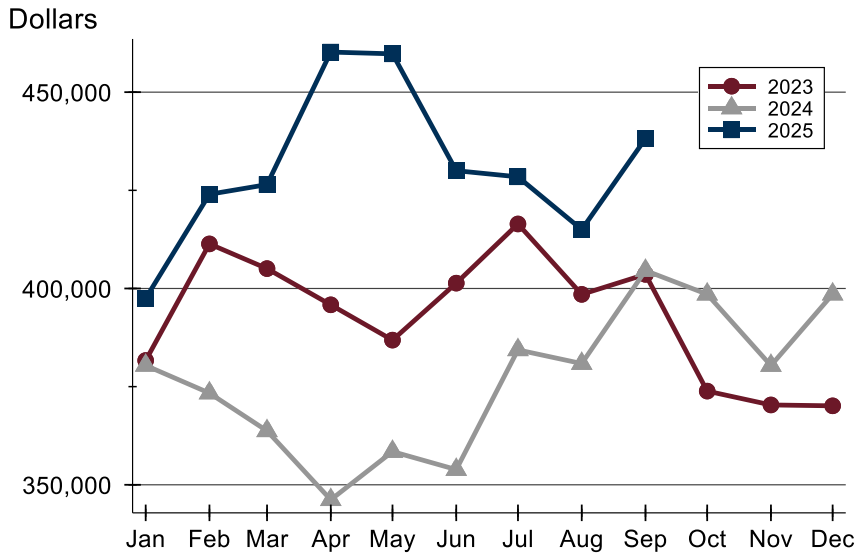
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	1	0.6%	N/A	1,600	1,600	31	31	97.0%	97.0%
\$50,000-\$99,999	4	2.6%	8.0	84,905	86,725	60	46	92.8%	99.1%
\$100,000-\$149,999	10	6.5%	3.6	128,470	129,000	34	19	95.8%	100.0%
\$150,000-\$199,999	8	5.2%	1.4	182,763	186,750	27	11	97.1%	100.0%
\$200,000-\$249,999	13	8.4%	1.1	235,127	242,500	39	17	98.1%	100.0%
\$250,000-\$299,999	31	20.0%	2.3	280,929	279,900	44	34	97.2%	100.0%
\$300,000-\$349,999	12	7.7%	0.8	324,525	324,950	28	20	99.2%	100.0%
\$350,000-\$399,999	13	8.4%	1.2	380,423	385,000	32	12	98.4%	100.0%
\$400,000-\$449,999	7	4.5%	1.0	426,257	429,900	10	8	100.0%	100.0%
\$450,000-\$499,999	10	6.5%	2.3	479,160	477,000	39	35	97.4%	99.5%
\$500,000-\$599,999	16	10.3%	2.4	553,200	549,950	48	18	98.3%	100.0%
\$600,000-\$749,999	15	9.7%	3.8	673,253	659,900	61	27	97.9%	100.0%
\$750,000-\$999,999	7	4.5%	3.7	874,386	864,900	49	21	99.2%	100.0%
\$1,000,000 and up	8	5.2%	N/A	1,422,124	1,492,000	145	14	96.4%	100.0%



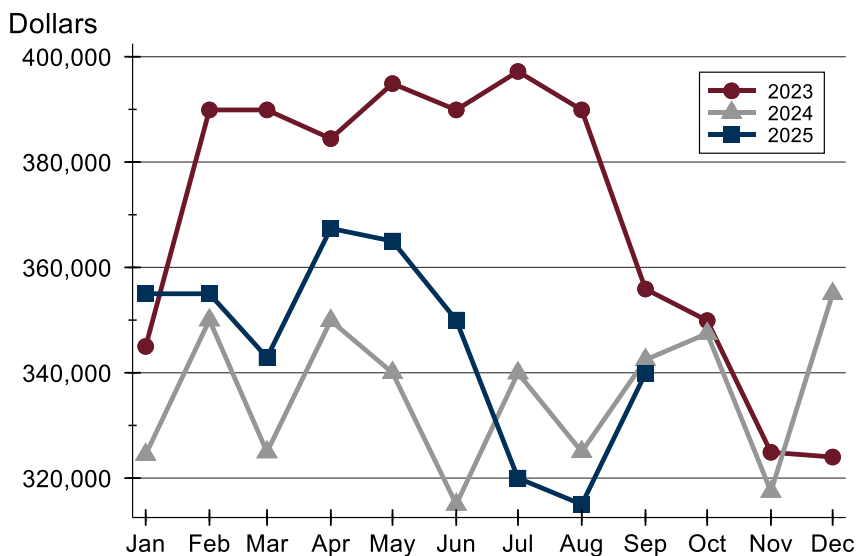
City of Lawrence Active Listings Analysis

Average Price



Month	2023	2024	2025
January	381,662	380,405	397,492
February	411,359	373,361	423,998
March	405,067	363,744	426,466
April	395,842	346,189	460,216
May	386,853	358,466	459,766
June	401,362	353,875	430,003
July	416,435	384,366	428,439
August	398,505	380,883	415,012
September	403,598	404,570	438,170
October	373,865	398,530	
November	370,337	380,374	
December	370,118	398,546	

Median Price

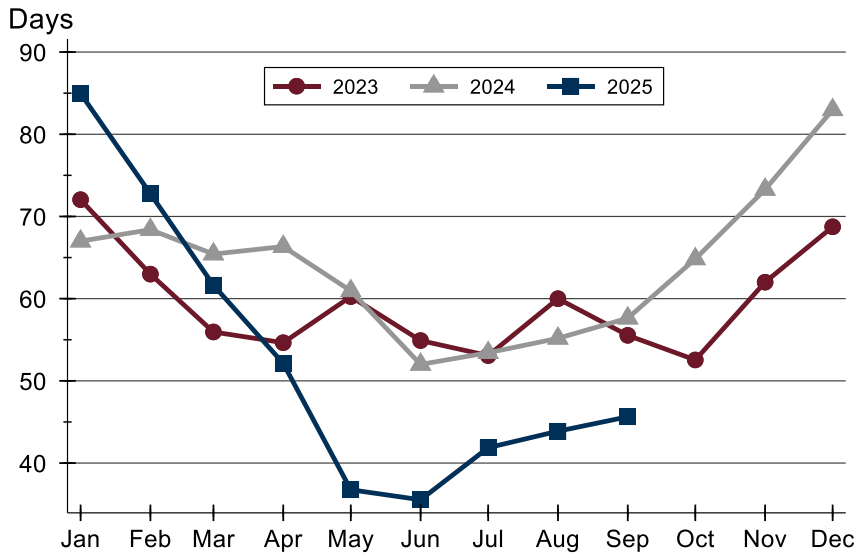


Month	2023	2024	2025
January	345,000	324,450	355,000
February	389,900	350,000	355,000
March	389,900	324,950	342,900
April	384,450	349,900	367,400
May	394,900	340,000	365,000
June	389,900	315,000	350,000
July	397,200	339,950	320,000
August	389,900	325,000	315,000
September	355,900	342,450	339,900
October	349,900	347,450	
November	324,900	317,450	
December	324,000	355,000	



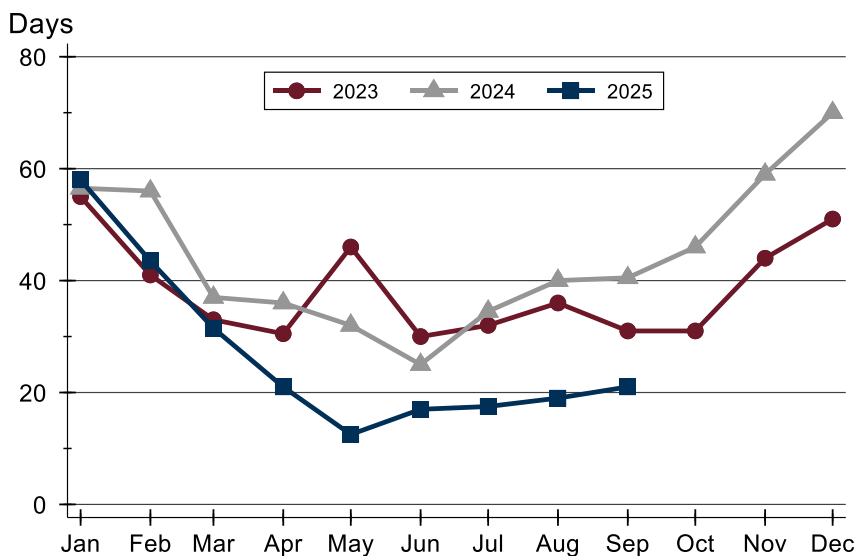
City of Lawrence Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	72	67	85
February	63	68	73
March	56	65	62
April	55	66	52
May	60	61	37
June	55	52	36
July	53	53	42
August	60	55	44
September	56	58	46
October	53	65	
November	62	73	
December	69	83	

Median DOM

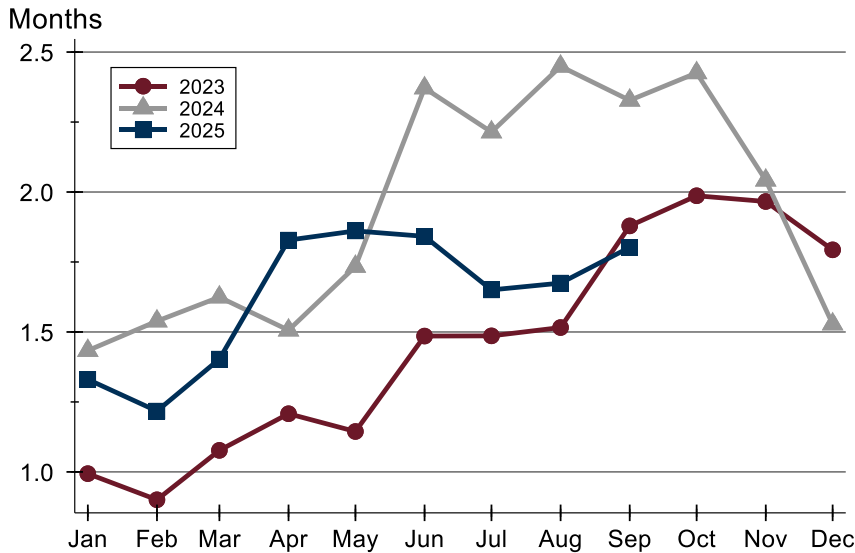


Month	2023	2024	2025
January	55	57	58
February	41	56	44
March	33	37	32
April	31	36	21
May	46	32	13
June	30	25	17
July	32	35	18
August	36	40	19
September	31	41	21
October	31	46	
November	44	59	
December	51	70	



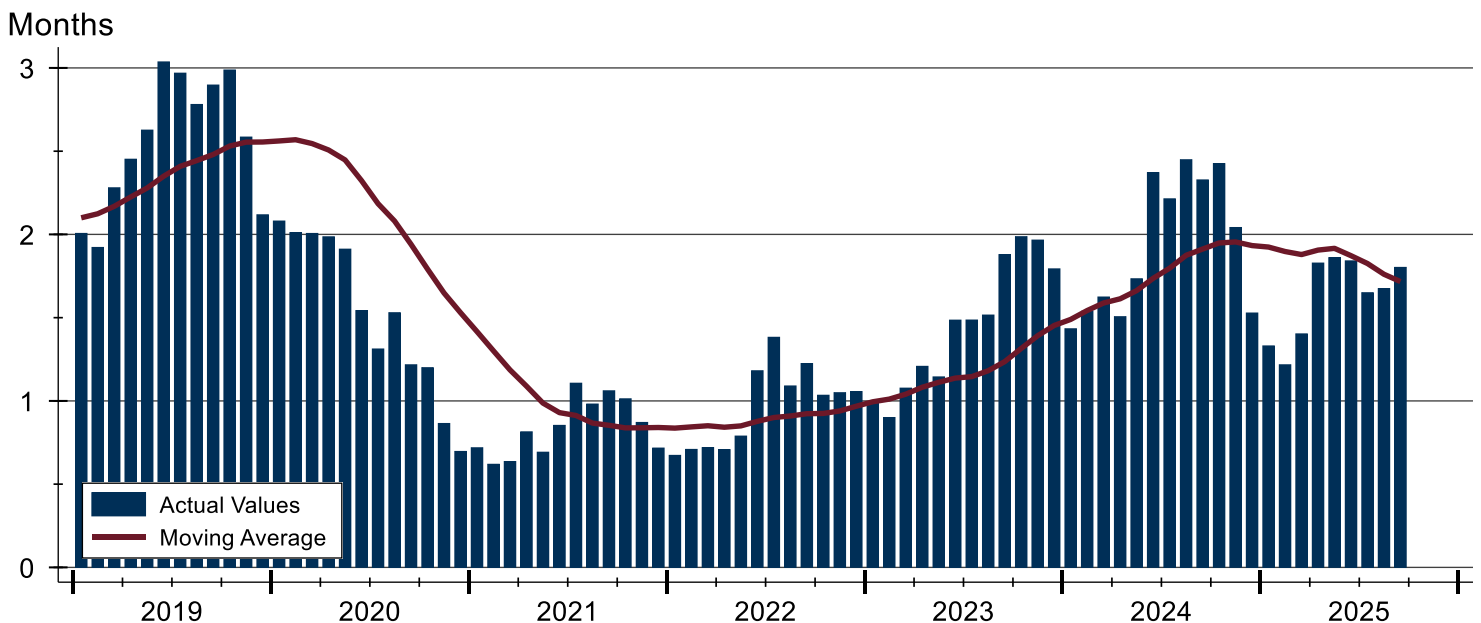
City of Lawrence Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.0	1.4	1.3
February	0.9	1.5	1.2
March	1.1	1.6	1.4
April	1.2	1.5	1.8
May	1.1	1.7	1.9
June	1.5	2.4	1.8
July	1.5	2.2	1.7
August	1.5	2.4	1.7
September	1.9	2.3	1.8
October	2.0	2.4	
November	2.0	2.0	
December	1.8	1.5	

History of Month's Supply





September
2025

Lawrence MLS Statistics



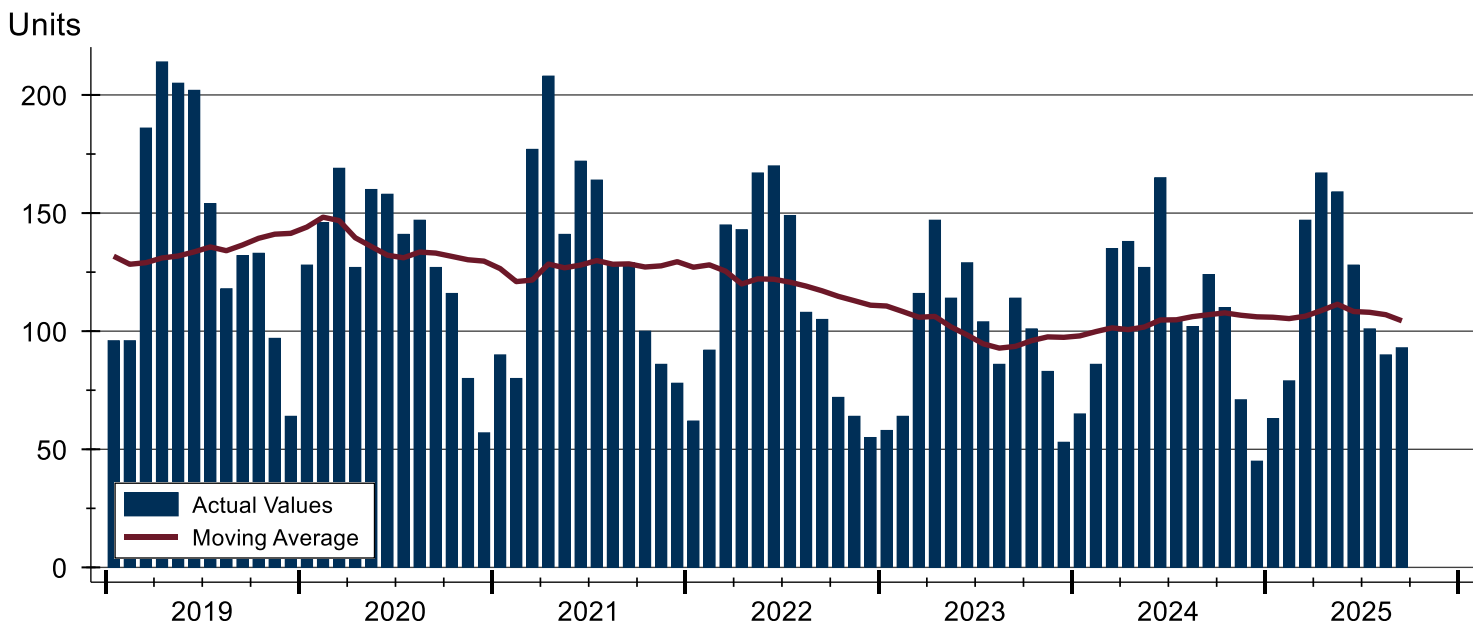
City of Lawrence New Listings Analysis

Summary Statistics for New Listings		2025	September 2024	Change
Current Month	New Listings	93	124	-25.0%
	Volume (1,000s)	39,010	48,704	-19.9%
	Average List Price	419,467	392,773	6.8%
	Median List Price	364,900	322,450	13.2%
Year-to-Date	New Listings	1,027	1,047	-1.9%
	Volume (1,000s)	399,911	375,061	6.6%
	Average List Price	389,397	358,224	8.7%
	Median List Price	325,000	319,900	1.6%

A total of 93 new listings were added in the City of Lawrence during September, down 25.0% from the same month in 2024. Year-to-date the City of Lawrence has seen 1,027 new listings.

The median list price of these homes was \$364,900 up from \$322,450 in 2024.

History of New Listings





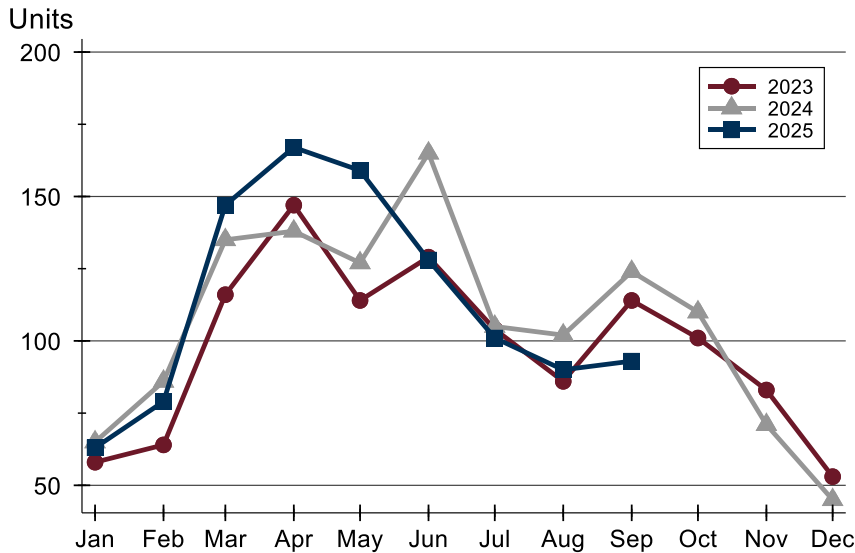
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City of Lawrence New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	58	65	63
February	64	86	79
March	116	135	147
April	147	138	167
May	114	127	159
June	129	165	128
July	104	105	101
August	86	102	90
September	114	124	93
October	101	110	
November	83	71	
December	53	45	

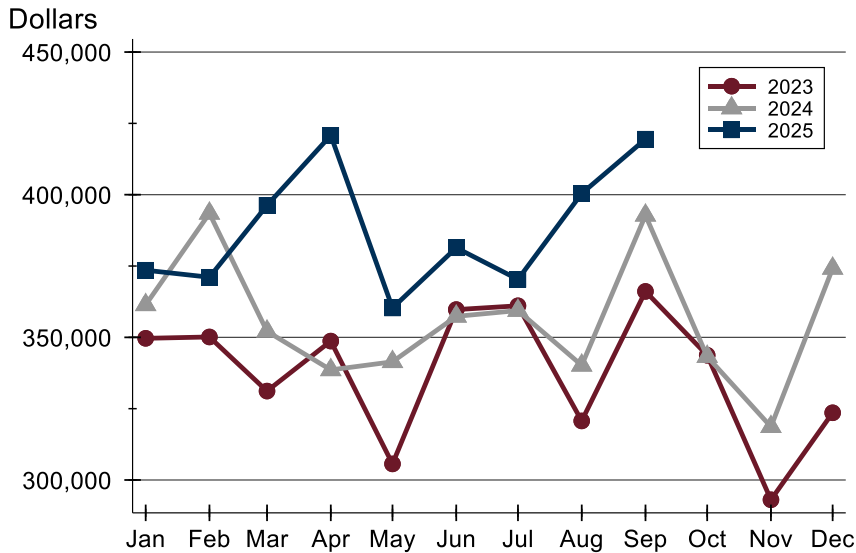
New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.1%	89,900	89,900	4	4	100.0%	100.0%
\$100,000-\$149,999	1	1.1%	110,000	110,000	0	0	100.0%	100.0%
\$150,000-\$199,999	9	9.7%	186,694	185,000	11	11	98.4%	100.0%
\$200,000-\$249,999	9	9.7%	232,667	234,900	10	7	99.6%	100.0%
\$250,000-\$299,999	16	17.2%	279,247	279,450	9	6	99.3%	100.0%
\$300,000-\$349,999	8	8.6%	329,938	329,950	12	9	99.5%	100.0%
\$350,000-\$399,999	12	12.9%	376,092	376,750	10	10	99.3%	100.0%
\$400,000-\$449,999	8	8.6%	425,575	425,000	10	6	99.9%	100.0%
\$450,000-\$499,999	8	8.6%	474,488	472,000	5	4	99.2%	100.0%
\$500,000-\$599,999	7	7.5%	552,657	539,900	9	4	99.7%	100.0%
\$600,000-\$749,999	8	8.6%	685,200	684,450	8	5	100.0%	100.0%
\$750,000-\$999,999	3	3.2%	860,333	839,000	24	27	99.0%	100.0%
\$1,000,000 and up	3	3.2%	1,428,000	1,485,000	6	5	100.0%	100.0%



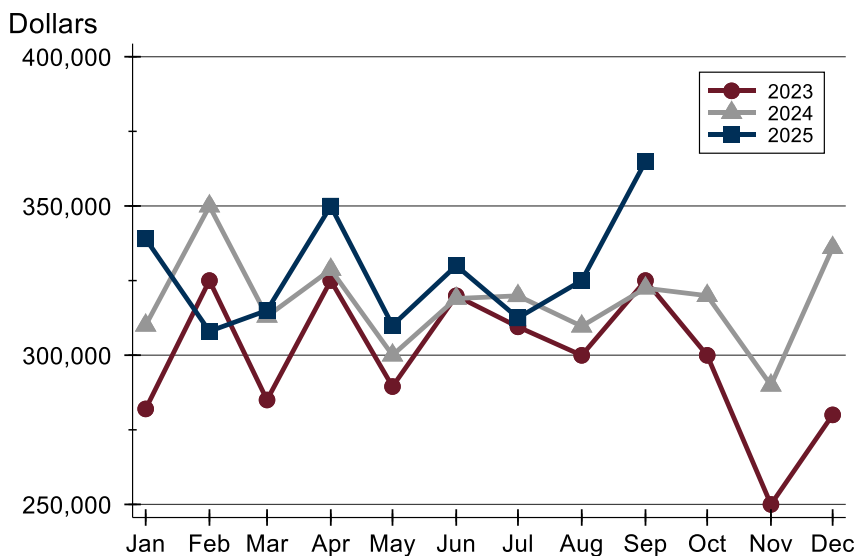
City of Lawrence New Listings Analysis

Average Price



Month	2023	2024	2025
January	349,665	361,397	373,534
February	350,138	393,460	371,070
March	331,174	352,127	396,268
April	348,694	338,599	420,813
May	305,637	341,437	360,302
June	359,731	357,359	381,398
July	361,069	359,406	370,332
August	320,710	340,199	400,438
September	366,108	392,773	419,467
October	343,722	343,271	
November	293,070	318,672	
December	323,562	374,167	

Median Price



Month	2023	2024	2025
January	282,000	310,000	339,000
February	325,000	349,950	308,000
March	285,000	313,000	315,000
April	325,000	328,700	349,950
May	289,500	299,999	310,000
June	319,900	319,000	330,000
July	309,500	319,900	312,500
August	299,950	309,700	325,000
September	325,000	322,450	364,900
October	299,950	319,950	
November	250,000	289,900	
December	280,000	336,000	



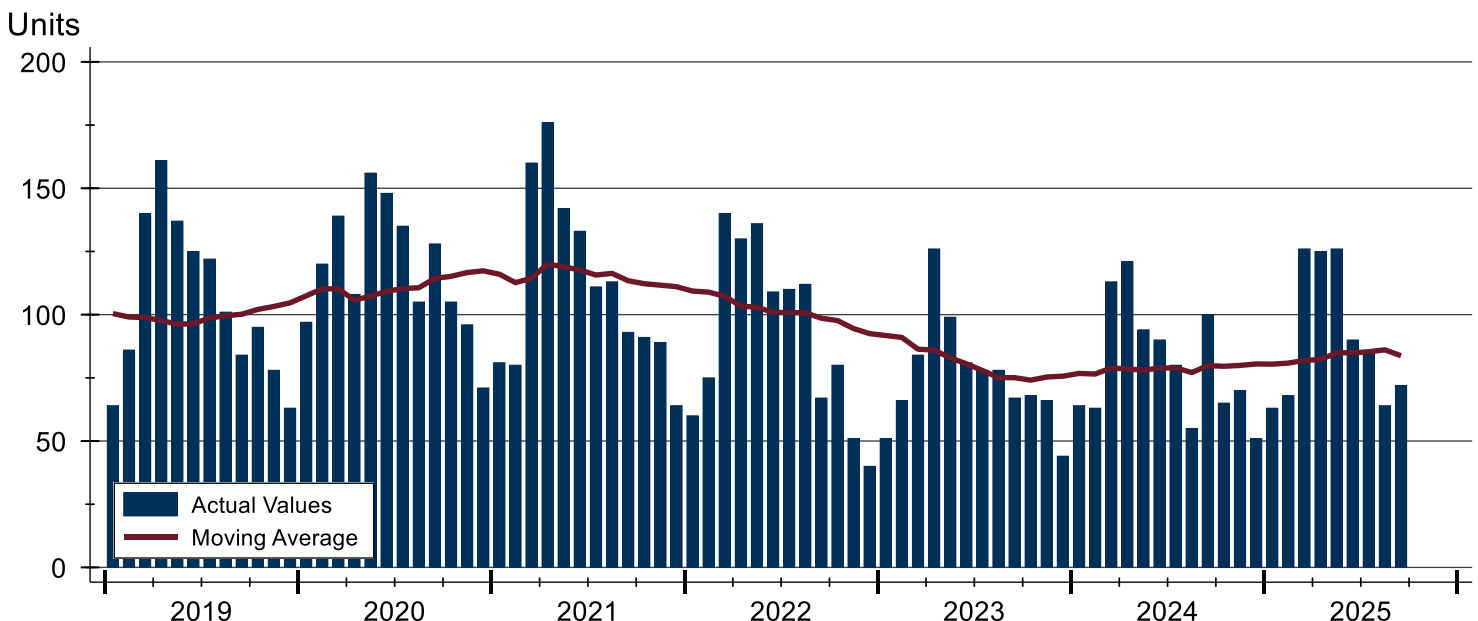
City of Lawrence Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2025	2024	Change	2025	2024	Change
Contracts Written		72	100	-28.0%	819	780	5.0%
Volume (1,000s)		26,697	34,481	-22.6%	309,476	277,937	11.3%
Average	Sale Price	370,785	344,812	7.5%	377,871	356,330	6.0%
	Days on Market	23	29	-20.7%	23	23	0.0%
	Percent of Original	98.5%	97.5%	1.0%	98.6%	98.6%	0.0%
Median	Sale Price	315,000	307,500	2.4%	324,900	315,250	3.1%
	Days on Market	11	11	0.0%	6	7	-14.3%
	Percent of Original	100.0%	98.8%	1.2%	100.0%	100.0%	0.0%

A total of 72 contracts for sale were written in the City of Lawrence during the month of September, down from 100 in 2024. The median list price of these homes was \$315,000, up from \$307,500 the prior year.

Half of the homes that went under contract in September were on the market less than 11 days, compared to 11 days in September 2024.

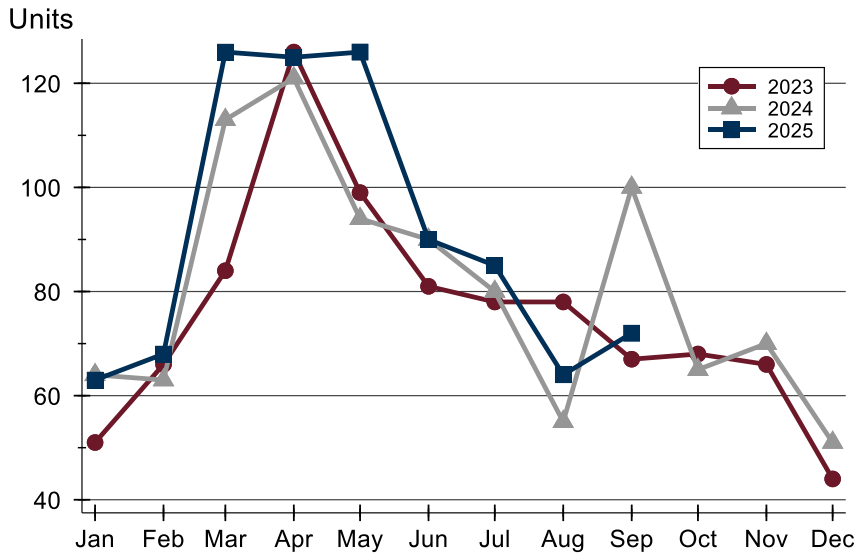
History of Contracts Written





City of Lawrence Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	51	64	63
February	66	63	68
March	84	113	126
April	126	121	125
May	99	94	126
June	81	90	90
July	78	80	85
August	78	55	64
September	67	100	72
October	68	65	
November	66	70	
December	44	51	

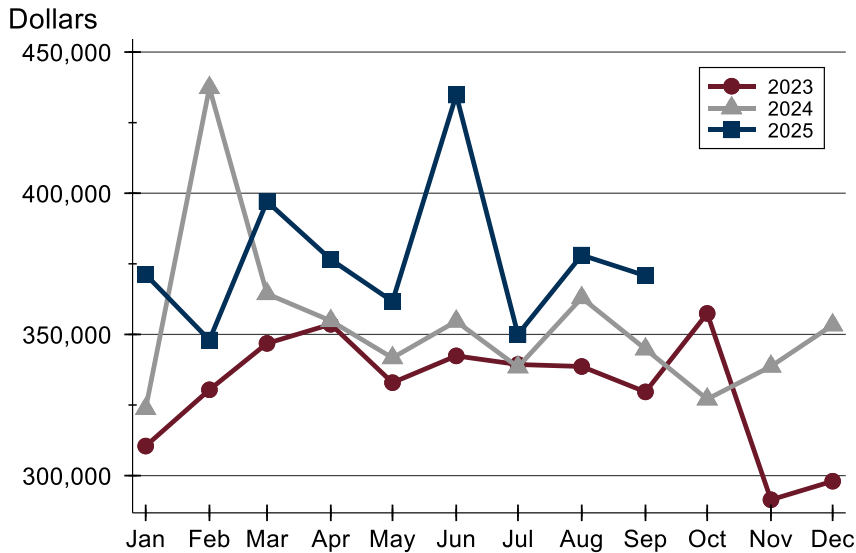
Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.4%	89,900	89,900	4	4	100.0%	100.0%
\$100,000-\$149,999	3	4.2%	123,333	125,000	53	44	85.1%	98.1%
\$150,000-\$199,999	5	6.9%	188,660	187,500	9	5	100.4%	100.0%
\$200,000-\$249,999	9	12.5%	228,567	230,000	9	3	99.9%	100.0%
\$250,000-\$299,999	16	22.2%	277,853	279,450	40	22	97.5%	100.0%
\$300,000-\$349,999	8	11.1%	324,325	325,000	30	24	98.4%	99.2%
\$350,000-\$399,999	6	8.3%	376,433	372,450	12	8	98.9%	99.3%
\$400,000-\$449,999	5	6.9%	422,960	425,000	5	6	100.3%	100.0%
\$450,000-\$499,999	6	8.3%	470,500	472,000	16	4	97.4%	100.0%
\$500,000-\$599,999	7	9.7%	557,543	560,000	14	13	98.6%	100.0%
\$600,000-\$749,999	4	5.6%	699,225	699,450	11	8	100.0%	100.0%
\$750,000-\$999,999	1	1.4%	899,900	899,900	11	11	100.0%	100.0%
\$1,000,000 and up	1	1.4%	1,399,999	1,399,999	176	176	121.7%	121.7%



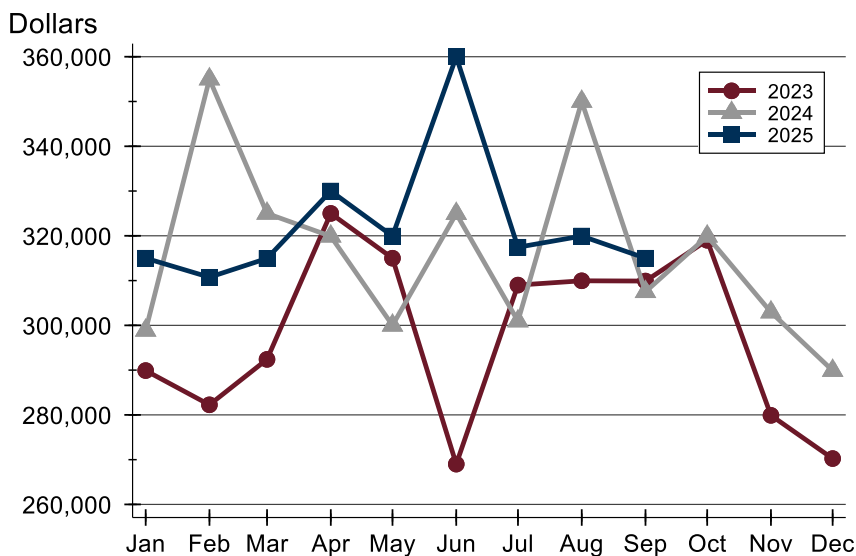
City of Lawrence Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	310,467	323,707	371,215
February	330,402	437,352	348,003
March	346,825	364,385	397,088
April	353,594	354,828	376,561
May	332,913	341,694	361,708
June	342,393	354,642	434,789
July	339,349	338,454	350,006
August	338,645	362,953	378,097
September	329,643	344,812	370,785
October	357,438	327,064	
November	291,443	338,691	
December	298,019	353,308	

Median Price



Month	2023	2024	2025
January	289,900	298,880	315,000
February	282,250	355,000	310,750
March	292,400	325,000	314,950
April	325,000	319,900	330,000
May	315,000	300,000	319,950
June	269,000	324,950	360,000
July	309,000	300,950	317,450
August	309,950	350,000	319,950
September	309,900	307,500	315,000
October	319,000	319,900	
November	279,900	302,950	
December	270,250	289,900	



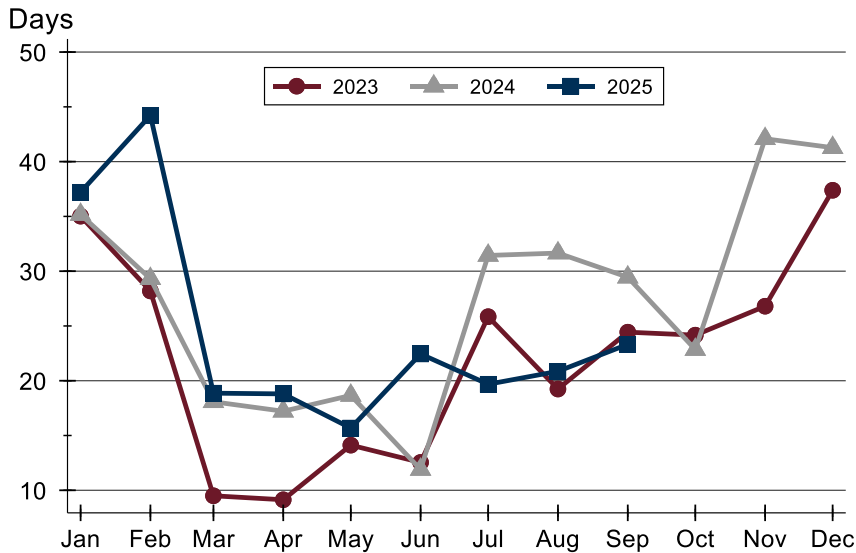
**September
2025**

Lawrence MLS Statistics



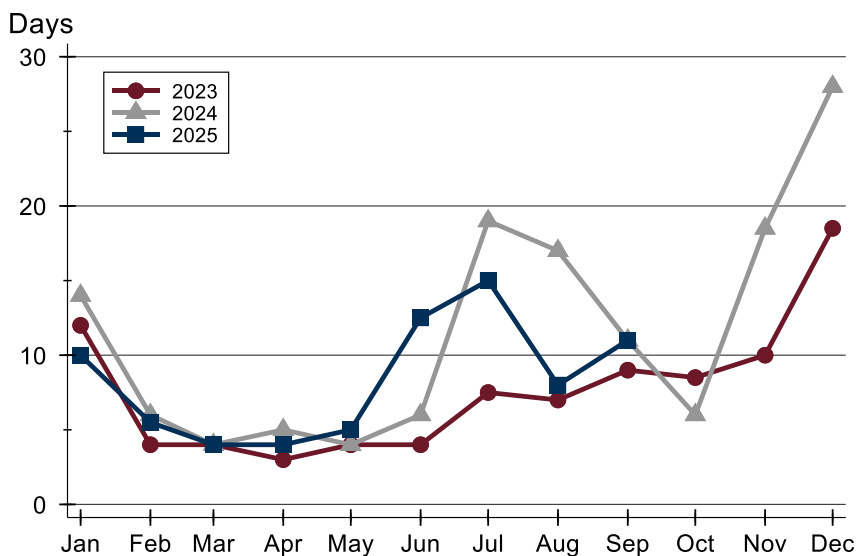
City of Lawrence Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	35	35	37
February	28	29	44
March	10	18	19
April	9	17	19
May	14	19	16
June	13	12	22
July	26	31	20
August	19	32	21
September	24	29	23
October	24	23	
November	27	42	
December	37	41	

Median DOM



Month	2023	2024	2025
January	12	14	10
February	4	6	6
March	4	4	4
April	3	5	4
May	4	4	5
June	4	6	13
July	8	19	15
August	7	17	8
September	9	11	11
October	9	6	
November	10	19	
December	19	28	



September
2025

Lawrence MLS Statistics



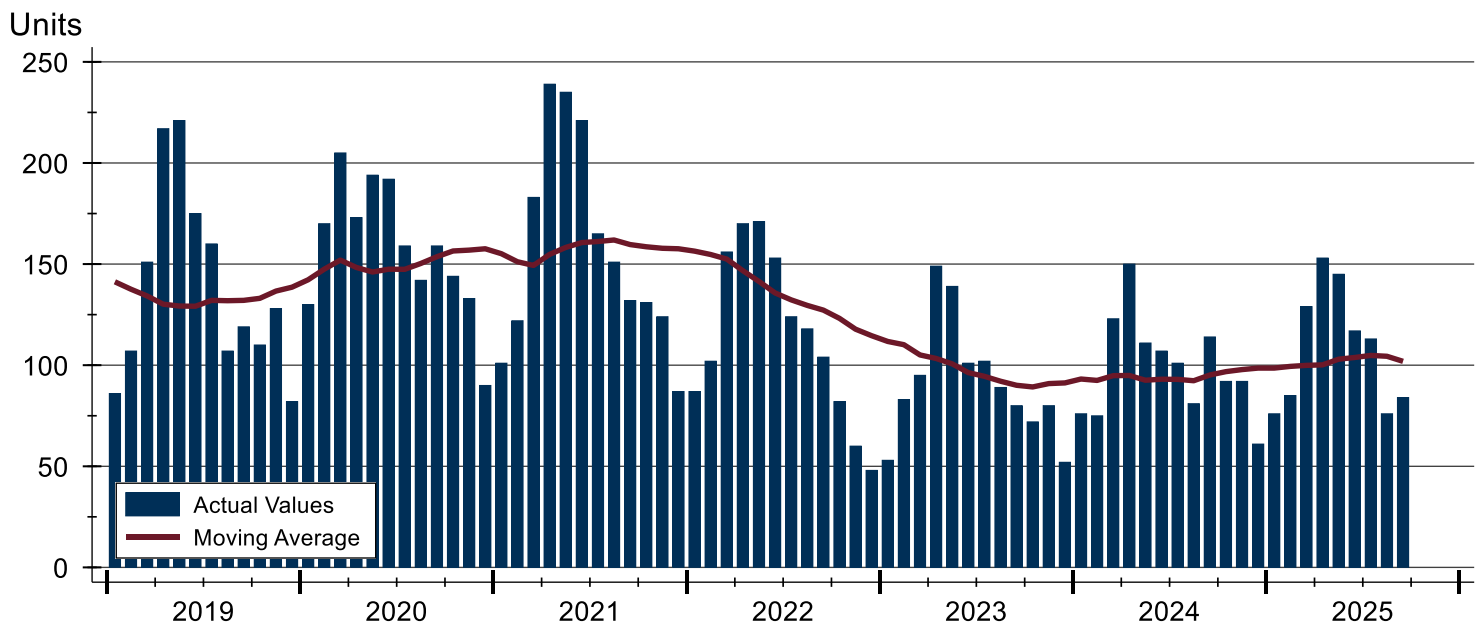
City of Lawrence Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2025	2024	Change
Pending Contracts		84	114	-26.3%
Volume (1,000s)		32,041	40,037	-20.0%
Average	List Price	381,444	351,206	8.6%
	Days on Market	24	29	-17.2%
	Percent of Original	99.3%	98.7%	0.6%
Median	List Price	304,925	319,450	-4.5%
	Days on Market	11	10	10.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 84 listings in the City of Lawrence had contracts pending at the end of September, down from 114 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

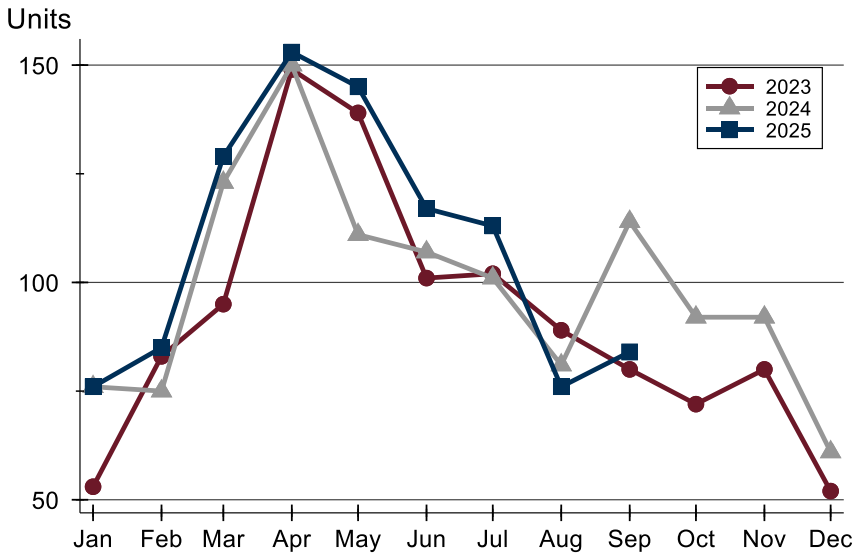
History of Pending Contracts





City of Lawrence Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	53	76	76
February	83	75	85
March	95	123	129
April	149	150	153
May	139	111	145
June	101	107	117
July	102	101	113
August	89	81	76
September	80	114	84
October	72	92	
November	80	92	
December	52	61	

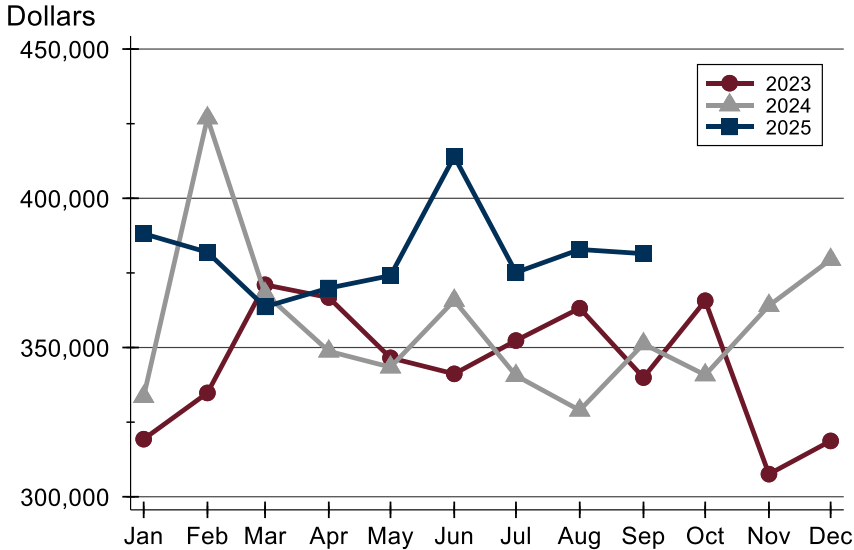
Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.2%	89,900	89,900	4	4	100.0%	100.0%
\$100,000-\$149,999	4	4.8%	125,988	122,500	39	22	96.8%	100.0%
\$150,000-\$199,999	6	7.1%	181,767	179,950	37	20	99.2%	100.0%
\$200,000-\$249,999	10	11.9%	227,700	224,950	8	3	100.0%	100.0%
\$250,000-\$299,999	21	25.0%	279,064	279,900	31	14	98.2%	100.0%
\$300,000-\$349,999	9	10.7%	327,167	325,000	33	24	99.0%	100.0%
\$350,000-\$399,999	5	6.0%	377,740	375,000	12	7	99.0%	100.0%
\$400,000-\$449,999	5	6.0%	417,980	419,900	5	6	100.0%	100.0%
\$450,000-\$499,999	5	6.0%	466,800	465,000	6	1	100.0%	100.0%
\$500,000-\$599,999	7	8.3%	546,971	539,900	14	13	98.9%	100.0%
\$600,000-\$749,999	6	7.1%	702,467	722,400	12	11	100.0%	100.0%
\$750,000-\$999,999	4	4.8%	879,700	874,900	28	18	99.4%	100.0%
\$1,000,000 and up	1	1.2%	1,399,999	1,399,999	176	176	121.7%	121.7%



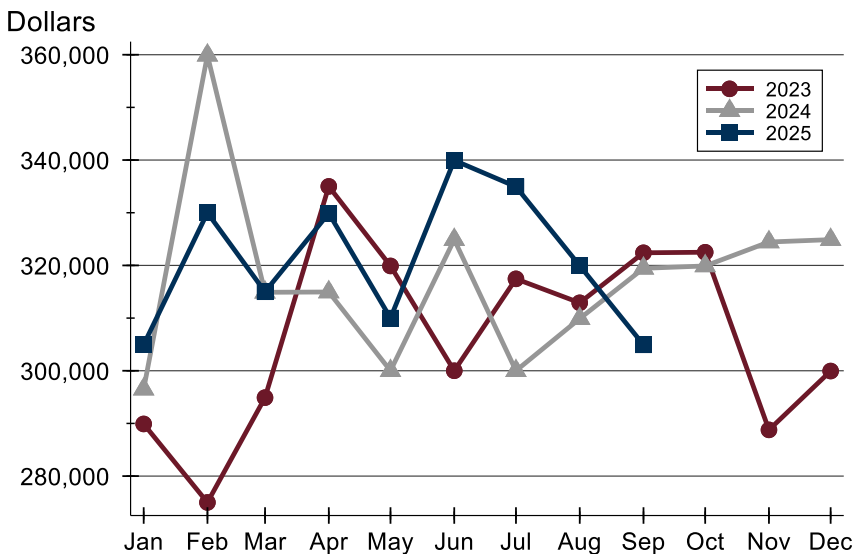
City of Lawrence Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	319,303	333,556	388,137
February	334,790	426,894	381,923
March	371,024	368,083	363,646
April	366,757	348,759	369,918
May	346,540	343,428	374,093
June	341,180	365,760	413,985
July	352,339	340,577	375,138
August	363,178	328,967	382,863
September	339,931	351,206	381,444
October	365,678	340,800	
November	307,588	364,048	
December	318,710	379,455	

Median Price

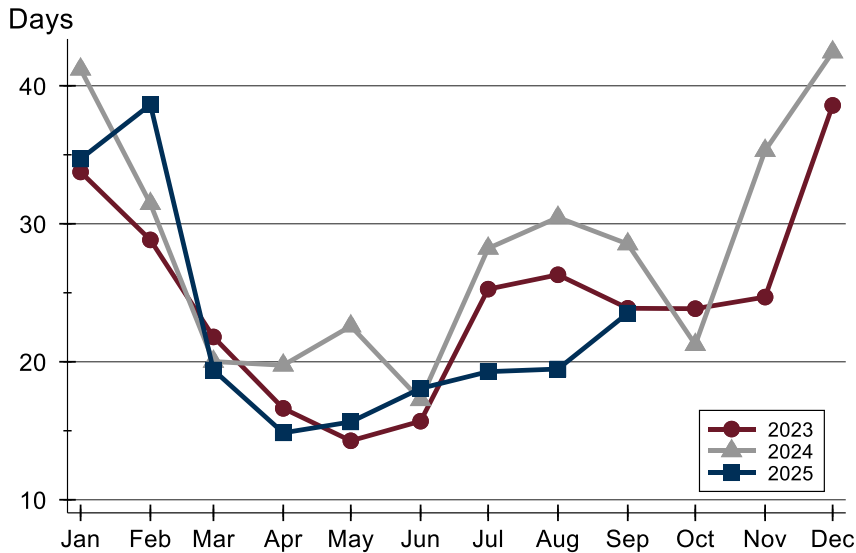


Month	2023	2024	2025
January	289,900	296,500	304,950
February	275,000	359,900	330,000
March	294,900	314,900	315,000
April	335,000	314,950	329,900
May	319,900	300,000	310,000
June	300,000	324,900	339,950
July	317,450	300,000	334,950
August	312,900	309,900	319,950
September	322,400	319,450	304,925
October	322,500	319,900	
November	288,775	324,450	
December	299,950	324,900	



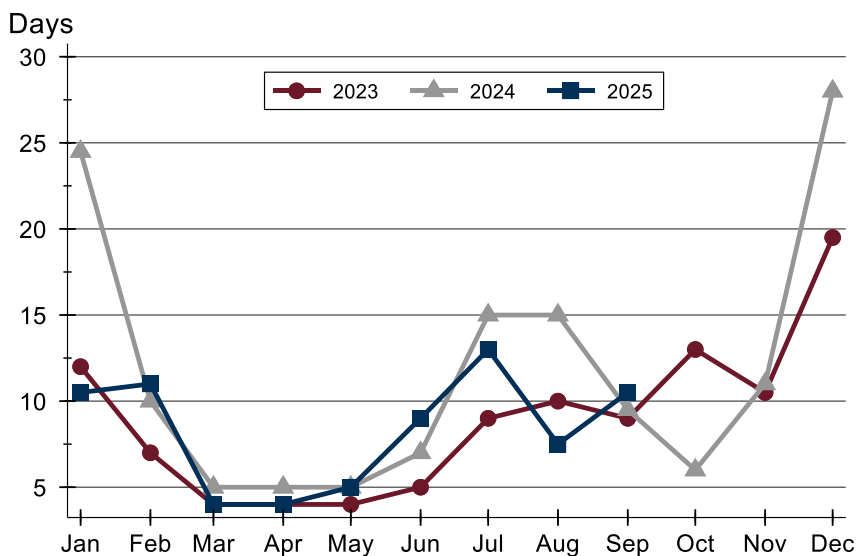
City of Lawrence Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	34	41	35
February	29	31	39
March	22	20	19
April	17	20	15
May	14	23	16
June	16	17	18
July	25	28	19
August	26	30	19
September	24	29	24
October	24	21	
November	25	35	
December	39	42	

Median DOM



Month	2023	2024	2025
January	12	25	11
February	7	10	11
March	4	5	4
April	4	5	4
May	4	5	5
June	5	7	9
July	9	15	13
August	10	15	8
September	9	10	11
October	13	6	
November	11	11	
December	20	28	