MLS & Rules Committee

Agenda / Action Items



Date:3/2/2023Co-Chairperson:Cheri DrakeTime:1pmCo-Chairperson:Taylor LaRue

Location: LBOR Office Staff Liaison: Linda Manley & Rob Hulse

Committee Members:

Cheri Drake Taylor LaRue Bailey Stuart Chris Earl Jill Ballew
Libby Grady Lindsay Landis Michelle Roberts Freeman Nicholas Lerner Ryan Desch

Vanessa Schmidt Zach Dodson Jennifer Catlin

P - Present E - Excused Absence A - Absent

Guests (non-Quorum) Mohammad Aldamen

AGENDA ITEMS

No	Topic	Presenter	Done	Notes/Update
1	Review Previous Meeting Minutes from 02/14/2023	Taylor/Cheri		
2	Update from LMLS Staff	Linda/Rob		
	a. Request for waiver of fine.			
	b. Paragon Test Site Problems			
	c. Clarification on Clear Cooperation Policy			
3	Smart Home Rider to the Property Disclosure	Rob		Draft prepared from Lindsay's
	a. Review Draft prepared by staff			original form/list.
4	Seller Concessions for Statuses other than SOLD	Taylor/Rob		
	a. Returned to MLS & Rules from the BoD - need more details.			
5	Video and Audio Surviellance Disclosure	Taylor/Cheri		See Best Practices from legal.
6	Policy allowing a listing to be in two Classes in Paragon	Taylor/Cheri		
	a. Related Policy allowing multipe iterations of a listing in one Class.			

No	Topic	Presenter	Done Notes/Update
7	Greening the MLS (Resources Linked Below) CMLS Information about Greening the MLS NAR Information about Greening the MLS	Cheri/Taylor	
8	Days on Market vs Days on MLS discussion / continuation	Cheri/Taylor	
9	Next Meeting:	Cheri/Taylor	
10	Adjourn:	Cheri/Taylor	

MLS & RULES COMMITTEE ACTION ITEMS

				In		
No	Action	Due Date	Responsible Member	Process	Done	Notes/Update
	Provide Brokers with updated LBOR Sales Contract, Buyer Agency Agreement, and Listing Agreement (red-lined and clean)	1/23/2023	LMLS Staff - Rob		٧	Completed on 1/23/2023.
	Create a Smart Home Turnover form as an Addendum to the Seller's Disclosure	1/25/2023	Lindsay Landis	٧		Lindsay submitted a first run of this on 1.25.2023.
	Change Status of Withdrawn/Cancelled and Cancelled/Cancelled to Off Market/Withdrawn and Off Market/Cancelled.	1/25/2023	Rob/Paragon Support		٧	Completed on 1/23/2023.
	Add fields to Residential Class to gather rental information: Is the Property Rented? Lease Expiration? Rent Amount?	1/25/2023	Rob/Paragon Support		٧	Updating the Residential Class on 1.24.2023
	Present for approval - a Multi-Family Property Condition Disclosure Rider	1/25/2023	Zach Dodson		٧	Submitted by Zach for review. Formatted by Rob.
	Update the LBOR Sales Contract, Buyer Agency Agreement, and Listing Agreement at Dotloop	2/6/2023	LMLS Staff - Rob		٧	Completed on 02/10/2023.
	Update the LBOR Sales Contract, Buyer Agency Agreement, and Listing Agreement at DocuSign	2/6/2023	LMLS Staff - Rob		٧	All Docs Delivered to DocuSign, and waiting for library update & build out.
	Release to all Members the Updated LBOR Sales Contract, Buyer Agency Agreement, and Listing Agreement	2/6/2023	LMLS Staff - Rob		٧	Added to Paragon MLS Docs on 02.09.23, Dotloop on 02.10.23, and waiting on DocuSign.

				In		
No	Action	Due Date	Responsible Member	Process	Done	Notes/Update
	HERS Rating (Home Energy Rating System) as an M	1LS Field	LMLS Staff - Rob		٧	Approved by Board of Directors
	a. HERS Rated: Yes/No					on February 1st, 2023. Updated
	b. HERS Year:					in Paragon on 02.13.2023
	c. HERS Rating:					
1	List of IDX Websites Published Online	Overdue	LMLS Staff - Rob	٧		Formatting with MLS Grid
2	Paragon Changes /Conversions of Fields	Targeting March 1 (but BK won't guarantee)	LMLS Staff - Rob / Paragon Support	٧		Problems with testing site.
3	Set up testing group for Paragon	February 23rd (subject to	LMLS Staff - Rob /			Incomplete testing site.
	Changes/Conversions of Fields	pace of work by BK)	Paragon Support	√		
Tabled o	or Old Business	Due Date	Responsible Member		Done	Notes/Update
1	Discuss Contingency on the Sale/Closing of					Not able to complete a form
	Buyer's Property form and Notice to Remove					that the Committee can agree
	the Contingency for the Sale/Closing of Buyer's					on.
	Property					
2	Two-Unit Property on a Single Lot - Accessory					No action was taken on this at
	Dwelling Units vs Duplex. New category in					the first discussion, although the
	Multi-Family, and/or New field in Residential					relavancy and number of
	for an Ancillary Unit.					Ancilary Dwelling Units is
3	Sellers choosing to record video and/or audio					Best Practices provided by LBOR
	at showings or open houses.				٧	Counsel for Brokers/Agents.
4	Readily Available to Show, the NAR, and the					NAR feedback - new listing
	Clear Cooperation Policy.					information meets the criteria
						for Cooperation. Not immediate
						access for showings.
5	Fair & Equal Access to Listed Property. This					The LBOR Board of Directors
	policy was originally proposed to the LBOR					sent this itme back to the MLS $\&$
	Board of Directors in 2022.					Rules Committee for more
						discussion.
6	Update from IDX Subcommittee to establish a					rner, Cheri Drake, Drew Deck,
	definition for "reasonably prominent" in IDX		•	, Michelle	Robert	s-Freeman, Victoria Perdue, and
	Rules.		Lindsay Landis.			

MLS & Rules Committee

Meeting Minutes



Date:2/14/2023Co-Chairperson:Cheri DrakeTime:1pmCo-Chairperson:Taylor LaRue

Location: LBOR Office **Staff Liaison:** Linda Manley & Rob Hulse

Attendees:

P Cheri Drake P Taylor LaRue P Bailey Stuart P Chris Earl P Jill Ballew
A Libby Grady P Lindsay Landis E Michelle Roberts Freeman P Nicholas Lerner P Ryan Desch

P Vanessa Schmidt E Zach Dodson AL/LE P Kelly Rogriguez

Attendance Legend P Present E Excused A Absent AL - Arrived Late LE - Left Early

Guests (non-Quorum) A Mohammed Aldamen A Jennifer Catlin

AGENDA MINUTES

No Topic Presenter Done Notes/Update

1 Review Previous Meeting Minutes from 01/25/2023

After review, it was moved and 2nd to approve the previous meeting's minutes. Motion Passed.

2 Update from LMLS Staff

Exclusive Firm Listing Visibility & Clear Cooperation Policy

Staff shared details of a Clear Cooperation Policy that occurred. Committee input and discussion about what to do when a CCP occurs. The fine amount has been previously established at \$50. Points discussed included the policy currently in place that a listing with which a CCP violation happens that is also in the Paragon System with a Limited Visibility Type, must be changed to MLS Listing (visible to all).

Additionally, Staff reviewed the following with the Committee.

- a. Follow up: "MLS Listing" LVT in MLS with No Internet/IDX this is how you can quietly market a listing to all Brokers and Agents, while not being on the internet.
- b. Showing Availability Policy Fair and Equal Access for All
- c. Paragon Test Site Now Up with changes need testers: After discussion, Lindsay Landis, Taylor LaRue, Vanessa Schmidt, Nicholas Lerner, Bailey Stuart, Chris Earl, and Kelly Rodriguez agreed to help.
- d. Review Agenda/Action Item list with Committee

3 Multi-Family Rider to the Property Disclosure

A draft of the Investment Property Rider to the Property Disclosure was discussed. During discussion, a few changes were noted in Paragraph 4. After consideration, it was moved and 2nd to approve the Investment Property Rider to the Seller's Property Condidion Disclosure, with the proposed changes to paragraph #4. Motion Passed.

4 Seller Concessions for Statuses other than SOLD

Taylor/Rob

The Committee discussed a recommendation to open the Seller's Concession field up to Active. After discussion, it was moved and seconded to approve the use of the Seller's Concession fields in statuses other than just Sold; i.e., Active, Under Contract.

5 Smart Home Turnover - Addendum to the Seller's Disclosure

a. Review Smart Home Disclosure Addendum

After Discussion, it was moved to review and format the Smart Home Rider to the Seller's Property Consdition Disclosure. Staff will update the form and bring it back to the committee at the next meeting for review.

Having reached the end of the meeting, the Committee meeting was adjourned.

Meeting was adjourned at 2:30pm, with the next meeting day and time scheduled for March 2nd at 1:00 pm.

To be completed by Seller. Information on the Investment Property Rider is deemed reliable but not guaranteed.

Smart Home Rider to the Seller Property Condition Disclosure

SELLER:

PROPERTY:	
	Buyers prepare for the transition of ownership of a property these technologies and make no representations as to the smart devices.
with usernames, passwords, and access for all smart devices mart devices to factory defaults and provide Buyer with a Seller to ensure that any subscription plans have ended or administrative or user access to the accounts. Smart devices	ty at Closing. No later than Closing, Seller shall provide Buyer ces. Alternatively, Seller may, at their sole discretion, reset general instructions for set-up. It is the responsibility of the r been transferred to Buyer and that they no longer have ces are left for the convenience of all parties and Seller hereb fitness, ease of use, speed, or reliability of any smart device.
Property has the following smart home devices (complete please specify what is included, where it is located, and ar	e any that apply). If you have any of the devices shown below, ny other relevant information:
Item Description / What is included / What is Included / Location	
Modems, gateways, hubs, access points	
Additional Information	
Item Description / What is included / What is Included / Location /	
Exterior Cameras	
Additional Information	
Item Description / What is included / What is Included / Location /	
Doorbell	
Additional Information	
Item Description / What is included / What is Included / Location /	
Garage Door Opener / Keypad	
Additional Information	
Seller initial/Date:	Buyer initial/Date:
Seller initial/Date:	Buyer initial/Date:

To be completed by Seller. Information on the Investment Property Rider is deemed reliable but not guaranteed. Additional Smart Home device information. Please include information on Garage Door Opener App access control, Door Lock(s) access control, Gate(s) access control, Sprinkler System App controls, Solar or Energy Efficiency access control, Smart Home System (Control4, Crestron, Elan Home Systems, Vantage Controls, etc.), Exterior Lighting control, Thermostat – HvAC, Thermostat – Heated Floors, Thermostat – Heated Driveway, HVAC – Minisplit, Interior Lighting (plugs, switches, and bulbs), Motorized Window Coverings, Speaker System control, Security System, Appliances, etc....

[Check box if additional information is attached.]

Item Description / What is included / What is Included / Location		
Additional Information		
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Video and Audio Surveillance Best Practices Lawrence Board of Realtors®

Kansas Law

Video surveillance is generally permissible. However, it is a criminal offence to use a concealed camera to secretly photograph or record a person who is in a state of undress, or under or through their clothing, without the consent or knowledge of that person, where there is a reasonable expectation of privacy. KSA 21-6101(a)(6). This is most commonly applied to prohibit recording in restrooms.

Audio recording is permitted in Kansas so long as at least one participant in the conversation consents to the recording. This extends not only to recording but to the use of any device which would allow a party to hear, amplify or broadcast sounds which would not ordinarily be audible without the use of the device. KSA 21-6101(a)(1), (4).

Best Practices for Sellers Agents

Require Sellers to disclose recording devices at the time of listing.

Be very cautious with audio recording.

One party consent requires that the consent comes from one of the parties participating in the conversation. Recording a conversation between an interested Buyer and their Agent when the Sellers are absent may not comply!

If a Seller is recording, give notice!

Include in the MLS.

Post a conspicuous sign during showings.

*Providing clear notice may constitute implied consent for recording.

Educate your Sellers

Warn Sellers of the limits of permissible recording and the need for disclosure.

Educate Sellers about Fair Housing. They may gain information that they may not legally consider by recording.

Best Practices for Buyers Agents

Notify Buyers of any known recording devices prior to showings Counsel Buyers to assume they are being recorded during showings

Wait until after you leave the property to discuss interest in the property and any potential offers