



**June
2022**

Lawrence MLS Statistics



LAWRENCE
Board of REALTORS®

Douglas County (Excluding Lawrence) Housing Report



Market Overview

Douglas County Home Sales Remained Constant in June

Total home sales in Douglas County remained at 25 units last month, the same as in June 2021. Total sales volume was \$9.1 million, up from a year earlier.

The median sale price in June was \$350,000, up from \$291,000 a year earlier. Homes that sold in June were typically on the market for 6 days and sold for 98.6% of their list prices.

Douglas County Active Listings Up at End of June

The total number of active listings in Douglas County at the end of June was 31 units, up from 24 at the same point in 2021. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$442,900.

During June, a total of 15 contracts were written down from 17 in June 2021. At the end of the month, there were 25 contracts still pending.

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**June
2022**

Lawrence MLS Statistics



LAWRENCE
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Douglas County (Excluding Lawrence) Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		25	25	29	96	112	116
Change from prior year		0.0%	-13.8%	-3.3%	-14.3%	-3.4%	-17.1%
Active Listings		31	24	41	N/A	N/A	N/A
Change from prior year		29.2%	-41.5%	-42.3%			
Months' Supply		1.6	1.2	1.9	N/A	N/A	N/A
Change from prior year		33.3%	-36.8%	-36.7%			
New Listings		17	27	32	133	133	148
Change from prior year		-37.0%	-15.6%	-15.8%	0.0%	-10.1%	-29.2%
Contracts Written		15	17	27	104	123	122
Change from prior year		-11.8%	-37.0%	-6.9%	-15.4%	0.8%	-21.3%
Pending Contracts		25	30	27	N/A	N/A	N/A
Change from prior year		-16.7%	11.1%	-22.9%			
Sales Volume (1,000s)		9,099	7,754	7,442	33,908	32,988	30,616
Change from prior year		17.3%	4.2%	-9.0%	2.8%	7.7%	-13.9%
Average	Sale Price	363,950	310,146	256,636	353,210	294,533	263,933
	Change from prior year	17.3%	20.9%	-5.9%	19.9%	11.6%	3.9%
	List Price of Actives	444,073	503,244	427,603	N/A	N/A	N/A
	Change from prior year	-11.8%	17.7%	13.6%			
	Days on Market	13	13	15	13	24	31
Change from prior year	0.0%	-13.3%	-51.6%	-45.8%	-22.6%	-16.2%	
Percent of List	98.0%	102.5%	99.0%	100.4%	100.1%	98.8%	
Change from prior year	-4.4%	3.5%	-0.2%	0.3%	1.3%	-0.4%	
Percent of Original	96.8%	101.5%	98.9%	99.5%	99.2%	98.0%	
Change from prior year	-4.6%	2.6%	1.0%	0.3%	1.2%	-0.3%	
Median	Sale Price	350,000	291,000	211,000	312,500	255,500	229,000
	Change from prior year	20.3%	37.9%	-13.9%	22.3%	11.6%	-0.4%
	List Price of Actives	442,900	352,450	365,000	N/A	N/A	N/A
	Change from prior year	25.7%	-3.4%	10.6%			
	Days on Market	6	3	4	5	4	8
Change from prior year	100.0%	-25.0%	-55.6%	25.0%	-50.0%	-33.3%	
Percent of List	98.6%	102.6%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-3.9%	2.6%	0.0%	0.0%	0.0%	0.0%	
Percent of Original	98.6%	102.3%	100.0%	100.0%	100.0%	99.9%	
Change from prior year	-3.6%	2.3%	0.0%	0.0%	0.1%	-0.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Douglas County (Excluding Lawrence) Closed Listings Analysis

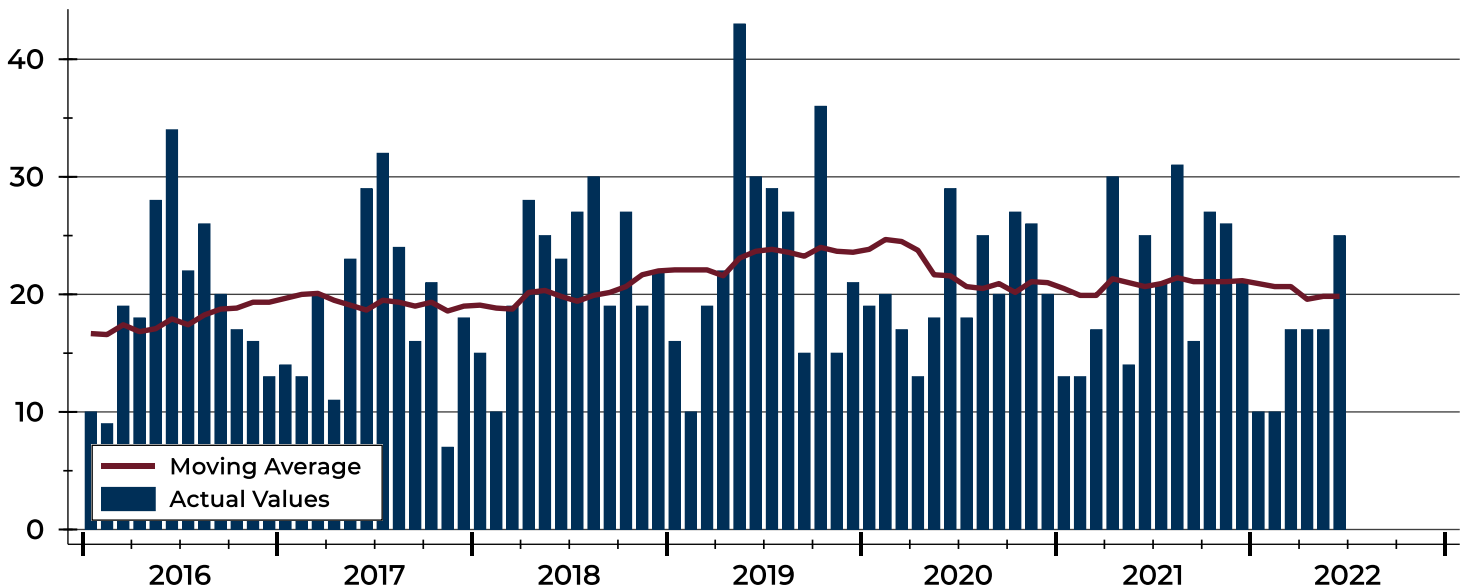
Summary Statistics for Closed Listings		2022	June 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		25	25	0.0%	96	112	-14.3%
Volume (1,000s)		9,099	7,754	17.3%	33,908	32,988	2.8%
Months' Supply		1.6	1.2	33.3%	N/A	N/A	N/A
Average	Sale Price	363,950	310,146	17.3%	353,210	294,533	19.9%
	Days on Market	13	13	0.0%	13	24	-45.8%
	Percent of List	98.0%	102.5%	-4.4%	100.4%	100.1%	0.3%
	Percent of Original	96.8%	101.5%	-4.6%	99.5%	99.2%	0.3%
Median	Sale Price	350,000	291,000	20.3%	312,500	255,500	22.3%
	Days on Market	6	3	100.0%	5	4	25.0%
	Percent of List	98.6%	102.6%	-3.9%	100.0%	100.0%	0.0%
	Percent of Original	98.6%	102.3%	-3.6%	100.0%	100.0%	0.0%

A total of 25 homes sold in Douglas County in June, showing no change from June 2021. Total sales volume rose to \$9.1 million compared to \$7.8 million in the previous year.

The median sales price in June was \$350,000, up 20.3% compared to the prior year. Median days on market was 6 days, up from 3 days in May, and up from 3 in June 2021.

History of Closed Listings

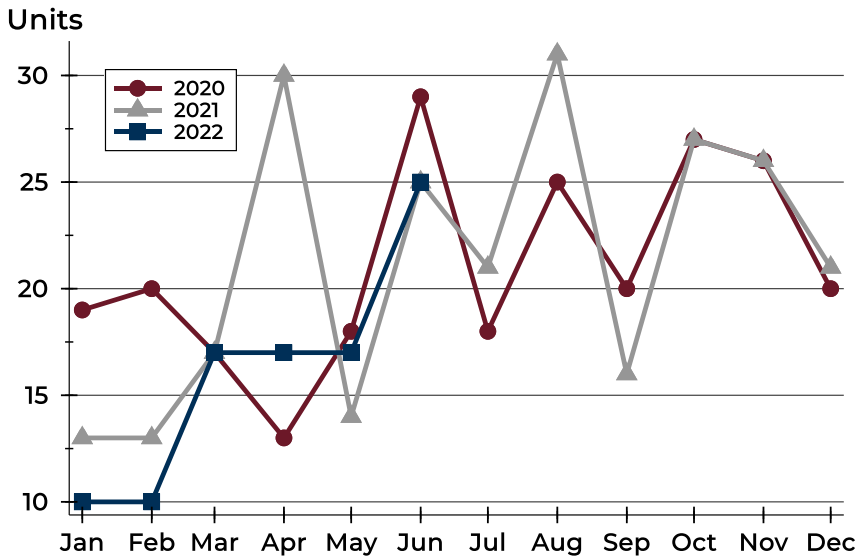
Units





Douglas County (Excluding Lawrence) Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	19	13	10
February	20	13	10
March	17	17	17
April	13	30	17
May	18	14	17
June	29	25	25
July	18	21	18
August	25	31	25
September	20	16	20
October	27	27	27
November	26	26	26
December	20	21	20

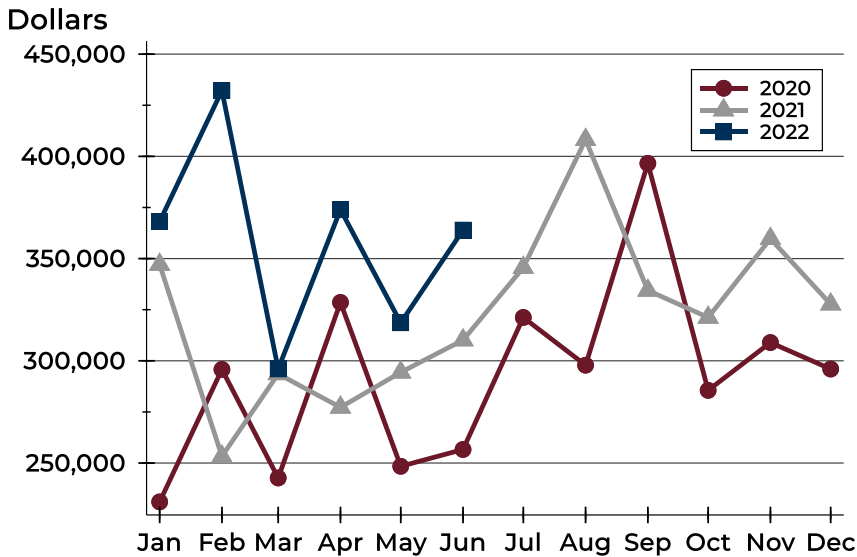
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$50,000	1	4.0%	0.0	30,000	30,000	11	11	50.4%	50.4%	50.4%	50.4%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	1	4.0%	2.2	145,000	145,000	3	3	100.0%	100.0%	100.0%	100.0%
\$150,000-\$199,999	1	4.0%	0.0	150,000	150,000	44	44	81.1%	81.1%	81.1%	81.1%
\$200,000-\$249,999	4	16.0%	0.6	216,750	212,500	7	8	101.5%	98.5%	101.5%	98.5%
\$250,000-\$299,999	2	8.0%	0.8	273,000	273,000	5	5	100.4%	100.4%	100.4%	100.4%
\$300,000-\$349,999	3	12.0%	0.5	317,500	315,000	25	6	101.2%	103.2%	97.8%	103.2%
\$350,000-\$399,999	5	20.0%	2.2	373,400	375,000	5	4	99.9%	100.0%	98.7%	100.0%
\$400,000-\$449,999	1	4.0%	3.2	432,000	432,000	2	2	108.3%	108.3%	108.3%	108.3%
\$450,000-\$499,999	1	4.0%	3.4	485,000	485,000	9	9	97.0%	97.0%	97.0%	97.0%
\$500,000-\$599,999	3	12.0%	4.5	527,250	515,000	32	36	100.1%	98.1%	98.1%	96.2%
\$600,000-\$749,999	3	12.0%	1.6	680,833	685,000	8	8	100.9%	97.9%	98.3%	97.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



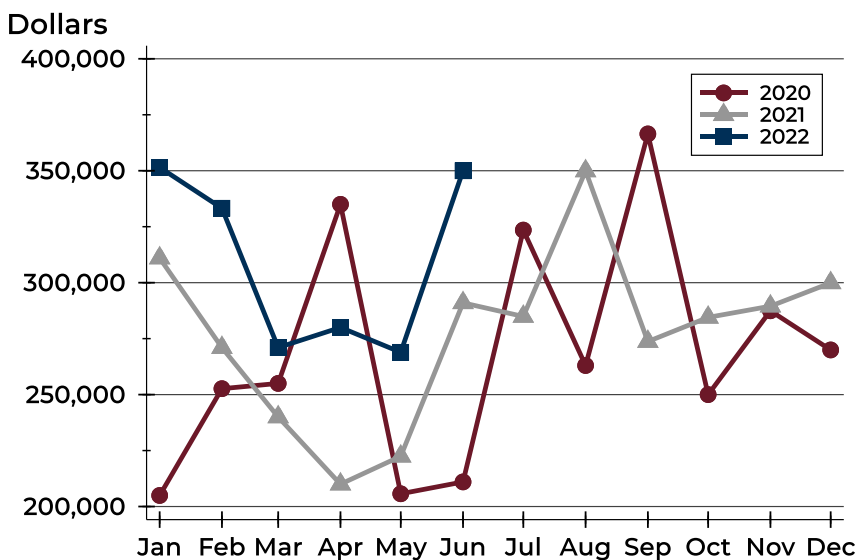
Douglas County (Excluding Lawrence) Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	231,008	347,077	368,105
February	295,780	253,285	432,200
March	242,712	293,600	296,024
April	328,567	277,227	373,982
May	248,419	294,379	318,604
June	256,636	310,146	363,950
July	321,206	345,614	
August	297,868	408,148	
September	396,585	334,425	
October	285,556	321,227	
November	308,939	359,738	
December	295,990	327,702	

Median Price

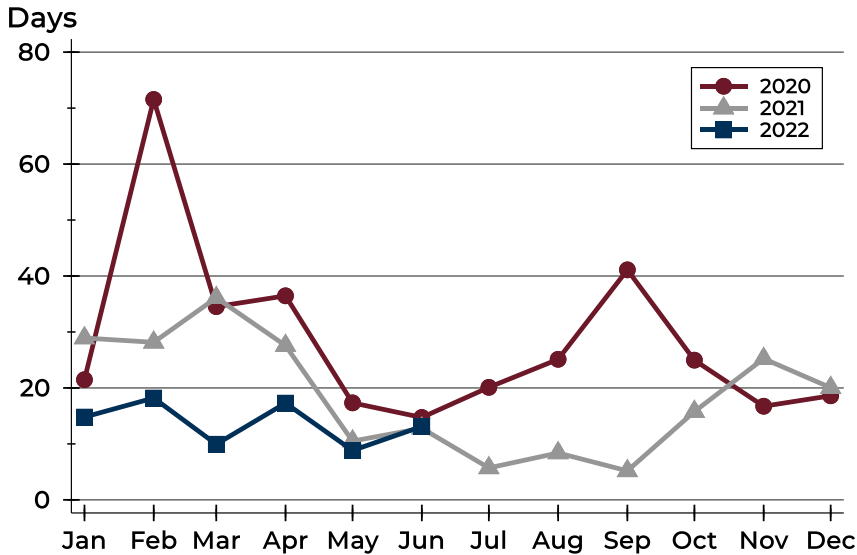


Month	2020	2021	2022
January	204,950	311,000	351,500
February	252,650	271,000	333,250
March	255,000	240,000	271,000
April	335,000	210,000	280,000
May	205,700	222,450	268,900
June	211,000	291,000	350,000
July	323,500	284,900	
August	263,000	349,900	
September	366,450	273,700	
October	250,000	284,500	
November	287,450	289,500	
December	269,950	299,900	



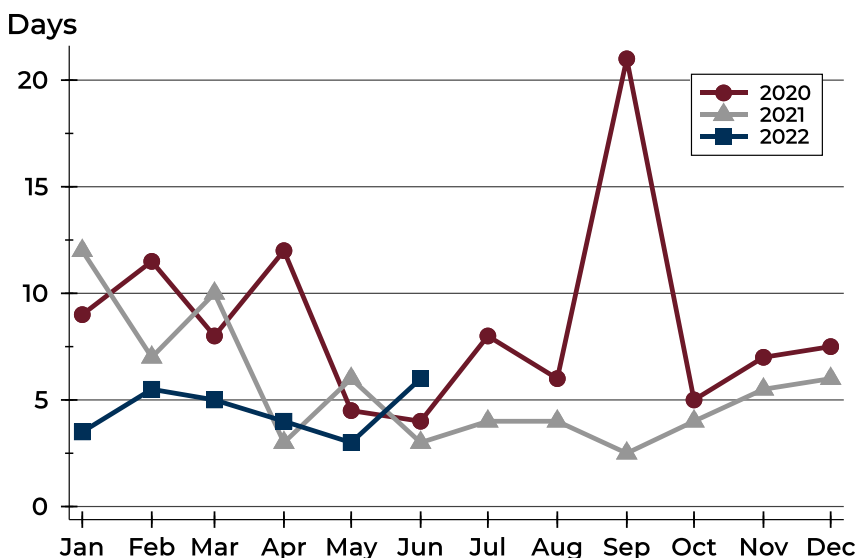
Douglas County (Excluding Lawrence) Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	21	29	15
February	72	28	18
March	35	36	10
April	36	28	17
May	17	11	9
June	15	13	13
July	20	6	
August	25	8	
September	41	5	
October	25	16	
November	17	25	
December	19	20	

Median DOM



Month	2020	2021	2022
January	9	12	4
February	12	7	6
March	8	10	5
April	12	3	4
May	5	6	3
June	4	3	6
July	8	4	
August	6	4	
September	21	3	
October	5	4	
November	7	6	
December	8	6	



Douglas County (Excluding Lawrence) Active Listings Analysis

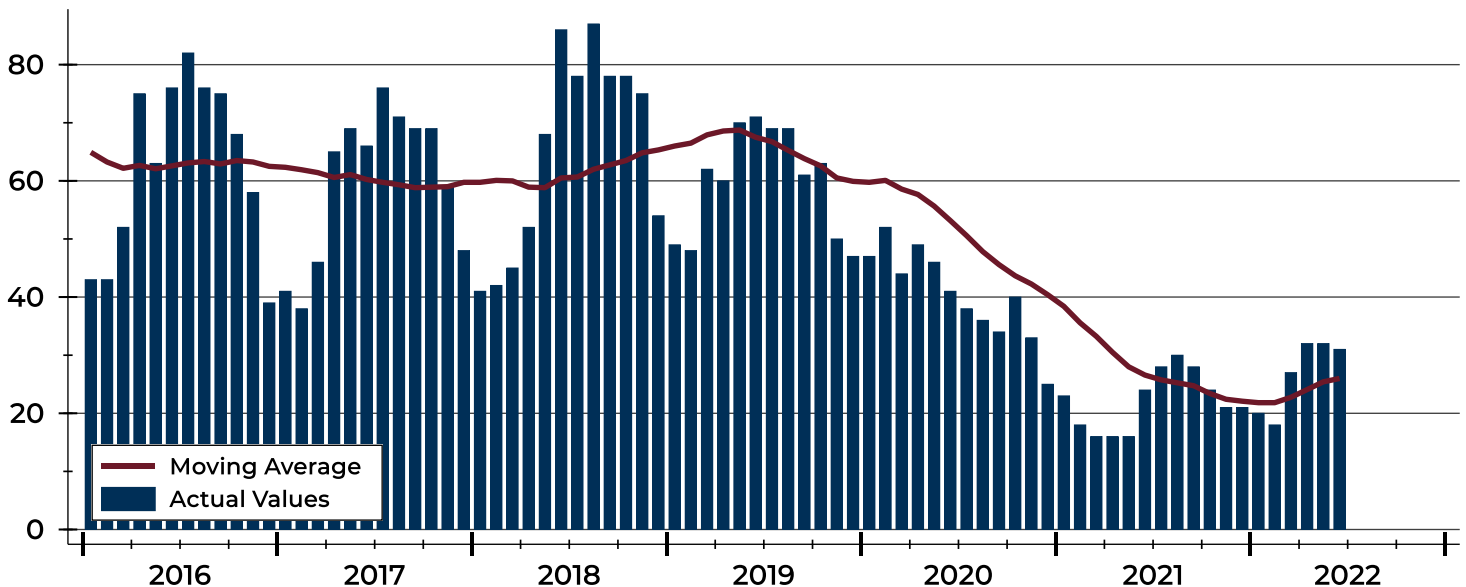
Summary Statistics for Active Listings		2022	End of June 2021	Change
Active Listings		31	24	29.2%
Volume (1,000s)		13,766	12,078	14.0%
Months' Supply		1.6	1.2	33.3%
Average	List Price	444,073	503,244	-11.8%
	Days on Market	47	29	62.1%
	Percent of Original	98.0%	99.1%	-1.1%
Median	List Price	442,900	352,450	25.7%
	Days on Market	45	17	164.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 31 homes were available for sale in Douglas County at the end of June. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of June was \$442,900, up 25.7% from 2021. The typical time on market for active listings was 45 days, up from 17 days a year earlier.

History of Active Listings

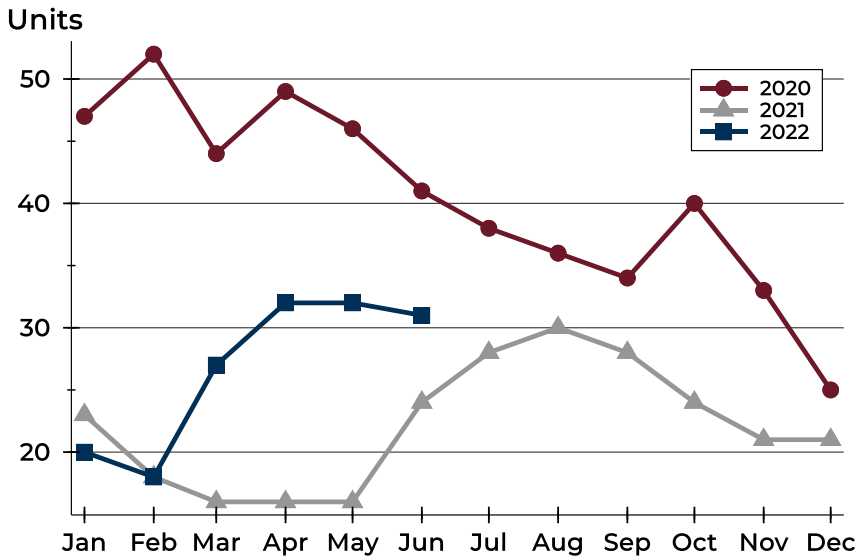
Units





Douglas County (Excluding Lawrence) Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	47	23	20
February	52	18	18
March	44	16	27
April	49	16	32
May	46	16	32
June	41	24	31
July	38	28	
August	36	30	
September	34	28	
October	40	24	
November	33	21	
December	25	21	

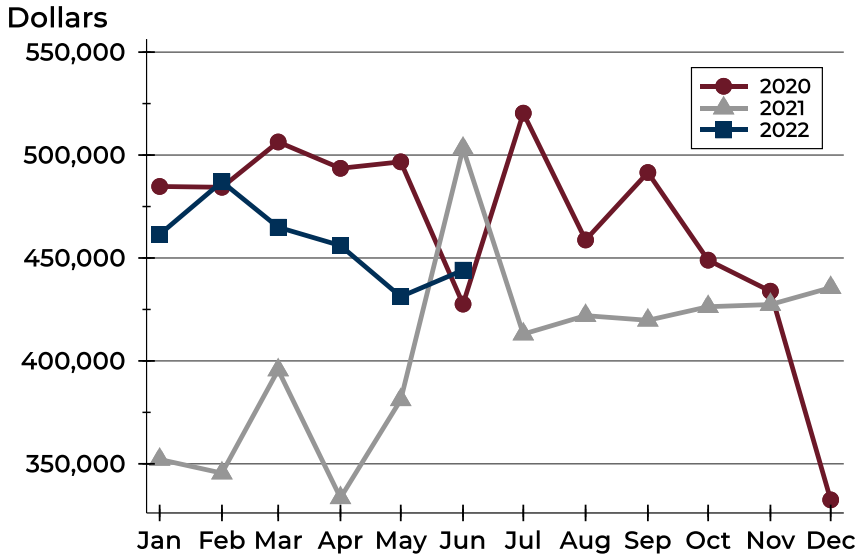
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	6.5%	2.2	116,250	116,250	71	71	97.0%	97.0%
\$150,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	6.5%	0.6	222,500	222,500	23	23	97.1%	97.1%
\$250,000-\$299,999	3	9.7%	0.8	292,833	295,000	19	6	97.4%	100.0%
\$300,000-\$349,999	1	3.2%	0.5	345,000	345,000	6	6	100.0%	100.0%
\$350,000-\$399,999	5	16.1%	2.2	366,820	364,900	71	72	99.7%	100.0%
\$400,000-\$449,999	5	16.1%	3.2	431,140	442,900	64	65	97.0%	98.9%
\$450,000-\$499,999	2	6.5%	3.4	454,900	454,900	72	72	100.0%	100.0%
\$500,000-\$599,999	6	19.4%	4.5	532,125	528,950	51	46	96.2%	97.0%
\$600,000-\$749,999	2	6.5%	1.6	649,950	649,950	20	20	98.4%	98.4%
\$750,000-\$999,999	3	9.7%	N/A	824,333	799,000	14	8	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



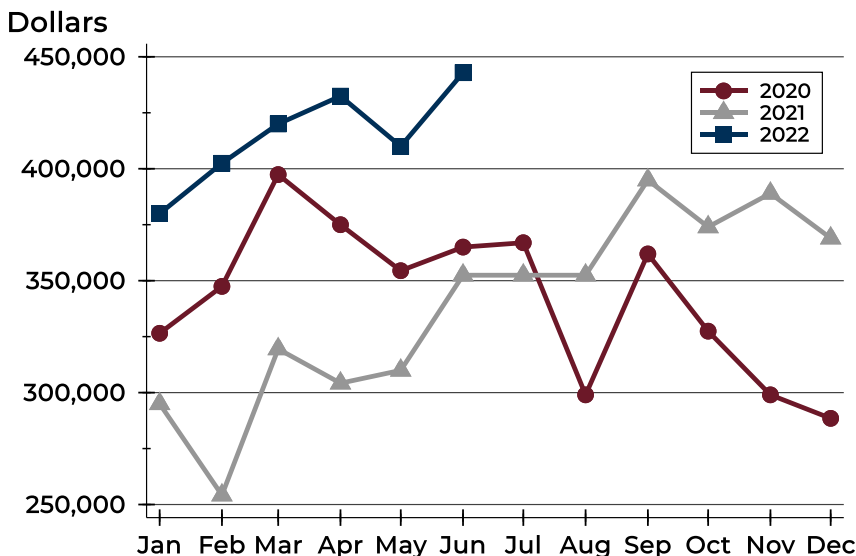
Douglas County (Excluding Lawrence) Active Listings Analysis

Average Price



Month	2020	2021	2022
January	484,747	352,137	461,451
February	484,360	345,489	487,044
March	506,364	395,581	464,954
April	493,571	333,478	456,028
May	496,717	381,094	431,219
June	427,603	503,244	444,073
July	520,358	413,024	
August	458,750	421,996	
September	491,534	419,736	
October	448,944	426,332	
November	433,868	427,369	
December	332,488	435,574	

Median Price

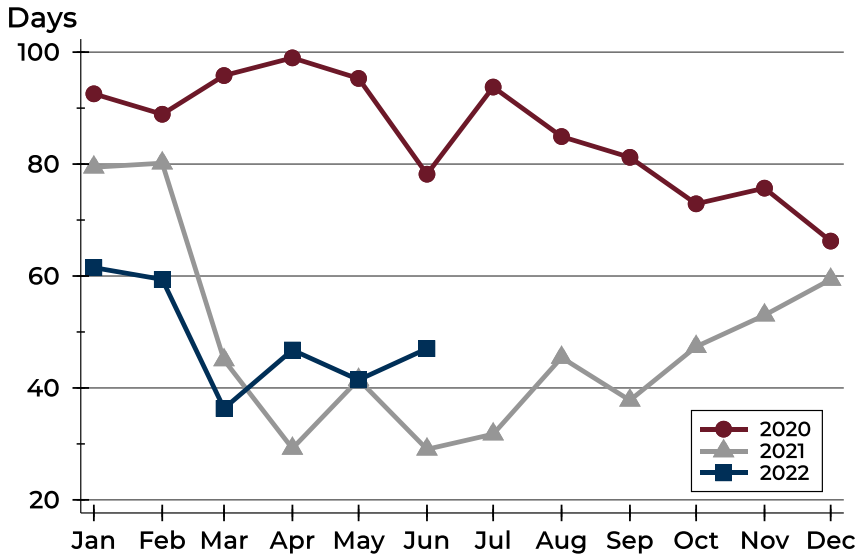


Month	2020	2021	2022
January	326,500	295,000	379,950
February	347,450	254,200	402,450
March	397,400	319,500	420,000
April	375,000	304,200	432,450
May	354,450	309,950	410,000
June	365,000	352,450	442,900
July	366,950	352,450	
August	299,000	352,450	
September	361,950	394,950	
October	327,450	374,000	
November	299,000	389,000	
December	288,500	369,000	



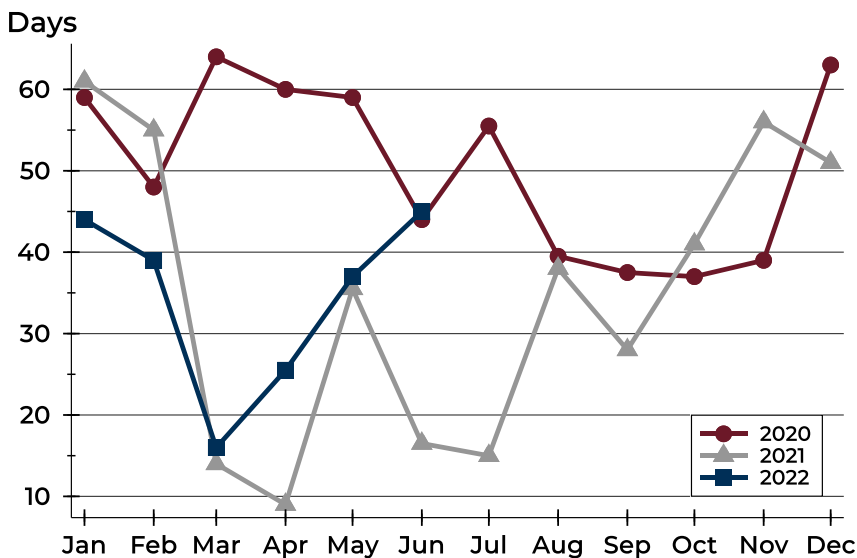
Douglas County (Excluding Lawrence) Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	93	79	62
February	89	80	59
March	96	45	36
April	99	29	47
May	95	42	41
June	78	29	47
July	94	32	
August	85	45	
September	81	38	
October	73	47	
November	76	53	
December	66	59	

Median DOM

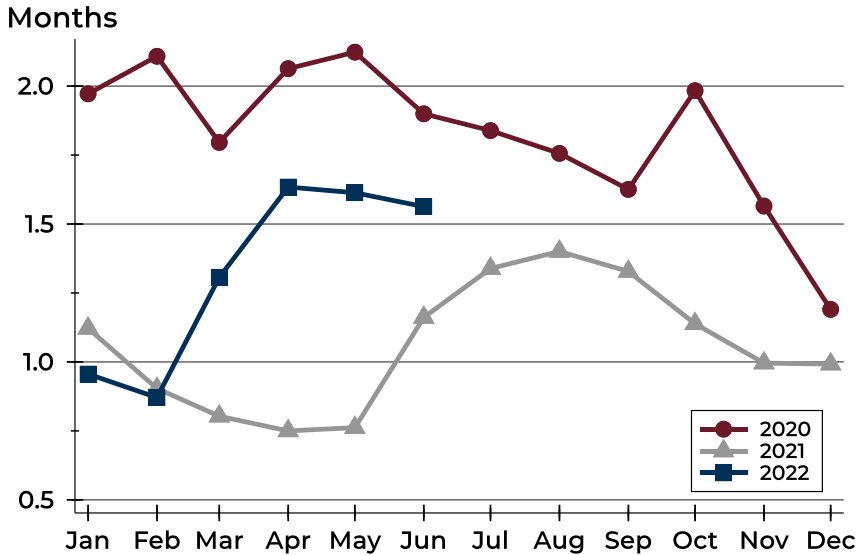


Month	2020	2021	2022
January	59	61	44
February	48	55	39
March	64	14	16
April	60	9	26
May	59	36	37
June	44	17	45
July	56	15	
August	40	38	
September	38	28	
October	37	41	
November	39	56	
December	63	51	



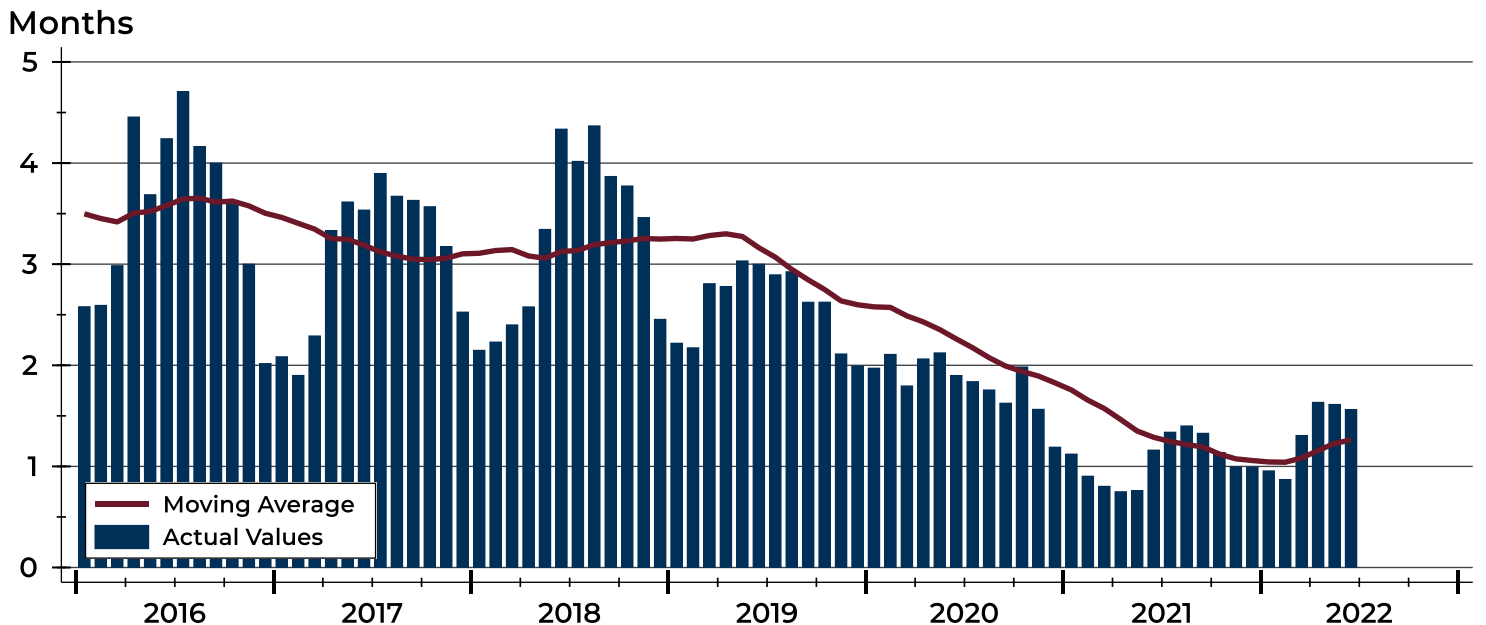
Douglas County (Excluding Lawrence) Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.0	1.1	1.0
February	2.1	0.9	0.9
March	1.8	0.8	1.3
April	2.1	0.8	1.6
May	2.1	0.8	1.6
June	1.9	1.2	1.6
July	1.8	1.3	
August	1.8	1.4	
September	1.6	1.3	
October	2.0	1.1	
November	1.6	1.0	
December	1.2	1.0	

History of Month's Supply





Douglas County (Excluding Lawrence) New Listings Analysis

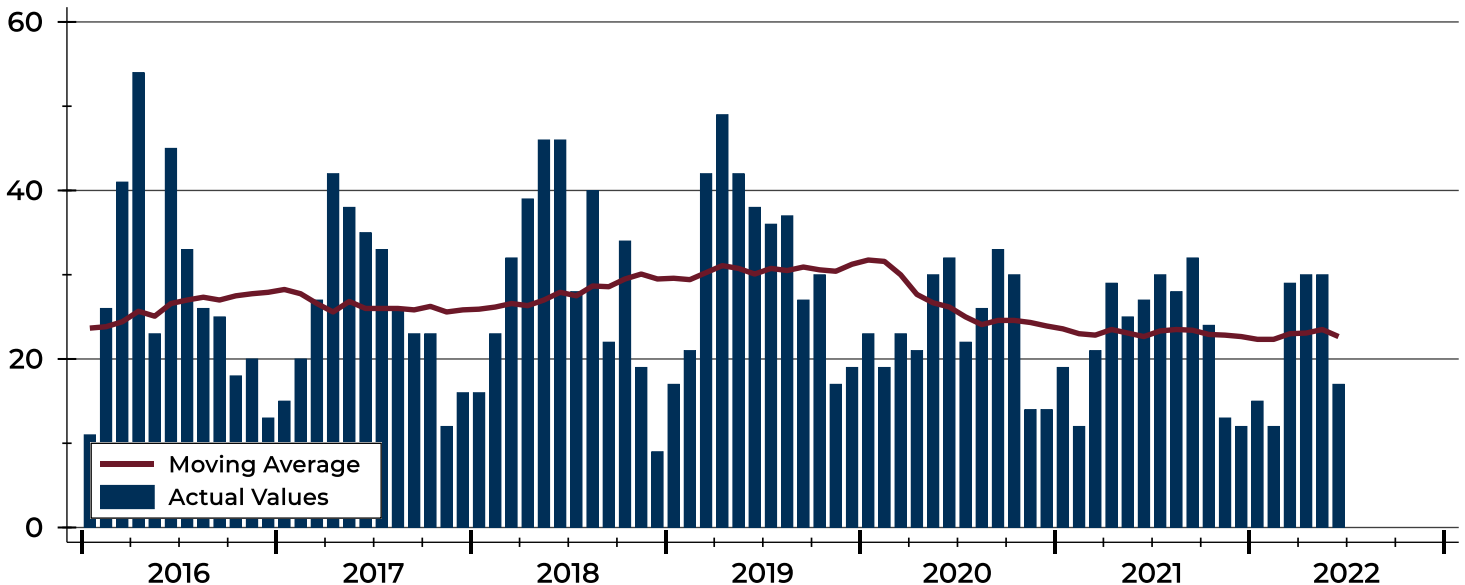
Summary Statistics for New Listings		2022	June 2021	Change
Current Month	New Listings	17	27	-37.0%
	Volume (1,000s)	7,023	11,437	-38.6%
	Average List Price	413,094	423,602	-2.5%
	Median List Price	345,000	309,900	11.3%
Year-to-Date	New Listings	133	133	0.0%
	Volume (1,000s)	48,826	43,885	11.3%
	Average List Price	367,116	329,961	11.3%
	Median List Price	339,900	256,000	32.8%

A total of 17 new listings were added in Douglas County during June, down 37.0% from the same month in 2021. Year-to-date Douglas County has seen 133 new listings.

The median list price of these homes was \$345,000 up from \$309,900 in 2021.

History of New Listings

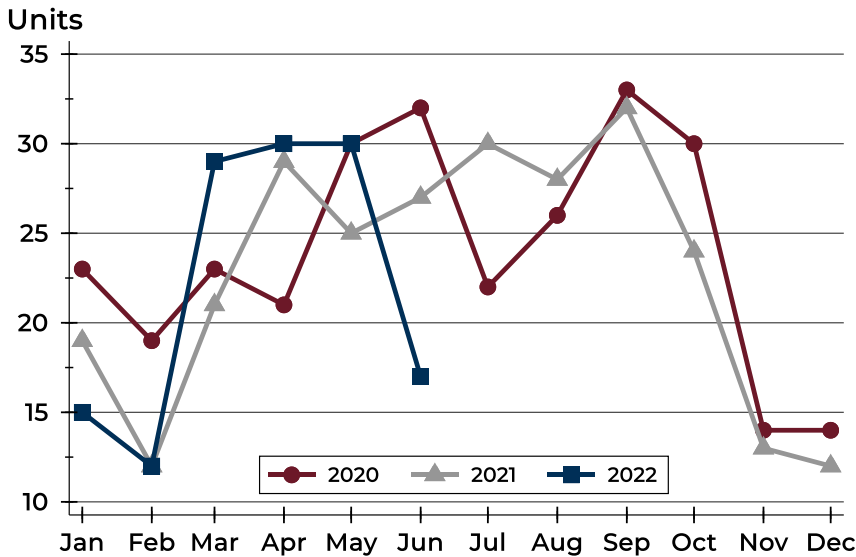
Units





Douglas County (Excluding Lawrence) New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	23	19	15
February	19	12	12
March	23	21	29
April	21	29	30
May	30	25	30
June	32	27	17
July	22	30	
August	26	28	
September	33	32	
October	30	24	
November	14	13	
December	14	12	

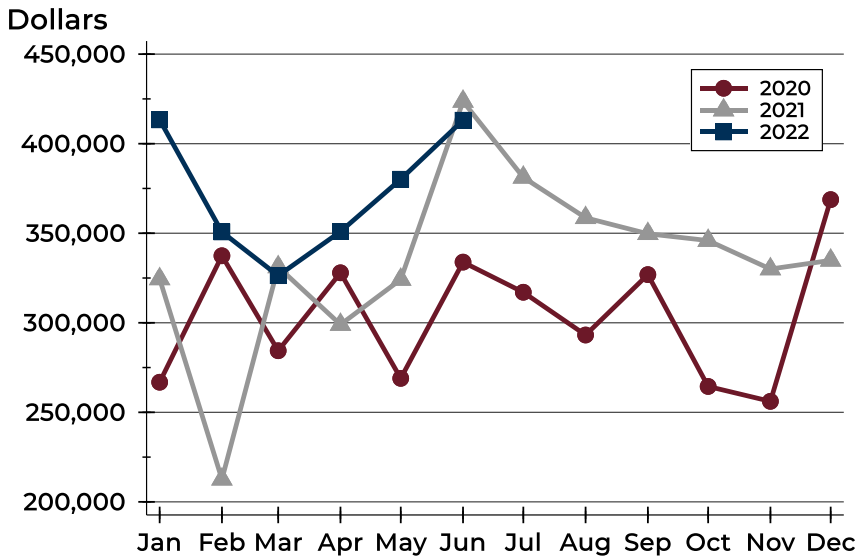
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$199,999	1	5.9%	159,000	159,000	4	4	100.0%	100.0%
\$200,000-\$249,999	1	5.9%	245,000	245,000	12	12	94.3%	94.3%
\$250,000-\$299,999	4	23.5%	274,975	275,000	6	5	98.3%	100.0%
\$300,000-\$349,999	3	17.6%	336,633	339,900	8	10	100.0%	100.0%
\$350,000-\$399,999	2	11.8%	365,000	365,000	4	4	100.0%	100.0%
\$400,000-\$449,999	1	5.9%	400,000	400,000	14	14	94.1%	94.1%
\$450,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$599,999	1	5.9%	510,000	510,000	24	24	97.2%	97.2%
\$600,000-\$749,999	2	11.8%	649,950	649,950	26	26	98.4%	98.4%
\$750,000-\$999,999	2	11.8%	784,450	784,450	11	11	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



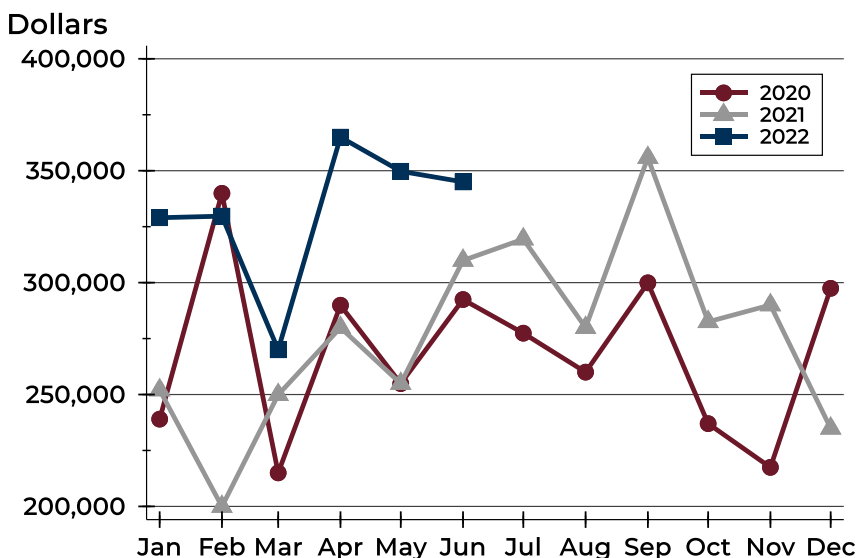
Douglas County (Excluding Lawrence) New Listings Analysis

Average Price



Month	2020	2021	2022
January	266,811	324,484	413,313
February	337,421	212,625	350,733
March	284,387	331,185	326,297
April	327,910	299,009	350,929
May	268,967	324,190	380,160
June	333,883	423,602	413,094
July	317,055	381,211	
August	293,169	358,637	
September	326,898	349,719	
October	264,462	345,919	
November	256,132	330,035	
December	368,780	334,867	

Median Price



Month	2020	2021	2022
January	239,000	252,000	329,000
February	339,900	199,950	329,700
March	215,000	249,900	270,000
April	289,900	279,900	365,000
May	254,900	254,900	349,750
June	292,450	309,900	345,000
July	277,400	319,450	
August	260,000	279,900	
September	299,900	355,825	
October	237,000	282,500	
November	217,450	290,000	
December	297,450	234,900	



Douglas County (Excluding Lawrence) Contracts Written Analysis

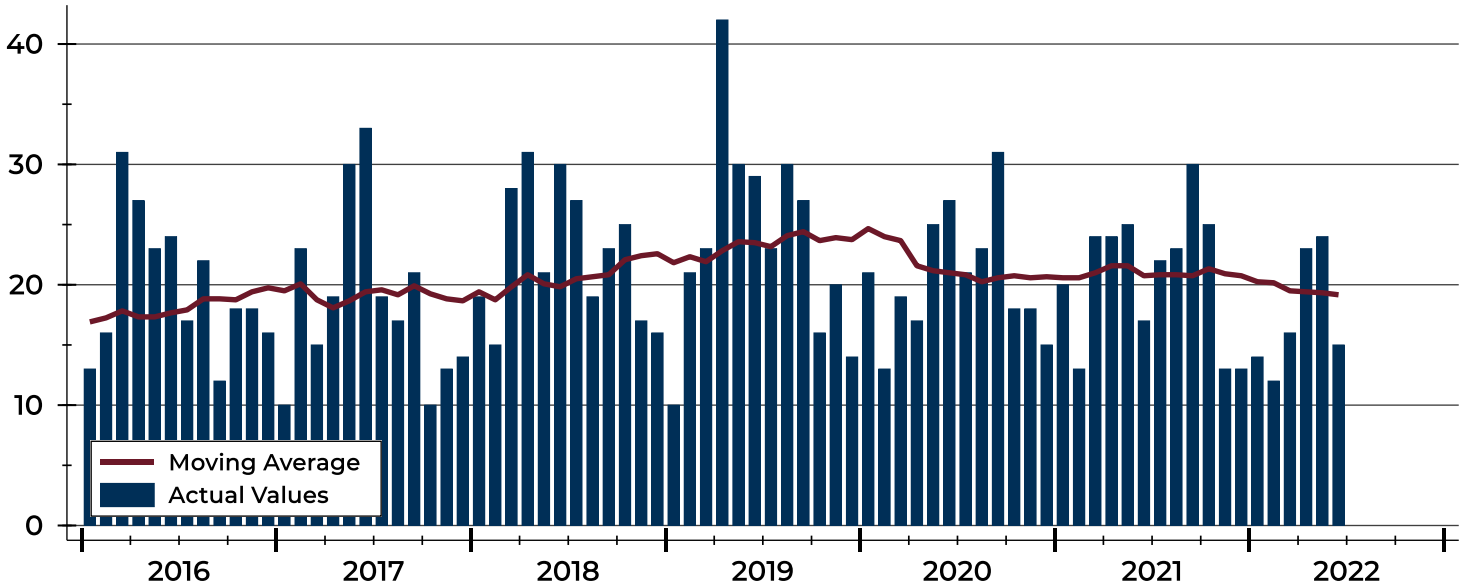
Summary Statistics for Contracts Written		2022	June 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		15	17	-11.8%	104	123	-15.4%
Volume (1,000s)		5,525	5,814	-5.0%	36,862	37,413	-1.5%
Average	Sale Price	368,307	341,985	7.7%	354,443	304,171	16.5%
	Days on Market	25	7	257.1%	15	20	-25.0%
	Percent of Original	99.6%	97.0%	2.7%	99.2%	99.7%	-0.5%
Median	Sale Price	325,000	280,000	16.1%	320,000	249,900	28.1%
	Days on Market	7	4	75.0%	5	4	25.0%
	Percent of Original	100.0%	100.2%	-0.2%	100.0%	100.0%	0.0%

A total of 15 contracts for sale were written in Douglas County during the month of June, down from 17 in 2021. The median list price of these homes was \$325,000, up from \$280,000 the prior year.

Half of the homes that went under contract in June were on the market less than 7 days, compared to 4 days in June 2021.

History of Contracts Written

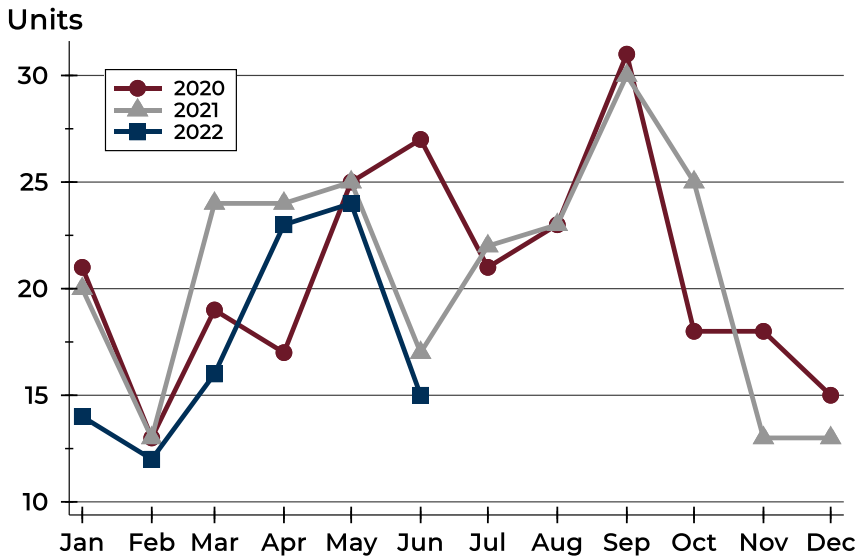
Units





Douglas County (Excluding Lawrence) Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	21	20	14
February	13	13	12
March	19	24	16
April	17	24	23
May	25	25	24
June	27	17	15
July	21	22	
August	23	23	
September	31	30	
October	18	25	
November	18	13	
December	15	13	

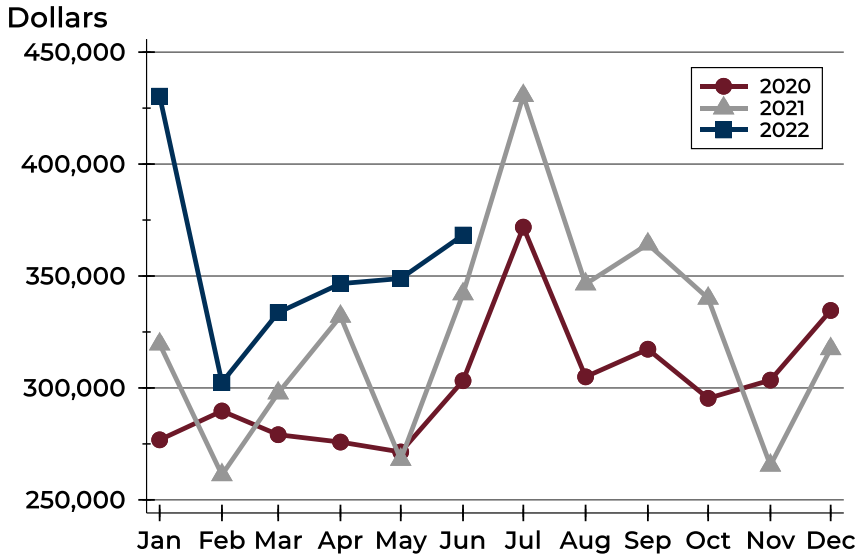
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	1	6.7%	120,000	120,000	11	11	100.0%	100.0%
\$150,000-\$199,999	1	6.7%	159,000	159,000	4	4	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	4	26.7%	272,350	269,750	9	5	99.5%	100.0%
\$300,000-\$349,999	4	26.7%	332,325	332,450	10	7	100.0%	100.0%
\$350,000-\$399,999	2	13.3%	365,000	365,000	4	4	100.0%	100.0%
\$400,000-\$449,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$450,000-\$499,999	1	6.7%	498,000	498,000	14	14	100.0%	100.0%
\$500,000-\$599,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$600,000-\$749,999	1	6.7%	619,000	619,000	237	237	95.2%	95.2%
\$750,000-\$999,999	1	6.7%	979,900	979,900	29	29	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



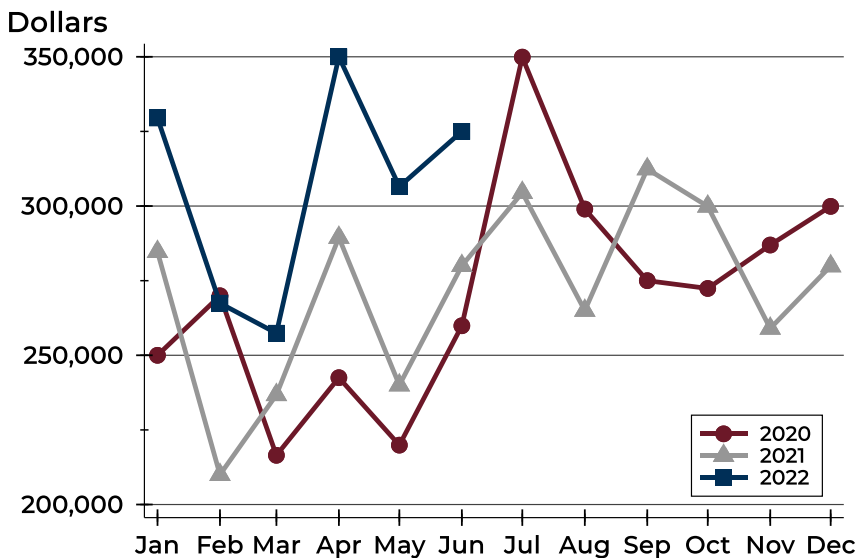
Douglas County (Excluding Lawrence) Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	276,812	319,578	430,343
February	289,696	261,162	302,442
March	279,111	297,704	333,644
April	275,818	331,975	346,590
May	271,400	268,014	348,894
June	303,226	341,985	368,307
July	371,826	430,550	
August	304,952	346,406	
September	317,306	364,257	
October	295,361	340,039	
November	303,492	265,431	
December	334,614	317,469	

Median Price

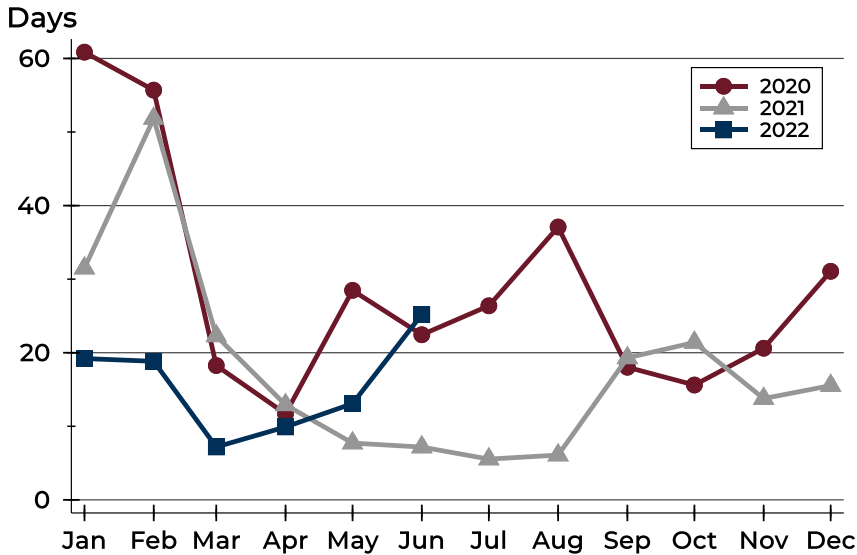


Month	2020	2021	2022
January	250,000	284,700	329,500
February	269,950	210,000	267,450
March	216,500	236,750	257,400
April	242,500	289,450	350,000
May	219,900	240,000	306,500
June	259,900	280,000	325,000
July	349,900	304,500	
August	299,000	265,000	
September	275,000	312,400	
October	272,400	299,900	
November	286,950	259,000	
December	299,900	279,900	



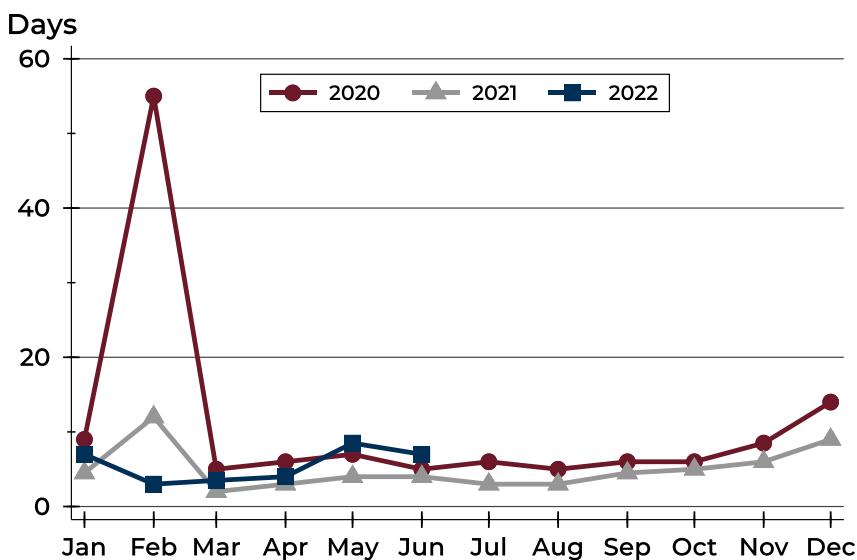
Douglas County (Excluding Lawrence) Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	61	32	19
February	56	52	19
March	18	22	7
April	12	13	10
May	28	8	13
June	22	7	25
July	26	6	
August	37	6	
September	18	19	
October	16	21	
November	21	14	
December	31	16	

Median DOM



Month	2020	2021	2022
January	9	5	7
February	55	12	3
March	5	2	4
April	6	3	4
May	7	4	9
June	5	4	7
July	6	3	
August	5	3	
September	6	5	
October	6	5	
November	9	6	
December	14	9	



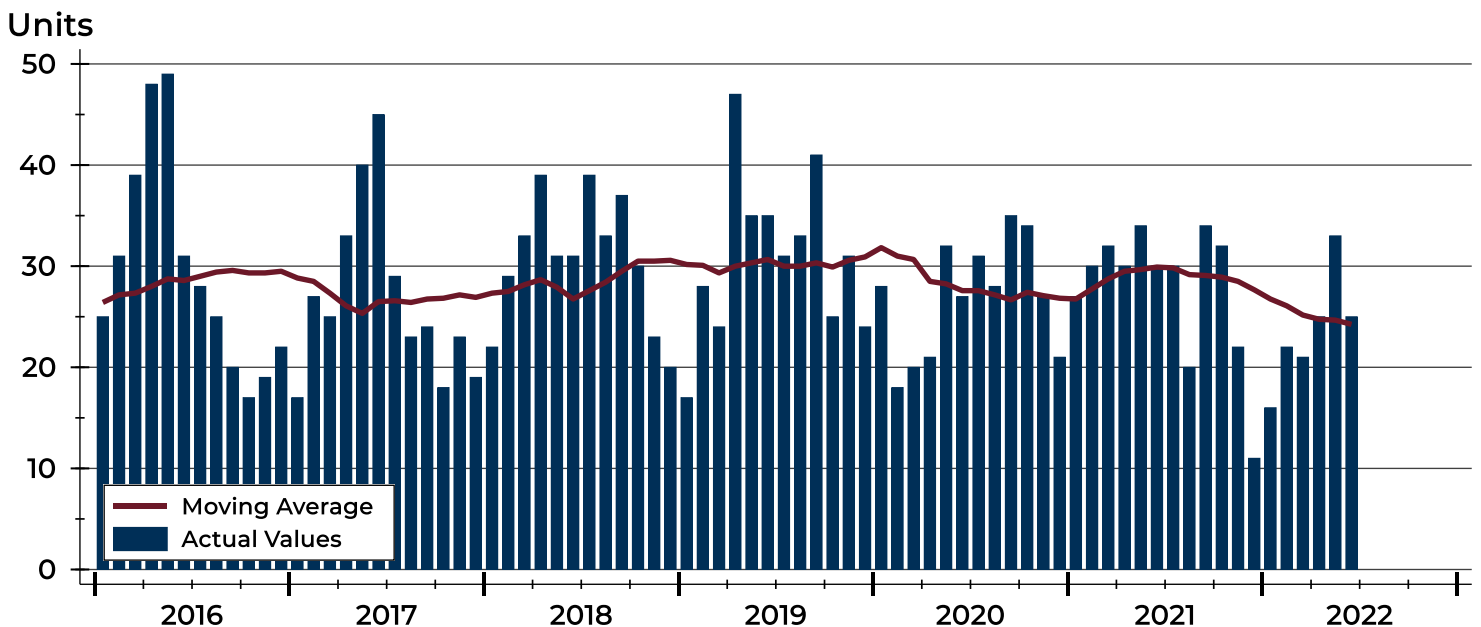
Douglas County (Excluding Lawrence) Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of June 2021	Change
Pending Contracts		25	30	-16.7%
Volume (1,000s)		9,297	9,356	-0.6%
Average	List Price	371,892	311,863	19.2%
	Days on Market	19	14	35.7%
	Percent of Original	99.5%	99.8%	-0.3%
Median	List Price	349,500	279,500	25.0%
	Days on Market	4	5	-20.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 25 listings in Douglas County had contracts pending at the end of June, down from 30 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

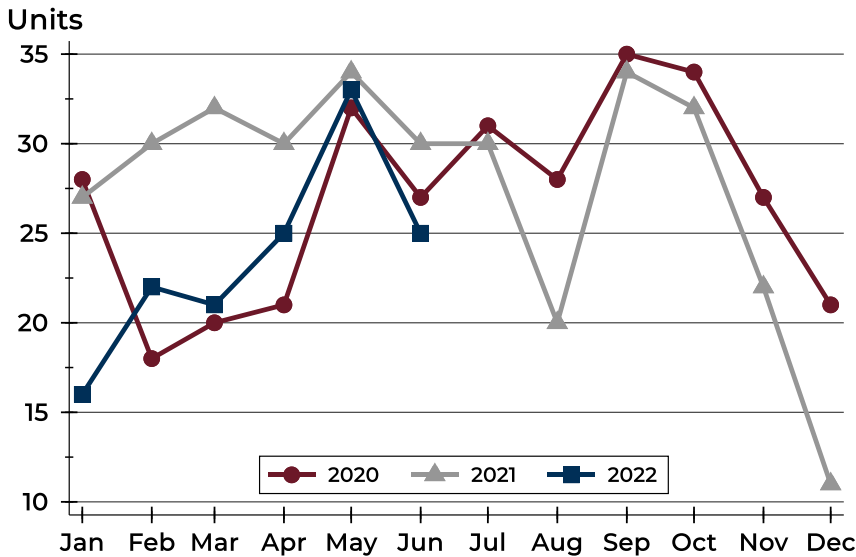
History of Pending Contracts





Douglas County (Excluding Lawrence) Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	28	27	16
February	18	30	22
March	20	32	21
April	21	30	25
May	32	34	33
June	27	30	25
July	31	30	
August	28	20	
September	35	34	
October	34	32	
November	27	22	
December	21	11	

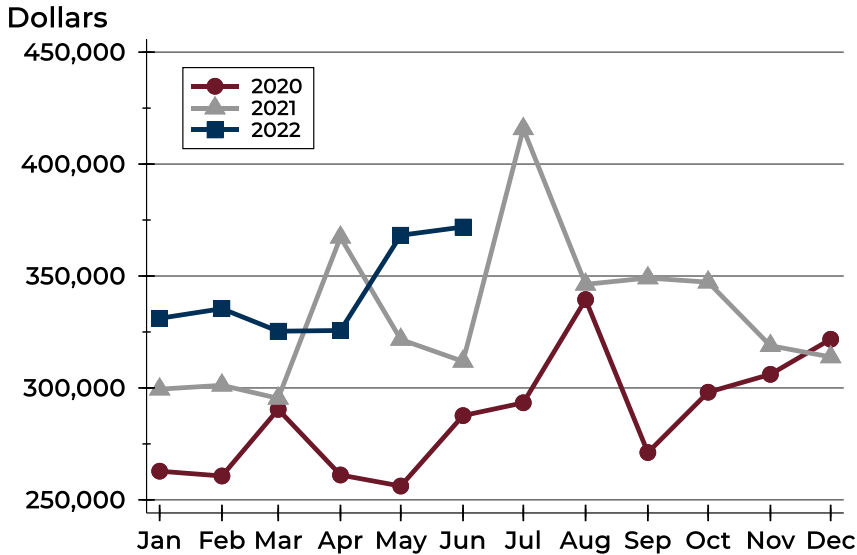
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	4.0%	85,000	85,000	3	3	100.0%	100.0%
\$100,000-\$149,999	2	8.0%	122,000	122,000	10	10	100.0%	100.0%
\$150,000-\$199,999	2	8.0%	179,450	179,450	4	4	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	4	16.0%	272,350	269,750	9	5	99.5%	100.0%
\$300,000-\$349,999	4	16.0%	332,325	332,450	10	7	100.0%	100.0%
\$350,000-\$399,999	3	12.0%	365,000	365,000	3	4	100.0%	100.0%
\$400,000-\$449,999	4	16.0%	424,975	425,000	17	6	98.7%	100.0%
\$450,000-\$499,999	1	4.0%	498,000	498,000	14	14	100.0%	100.0%
\$500,000-\$599,999	1	4.0%	599,000	599,000	4	4	100.0%	100.0%
\$600,000-\$749,999	2	8.0%	659,450	659,450	125	125	97.6%	97.6%
\$750,000-\$999,999	1	4.0%	979,900	979,900	29	29	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



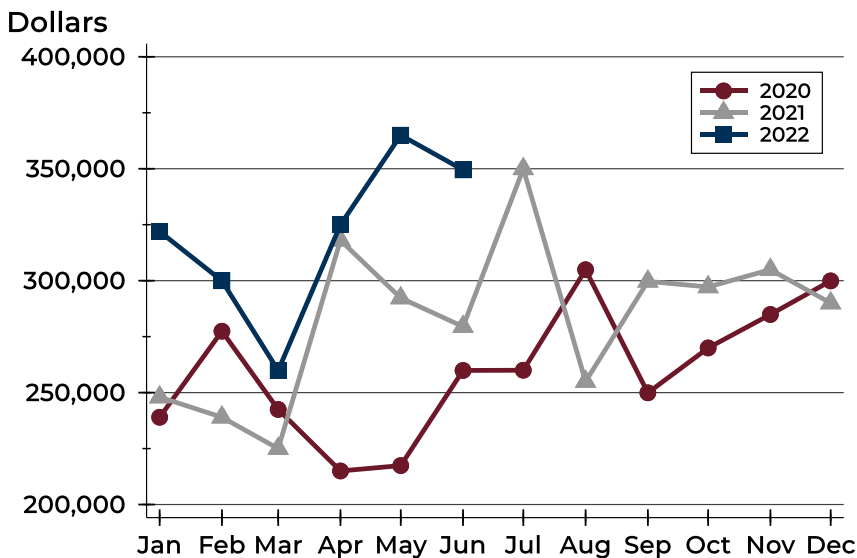
Douglas County (Excluding Lawrence) Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	262,813	299,446	331,106
February	260,678	301,182	335,409
March	290,408	295,359	325,338
April	261,110	367,297	325,680
May	256,167	321,660	368,205
June	287,633	311,863	371,892
July	293,374	415,745	-
August	339,482	346,287	-
September	271,154	349,103	-
October	298,091	347,239	-
November	306,080	318,870	-
December	321,752	313,845	-

Median Price

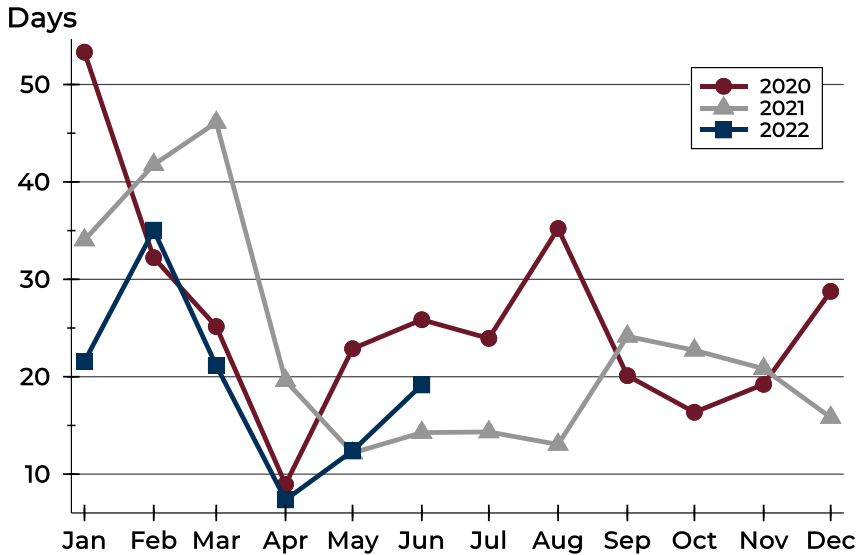


Month	2020	2021	2022
January	239,000	248,000	321,950
February	277,425	239,000	299,950
March	242,475	225,000	259,900
April	215,000	318,000	325,000
May	217,400	292,250	365,000
June	259,900	279,500	349,500
July	260,000	349,950	-
August	304,900	254,950	-
September	249,900	299,700	-
October	269,950	297,200	-
November	284,900	304,950	-
December	299,900	290,000	-



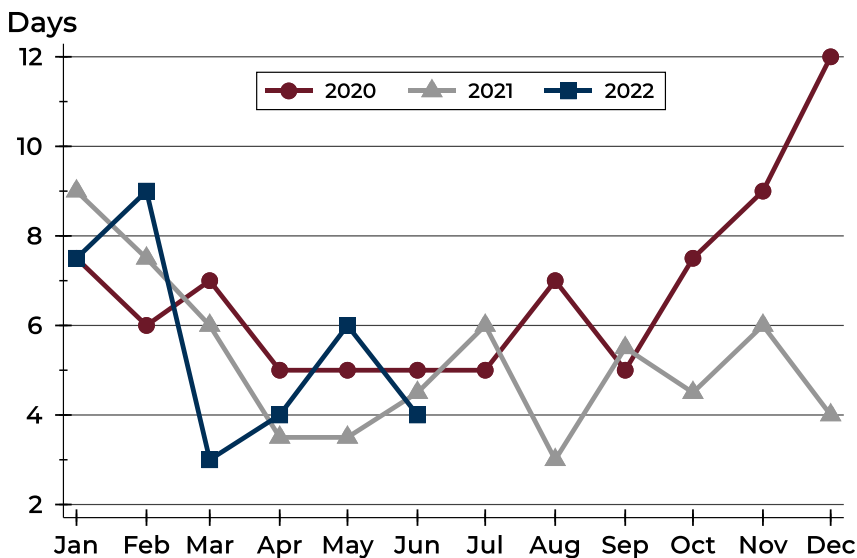
Douglas County (Excluding Lawrence) Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	53	34	22
February	32	42	35
March	25	46	21
April	9	20	7
May	23	12	12
June	26	14	19
July	24	14	
August	35	13	
September	20	24	
October	16	23	
November	19	21	
December	29	16	

Median DOM



Month	2020	2021	2022
January	8	9	8
February	6	8	9
March	7	6	3
April	5	4	4
May	5	4	6
June	5	5	4
July	5	6	
August	7	3	
September	5	6	
October	8	5	
November	9	6	
December	12	4	