



City of Lawrence Housing Report



Market Overview

City of Lawrence Home Sales Rose in May

Total home sales in the City of Lawrence rose by 10.9% last month to 143 units, compared to 129 units in May 2024. Total sales volume was \$58.7 million, up 27.5% from a year earlier.

The median sale price in May was \$350,000, up from \$322,000 a year earlier. Homes that sold in May were typically on the market for 4 days and sold for 100.0% of their list prices.

City of Lawrence Active Listings Up at End of May

The total number of active listings in the City of Lawrence at the end of May was 154 units, up from 138 at the same point in 2024. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$365,000.

During May, a total of 127 contracts were written up from 94 in May 2024. At the end of the month, there were 145 contracts still pending.

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City of Lawrence Summary Statistics

	ay MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
_	ome Sales ange from prior year	143 10.9%	129 5.7%	122 -10.9%	421 7.7%	391 13.0%	346 -24.0%
	tive Listings ange from prior year	154 11.6%	138 39.4%	99 15.1%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.9 11.8%	1.7 54.5%	1.1 37.5%	N/A	N/A	N/A
	ew Listings ange from prior year	156 22.8%	127 11.4%	114 -31.7%	606 10.0%	551 10.4%	499 -18.1%
	ntracts Written ange from prior year	127 35.1%	94 -5.1%	99 -27.2%	502 10.3%	455 6.8%	426 -21.3%
	nding Contracts ange from prior year	145 30.6%	111 -20.1%	139 -18.7%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	58,682 27.5%	46,033 2.7%	44,812 -7.3%	157,511 13.4%	138,916 18.6%	117,137 -22.0%
	Sale Price Change from prior year	410,362 15.0%	356,843 -2.9%	367,315 4.1%	374,136 5.3%	355,285 4.9%	338,547 2.6%
ð	List Price of Actives Change from prior year	459,766 28.3%	358,466 -7.3%	386,853 11.6%	N/A	N/A	N/A
Average	Days on Market Change from prior year	18 38.5%	13 30.0%	10 -9.1%	30 36.4%	22 22.2%	18 20.0%
ð	Percent of List Change from prior year	100.4% 0.1%	100.3% -1.9%	102.2% -1.8%	99.8% 0.3%	99.5% -1.3%	100.8% -1.7%
	Percent of Original Change from prior year	99.8% -0.1%	99.9% -2.1%	102.0% -1.9%	99.1% 0.0%	99.1% -1.4%	100.5% -1.6%
	Sale Price Change from prior year	350,000 8.7%	322,000 -5.4%	340,450 14.1%	327,500 4.0%	315,000 5.0%	300,000 0.0%
	List Price of Actives Change from prior year	365,000 7.4%	340,000 -13.9%	394,900 16.4%	N/A	N/A	N/A
Median	Days on Market Change from prior year	4 0.0%	4 33.3%	3 0.0%	6 0.0%	6 50.0%	4 33.3%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% -0.3%	100.3% -1.2%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% -0.3%	100.3% -1.2%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





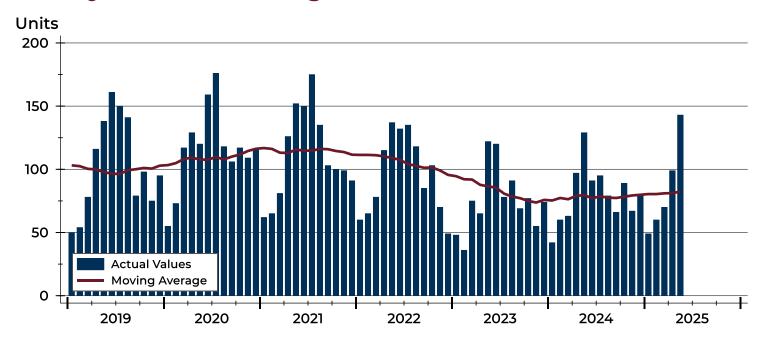
City of Lawrence Closed Listings Analysis

	mmary Statistics Closed Listings	2025	May 2024	Change	Yo 2025	ear-to-Dat 2024	te Change
Clc	sed Listings	143	129	10.9%	421	391	7.7%
Vo	lume (1,000s)	58,682	46,033	27.5%	157,511	138,916	13.4%
Мс	onths' Supply	1.9	1.7	11.8%	N/A	N/A	N/A
	Sale Price	410,362	356,843	15.0%	374,136	355,285	5.3%
age	Days on Market	18	13	38.5%	30	22	36.4%
Averag	Percent of List	100.4%	100.3%	0.1%	99.8%	99.5%	0.3%
	Percent of Original	99.8%	99.9%	-0.1%	99.1%	99.1%	0.0%
	Sale Price	350,000	322,000	8.7%	327,500	315,000	4.0%
lian	Days on Market	4	4	0.0%	6	6	0.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 143 homes sold in the City of Lawrence in May, up from 129 units in May 2024. Total sales volume rose to \$58.7 million compared to \$46.0 million in the previous year.

The median sales price in May was \$350,000, up 8.7% compared to the prior year. Median days on market was 4 days, the same as April, and as May 2024.

History of Closed Listings

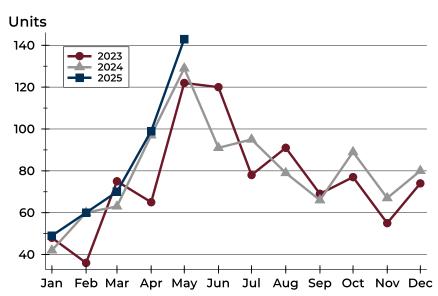






City of Lawrence Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	48	42	49
February	36	60	60
March	75	63	70
April	65	97	99
May	122	129	143
June	120	91	
July	78	95	
August	91	79	
September	69	66	
October	77	89	
November	55	67	
December	74	80	

Closed Listings by Price Range

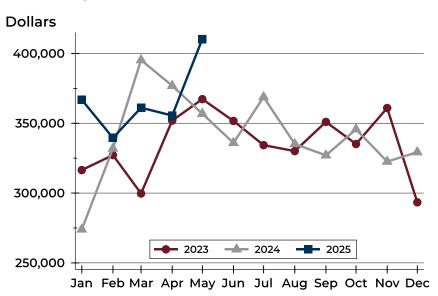
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	4	2.8%	4.6	122,975	123,500	15	4	98.6%	100.0%	97.9%	100.0%
\$150,000-\$199,999	6	4.2%	0.9	174,817	183,500	10	6	97.0%	100.0%	97.0%	100.0%
\$200,000-\$249,999	14	9.8%	0.6	225,279	223,000	5	3	102.0%	100.2%	102.0%	100.2%
\$250,000-\$299,999	18	12.6%	0.9	272,594	268,250	6	4	100.3%	100.0%	100.1%	100.0%
\$300,000-\$349,999	29	20.3%	2.0	321,910	320,000	32	4	101.2%	100.7%	100.1%	100.0%
\$350,000-\$399,999	19	13.3%	1.5	377,974	375,000	20	4	99.6%	100.0%	98.9%	100.0%
\$400,000-\$449,999	13	9.1%	1.7	420,108	422,000	12	6	101.7%	100.8%	101.5%	100.8%
\$450,000-\$499,999	13	9.1%	1.6	477,165	475,000	34	12	98.4%	98.9%	97.2%	95.9%
\$500,000-\$599,999	17	11.9%	1.7	551,003	545,000	17	8	100.2%	100.0%	99.3%	100.0%
\$600,000-\$749,999	6	4.2%	3.3	696,317	716,000	11	7	99.9%	98.5%	99.9%	98.5%
\$750,000-\$999,999	3	2.1%	12.0	801,333	800,000	5	4	106.7%	101.4%	106.7%	101.4%
\$1,000,000 and up	1	0.7%	14.0	4,950,000	4,950,000	6	6	99.0%	99.0%	99.0%	99.0%



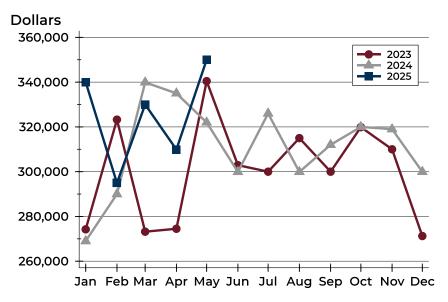


City of Lawrence Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	316,490	273,973	366,863
February	327,216	331,921	339,533
March	299,705	395,294	361,167
April	351,932	376,885	355,551
May	367,315	356,843	410,362
June	351,680	335,946	
July	334,347	368,817	
August	330,085	335,185	
September	350,988	327,043	
October	335,150	345,662	
November	360,959	322,575	
December	293,378	329,339	



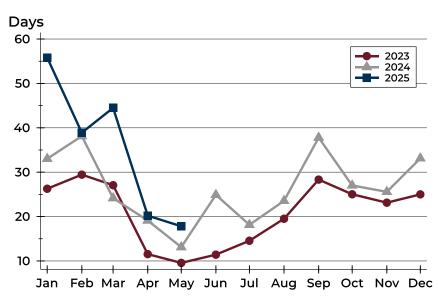
Month	2023	2024	2025
January	274,250	269,000	340,000
February	323,250	290,000	294,950
March	273,200	339,900	330,000
April	274,500	335,000	309,900
May	340,450	322,000	350,000
June	302,915	299,900	
July	300,000	326,000	
August	315,000	299,900	
September	300,000	312,000	
October	319,900	320,000	
November	310,000	319,000	
December	271,250	299,950	





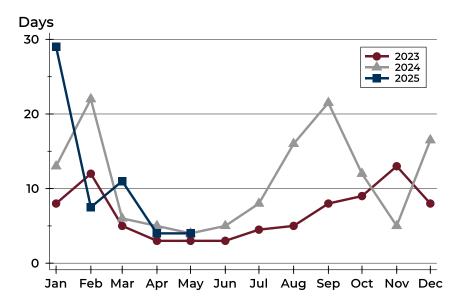
City of Lawrence Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	26	33	56
February	29	38	39
March	27	24	44
April	12	19	20
May	10	13	18
June	11	25	
July	15	18	
August	20	24	
September	28	38	
October	25	27	
November	23	26	
December	25	33	

Median DOM



Month	2023	2024	2025
January	8	13	29
February	12	22	8
March	5	6	11
April	3	5	4
May	3	4	4
June	3	5	
July	5	8	
August	5	16	
September	8	22	
October	9	12	
November	13	5	
December	8	17	





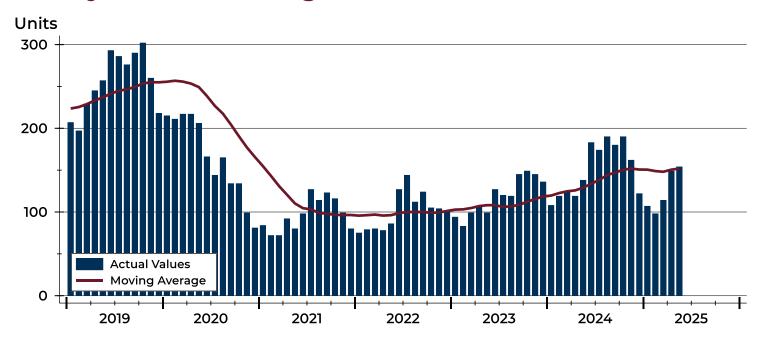
City of Lawrence Active Listings Analysis

Summary Statistics for Active Listings		2025	End of May 2024	Change
Ac	tive Listings	154	138	11.6%
Vo	lume (1,000s)	70,804	49,468	43.1%
Months' Supply		1.9	1.7	11.8%
ge	List Price	459,766	358,466	28.3%
Avera	Days on Market	37	61	-39.3%
¥	Percent of Original	98.2%	99.1%	-0.9%
<u>_</u>	List Price	365,000	340,000	7.4%
Median	Days on Market	13	32	-59.4%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 154 homes were available for sale in the City of Lawrence at the end of May. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of May was \$365,000, up 7.4% from 2024. The typical time on market for active listings was 12 days, down from 32 days a year earlier.

History of Active Listings

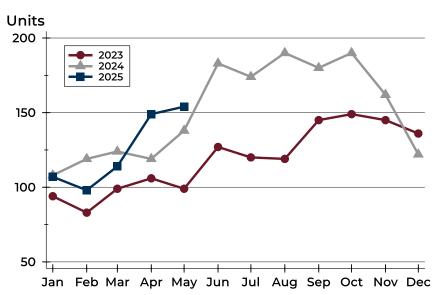






City of Lawrence Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	94	108	107
February	83	119	98
March	99	124	114
April	106	119	149
May	99	138	154
June	127	183	
July	120	174	
August	119	190	
September	145	180	
October	149	190	
November	145	162	
December	136	122	

Active Listings by Price Range

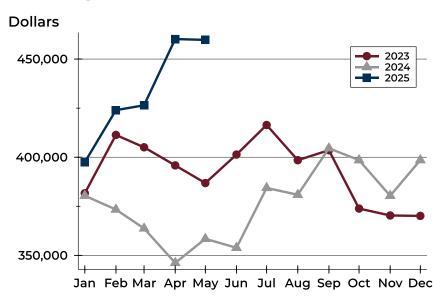
Price Range	Active I Number	istings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$50,000	4	2.6%	N/A	2,113	2,025	4	5	100.0%	100.0%
\$50,000-\$99,999	5	3.3%	N/A	86,924	89,950	54	30	94.2%	100.0%
\$100,000-\$149,999	10	6.5%	4.6	130,460	129,450	33	19	96.4%	100.0%
\$150,000-\$199,999	6	3.9%	0.9	166,483	162,450	16	6	100.0%	100.0%
\$200,000-\$249,999	7	4.6%	0.6	243,671	249,000	36	11	94.2%	100.0%
\$250,000-\$299,999	13	8.5%	0.9	289,854	294,900	31	9	99.1%	100.0%
\$300,000-\$349,999	28	18.3%	2.0	323,604	325,000	32	10	99.0%	100.0%
\$350,000-\$399,999	16	10.5%	1.5	379,234	379,950	25	14	97.0%	100.0%
\$400,000-\$449,999	11	7.2%	1.7	422,564	425,000	17	13	99.1%	100.0%
\$450,000-\$499,999	7	4.6%	1.6	476,943	474,900	37	38	99.1%	100.0%
\$500,000-\$599,999	11	7.2%	1.7	555,236	550,000	39	21	97.5%	98.2%
\$600,000-\$749,999	11	7.2%	3.3	687,127	679,000	68	18	98.5%	100.0%
\$750,000-\$999,999	17	11.1%	12.0	877,909	875,000	23	8	98.2%	100.0%
\$1,000,000 and up	7	4.6%	14.0	1,488,277	1,499,950	135	16	102.2%	100.0%



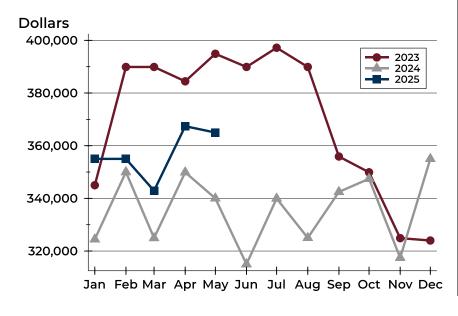


City of Lawrence Active Listings Analysis

Average Price



Month	2023	2024	2025
January	381,662	380,405	397,492
February	411,359	373,361	423,998
March	405,067	363,744	426,466
April	395,842	346,189	460,216
May	386,853	358,466	459,766
June	401,362	353,875	
July	416,435	384,366	
August	398,505	380,883	
September	403,598	404,570	
October	373,865	398,530	
November	370,337	380,374	
December	370,118	398,546	



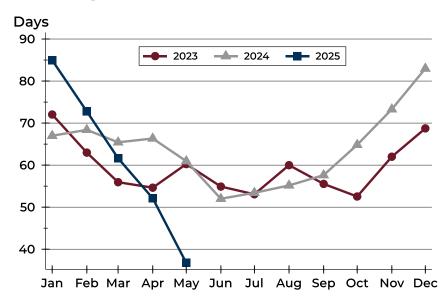
Month	2023	2024	2025
January	345,000	324,450	355,000
February	389,900	350,000	355,000
March	389,900	324,950	342,900
April	384,450	349,900	367,400
May	394,900	340,000	365,000
June	389,900	315,000	
July	397,200	339,950	
August	389,900	325,000	
September	355,900	342,450	
October	349,900	347,450	
November	324,900	317,450	
December	324,000	355,000	





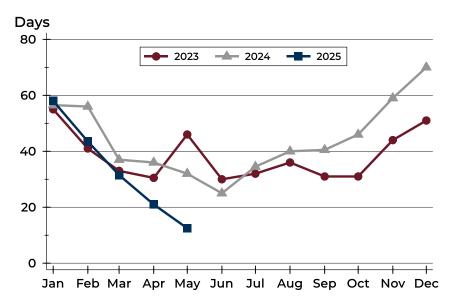
City of Lawrence Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	72	67	85
February	63	68	73
March	56	65	62
April	55	66	52
May	60	61	37
June	55	52	
July	53	53	
August	60	55	
September	56	58	
October	53	65	
November	62	73	
December	69	83	

Median DOM



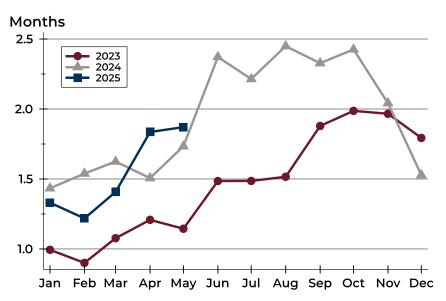
Month	2023	2024	2025
January	55	57	58
February	41	56	44
March	33	37	32
April	31	36	21
May	46	32	13
June	30	25	
July	32	35	
August	36	40	
September	31	41	
October	31	46	
November	44	59	
December	51	70	





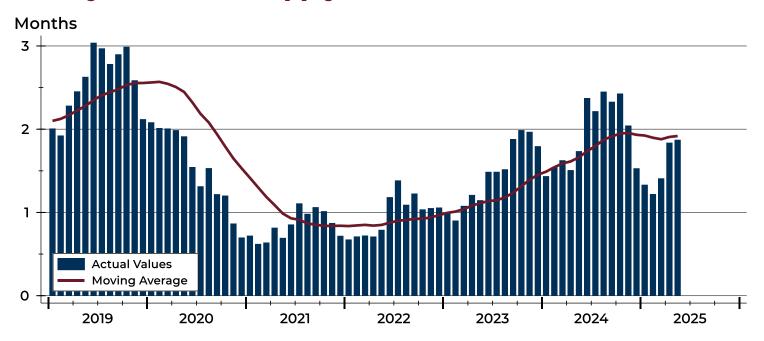
City of Lawrence Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.0	1.4	1.3
February	0.9	1.5	1.2
March	1.1	1.6	1.4
April	1.2	1.5	1.8
May	1.1	1.7	1.9
June	1.5	2.4	
July	1.5	2.2	
August	1.5	2.4	
September	1.9	2.3	
October	2.0	2.4	
November	2.0	2.0	
December	1.8	1.5	

History of Month's Supply







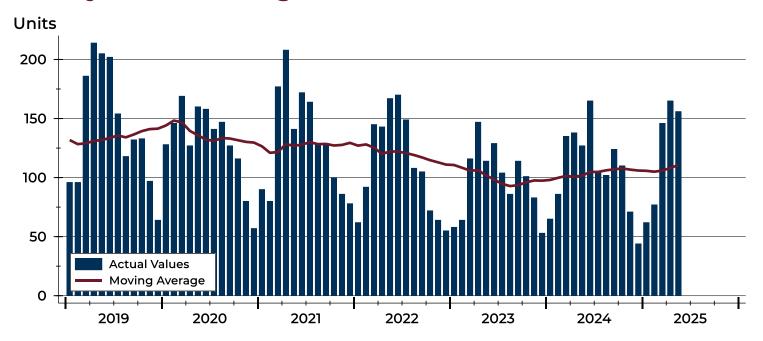
City of Lawrence New Listings Analysis

	mmary Statistics New Listings	2025	May 2024	Change
Ę.	New Listings	156	127	22.8%
: Month	Volume (1,000s)	58,347	43,362	34.6%
Current	Average List Price	374,019	341,437	9.5%
Cu	Median List Price	320,000	299,999	6.7%
ā	New Listings	606	551	10.0%
Year-to-Date	Volume (1,000s)	239,366	194,955	22.8%
ar-tc	Average List Price	394,994	353,820	11.6%
>	Median List Price	325,000	319,900	1.6%

A total of 156 new listings were added in the City of Lawrence during May, up 22.8% from the same month in 2024. Year-to-date the City of Lawrence has seen 606 new listings.

The median list price of these homes was \$320,000 up from \$299,999 in 2024.

History of New Listings

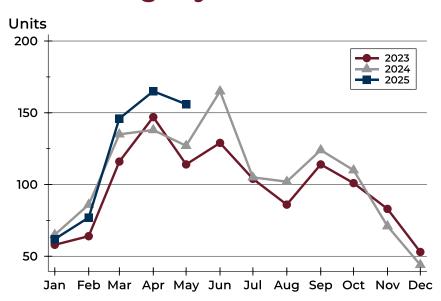






City of Lawrence New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	58	65	62
February	64	86	77
March	116	135	146
April	147	138	165
May	114	127	156
June	129	165	
July	104	105	
August	86	102	
September	114	124	
October	101	110	
November	83	71	
December	53	44	

New Listings by Price Range

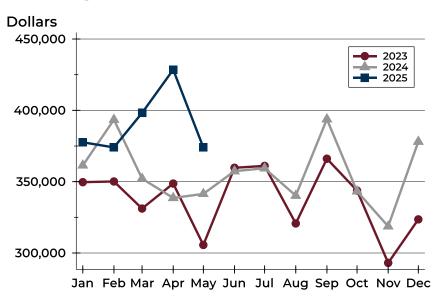
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$50,000	4	2.6%	2,113	2,025	5	5	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	5	3.2%	131,600	129,000	3	5	100.0%	100.0%
\$150,000-\$199,999	10	6.4%	175,880	172,500	9	7	101.2%	100.0%
\$200,000-\$249,999	18	11.5%	235,100	237,450	5	3	98.3%	100.0%
\$250,000-\$299,999	24	15.4%	275,296	275,000	7	5	99.9%	100.0%
\$300,000-\$349,999	33	21.2%	320,385	320,000	10	7	99.8%	100.0%
\$350,000-\$399,999	9	5.8%	373,800	365,000	10	9	99.7%	100.0%
\$400,000-\$449,999	15	9.6%	422,707	425,000	8	7	100.1%	100.0%
\$450,000-\$499,999	9	5.8%	473,189	469,900	4	2	100.7%	100.0%
\$500,000-\$599,999	12	7.7%	570,942	577,450	9	6	99.9%	100.0%
\$600,000-\$749,999	7	4.5%	692,786	712,500	8	9	99.7%	100.0%
\$750,000-\$999,999	8	5.1%	824,468	793,923	11	9	99.2%	100.0%
\$1,000,000 and up	2	1.3%	1,125,000	1,125,000	15	15	100.0%	100.0%



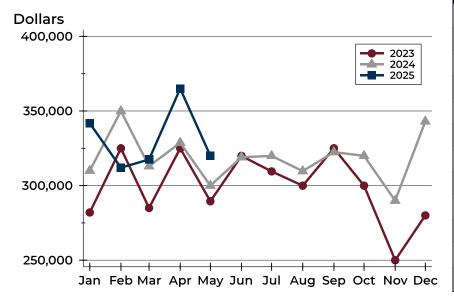


City of Lawrence New Listings Analysis

Average Price



Month	2023	2024	2025
January	349,665	361,397	377,608
February	350,138	393,460	374,019
March	331,174	352,127	398,194
April	348,694	338,599	428,518
May	305,637	341,437	374,019
June	359,731	357,359	
July	361,069	359,406	
August	320,710	340,199	
September	366,108	393,789	
October	343,722	343,271	
November	293,070	318,672	
December	323,562	378,068	



Month	2023	2024	2025
January	282,000	310,000	341,750
February	325,000	349,950	312,000
March	285,000	313,000	317,500
April	325,000	328,700	365,000
May	289,500	299,999	320,000
June	319,900	319,000	
July	309,500	319,900	
August	299,950	309,700	
September	325,000	322,450	
October	299,950	319,950	
November	250,000	289,900	
December	280,000	343,000	





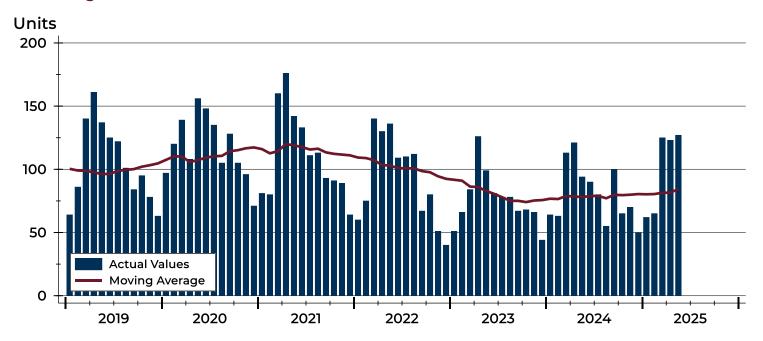
City of Lawrence Contracts Written Analysis

	mmary Statistics Contracts Written			Change	Year-to-Dat 2025 2024		te Change
Со	ntracts Written	127	94	35.1%	502	455	10.3%
Vo	lume (1,000s)	47,235	32,119	47.1%	189,498	164,499	15.2%
ge	Sale Price	371,928	341,694	8.8%	377,486	361,537	4.4%
Avera	Days on Market	16	19	-15.8%	24	22	9.1%
Ā	Percent of Original	99.5%	100.2%	-0.7%	99.4%	100.2%	-0.8%
=	Sale Price	322,500	300,000	7.5%	325,000	319,900	1.6%
Median	Days on Market	5	4	25.0%	5	5	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 127 contracts for sale were written in the City of Lawrence during the month of May, up from 94 in 2024. The median list price of these homes was \$322,500, up from \$300,000 the prior year.

Half of the homes that went under contract in May were on the market less than 5 days, compared to 4 days in May 2024.

History of Contracts Written

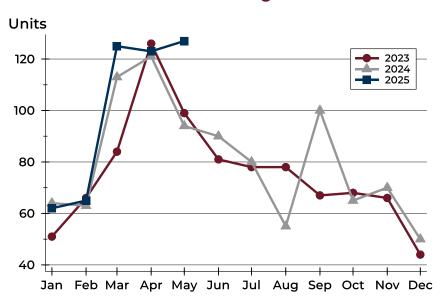






City of Lawrence Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	51	64	62
February	66	63	65
March	84	113	125
April	126	121	123
May	99	94	127
June	81	90	
July	78	80	
August	78	55	
September	67	100	
October	68	65	
November	66	70	
December	44	50	

Contracts Written by Price Range

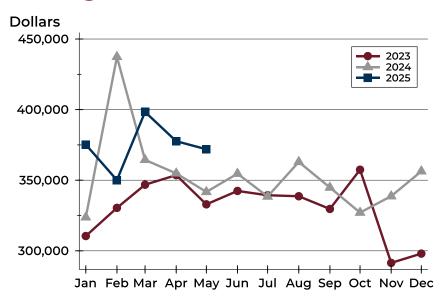
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	5	3.9%	129,280	126,000	47	52	96.8%	100.0%
\$150,000-\$199,999	6	4.7%	178,800	182,450	11	5	101.8%	100.0%
\$200,000-\$249,999	17	13.4%	233,076	233,900	7	3	100.0%	100.0%
\$250,000-\$299,999	23	18.1%	275,280	270,000	10	4	99.8%	100.0%
\$300,000-\$349,999	23	18.1%	321,548	320,000	29	6	99.1%	100.0%
\$350,000-\$399,999	10	7.9%	376,760	382,450	27	19	97.9%	100.0%
\$400,000-\$449,999	17	13.4%	425,965	425,000	12	6	99.9%	100.0%
\$450,000-\$499,999	7	5.5%	472,700	475,000	4	2	101.1%	100.0%
\$500,000-\$599,999	11	8.7%	565,036	575,000	16	8	97.9%	100.0%
\$600,000-\$749,999	5	3.9%	673,600	650,000	6	3	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	3	2.4%	1,308,333	1,350,000	23	31	100.0%	100.0%



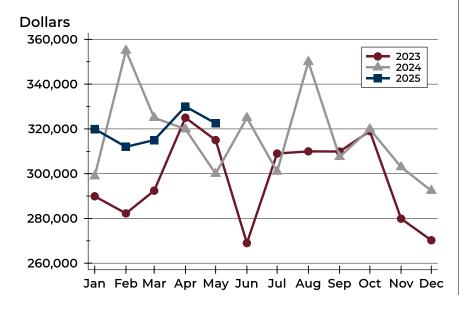


City of Lawrence Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	310,467	323,707	375,251
February	330,402	437,352	350,066
March	346,825	364,385	398,345
April	353,594	354,828	377,644
May	332,913	341,694	371,928
June	342,393	354,642	
July	339,349	338,454	
August	338,645	362,953	
September	329,643	344,812	
October	357,438	327,064	
November	291,443	338,691	
December	298,019	356,324	



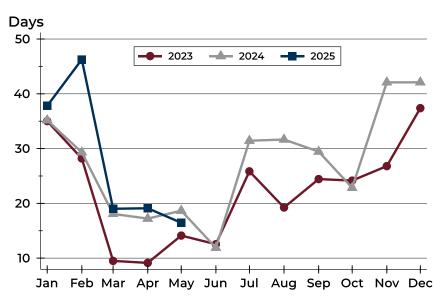
Month	2023	2024	2025
January	289,900	298,880	319,950
February	282,250	355,000	312,000
March	292,400	325,000	315,000
April	325,000	319,900	330,000
May	315,000	300,000	322,500
June	269,000	324,950	
July	309,000	300,950	
August	309,950	350,000	
September	309,900	307,500	
October	319,000	319,900	
November	279,900	302,950	
December	270,250	292,400	





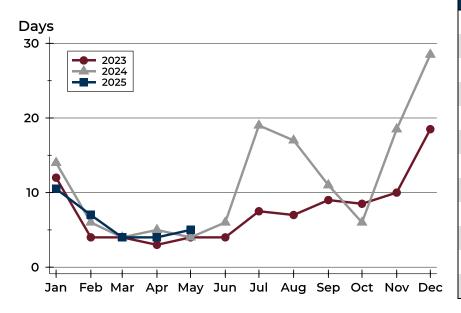
City of Lawrence Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	35	35	38
February	28	29	46
March	10	18	19
April	9	17	19
May	14	19	16
June	13	12	
July	26	31	
August	19	32	
September	24	29	
October	24	23	
November	27	42	
December	37	42	

Median DOM



Month	2023	2024	2025
January	12	14	11
February	4	6	7
March	4	4	4
April	3	5	4
May	4	4	5
June	4	6	
July	8	19	
August	7	17	
September	9	11	
October	9	6	
November	10	19	
December	19	29	





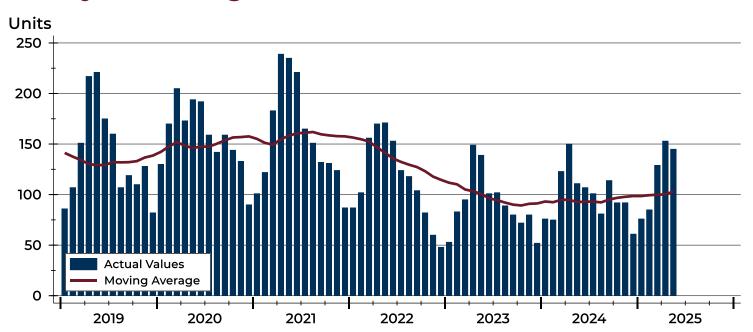
City of Lawrence Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	Change	
Pe	nding Contracts	145	111	30.6%
Vo	lume (1,000s)	54,243	38,121	42.3%
ge	List Price	374,093	343,428	8.9%
Avera	Days on Market	16	23	-30.4%
Ą	Percent of Original	99.3%	99.4%	-0.1%
5	List Price	310,000	300,000	3.3%
Median	Days on Market	5	5	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 145 listings in the City of Lawrence had contracts pending at the end of May, up from 111 contracts pending at the end of May 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

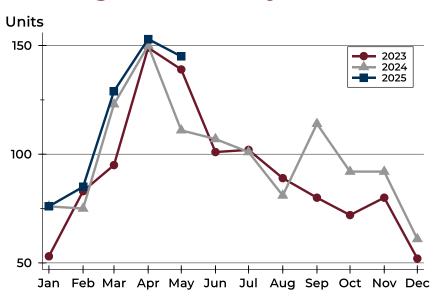






City of Lawrence Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	53	76	76
February	83	75	85
March	95	123	129
April	149	150	153
May	139	111	145
June	101	107	
July	102	101	
August	89	81	
September	80	114	
October	72	92	
November	80	92	
December	52	61	

Pending Contracts by Price Range

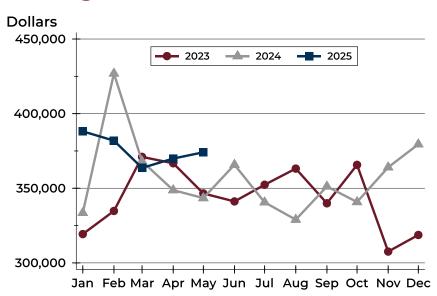
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	8	5.5%	128,681	127,500	38	6	97.5%	100.0%
\$150,000-\$199,999	7	4.8%	178,943	184,900	24	21	99.1%	100.0%
\$200,000-\$249,999	21	14.5%	232,024	233,900	9	3	99.3%	100.0%
\$250,000-\$299,999	33	22.8%	276,609	275,000	15	4	99.4%	100.0%
\$300,000-\$349,999	18	12.4%	323,094	323,750	23	7	98.7%	100.0%
\$350,000-\$399,999	8	5.5%	379,313	384,950	19	16	99.7%	100.0%
\$400,000-\$449,999	17	11.7%	423,853	424,900	16	8	99.6%	100.0%
\$450,000-\$499,999	8	5.5%	476,600	480,000	7	4	99.7%	100.0%
\$500,000-\$599,999	13	9.0%	564,654	575,000	9	3	99.0%	100.0%
\$600,000-\$749,999	7	4.8%	671,700	650,000	4	2	100.0%	100.0%
\$750,000-\$999,999	1	0.7%	799,900	799,900	2	2	100.0%	100.0%
\$1,000,000 and up	4	2.8%	1,312,500	1,337,500	19	20	100.0%	100.0%



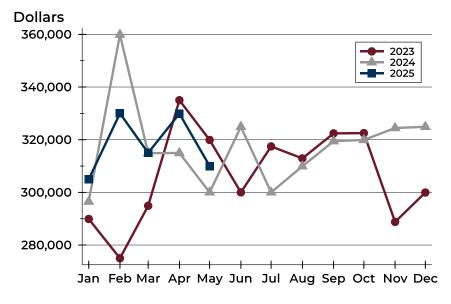


City of Lawrence Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	319,303	333,556	388,137
February	334,790	426,894	381,923
March	371,024	368,083	363,646
April	366,757	348,759	369,918
May	346,540	343,428	374,093
June	341,180	365,760	
July	352,339	340,577	
August	363,178	328,967	
September	339,931	351,206	
October	365,678	340,800	
November	307,588	364,048	
December	318,710	379,455	



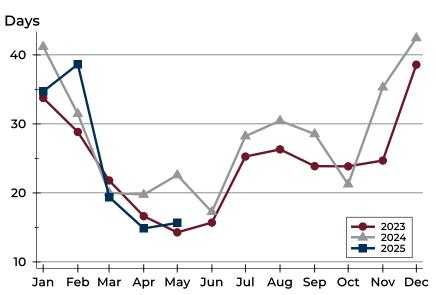
Month	2023	2024	2025
January	289,900	296,500	304,950
February	275,000	359,900	330,000
March	294,900	314,900	315,000
April	335,000	314,950	329,900
May	319,900	300,000	310,000
June	300,000	324,900	
July	317,450	300,000	
August	312,900	309,900	
September	322,400	319,450	
October	322,500	319,900	
November	288,775	324,450	
December	299,950	324,900	





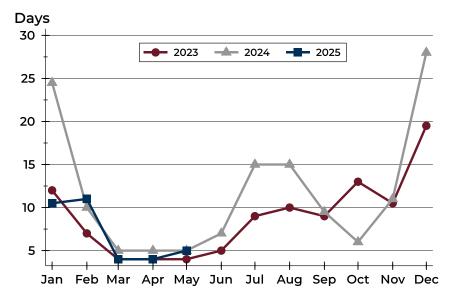
City of Lawrence Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	34	41	35
February	29	31	39
March	22	20	19
April	17	20	15
May	14	23	16
June	16	17	
July	25	28	
August	26	30	
September	24	29	
October	24	21	
November	25	35	
December	39	42	

Median DOM



Month	2023	2024	2025
January	12	25	11
February	7	10	11
March	4	5	4
April	4	5	4
May	4	5	5
June	5	7	
July	9	15	
August	10	15	
September	9	10	
October	13	6	
November	11	11	
December	20	28	