



City of Lawrence Housing Report



Market Overview

City of Lawrence Home Sales Rose in January

Total home sales in the City of Lawrence rose by 19.5% last month to 49 units, compared to 41 units in January 2024. Total sales volume was \$18.0 million, up 59.9% from a year earlier.

The median sale price in January was \$340,000, up from \$270,000 a year earlier. Homes that sold in January were typically on the market for 29 days and sold for 98.6% of their list prices.

City of Lawrence Active Listings Down at End of January

The total number of active listings in the City of Lawrence at the end of January was 107 units, down from 108 at the same point in 2024. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$355,000.

During January, a total of 62 contracts were written up from 60 in January 2024. At the end of the month, there were 76 contracts still pending.

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City of Lawrence Summary Statistics

January MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales		49	41	44	49	41	44
Change from prior year		19.5%	-6.8%	-24.1%	19.5%	-6.8%	-24.1%
Active Listings		107	108	94	N/A	N/A	N/A
Change from prior year		-0.9%	14.9%	25.3%			
Months' Supply		1.4	1.5	1.0	N/A	N/A	N/A
Change from prior year		-6.7%	50.0%	42.9%			
New Listings		58	57	55	58	57	55
Change from prior year		1.8%	3.6%	-11.3%	1.8%	3.6%	-11.3%
Contracts Written		62	60	48	62	60	48
Change from prior year		3.3%	25.0%	-17.2%	3.3%	25.0%	-17.2%
Pending Contracts		76	76	53	N/A	N/A	N/A
Change from prior year		0.0%	43.4%	-39.1%			
Sales Volume (1,000s)		17,976	11,239	14,041	17,976	11,239	14,041
Change from prior year		59.9%	-20.0%	-16.8%	59.9%	-20.0%	-16.8%
Average	Sale Price	366,863	274,119	319,116	366,863	274,119	319,116
	Change from prior year	33.8%	-14.1%	9.7%	33.8%	-14.1%	9.7%
	List Price of Actives	397,492	380,405	381,662	N/A	N/A	N/A
	Change from prior year	4.5%	-0.3%	7.8%			
	Days on Market	56	34	28	56	34	28
Change from prior year	64.7%	21.4%	40.0%	64.7%	21.4%	40.0%	
Percent of List	98.2%	97.8%	98.9%	98.2%	97.8%	98.9%	
Change from prior year	0.4%	-1.1%	0.7%	0.4%	-1.1%	0.7%	
Percent of Original	96.8%	95.8%	98.3%	96.8%	95.8%	98.3%	
Change from prior year	1.0%	-2.5%	0.8%	1.0%	-2.5%	0.8%	
Median	Sale Price	340,000	270,000	274,250	340,000	270,000	274,250
	Change from prior year	25.9%	-1.5%	1.1%	25.9%	-1.5%	1.1%
	List Price of Actives	355,000	324,450	345,000	N/A	N/A	N/A
	Change from prior year	9.4%	-6.0%	-1.3%			
	Days on Market	29	13	9	29	13	9
Change from prior year	123.1%	44.4%	80.0%	123.1%	44.4%	80.0%	
Percent of List	98.6%	98.5%	100.0%	98.6%	98.5%	100.0%	
Change from prior year	0.1%	-1.5%	0.0%	0.1%	-1.5%	0.0%	
Percent of Original	97.5%	97.3%	99.6%	97.5%	97.3%	99.6%	
Change from prior year	0.2%	-2.3%	-0.4%	0.2%	-2.3%	-0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



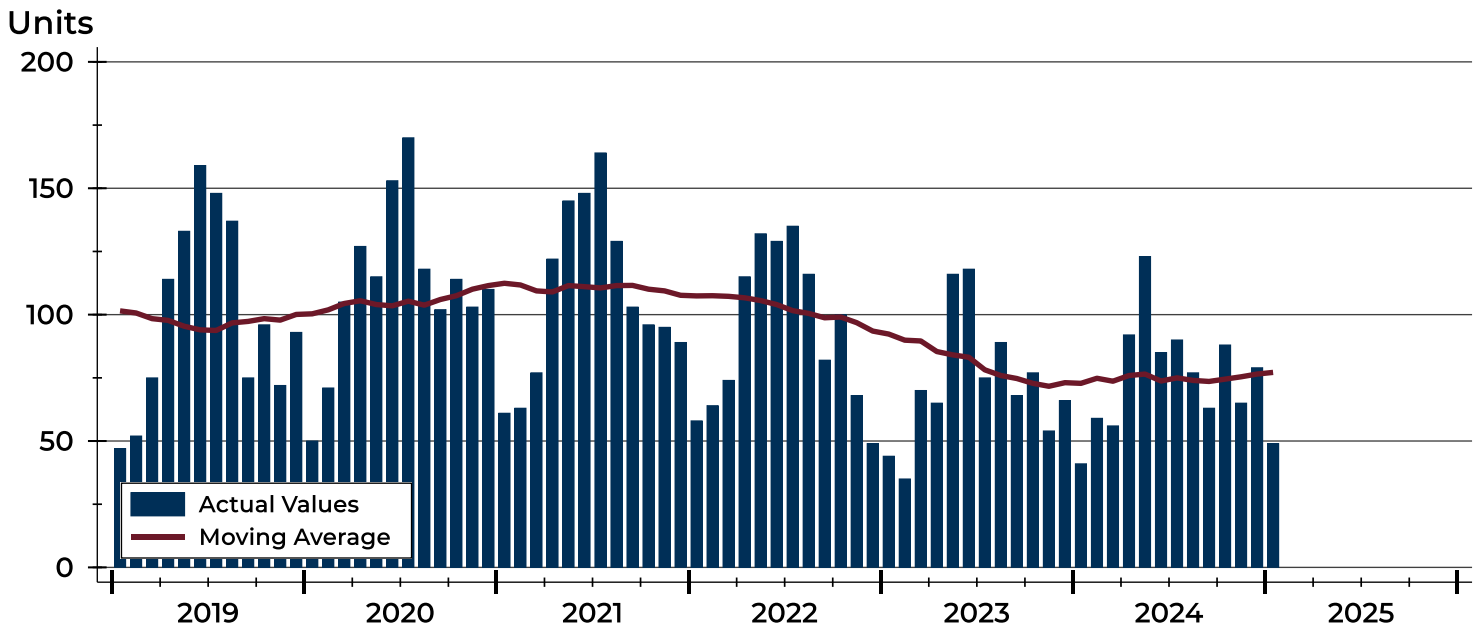
City of Lawrence Closed Listings Analysis

Summary Statistics for Closed Listings		2025	January 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		49	41	19.5%	49	41	19.5%
Volume (1,000s)		17,976	11,239	59.9%	17,976	11,239	59.9%
Months' Supply		1.4	1.5	-6.7%	N/A	N/A	N/A
Average	Sale Price	366,863	274,119	33.8%	366,863	274,119	33.8%
	Days on Market	56	34	64.7%	56	34	64.7%
	Percent of List	98.2%	97.8%	0.4%	98.2%	97.8%	0.4%
	Percent of Original	96.8%	95.8%	1.0%	96.8%	95.8%	1.0%
Median	Sale Price	340,000	270,000	25.9%	340,000	270,000	25.9%
	Days on Market	29	13	123.1%	29	13	123.1%
	Percent of List	98.6%	98.5%	0.1%	98.6%	98.5%	0.1%
	Percent of Original	97.5%	97.3%	0.2%	97.5%	97.3%	0.2%

A total of 49 homes sold in the City of Lawrence in January, up from 41 units in January 2024. Total sales volume rose to \$18.0 million compared to \$11.2 million in the previous year.

The median sales price in January was \$340,000, up 25.9% compared to the prior year. Median days on market was 29 days, up from 16 days in December, and up from 13 in January 2024.

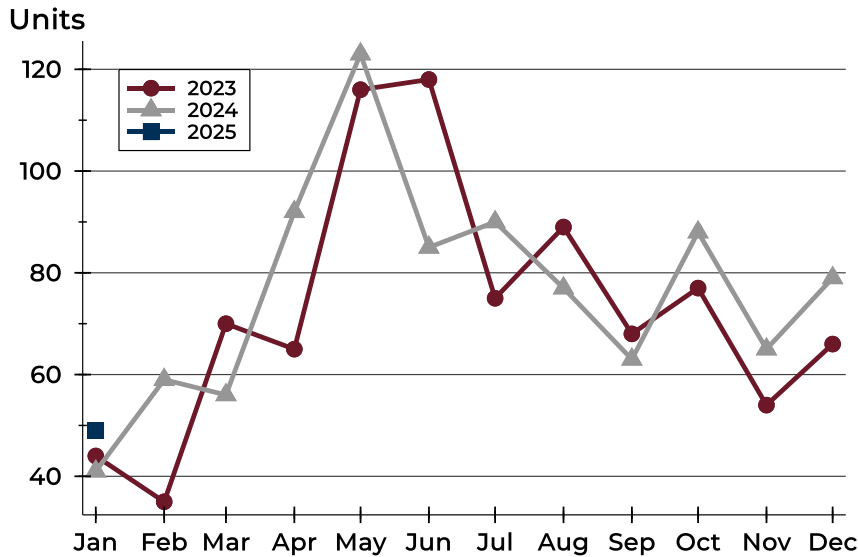
History of Closed Listings





City of Lawrence Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	44	41	49
February	35	59	
March	70	56	
April	65	92	
May	116	123	
June	118	85	
July	75	90	
August	89	77	
September	68	63	
October	77	88	
November	54	65	
December	66	79	

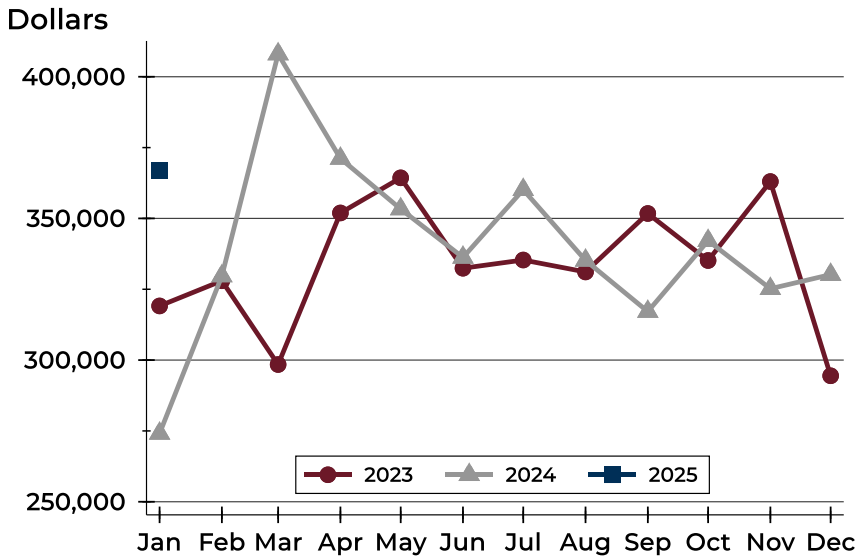
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	1	2.0%	5.2	123,500	123,500	51	51	98.0%	98.0%	98.0%	98.0%
\$150,000-\$199,999	4	8.2%	0.6	158,875	154,250	146	112	101.4%	101.0%	101.3%	100.4%
\$200,000-\$249,999	5	10.2%	0.9	228,680	224,900	38	8	99.6%	100.0%	96.4%	99.0%
\$250,000-\$299,999	8	16.3%	0.9	280,725	279,950	75	41	97.9%	100.0%	93.2%	98.4%
\$300,000-\$349,999	9	18.4%	0.4	329,605	325,000	44	5	99.8%	100.0%	99.2%	98.5%
\$350,000-\$399,999	5	10.2%	1.8	371,551	374,000	28	33	94.5%	95.2%	94.3%	95.2%
\$400,000-\$449,999	5	10.2%	0.9	417,800	410,000	28	21	96.6%	97.6%	96.2%	98.3%
\$450,000-\$499,999	2	4.1%	1.4	496,250	496,250	93	93	98.3%	98.3%	98.1%	98.1%
\$500,000-\$599,999	7	14.3%	1.9	531,486	535,000	39	17	97.4%	96.7%	96.4%	96.3%
\$600,000-\$749,999	2	4.1%	4.2	691,500	691,500	72	72	98.4%	98.4%	97.4%	97.4%
\$750,000-\$999,999	1	2.0%	3.0	819,000	819,000	34	34	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	4.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



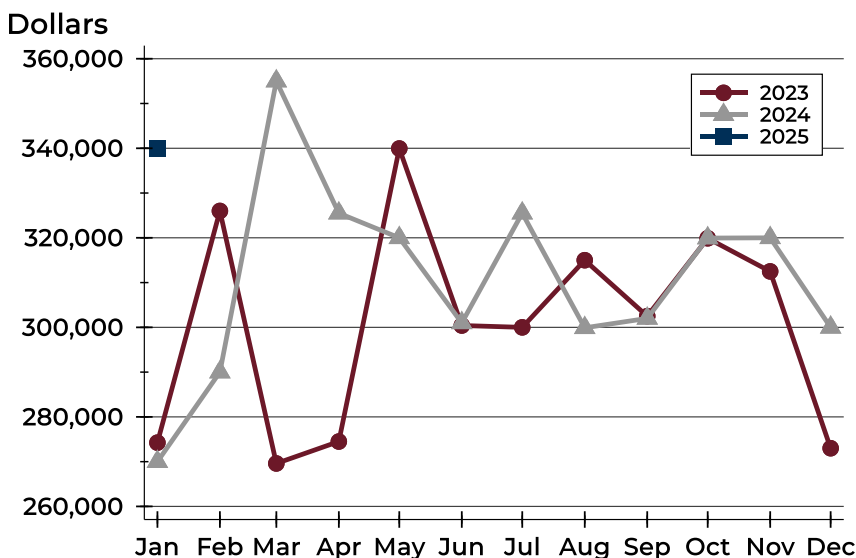
City of Lawrence Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	319,116	274,119	366,863
February	327,994	329,665	
March	298,441	408,006	
April	351,932	371,161	
May	364,323	353,316	
June	332,429	336,234	
July	335,322	360,140	
August	331,109	335,190	
September	351,738	317,140	
October	335,150	342,135	
November	363,014	325,193	
December	294,469	330,179	

Median Price

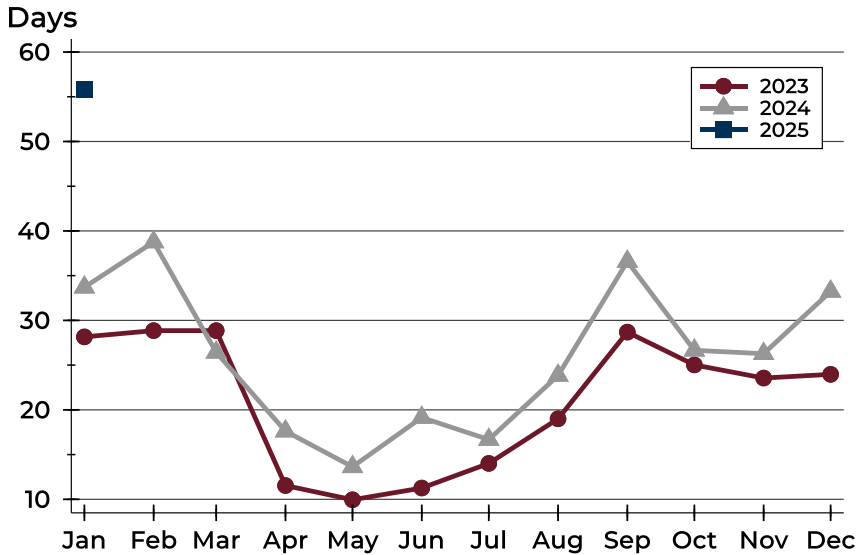


Month	2023	2024	2025
January	274,250	270,000	340,000
February	326,000	290,000	
March	269,600	355,000	
April	274,500	325,500	
May	339,950	320,000	
June	300,415	301,000	
July	300,000	325,500	
August	315,000	299,900	
September	302,500	302,000	
October	319,900	319,950	
November	312,500	320,000	
December	273,000	300,000	



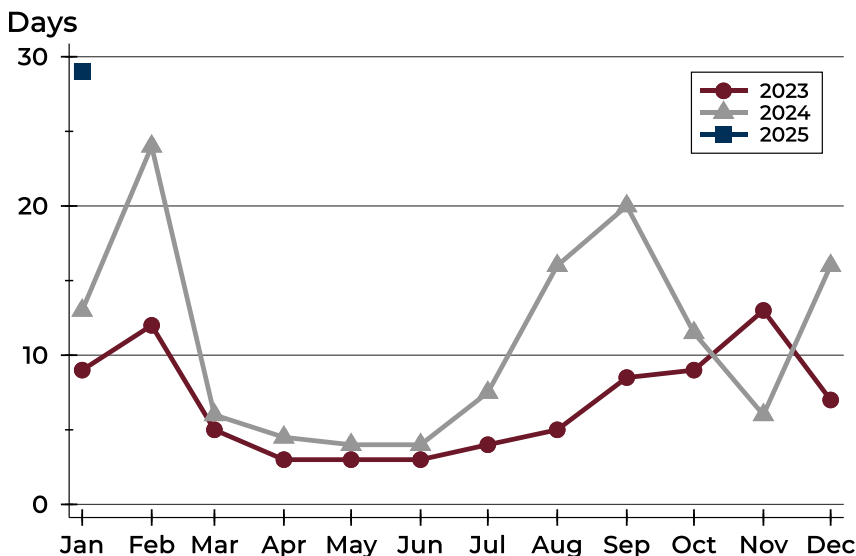
City of Lawrence Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	28	34	56
February	29	39	
March	29	26	
April	12	18	
May	10	14	
June	11	19	
July	14	17	
August	19	24	
September	29	37	
October	25	27	
November	24	26	
December	24	33	

Median DOM



Month	2023	2024	2025
January	9	13	29
February	12	24	
March	5	6	
April	3	5	
May	3	4	
June	3	4	
July	4	8	
August	5	16	
September	9	20	
October	9	12	
November	13	6	
December	7	16	



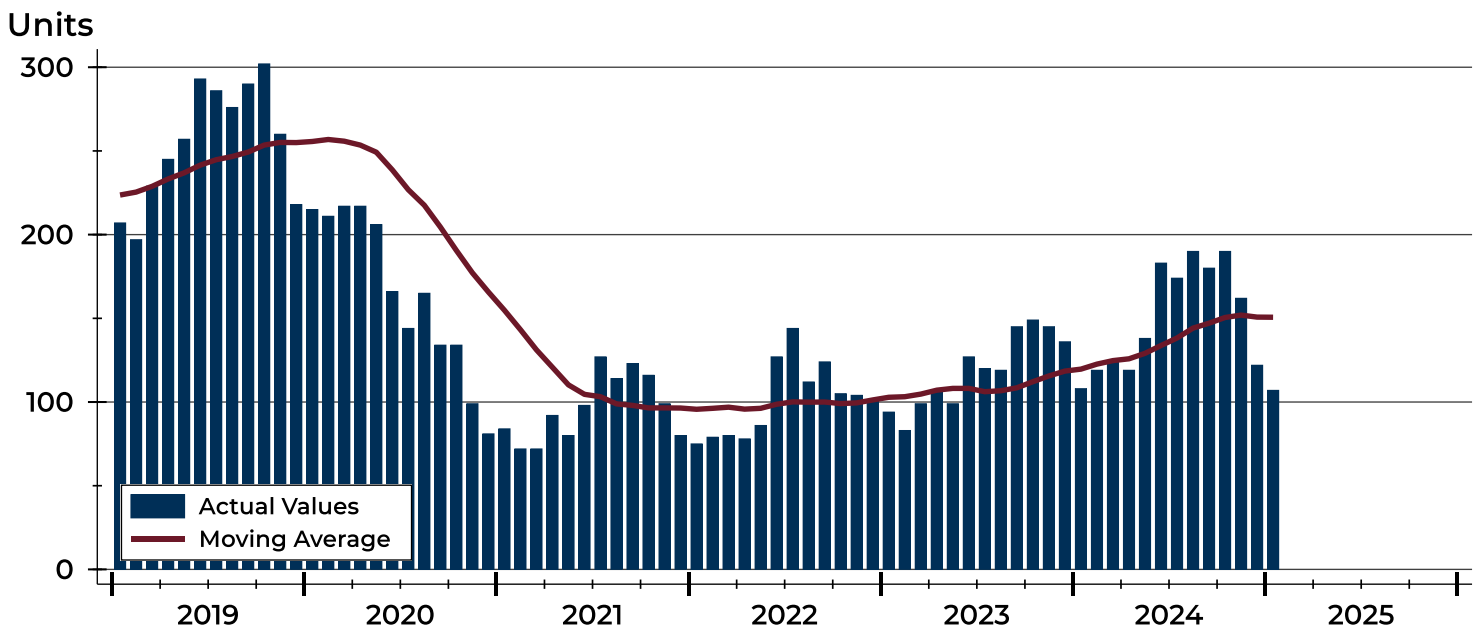
City of Lawrence Active Listings Analysis

Summary Statistics for Active Listings		2025	End of January 2024	Change
Active Listings		107	108	-0.9%
Volume (1,000s)		42,532	41,084	3.5%
Months' Supply		1.4	1.5	-6.7%
Average	List Price	397,492	380,405	4.5%
	Days on Market	85	67	26.9%
	Percent of Original	98.3%	99.6%	-1.3%
Median	List Price	355,000	324,450	9.4%
	Days on Market	58	57	1.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 107 homes were available for sale in the City of Lawrence at the end of January. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of January was \$355,000, up 9.4% from 2024. The typical time on market for active listings was 58 days, up from 57 days a year earlier.

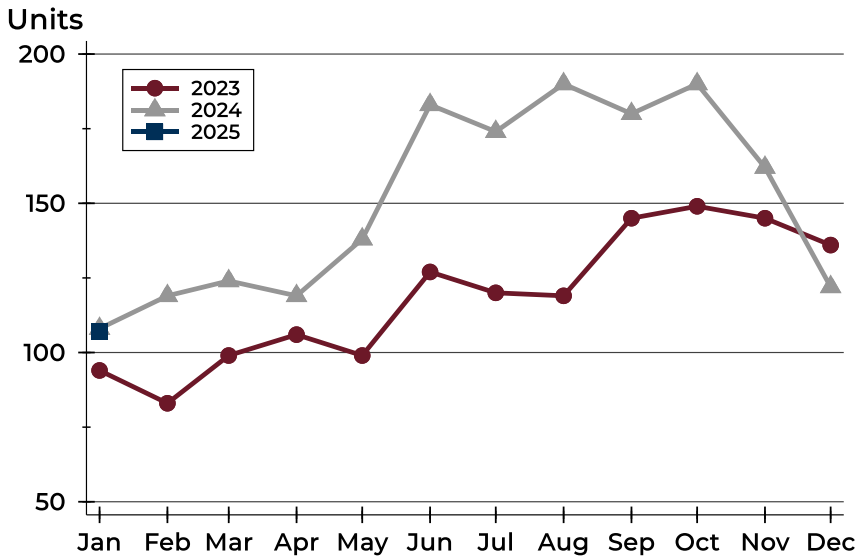
History of Active Listings





City of Lawrence Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	94	108	107
February	83	119	
March	99	124	
April	106	119	
May	99	138	
June	127	183	
July	120	174	
August	119	190	
September	145	180	
October	149	190	
November	145	162	
December	136	122	

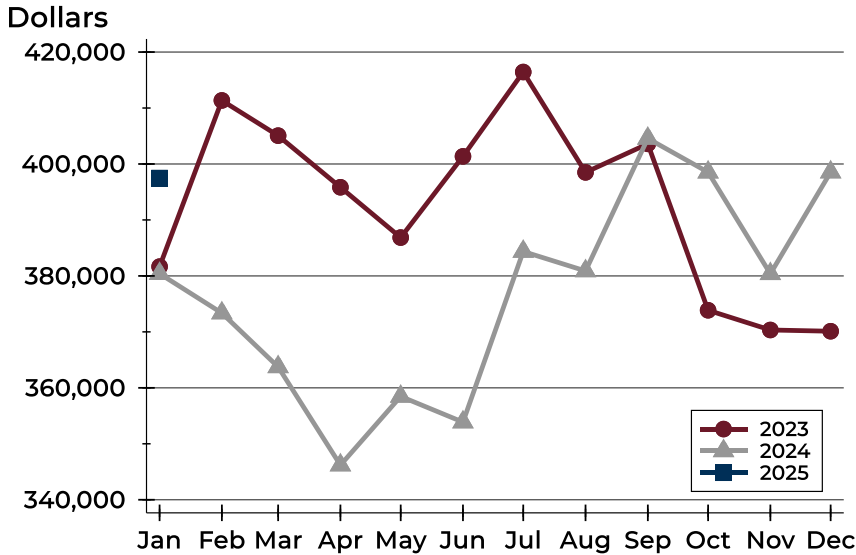
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	4	3.7%	N/A	1,649	1,550	36	25	98.1%	100.0%
\$50,000-\$99,999	4	3.7%	N/A	84,905	86,725	60	46	92.8%	99.1%
\$100,000-\$149,999	10	9.3%	5.2	129,360	127,950	42	23	96.7%	100.0%
\$150,000-\$199,999	4	3.7%	0.6	176,225	177,450	30	23	100.0%	100.0%
\$200,000-\$249,999	9	8.4%	0.9	238,000	242,500	112	74	99.2%	100.0%
\$250,000-\$299,999	12	11.2%	0.9	292,206	299,900	50	40	98.4%	100.0%
\$300,000-\$349,999	5	4.7%	0.4	310,840	309,900	99	138	99.5%	100.0%
\$350,000-\$399,999	18	16.8%	1.8	373,367	367,450	108	124	99.3%	100.0%
\$400,000-\$449,999	5	4.7%	0.9	423,400	425,000	66	57	99.4%	100.0%
\$450,000-\$499,999	7	6.5%	1.4	479,743	479,000	51	50	99.0%	100.0%
\$500,000-\$599,999	11	10.3%	1.9	547,364	549,900	123	104	97.8%	100.0%
\$600,000-\$749,999	12	11.2%	4.2	689,208	699,000	90	58	97.5%	100.0%
\$750,000-\$999,999	4	3.7%	3.0	888,000	899,000	93	94	99.3%	100.0%
\$1,000,000 and up	2	1.9%	4.0	1,472,500	1,472,500	316	316	96.0%	96.0%



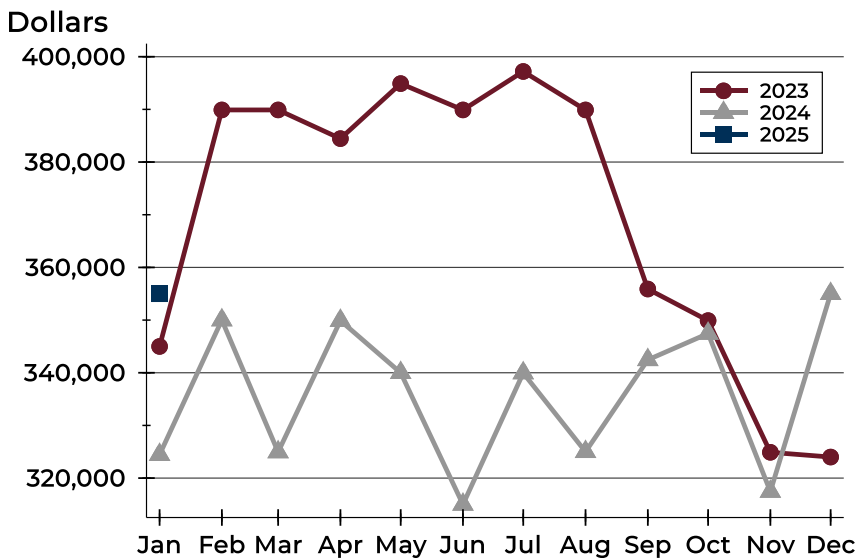
City of Lawrence Active Listings Analysis

Average Price



Month	2023	2024	2025
January	381,662	380,405	397,492
February	411,359	373,361	
March	405,067	363,744	
April	395,842	346,189	
May	386,853	358,466	
June	401,362	353,875	
July	416,435	384,366	
August	398,505	380,883	
September	403,598	404,570	
October	373,865	398,530	
November	370,337	380,374	
December	370,118	398,546	

Median Price

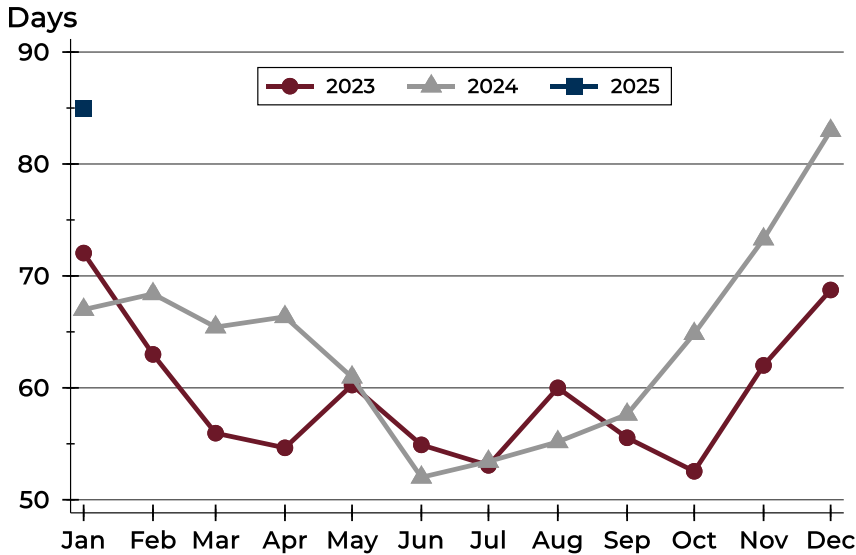


Month	2023	2024	2025
January	345,000	324,450	355,000
February	389,900	350,000	
March	389,900	324,950	
April	384,450	349,900	
May	394,900	340,000	
June	389,900	315,000	
July	397,200	339,950	
August	389,900	325,000	
September	355,900	342,450	
October	349,900	347,450	
November	324,900	317,450	
December	324,000	355,000	



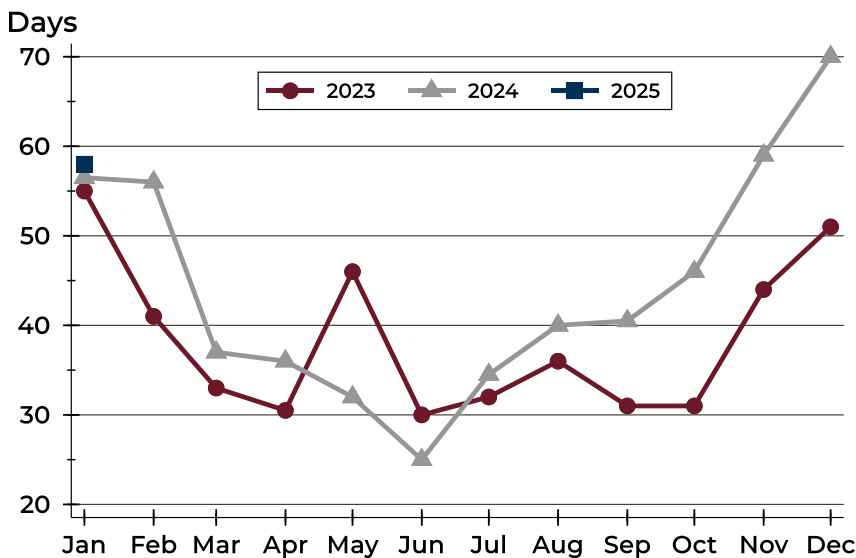
City of Lawrence Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	72	67	85
February	63	68	
March	56	65	
April	55	66	
May	60	61	
June	55	52	
July	53	53	
August	60	55	
September	56	58	
October	53	65	
November	62	73	
December	69	83	

Median DOM

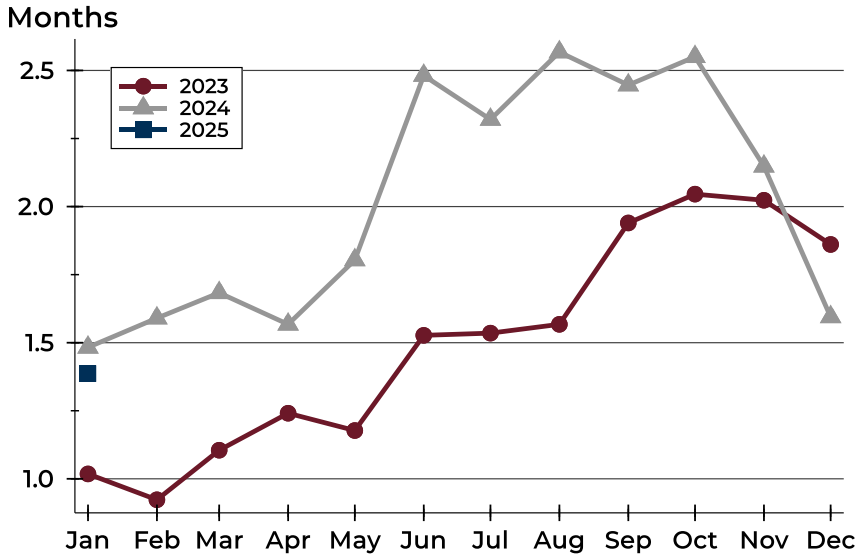


Month	2023	2024	2025
January	55	57	58
February	41	56	
March	33	37	
April	31	36	
May	46	32	
June	30	25	
July	32	35	
August	36	40	
September	31	41	
October	31	46	
November	44	59	
December	51	70	



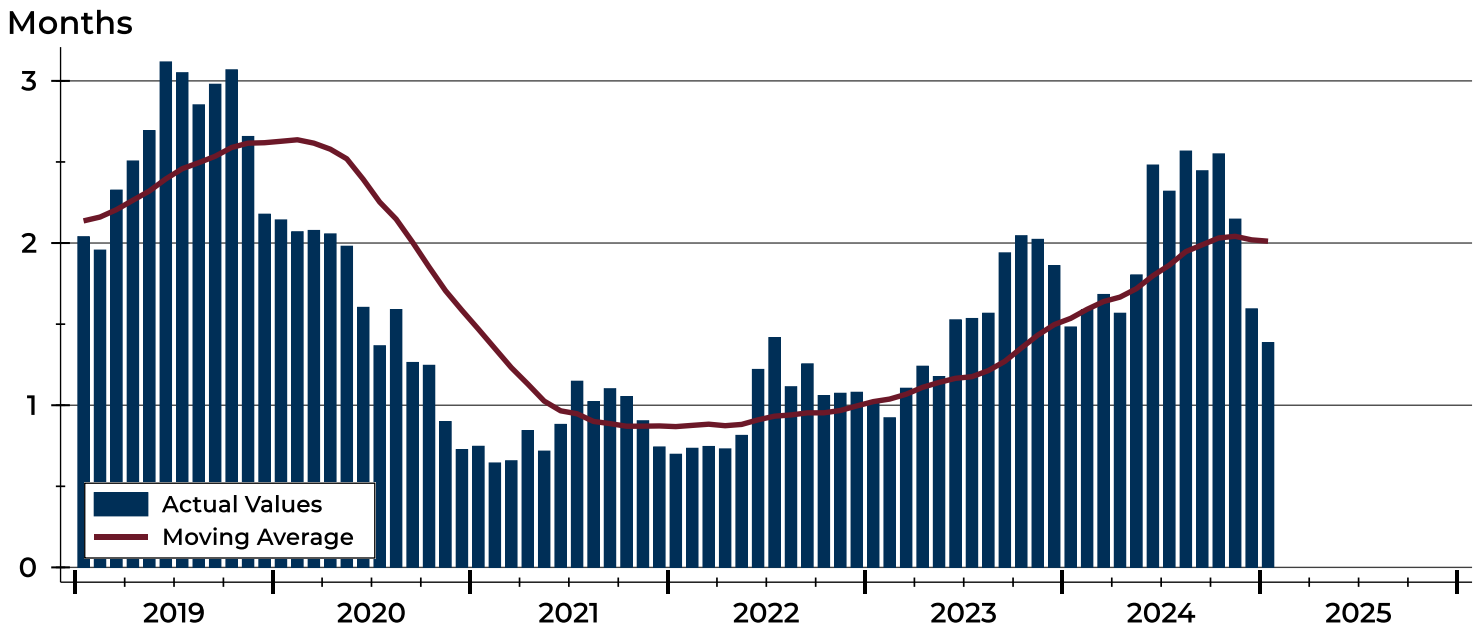
City of Lawrence Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.0	1.5	1.4
February	0.9	1.6	
March	1.1	1.7	
April	1.2	1.6	
May	1.2	1.8	
June	1.5	2.5	
July	1.5	2.3	
August	1.6	2.6	
September	1.9	2.4	
October	2.0	2.6	
November	2.0	2.1	
December	1.9	1.6	

History of Month's Supply





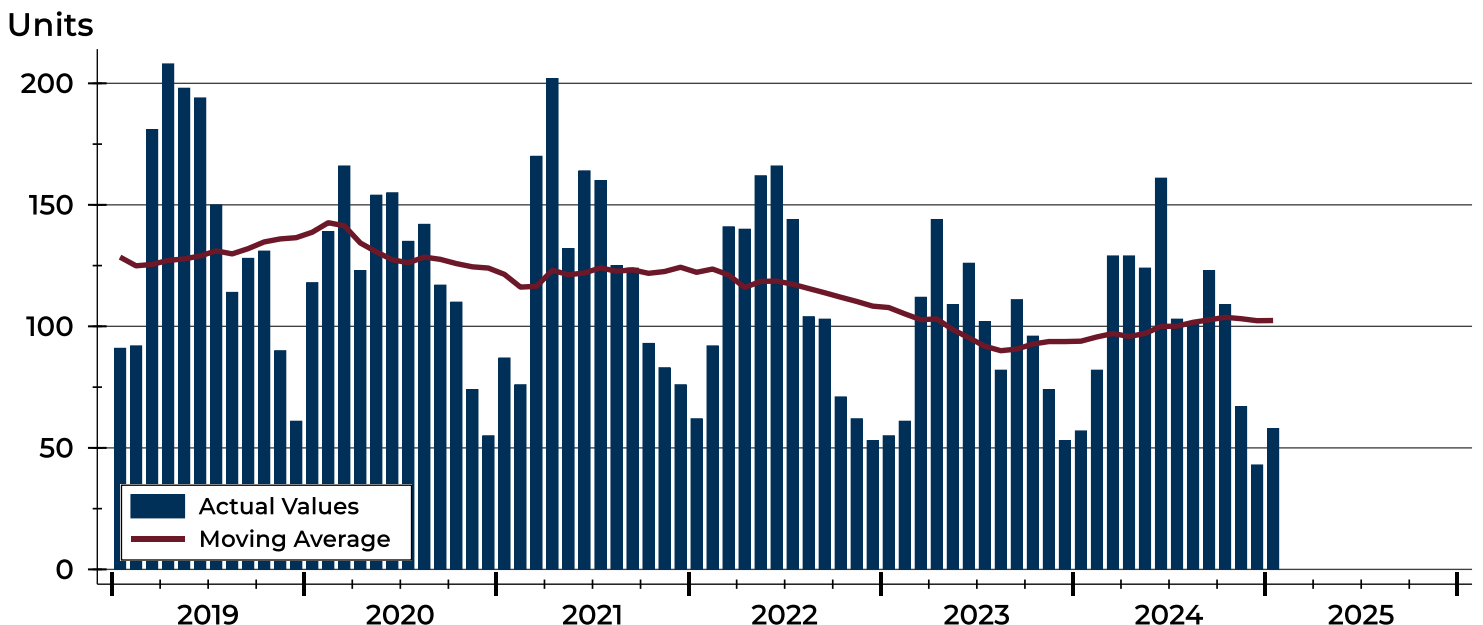
City of Lawrence New Listings Analysis

Summary Statistics for New Listings		2025	January 2024	Change
Current Month	New Listings	58	57	1.8%
	Volume (1,000s)	21,817	20,759	5.1%
	Average List Price	376,150	364,190	3.3%
	Median List Price	331,950	298,000	11.4%
Year-to-Date	New Listings	58	57	1.8%
	Volume (1,000s)	21,817	20,759	5.1%
	Average List Price	376,150	364,190	3.3%
	Median List Price	331,950	298,000	11.4%

A total of 58 new listings were added in the City of Lawrence during January, up 1.8% from the same month in 2024.

The median list price of these homes was \$331,950 up from \$298,000 in 2024.

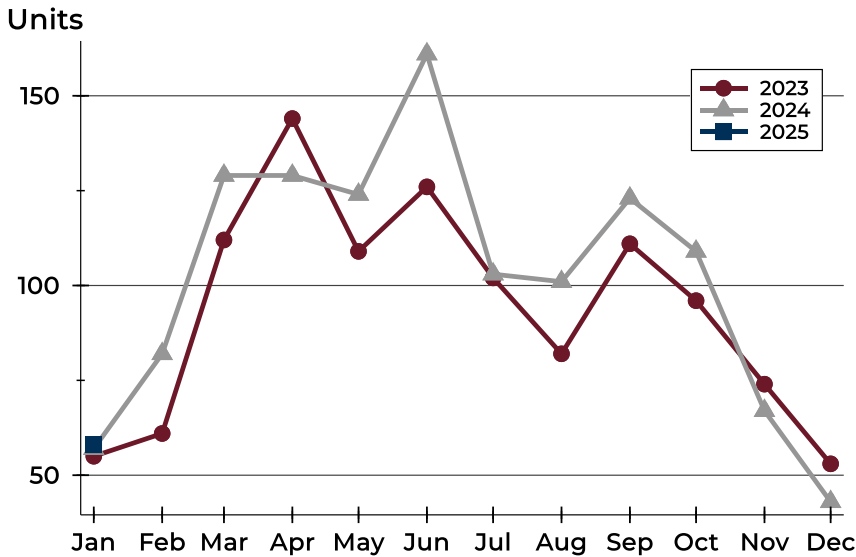
History of New Listings





City of Lawrence New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	55	57	58
February	61	82	
March	112	129	
April	144	129	
May	109	124	
June	126	161	
July	102	103	
August	82	101	
September	111	123	
October	96	109	
November	74	67	
December	53	43	

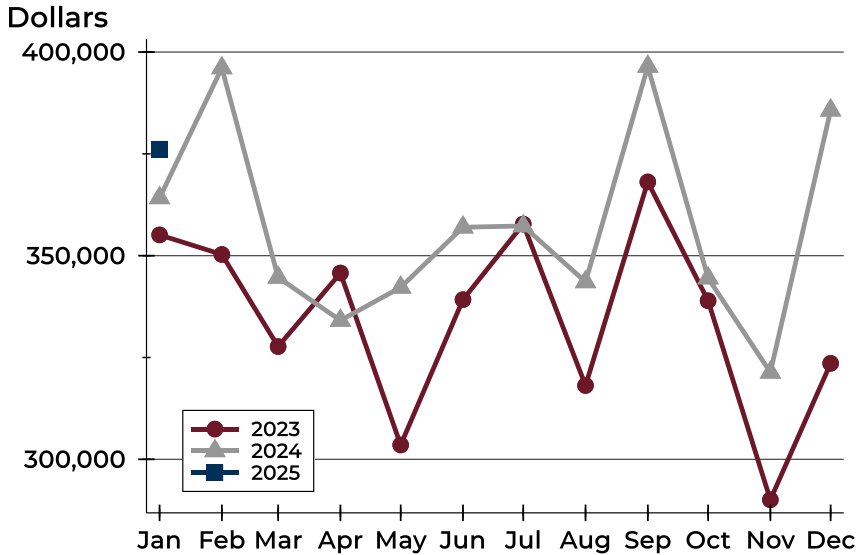
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	1	1.7%	2,400	2,400	10	10	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	3.4%	126,000	126,000	17	17	100.0%	100.0%
\$150,000-\$199,999	4	6.9%	176,225	177,450	18	17	105.0%	100.0%
\$200,000-\$249,999	10	17.2%	226,770	227,500	7	7	99.7%	100.0%
\$250,000-\$299,999	10	17.2%	280,348	282,450	11	4	100.2%	100.0%
\$300,000-\$349,999	4	6.9%	330,850	331,950	3	2	100.0%	100.0%
\$350,000-\$399,999	5	8.6%	381,400	389,000	13	8	100.0%	100.0%
\$400,000-\$449,999	5	8.6%	430,580	425,000	15	14	100.0%	100.0%
\$450,000-\$499,999	2	3.4%	487,450	487,450	17	17	100.0%	100.0%
\$500,000-\$599,999	6	10.3%	541,900	537,450	11	6	99.5%	100.0%
\$600,000-\$749,999	8	13.8%	662,200	649,950	10	8	100.0%	100.0%
\$750,000-\$999,999	1	1.7%	879,000	879,000	26	26	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



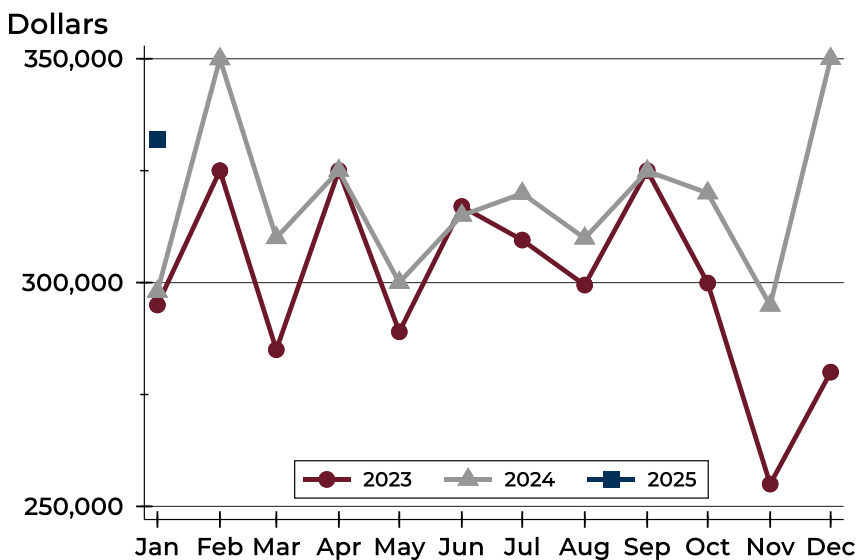
City of Lawrence New Listings Analysis

Average Price



Month	2023	2024	2025
January	355,103	364,190	376,150
February	350,309	396,092	
March	327,690	344,669	
April	345,750	334,092	
May	303,520	342,222	
June	339,209	356,985	
July	357,767	357,307	
August	318,123	343,558	
September	368,120	396,464	
October	338,933	344,494	
November	290,067	321,354	
December	323,562	385,709	

Median Price



Month	2023	2024	2025
January	295,000	298,000	331,950
February	325,000	349,950	
March	285,000	310,000	
April	325,000	325,000	
May	289,000	300,000	
June	317,000	315,000	
July	309,500	319,900	
August	299,450	309,900	
September	325,000	324,900	
October	299,900	320,000	
November	255,000	294,900	
December	280,000	350,000	



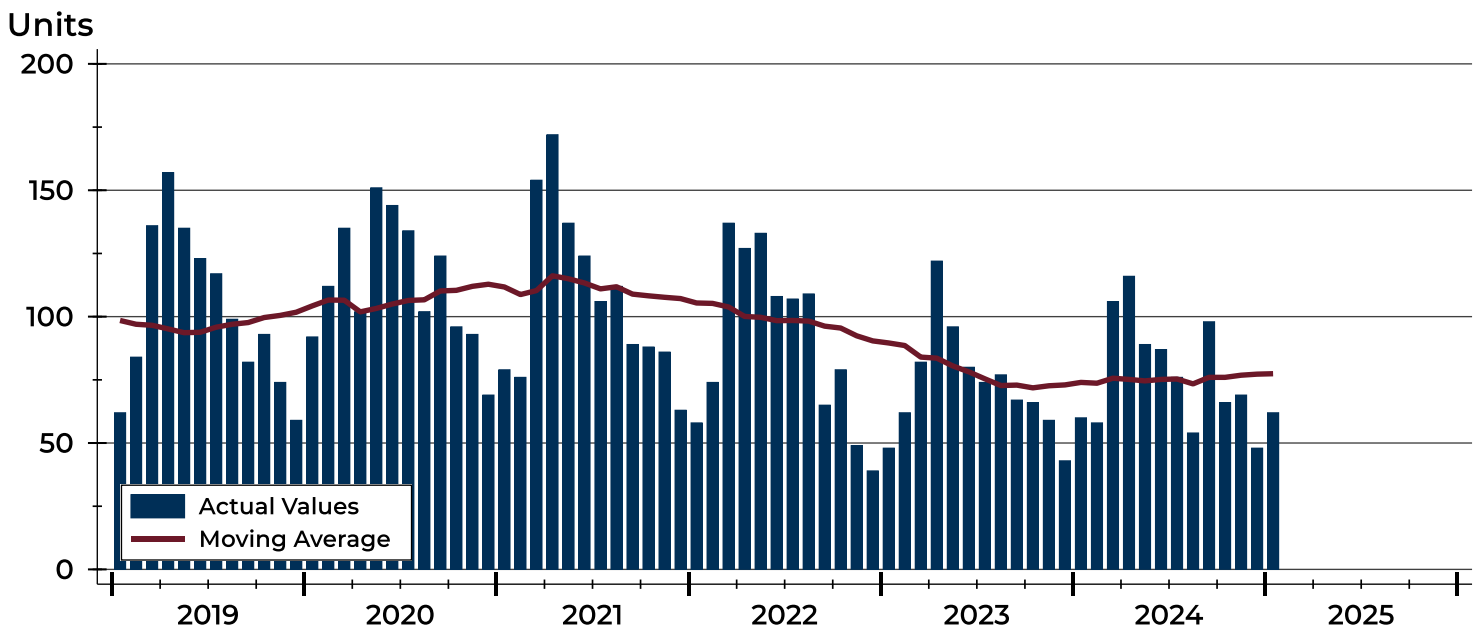
City of Lawrence Contracts Written Analysis

Summary Statistics for Contracts Written		January 2025			Year-to-Date 2025		
		2025	2024	Change	2025	2024	Change
Contracts Written		62	60	3.3%	62	60	3.3%
Volume (1,000s)		23,454	19,295	21.6%	23,454	19,295	21.6%
Average	Sale Price	378,298	321,588	17.6%	378,298	321,588	17.6%
	Days on Market	43	37	16.2%	43	37	16.2%
	Percent of Original	98.7%	97.8%	0.9%	98.7%	97.8%	0.9%
Median	Sale Price	331,950	296,500	12.0%	331,950	296,500	12.0%
	Days on Market	20	25	-20.0%	20	25	-20.0%
	Percent of Original	100.0%	98.5%	1.5%	100.0%	98.5%	1.5%

A total of 62 contracts for sale were written in the City of Lawrence during the month of January, up from 60 in 2024. The median list price of these homes was \$331,950, up from \$296,500 the prior year.

Half of the homes that went under contract in January were on the market less than 20 days, compared to 25 days in January 2024.

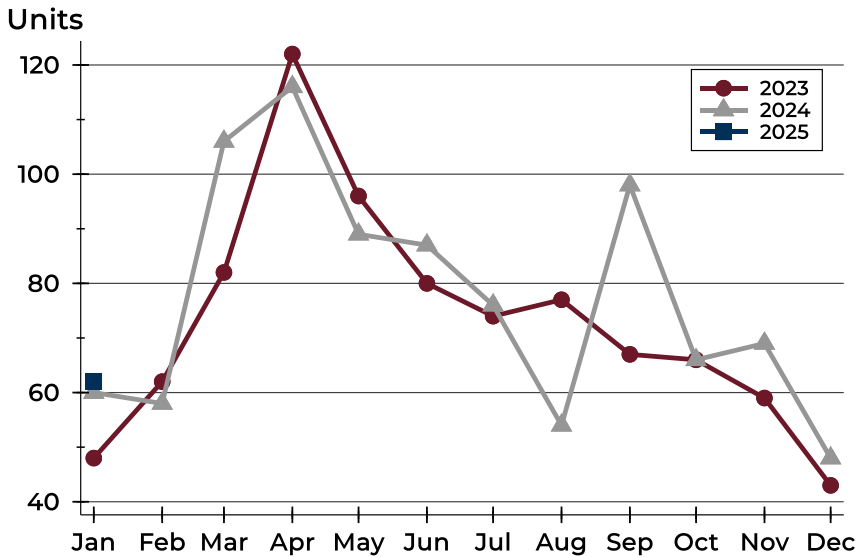
History of Contracts Written





City of Lawrence Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	48	60	62
February	62	58	
March	82	106	
April	122	116	
May	96	89	
June	80	87	
July	74	76	
August	77	54	
September	67	98	
October	66	66	
November	59	69	
December	43	48	

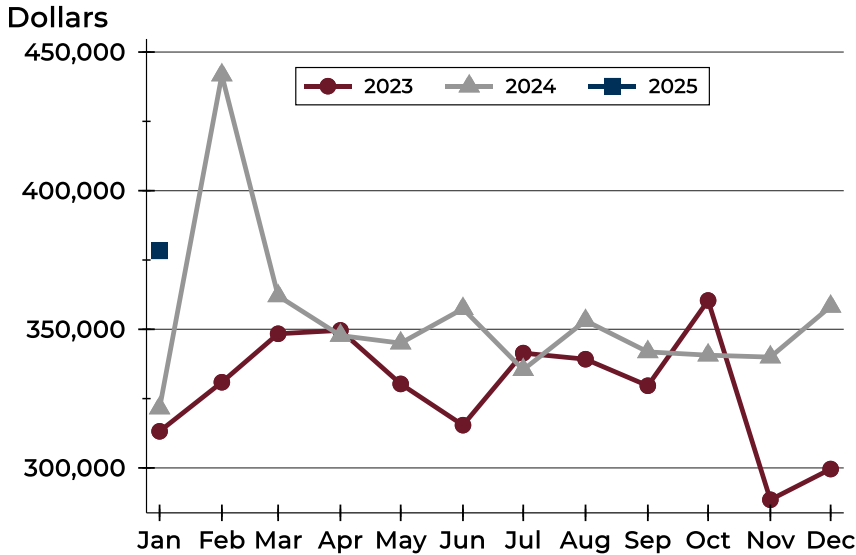
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$199,999	3	4.8%	167,967	159,900	33	28	104.4%	96.9%
\$200,000-\$249,999	13	21.0%	230,496	225,000	22	9	100.0%	100.0%
\$250,000-\$299,999	9	14.5%	280,300	283,000	52	26	96.8%	100.0%
\$300,000-\$349,999	9	14.5%	323,122	315,000	74	32	96.5%	100.0%
\$350,000-\$399,999	8	12.9%	375,438	384,900	39	35	96.9%	98.6%
\$400,000-\$449,999	4	6.5%	435,975	437,000	15	16	100.0%	100.0%
\$450,000-\$499,999	2	3.2%	490,000	490,000	50	50	99.0%	99.0%
\$500,000-\$599,999	7	11.3%	551,329	539,900	64	7	99.0%	100.0%
\$600,000-\$749,999	5	8.1%	651,920	619,900	32	4	99.6%	100.0%
\$750,000-\$999,999	2	3.2%	838,500	838,500	42	42	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



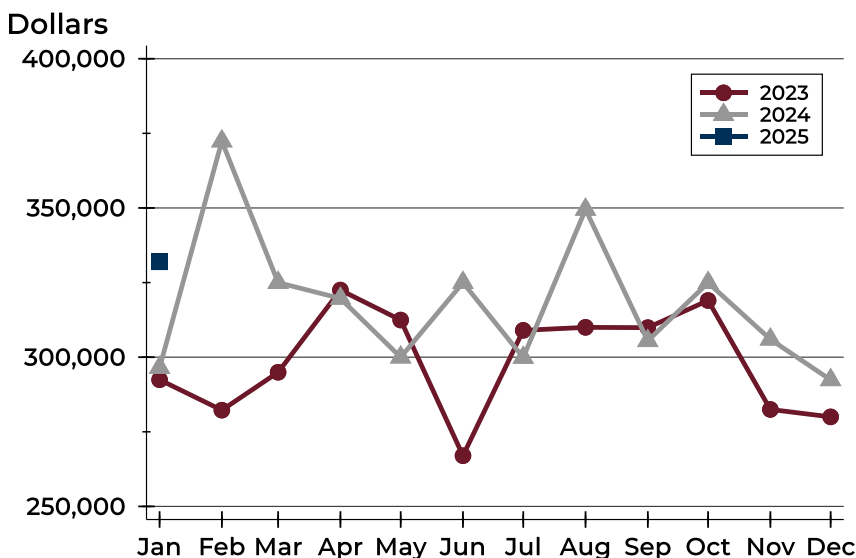
City of Lawrence Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	313,207	321,588	378,298
February	330,911	441,710	
March	348,394	362,046	
April	349,615	347,752	
May	330,296	345,003	
June	315,423	357,422	
July	341,411	335,414	
August	339,212	353,100	
September	329,643	341,849	
October	360,391	340,669	
November	288,514	339,976	
December	299,601	358,256	

Median Price

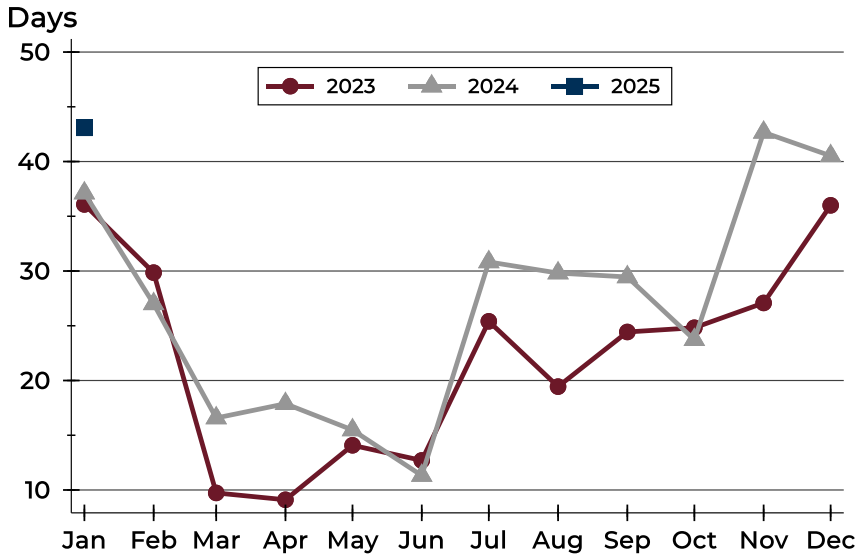


Month	2023	2024	2025
January	292,450	296,500	331,950
February	282,250	372,400	
March	294,950	325,000	
April	322,500	319,700	
May	312,450	300,000	
June	267,000	325,000	
July	309,000	299,900	
August	310,000	349,500	
September	309,900	305,500	
October	319,000	324,950	
November	282,500	306,000	
December	280,000	292,400	



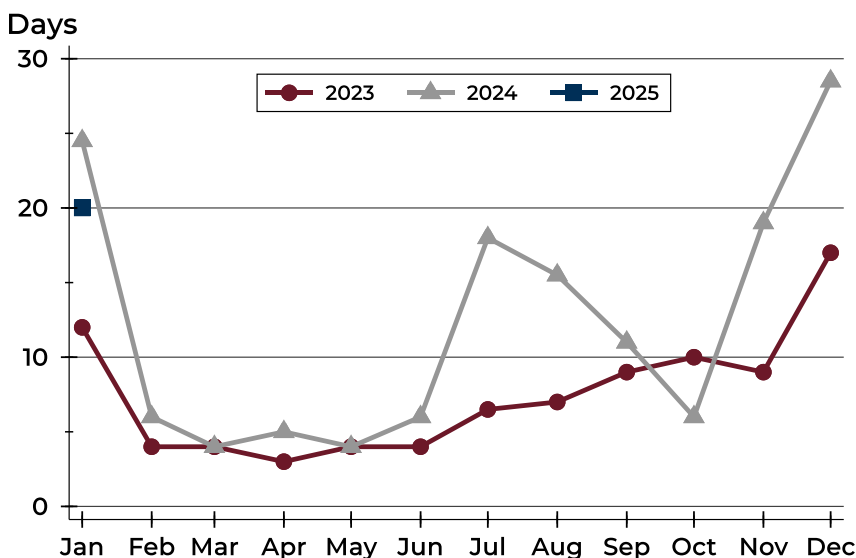
City of Lawrence Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	36	37	43
February	30	27	
March	10	17	
April	9	18	
May	14	15	
June	13	11	
July	25	31	
August	19	30	
September	24	29	
October	25	24	
November	27	43	
December	36	41	

Median DOM



Month	2023	2024	2025
January	12	25	20
February	4	6	
March	4	4	
April	3	5	
May	4	4	
June	4	6	
July	7	18	
August	7	16	
September	9	11	
October	10	6	
November	9	19	
December	17	29	



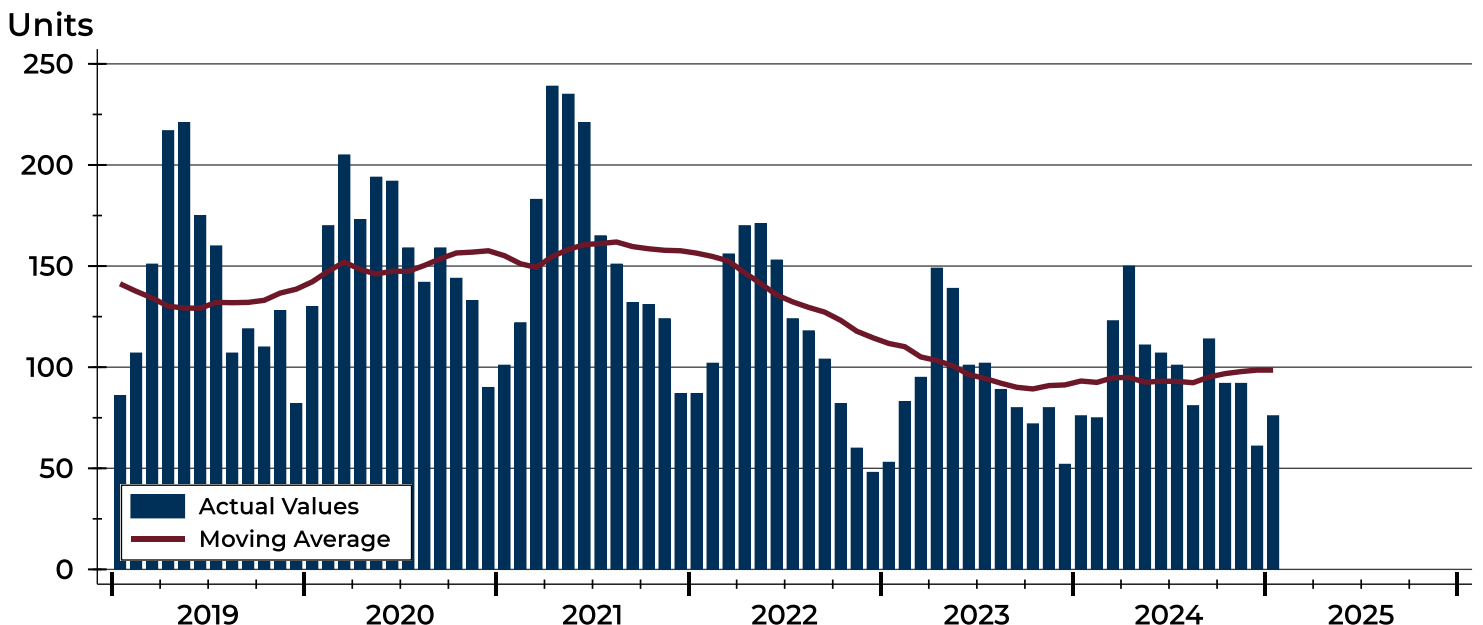
City of Lawrence Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of January		
		2025	2024	Change
Pending Contracts		76	76	0.0%
Volume (1,000s)		29,498	25,350	16.4%
Average	List Price	388,137	333,556	16.4%
	Days on Market	35	41	-14.6%
	Percent of Original	98.8%	99.0%	-0.2%
Median	List Price	304,950	296,500	2.8%
	Days on Market	11	25	-56.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 76 listings in the City of Lawrence had contracts pending at the end of January, the same number of contracts pending at the end of January 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

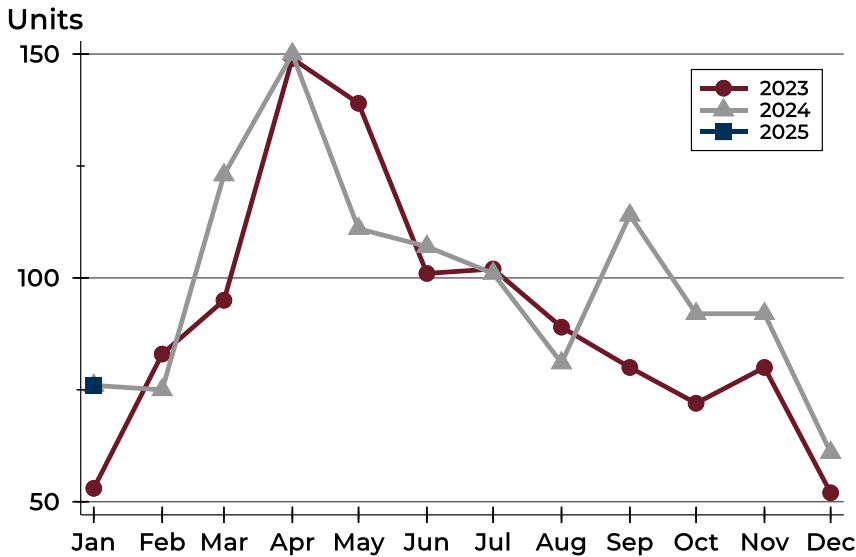
History of Pending Contracts





City of Lawrence Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	53	76	76
February	83	75	
March	95	123	
April	149	150	
May	139	111	
June	101	107	
July	102	101	
August	89	81	
September	80	114	
October	72	92	
November	80	92	
December	52	61	

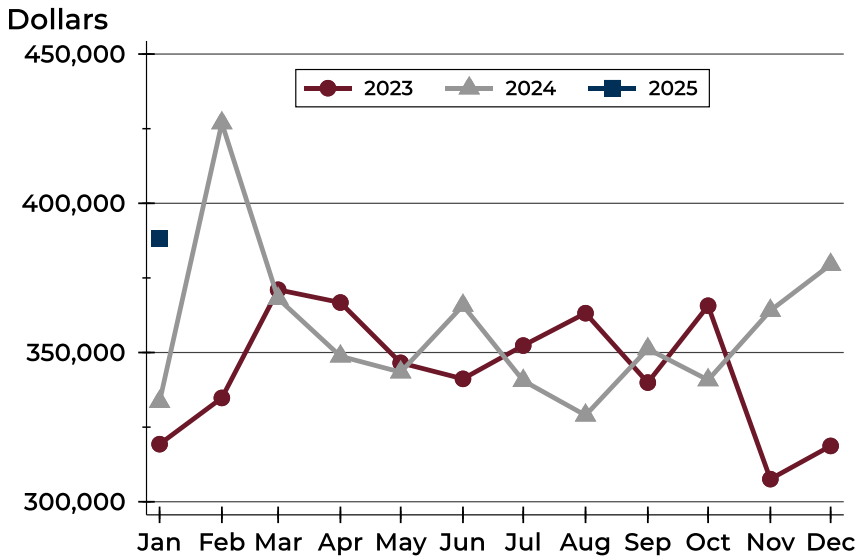
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	2.6%	129,475	129,475	56	56	93.6%	93.6%
\$150,000-\$199,999	7	9.2%	175,229	169,900	31	28	98.8%	100.0%
\$200,000-\$249,999	15	19.7%	229,090	225,000	24	10	99.9%	100.0%
\$250,000-\$299,999	13	17.1%	281,646	283,000	39	21	97.7%	100.0%
\$300,000-\$349,999	8	10.5%	322,900	319,950	34	5	99.8%	100.0%
\$350,000-\$399,999	7	9.2%	369,800	359,900	36	20	99.3%	100.0%
\$400,000-\$449,999	4	5.3%	435,975	437,000	15	16	100.0%	100.0%
\$450,000-\$499,999	2	2.6%	490,000	490,000	50	50	99.0%	99.0%
\$500,000-\$599,999	7	9.2%	562,686	565,000	39	5	99.5%	100.0%
\$600,000-\$749,999	7	9.2%	659,800	650,000	35	4	99.4%	100.0%
\$750,000-\$999,999	3	3.9%	820,667	798,000	28	26	100.0%	100.0%
\$1,000,000 and up	1	1.3%	1,999,999	1,999,999	151	151	77.2%	77.2%



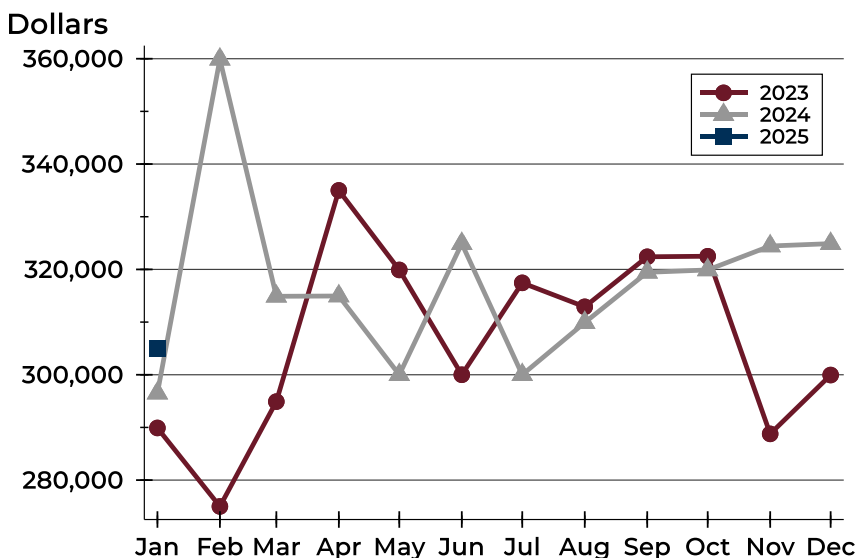
City of Lawrence Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	319,303	333,556	388,137
February	334,790	426,894	
March	371,024	368,083	
April	366,757	348,759	
May	346,540	343,428	
June	341,180	365,760	
July	352,339	340,577	
August	363,178	328,967	
September	339,931	351,206	
October	365,678	340,800	
November	307,588	364,048	
December	318,710	379,455	

Median Price

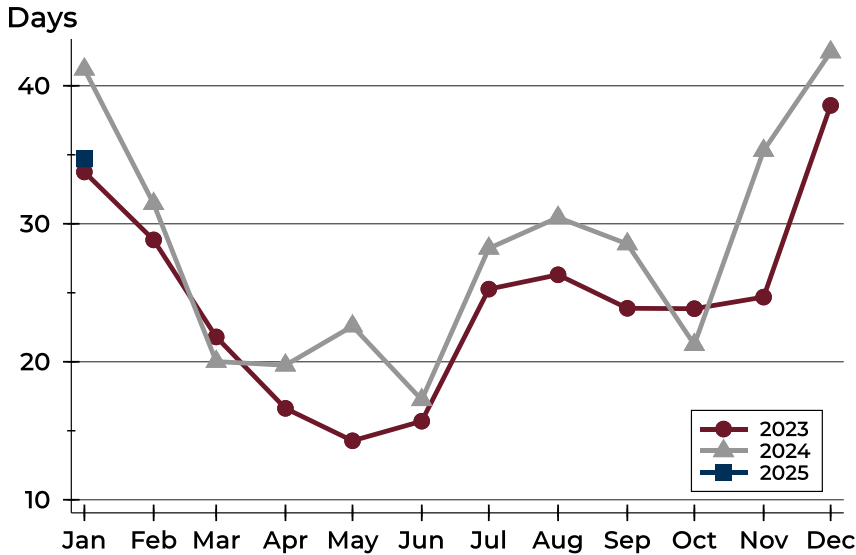


Month	2023	2024	2025
January	289,900	296,500	304,950
February	275,000	359,900	
March	294,900	314,900	
April	335,000	314,950	
May	319,900	300,000	
June	300,000	324,900	
July	317,450	300,000	
August	312,900	309,900	
September	322,400	319,450	
October	322,500	319,900	
November	288,775	324,450	
December	299,950	324,900	



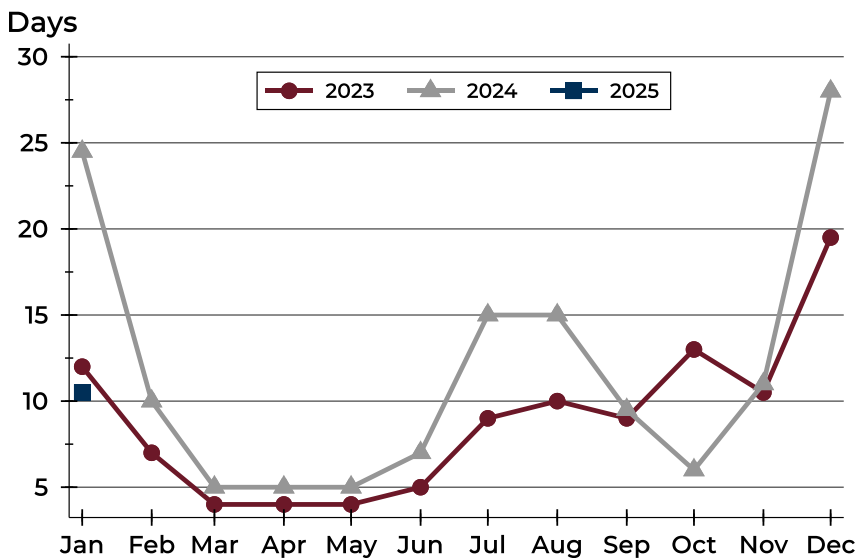
City of Lawrence Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	34	41	35
February	29	31	
March	22	20	
April	17	20	
May	14	23	
June	16	17	
July	25	28	
August	26	30	
September	24	29	
October	24	21	
November	25	35	
December	39	42	

Median DOM



Month	2023	2024	2025
January	12	25	11
February	7	10	
March	4	5	
April	4	5	
May	4	5	
June	5	7	
July	9	15	
August	10	15	
September	9	10	
October	13	6	
November	11	11	
December	20	28	