



**July
2025**

Lawrence MLS Statistics



City of Lawrence Housing Report



Market Overview

City of Lawrence Home Sales Fell in July

Total home sales in the City of Lawrence fell last month to 89 units, compared to 95 units in July 2024. Total sales volume was \$35.1 million, up from a year earlier.

The median sale price in July was \$320,500, down from \$326,000 a year earlier. Homes that sold in July were typically on the market for 11 days and sold for 100.0% of their list prices.

City of Lawrence Active Listings Down at End of July

The total number of active listings in the City of Lawrence at the end of July was 140 units, down from 174 at the same point in 2024. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$320,000.

During July, a total of 84 contracts were written up from 80 in July 2024. At the end of the month, there were 113 contracts still pending.

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City of Lawrence Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		89 -6.3%	95 21.8%	78 -42.2%	635 10.1%	577 6.1%	544 -24.7%
Active Listings Change from prior year		140 -19.5%	174 45.0%	120 -16.7%	N/A	N/A	N/A
Months' Supply Change from prior year		1.7 -22.7%	2.2 46.7%	1.5 7.1%	N/A	N/A	N/A
New Listings Change from prior year		99 -5.7%	105 1.0%	104 -30.2%	840 2.3%	821 12.2%	732 -21.1%
Contracts Written Change from prior year		84 5.0%	80 2.6%	78 -29.1%	682 9.1%	625 6.8%	585 -23.0%
Pending Contracts Change from prior year		113 11.9%	101 -1.0%	102 -17.7%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		35,078 3.1%	34,038 30.5%	26,079 -38.9%	237,462 16.7%	203,525 9.8%	185,418 -22.5%
Average	Sale Price Change from prior year	394,133 10.0%	358,291 7.2%	334,347 5.7%	373,957 6.0%	352,730 3.5%	340,842 2.8%
	List Price of Actives Change from prior year	428,439 11.5%	384,366 -7.7%	416,435 12.4%	N/A	N/A	N/A
	Days on Market Change from prior year	19 5.6%	18 20.0%	15 15.4%	26 18.2%	22 37.5%	16 14.3%
	Percent of List Change from prior year	98.7% 0.3%	98.4% -1.8%	100.2% -2.0%	99.7% 0.2%	99.5% -1.5%	101.0% -1.7%
	Percent of Original Change from prior year	97.3% -0.1%	97.4% -1.9%	99.3% -2.3%	98.9% -0.1%	99.0% -1.6%	100.6% -1.7%
Median	Sale Price Change from prior year	320,500 -1.7%	326,000 8.7%	300,000 7.9%	325,000 3.2%	315,000 5.0%	300,000 1.7%
	List Price of Actives Change from prior year	320,000 -5.9%	339,950 -14.4%	397,200 13.5%	N/A	N/A	N/A
	Days on Market Change from prior year	11 37.5%	8 60.0%	5 25.0%	6 0.0%	6 50.0%	4 0.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% -1.2%	100.0% 0.0%	100.0% 0.0%	100.0% -0.3%
	Percent of Original Change from prior year	99.2% -0.8%	100.0% 0.0%	100.0% -0.8%	100.0% 0.0%	100.0% 0.0%	100.0% -0.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



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Lawrence MLS Statistics



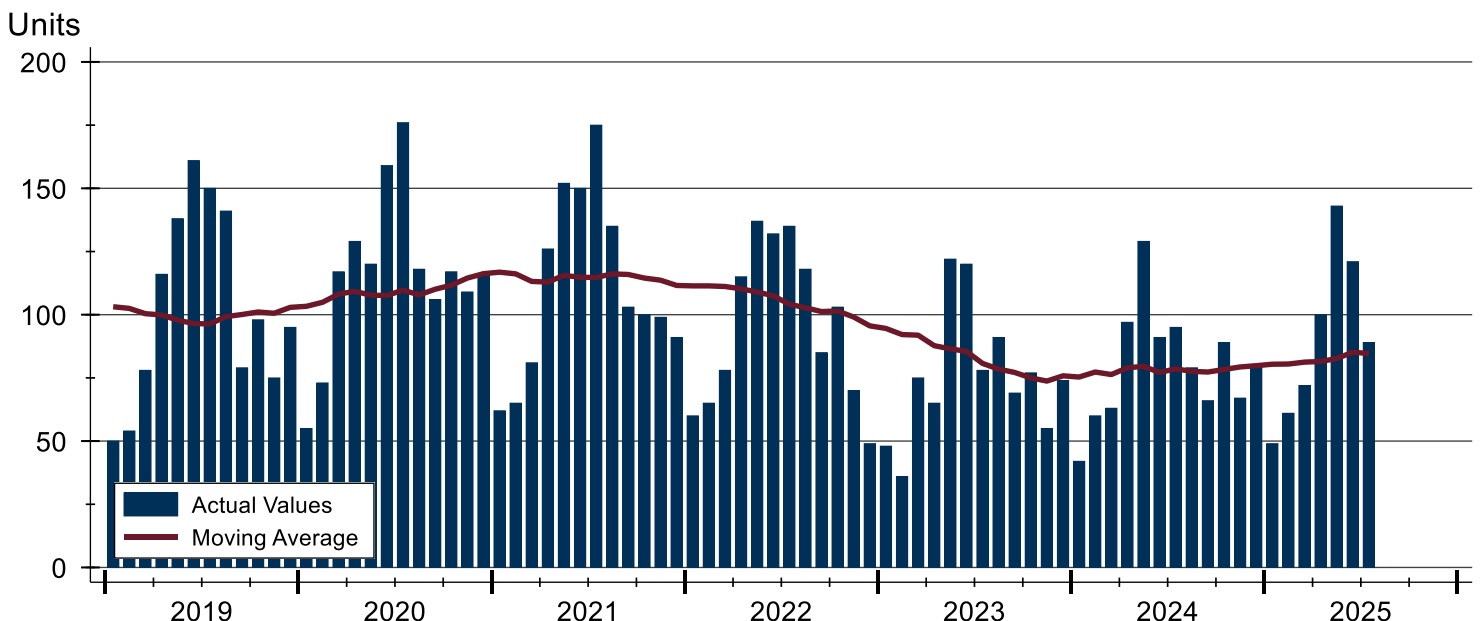
City of Lawrence Closed Listings Analysis

Summary Statistics for Closed Listings		2025	July 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		89	95	-6.3%	635	577	10.1%
Volume (1,000s)		35,078	34,038	3.1%	237,462	203,525	16.7%
Months' Supply		1.7	2.2	-22.7%	N/A	N/A	N/A
Average	Sale Price	394,133	358,291	10.0%	373,957	352,730	6.0%
	Days on Market	19	18	5.6%	26	22	18.2%
	Percent of List	98.7%	98.4%	0.3%	99.7%	99.5%	0.2%
	Percent of Original	97.3%	97.4%	-0.1%	98.9%	99.0%	-0.1%
Median	Sale Price	320,500	326,000	-1.7%	325,000	315,000	3.2%
	Days on Market	11	8	37.5%	6	6	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	99.2%	100.0%	-0.8%	100.0%	100.0%	0.0%

A total of 89 homes sold in the City of Lawrence in July, down from 95 units in July 2024. Total sales volume rose to \$35.1 million compared to \$34.0 million in the previous year.

The median sales price in July was \$320,500, down 1.7% compared to the prior year. Median days on market was 11 days, up from 5 days in June, and up from 8 in July 2024.

History of Closed Listings





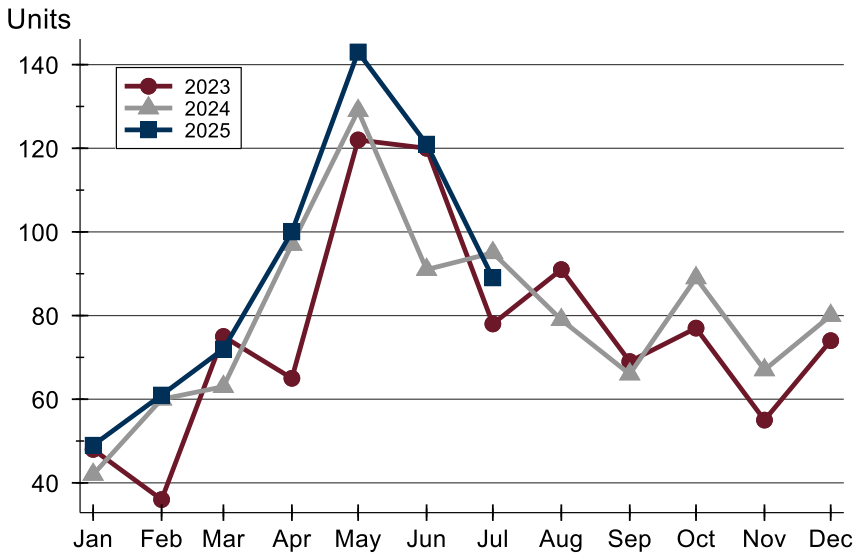
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City of Lawrence Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	48	42	49
February	36	60	61
March	75	63	72
April	65	97	100
May	122	129	143
June	120	91	121
July	78	95	89
August	91	79	
September	69	66	
October	77	89	
November	55	67	
December	74	80	

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	3	3.4%	3.7	134,000	131,000	24	7	100.5%	100.8%	99.3%	100.0%
\$150,000-\$199,999	3	3.4%	0.8	177,000	186,250	35	19	84.7%	84.7%	84.7%	84.7%
\$200,000-\$249,999	14	15.7%	1.0	222,821	223,750	17	8	98.7%	99.0%	95.1%	99.0%
\$250,000-\$299,999	16	18.0%	1.8	274,300	270,500	13	7	98.9%	100.0%	97.6%	99.1%
\$300,000-\$349,999	16	18.0%	1.4	321,553	320,250	11	8	99.8%	100.0%	99.9%	100.0%
\$350,000-\$399,999	7	7.9%	0.8	364,271	360,000	23	18	99.2%	100.0%	98.4%	100.0%
\$400,000-\$449,999	8	9.0%	0.7	417,000	417,500	19	13	98.4%	99.4%	97.9%	98.1%
\$450,000-\$499,999	3	3.4%	2.1	489,667	495,000	28	2	99.4%	99.2%	99.7%	100.0%
\$500,000-\$599,999	7	7.9%	1.2	551,857	552,000	15	16	99.1%	99.7%	97.4%	97.3%
\$600,000-\$749,999	5	5.6%	3.3	676,381	677,450	12	3	100.0%	100.0%	99.3%	100.0%
\$750,000-\$999,999	4	4.5%	5.1	836,225	819,950	66	58	97.7%	98.2%	91.7%	94.2%
\$1,000,000 and up	3	3.4%	10.8	1,182,333	1,172,000	8	7	95.3%	95.8%	95.3%	95.8%



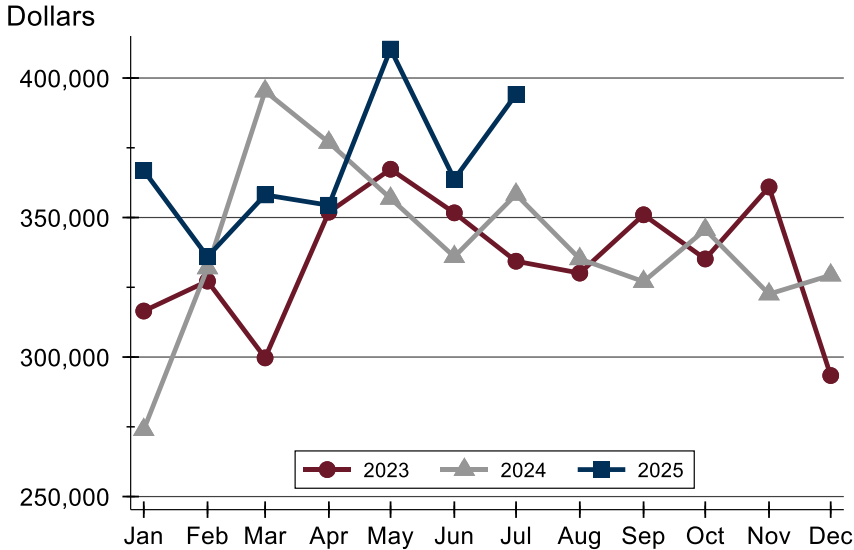
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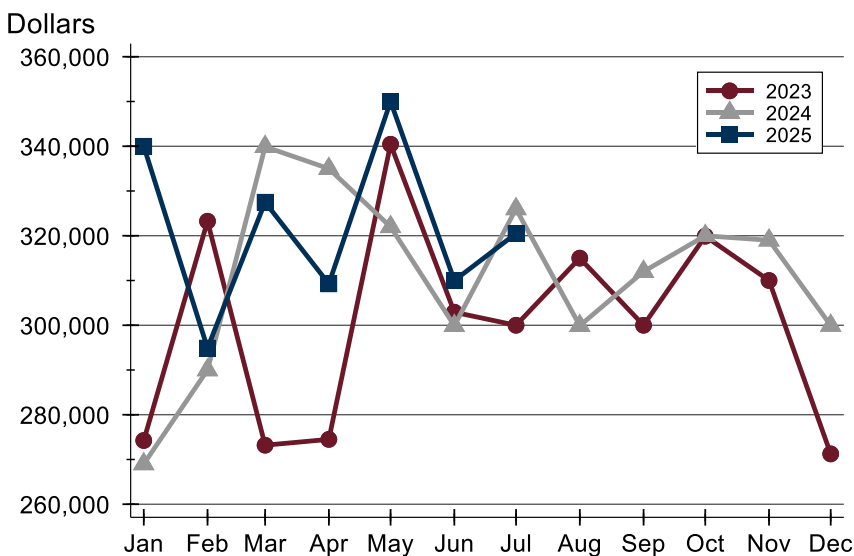
City of Lawrence Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	316,490	273,973	366,863
February	327,216	331,921	335,951
March	299,705	395,294	358,114
April	351,932	376,885	354,396
May	367,315	356,843	410,362
June	351,680	335,946	363,717
July	334,347	358,291	394,133
August	330,085	335,185	
September	350,988	327,043	
October	335,150	345,662	
November	360,959	322,575	
December	293,378	329,339	

Median Price



Month	2023	2024	2025
January	274,250	269,000	340,000
February	323,250	290,000	294,900
March	273,200	339,900	327,500
April	274,500	335,000	309,253
May	340,450	322,000	350,000
June	302,915	299,900	310,000
July	300,000	326,000	320,500
August	315,000	299,900	
September	300,000	312,000	
October	319,900	320,000	
November	310,000	319,000	
December	271,250	299,950	



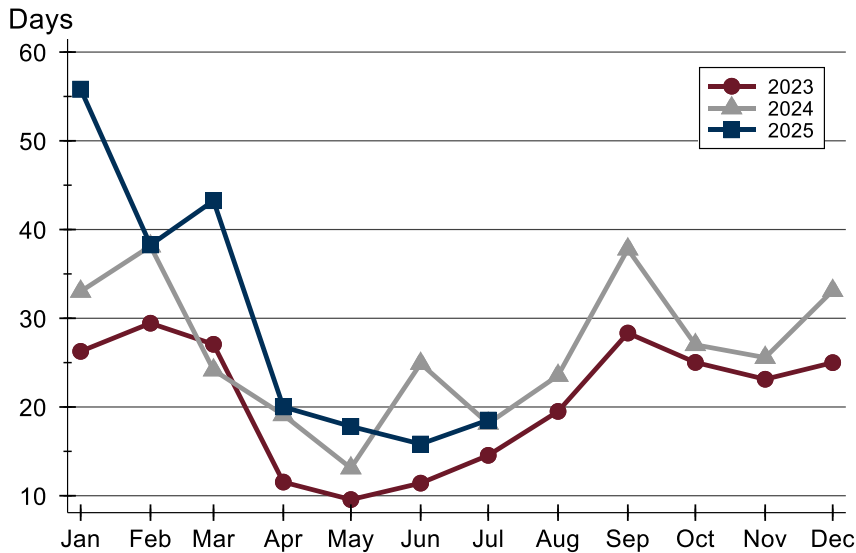
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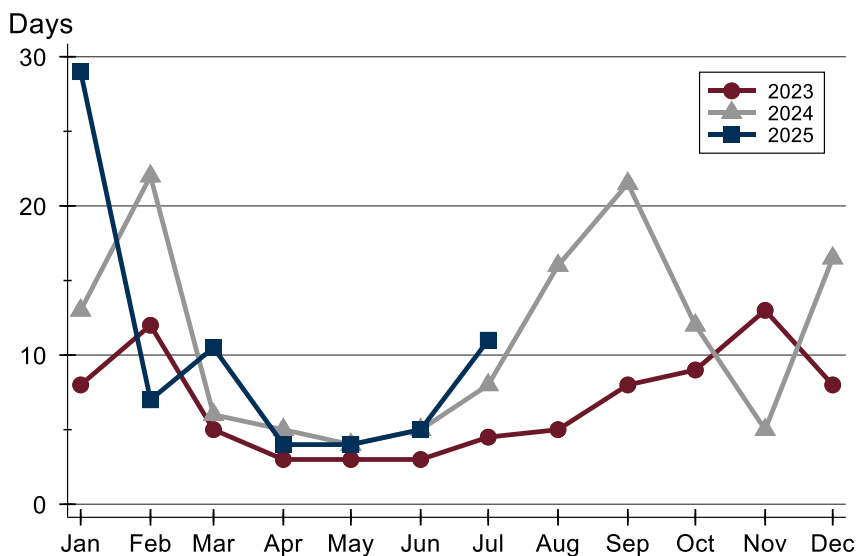
City of Lawrence Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	26	33	56
February	29	38	38
March	27	24	43
April	12	19	20
May	10	13	18
June	11	25	16
July	15	18	19
August	20	24	
September	28	38	
October	25	27	
November	23	26	
December	25	33	

Median DOM



Month	2023	2024	2025
January	8	13	29
February	12	22	7
March	5	6	11
April	3	5	4
May	3	4	4
June	3	5	5
July	5	8	11
August	5	16	
September	8	22	
October	9	12	
November	13	5	
December	8	17	



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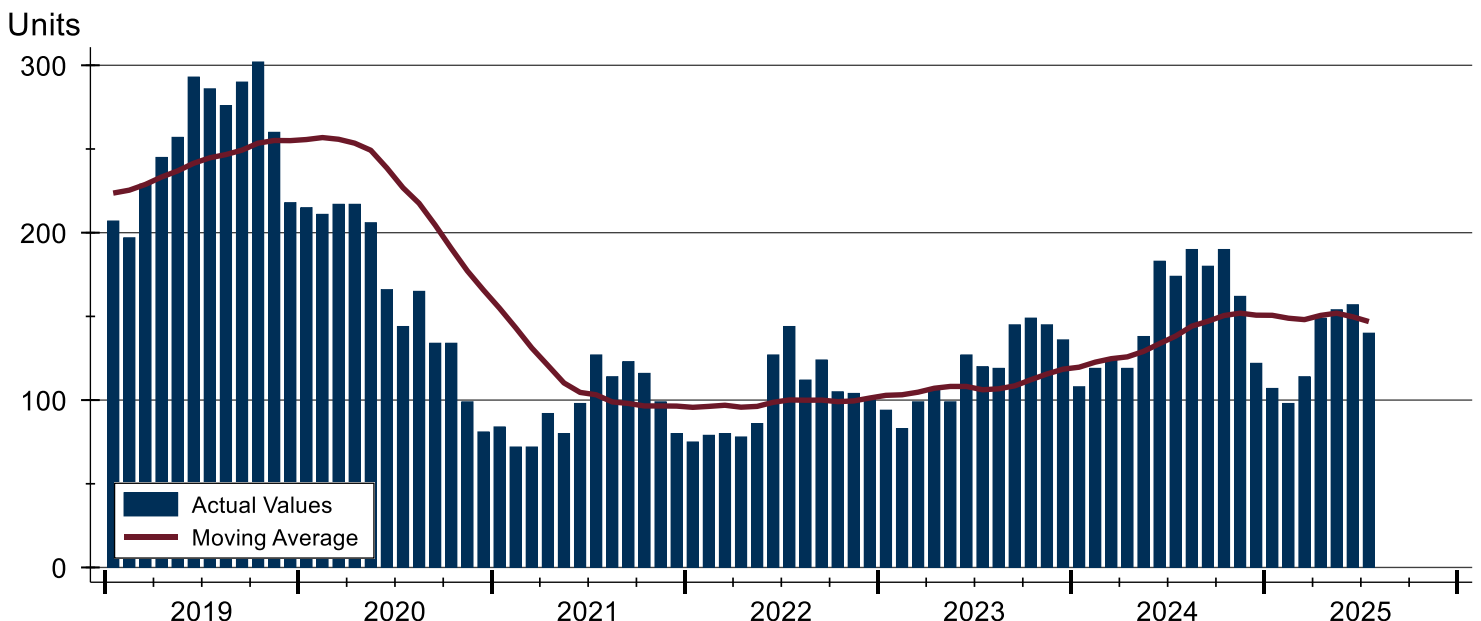
City of Lawrence Active Listings Analysis

Summary Statistics for Active Listings		2025	End of July 2024	Change
Active Listings		140	174	-19.5%
Volume (1,000s)		59,982	66,880	-10.3%
Months' Supply		1.7	2.2	-22.7%
Average	List Price	428,439	384,366	11.5%
	Days on Market	42	53	-20.8%
	Percent of Original	98.0%	99.1%	-1.1%
Median	List Price	320,000	339,950	-5.9%
	Days on Market	18	35	-48.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 140 homes were available for sale in the City of Lawrence at the end of July. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of July was \$320,000, down 5.9% from 2024. The typical time on market for active listings was 18 days, down from 34 days a year earlier.

History of Active Listings





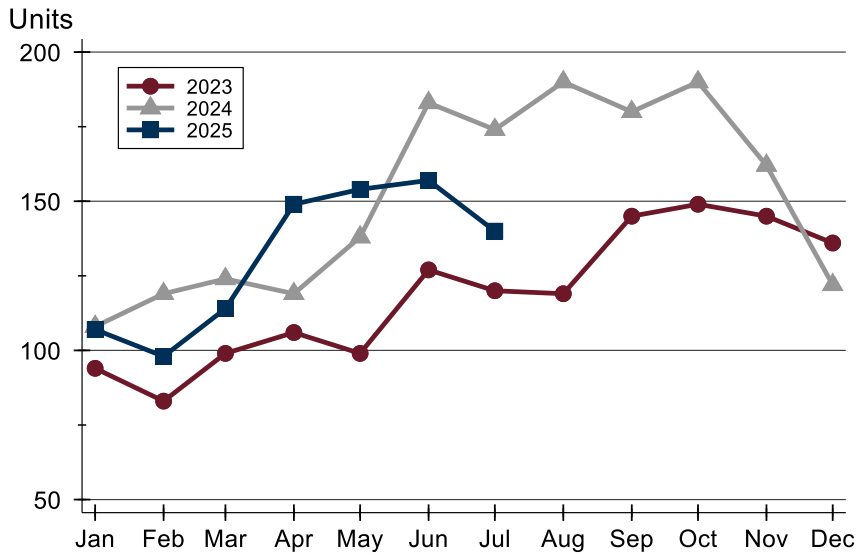
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City of Lawrence Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	94	108	107
February	83	119	98
March	99	124	114
April	106	119	149
May	99	138	154
June	127	183	157
July	120	174	140
August	119	190	
September	145	180	
October	149	190	
November	145	162	
December	136	122	

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	4	2.9%	N/A	1,400	1,450	4	4	100.0%	100.0%
\$50,000-\$99,999	4	2.9%	N/A	84,905	86,725	60	46	92.8%	99.1%
\$100,000-\$149,999	10	7.1%	3.7	130,870	131,500	37	19	95.0%	100.0%
\$150,000-\$199,999	5	3.6%	0.8	174,160	175,900	30	17	99.0%	100.0%
\$200,000-\$249,999	12	8.6%	1.0	235,475	235,200	32	24	98.3%	99.7%
\$250,000-\$299,999	26	18.6%	1.8	279,054	282,450	40	16	97.9%	100.0%
\$300,000-\$349,999	21	15.0%	1.4	325,717	325,000	19	6	98.3%	100.0%
\$350,000-\$399,999	8	5.7%	0.8	382,275	389,900	44	32	95.9%	98.7%
\$400,000-\$449,999	5	3.6%	0.7	432,760	429,900	19	14	98.4%	100.0%
\$450,000-\$499,999	9	6.4%	2.1	482,989	484,500	48	54	98.1%	100.0%
\$500,000-\$599,999	8	5.7%	1.2	548,075	537,500	42	20	99.2%	100.0%
\$600,000-\$749,999	11	7.9%	3.3	677,236	669,000	66	51	97.5%	100.0%
\$750,000-\$999,999	8	5.7%	5.1	857,943	837,450	35	29	99.0%	100.0%
\$1,000,000 and up	9	6.4%	10.8	1,363,221	1,350,000	117	21	100.7%	100.0%



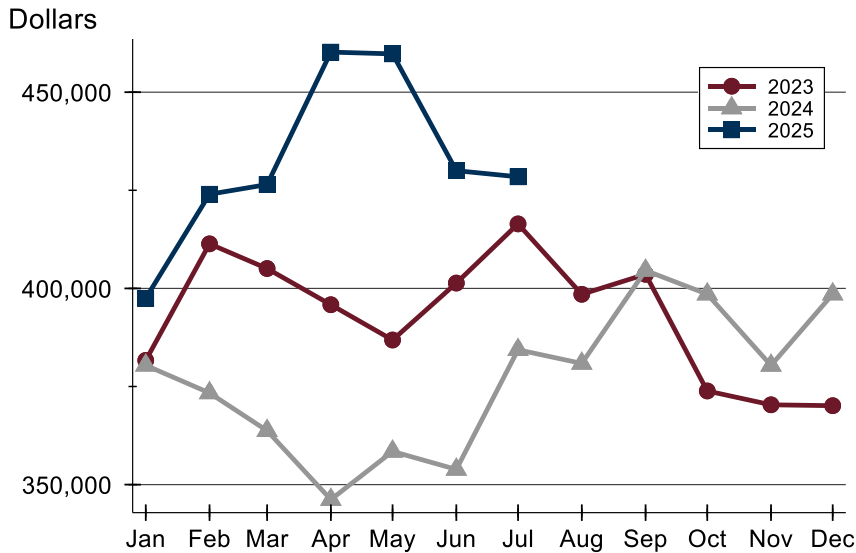
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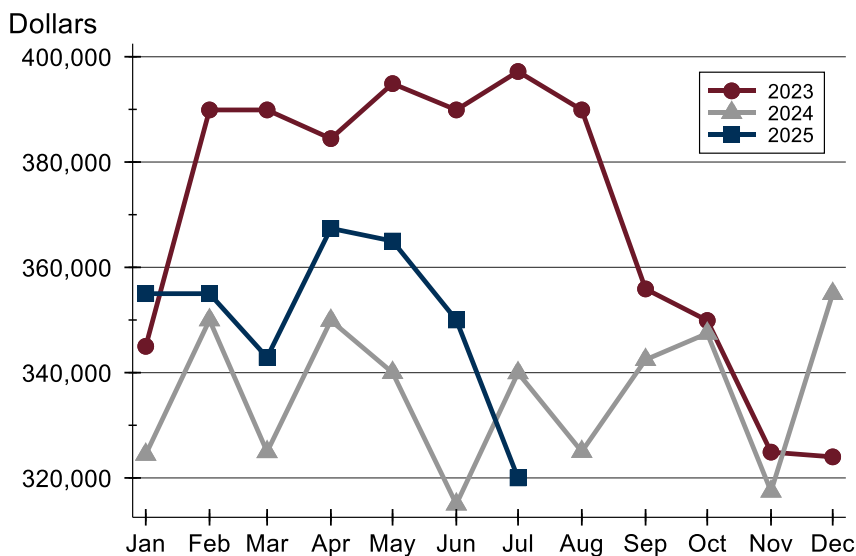
City of Lawrence Active Listings Analysis

Average Price



Month	2023	2024	2025
January	381,662	380,405	397,492
February	411,359	373,361	423,998
March	405,067	363,744	426,466
April	395,842	346,189	460,216
May	386,853	358,466	459,766
June	401,362	353,875	430,003
July	416,435	384,366	428,439
August	398,505	380,883	
September	403,598	404,570	
October	373,865	398,530	
November	370,337	380,374	
December	370,118	398,546	

Median Price



Month	2023	2024	2025
January	345,000	324,450	355,000
February	389,900	350,000	355,000
March	389,900	324,950	342,900
April	384,450	349,900	367,400
May	394,900	340,000	365,000
June	389,900	315,000	350,000
July	397,200	339,950	320,000
August	389,900	325,000	
September	355,900	342,450	
October	349,900	347,450	
November	324,900	317,450	
December	324,000	355,000	



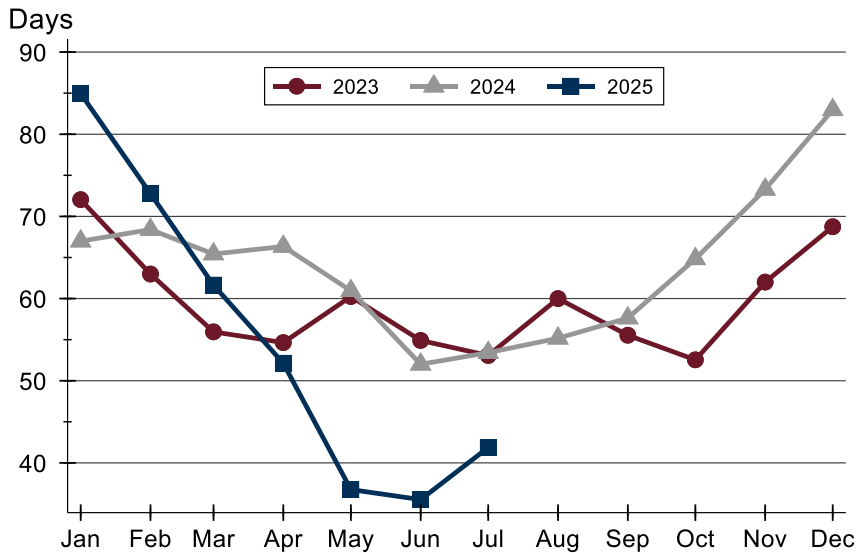
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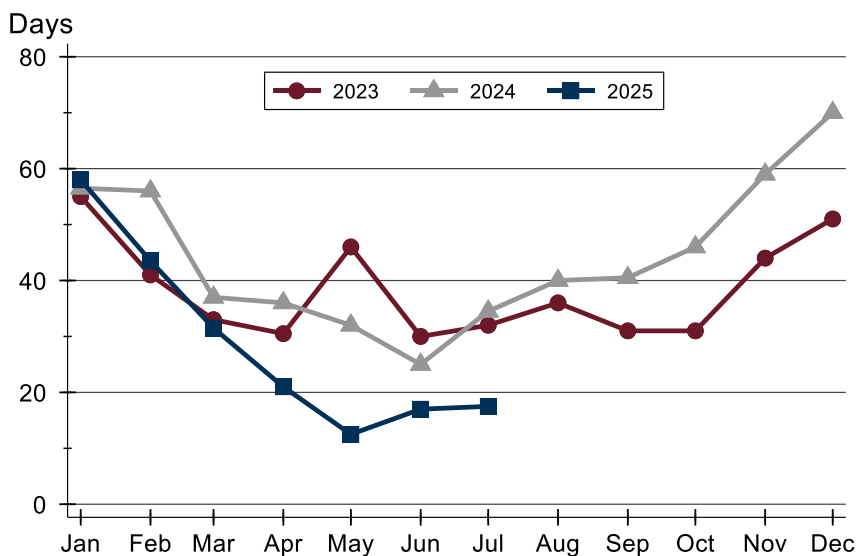
City of Lawrence Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	72	67	85
February	63	68	73
March	56	65	62
April	55	66	52
May	60	61	37
June	55	52	36
July	53	53	42
August	60	55	
September	56	58	
October	53	65	
November	62	73	
December	69	83	

Median DOM



Month	2023	2024	2025
January	55	57	58
February	41	56	44
March	33	37	32
April	31	36	21
May	46	32	13
June	30	25	17
July	32	35	18
August	36	40	
September	31	41	
October	31	46	
November	44	59	
December	51	70	



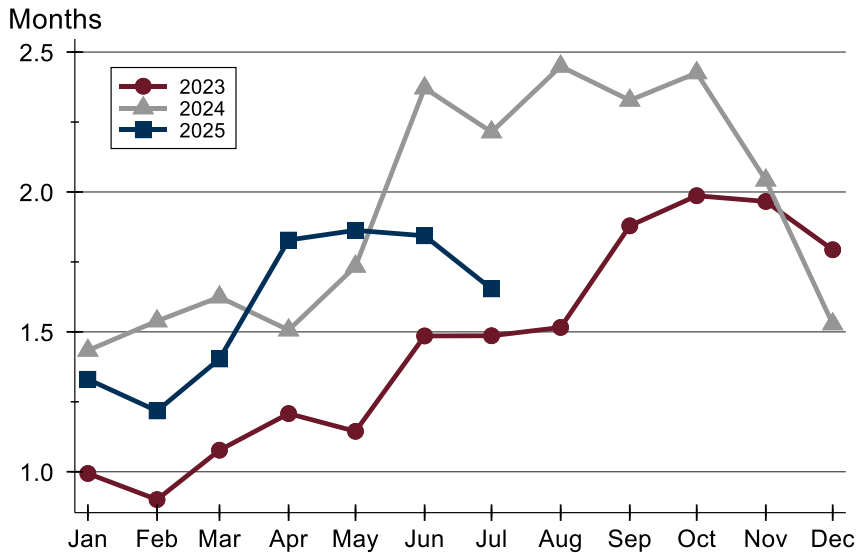
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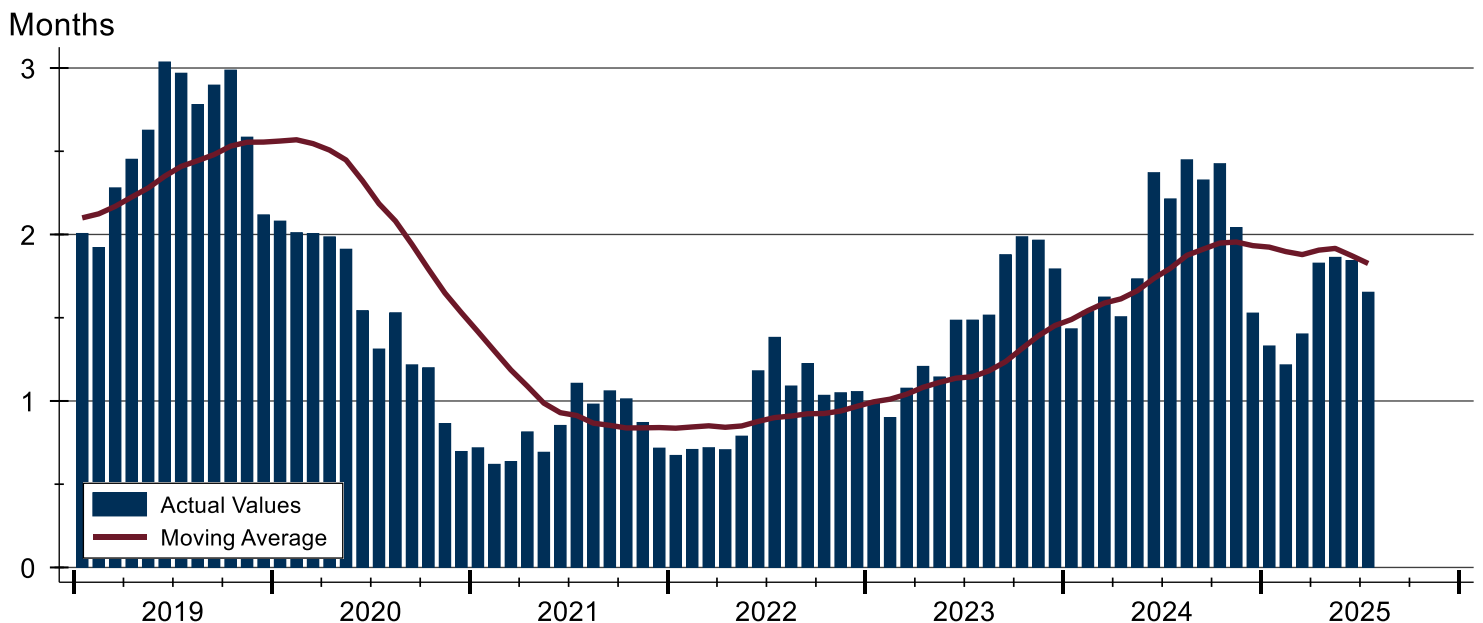
City of Lawrence Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.0	1.4	1.3
February	0.9	1.5	1.2
March	1.1	1.6	1.4
April	1.2	1.5	1.8
May	1.1	1.7	1.9
June	1.5	2.4	1.8
July	1.5	2.2	1.7
August	1.5	2.4	
September	1.9	2.3	
October	2.0	2.4	
November	2.0	2.0	
December	1.8	1.5	

History of Month's Supply





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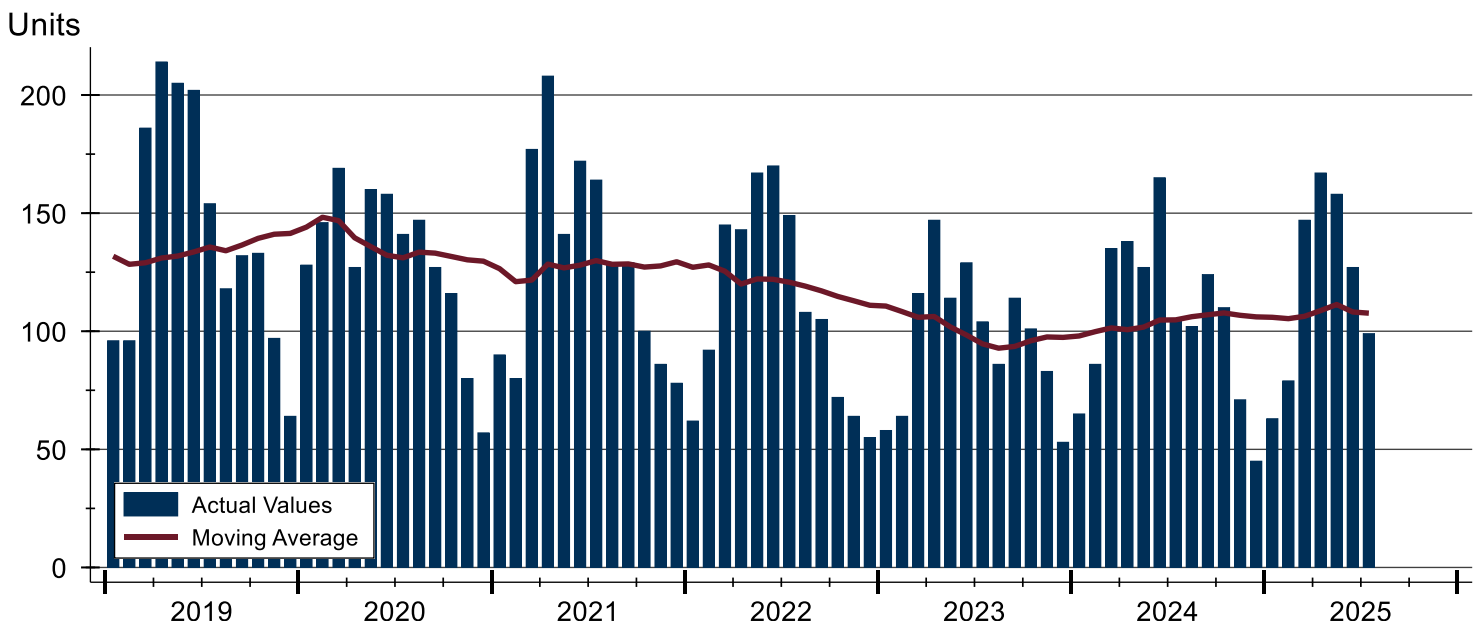
City of Lawrence New Listings Analysis

Summary Statistics for New Listings		2025	July 2024	Change
Current Month	New Listings	99	105	-5.7%
	Volume (1,000s)	37,101	37,738	-1.7%
	Average List Price	374,760	359,406	4.3%
	Median List Price	314,000	319,900	-1.8%
Year-to-Date	New Listings	840	821	2.3%
	Volume (1,000s)	324,143	291,656	11.1%
	Average List Price	385,885	355,245	8.6%
	Median List Price	323,700	319,900	1.2%

A total of 99 new listings were added in the City of Lawrence during July, down 5.7% from the same month in 2024. Year-to-date the City of Lawrence has seen 840 new listings.

The median list price of these homes was \$314,000 down from \$319,900 in 2024.

History of New Listings





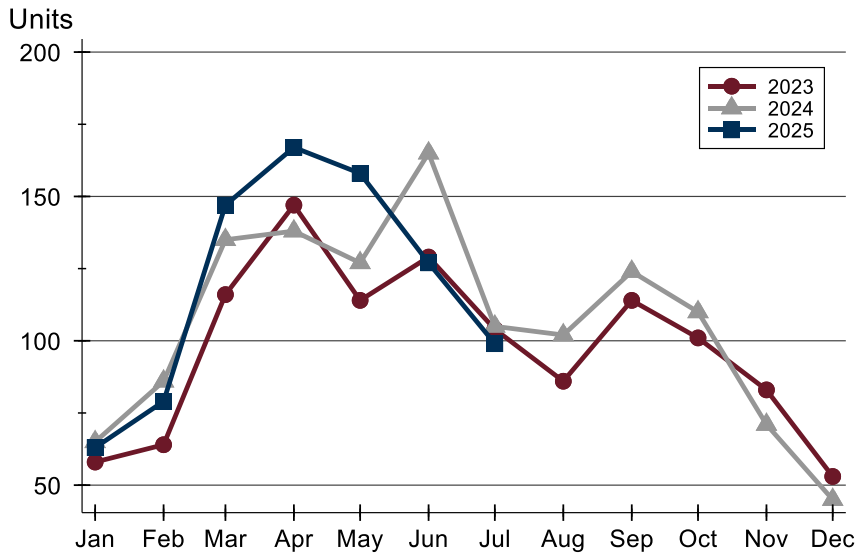
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City of Lawrence New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	58	65	63
February	64	86	79
March	116	135	147
April	147	138	167
May	114	127	158
June	129	165	127
July	104	105	99
August	86	102	
September	114	124	
October	101	110	
November	83	71	
December	53	45	

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	4	4.0%	1,550	1,575	5	5	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	6	6.1%	134,667	140,000	5	5	100.0%	100.0%
\$150,000-\$199,999	3	3.0%	184,133	187,000	3	3	100.0%	100.0%
\$200,000-\$249,999	14	14.1%	235,986	239,950	10	8	98.8%	100.0%
\$250,000-\$299,999	18	18.2%	272,395	269,950	8	5	99.9%	100.0%
\$300,000-\$349,999	22	22.2%	323,525	319,900	7	5	99.8%	100.0%
\$350,000-\$399,999	7	7.1%	383,386	389,900	3	3	100.0%	100.0%
\$400,000-\$449,999	2	2.0%	429,950	429,950	13	13	100.0%	100.0%
\$450,000-\$499,999	5	5.1%	478,380	479,000	12	12	99.8%	100.0%
\$500,000-\$599,999	6	6.1%	554,817	555,000	15	16	99.4%	100.0%
\$600,000-\$749,999	4	4.0%	684,225	687,450	9	7	100.0%	100.0%
\$750,000-\$999,999	4	4.0%	814,725	820,000	12	12	100.0%	100.0%
\$1,000,000 and up	4	4.0%	1,287,498	1,225,000	12	12	100.0%	100.0%



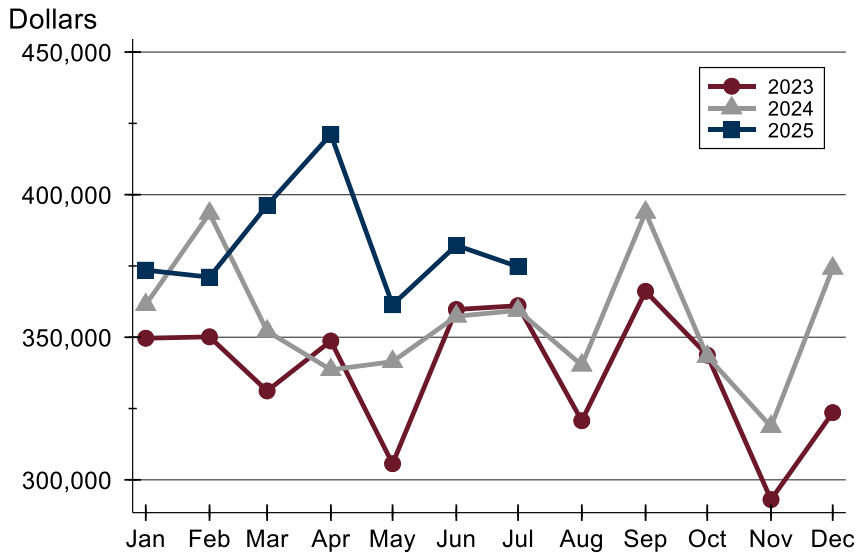
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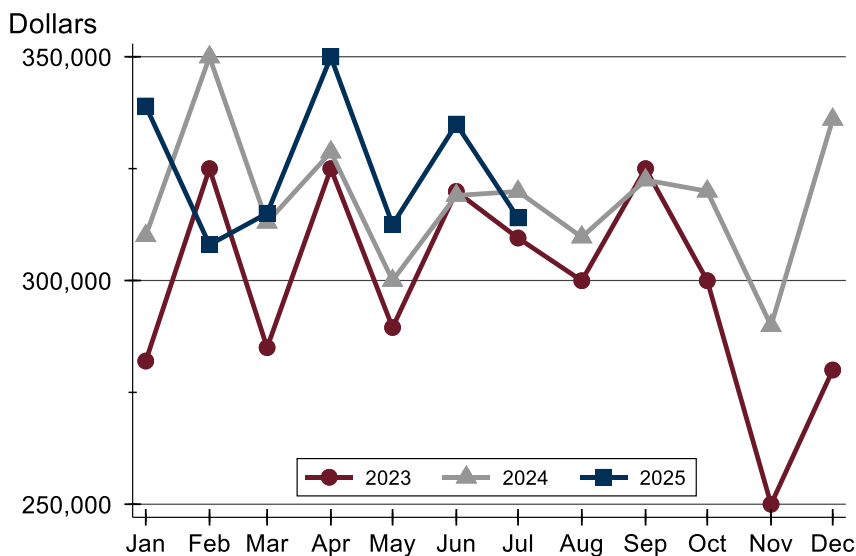
City of Lawrence New Listings Analysis

Average Price



Month	2023	2024	2025
January	349,665	361,397	373,534
February	350,138	393,460	371,070
March	331,174	352,127	396,268
April	348,694	338,599	421,138
May	305,637	341,437	361,398
June	359,731	357,359	382,239
July	361,069	359,406	374,760
August	320,710	340,199	
September	366,108	393,789	
October	343,722	343,271	
November	293,070	318,672	
December	323,562	374,167	

Median Price



Month	2023	2024	2025
January	282,000	310,000	339,000
February	325,000	349,950	308,000
March	285,000	313,000	315,000
April	325,000	328,700	349,950
May	289,500	299,999	312,500
June	319,900	319,000	334,950
July	309,500	319,900	314,000
August	299,950	309,700	
September	325,000	322,450	
October	299,950	319,950	
November	250,000	289,900	
December	280,000	336,000	



July
2025

Lawrence MLS Statistics



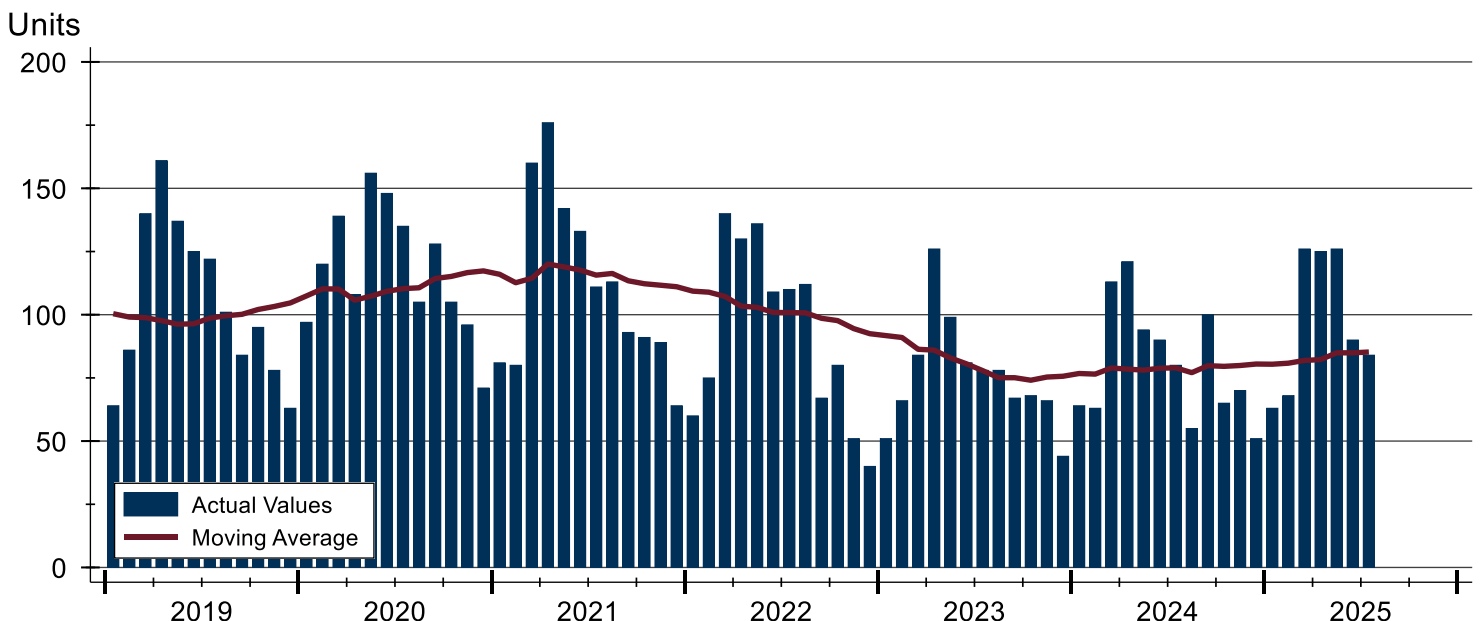
City of Lawrence Contracts Written Analysis

Summary Statistics for Contracts Written		2025	July 2024	Change	Year-to-Date		2025	2024	Change
Contracts Written		84	80	5.0%			682	625	9.1%
Volume (1,000s)		29,426	27,076	8.7%			257,998	223,493	15.4%
Average	Sale Price	350,307	338,454	3.5%			378,296	357,589	5.8%
	Days on Market	19	31	-38.7%			23	22	4.5%
	Percent of Original	97.5%	96.2%	1.4%			99.0%	98.9%	0.1%
Median	Sale Price	319,900	300,950	6.3%			325,000	315,000	3.2%
	Days on Market	15	19	-21.1%			6	6	0.0%
	Percent of Original	100.0%	97.7%	2.4%			100.0%	100.0%	0.0%

A total of 84 contracts for sale were written in the City of Lawrence during the month of July, up from 80 in 2024. The median list price of these homes was \$319,900, up from \$300,950 the prior year.

Half of the homes that went under contract in July were on the market less than 14 days, compared to 19 days in July 2024.

History of Contracts Written





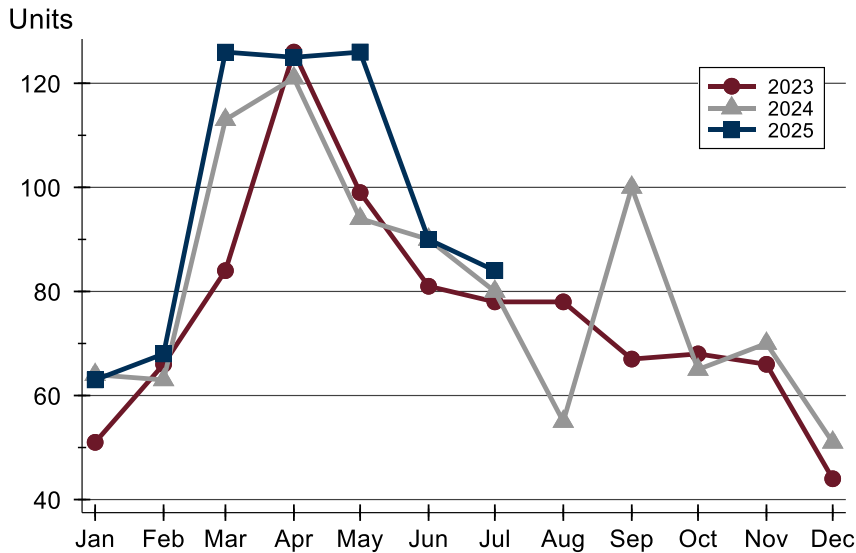
**July
2025**

Lawrence MLS Statistics



City of Lawrence Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	51	64	63
February	66	63	68
March	84	113	126
April	126	121	125
May	99	94	126
June	81	90	90
July	78	80	84
August	78	55	
September	67	100	
October	68	65	
November	66	70	
December	44	51	

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	5	6.0%	137,580	145,000	11	6	98.6%	100.0%
\$150,000-\$199,999	1	1.2%	189,500	189,500	3	3	100.0%	100.0%
\$200,000-\$249,999	16	19.3%	228,838	225,000	17	15	95.1%	98.5%
\$250,000-\$299,999	13	15.7%	278,601	285,000	16	14	98.1%	100.0%
\$300,000-\$349,999	17	20.5%	323,282	319,900	22	6	97.9%	100.0%
\$350,000-\$399,999	9	10.8%	377,200	380,000	29	29	98.2%	99.1%
\$400,000-\$449,999	5	6.0%	430,940	439,900	22	21	99.0%	100.0%
\$450,000-\$499,999	5	6.0%	473,400	479,000	15	12	99.4%	100.0%
\$500,000-\$599,999	7	8.4%	569,086	574,900	28	28	95.3%	95.5%
\$600,000-\$749,999	3	3.6%	633,333	650,000	10	14	100.0%	100.0%
\$750,000-\$999,999	2	2.4%	809,500	809,500	28	28	98.3%	98.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



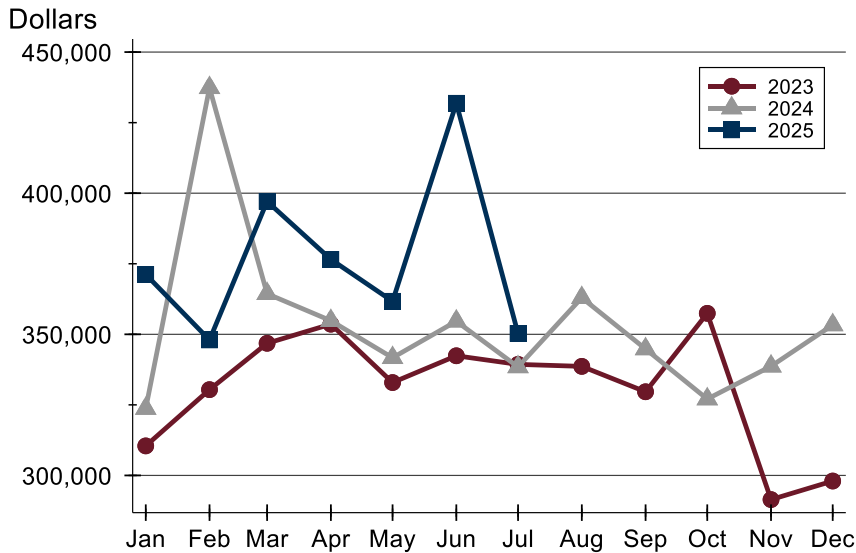
**July
2025**

Lawrence MLS Statistics



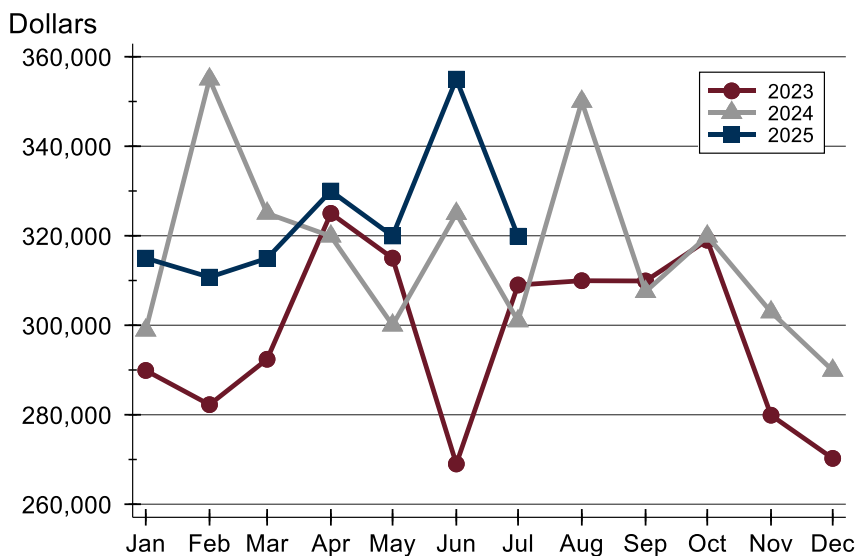
City of Lawrence Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	310,467	323,707	371,215
February	330,402	437,352	348,003
March	346,825	364,385	397,088
April	353,594	354,828	376,561
May	332,913	341,694	361,708
June	342,393	354,642	431,868
July	339,349	338,454	350,307
August	338,645	362,953	
September	329,643	344,812	
October	357,438	327,064	
November	291,443	338,691	
December	298,019	353,308	

Median Price



Month	2023	2024	2025
January	289,900	298,880	315,000
February	282,250	355,000	310,750
March	292,400	325,000	314,950
April	325,000	319,900	330,000
May	315,000	300,000	319,950
June	269,000	324,950	355,000
July	309,000	300,950	319,900
August	309,950	350,000	
September	309,900	307,500	
October	319,000	319,900	
November	279,900	302,950	
December	270,250	289,900	



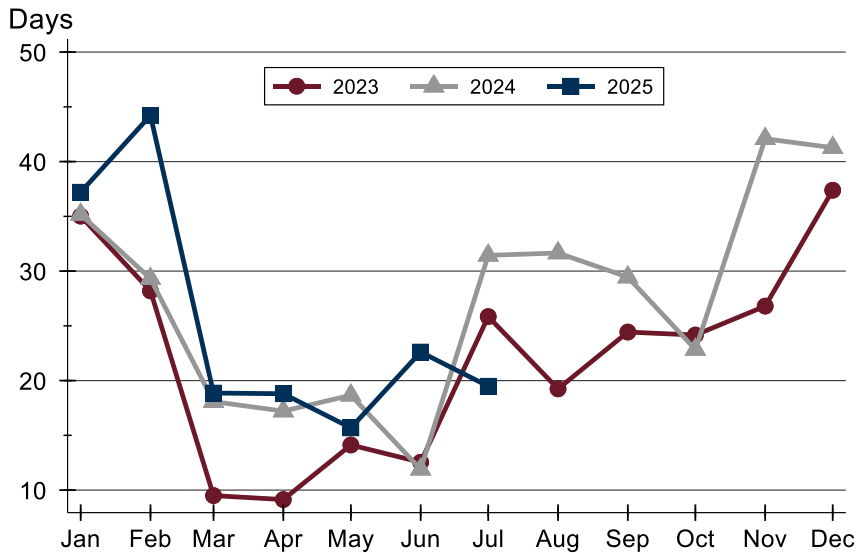
**July
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Lawrence MLS Statistics



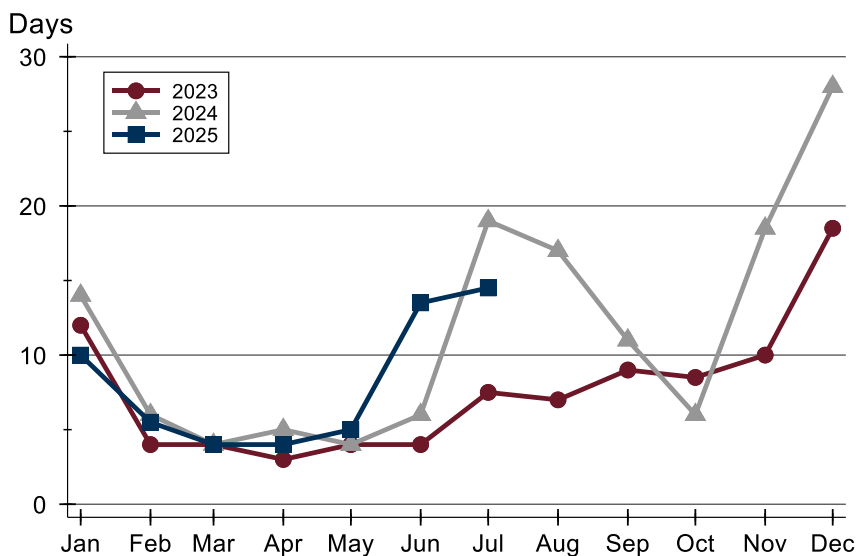
City of Lawrence Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	35	35	37
February	28	29	44
March	10	18	19
April	9	17	19
May	14	19	16
June	13	12	23
July	26	31	19
August	19	32	
September	24	29	
October	24	23	
November	27	42	
December	37	41	

Median DOM



Month	2023	2024	2025
January	12	14	10
February	4	6	6
March	4	4	4
April	3	5	4
May	4	4	5
June	4	6	14
July	8	19	15
August	7	17	
September	9	11	
October	9	6	
November	10	19	
December	19	28	



July
2025

Lawrence MLS Statistics



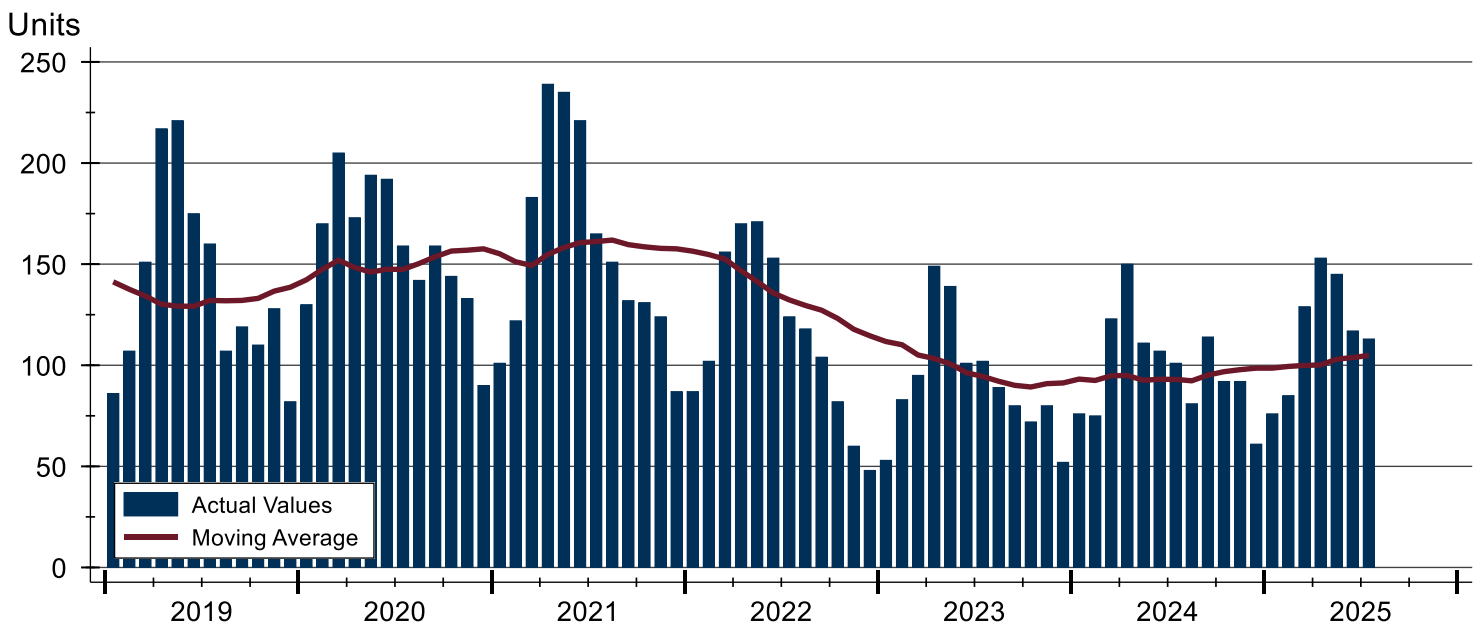
City of Lawrence Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of July 2024	Change
Pending Contracts		113	101	11.9%
Volume (1,000s)		42,391	34,398	23.2%
Average	List Price	375,138	340,577	10.1%
	Days on Market	19	28	-32.1%
	Percent of Original	98.5%	99.0%	-0.5%
Median	List Price	334,950	300,000	11.7%
	Days on Market	13	15	-13.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 113 listings in the City of Lawrence had contracts pending at the end of July, up from 101 contracts pending at the end of July 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





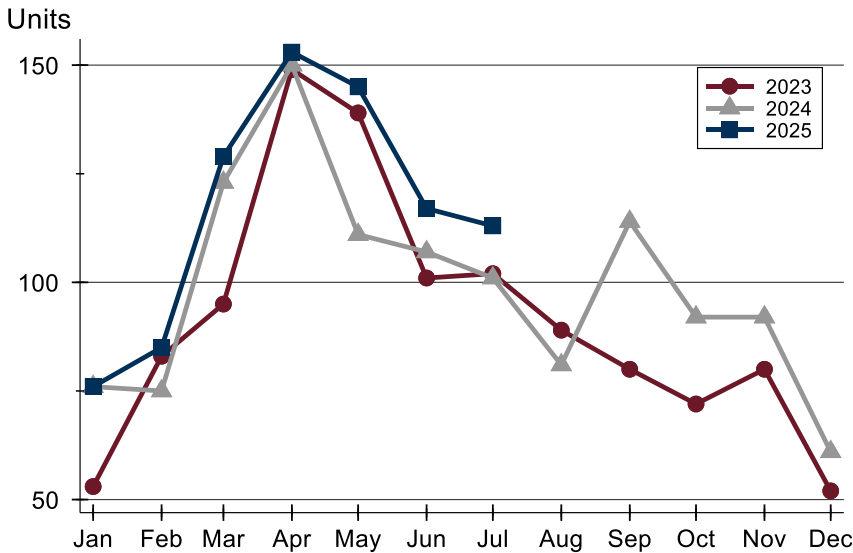
**July
2025**

Lawrence MLS Statistics



City of Lawrence Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	53	76	76
February	83	75	85
March	95	123	129
April	149	150	153
May	139	111	145
June	101	107	117
July	102	101	113
August	89	81	
September	80	114	
October	72	92	
November	80	92	
December	52	61	

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	7	6.3%	135,264	145,000	24	6	97.2%	100.0%
\$150,000-\$199,999	4	3.6%	177,325	177,400	30	23	98.7%	100.0%
\$200,000-\$249,999	14	12.5%	230,014	232,950	14	7	98.5%	100.0%
\$250,000-\$299,999	20	17.9%	282,978	285,000	16	11	98.6%	100.0%
\$300,000-\$349,999	16	14.3%	325,056	322,450	22	6	98.0%	100.0%
\$350,000-\$399,999	14	12.5%	378,364	382,500	23	20	98.6%	100.0%
\$400,000-\$449,999	8	7.1%	429,088	432,450	16	18	99.4%	100.0%
\$450,000-\$499,999	8	7.1%	465,975	465,000	15	13	99.6%	100.0%
\$500,000-\$599,999	10	8.9%	562,270	567,500	18	9	97.9%	100.0%
\$600,000-\$749,999	6	5.4%	661,083	650,000	13	14	98.9%	100.0%
\$750,000-\$999,999	5	4.5%	846,380	838,000	34	33	98.2%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



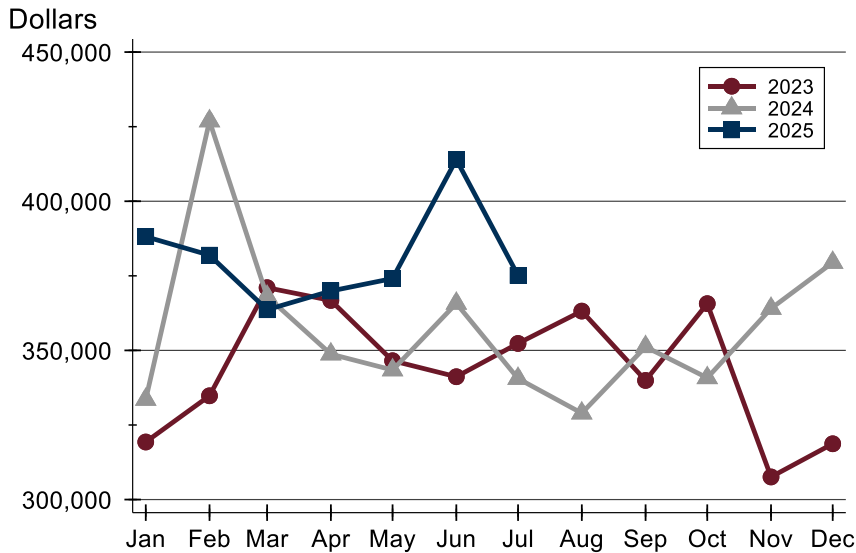
July
2025

Lawrence MLS Statistics



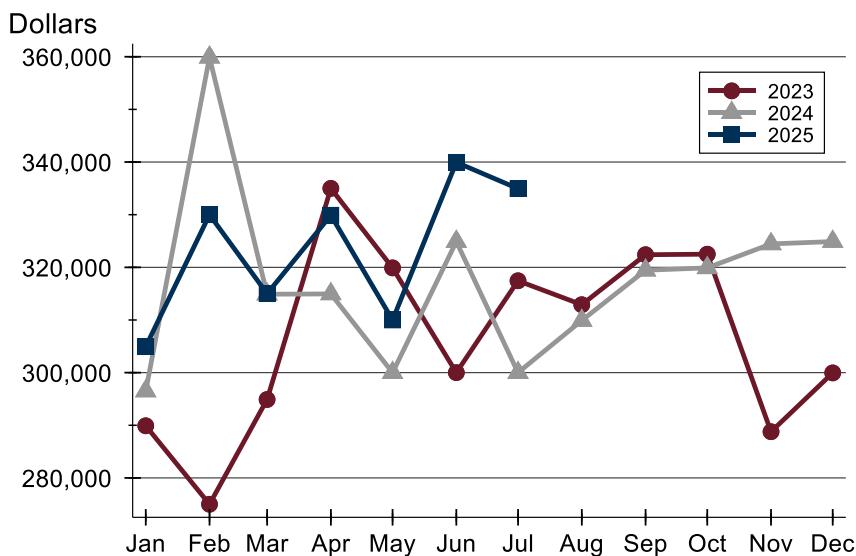
City of Lawrence Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	319,303	333,556	388,137
February	334,790	426,894	381,923
March	371,024	368,083	363,646
April	366,757	348,759	369,918
May	346,540	343,428	374,093
June	341,180	365,760	413,985
July	352,339	340,577	375,138
August	363,178	328,967	
September	339,931	351,206	
October	365,678	340,800	
November	307,588	364,048	
December	318,710	379,455	

Median Price



Month	2023	2024	2025
January	289,900	296,500	304,950
February	275,000	359,900	330,000
March	294,900	314,900	315,000
April	335,000	314,950	329,900
May	319,900	300,000	310,000
June	300,000	324,900	339,950
July	317,450	300,000	334,950
August	312,900	309,900	
September	322,400	319,450	
October	322,500	319,900	
November	288,775	324,450	
December	299,950	324,900	



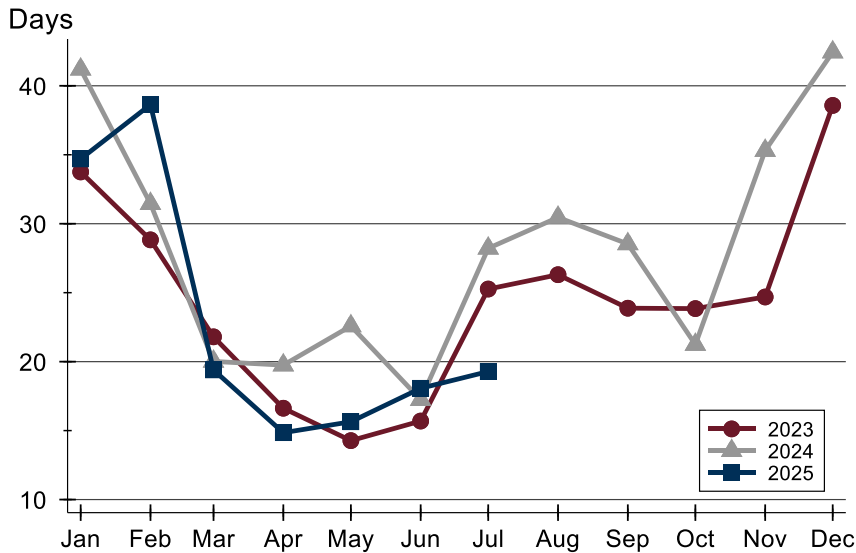
**July
2025**

Lawrence MLS Statistics



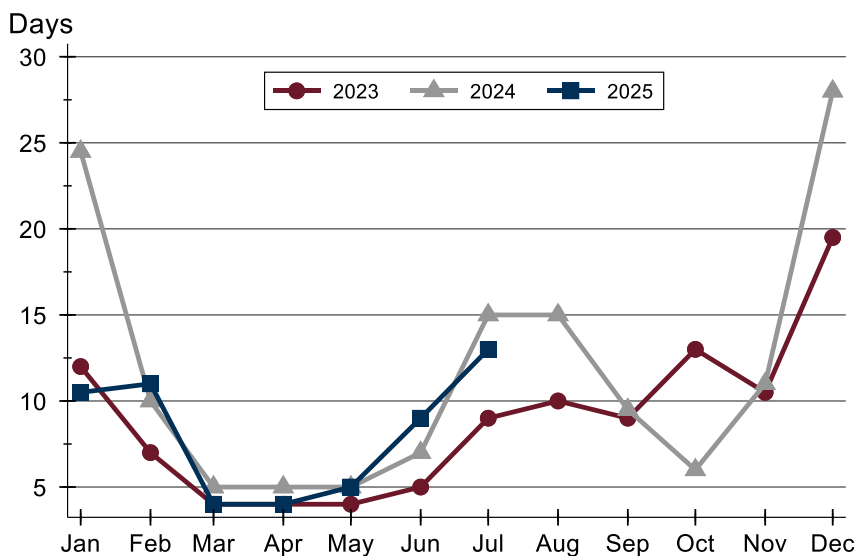
City of Lawrence Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	34	41	35
February	29	31	39
March	22	20	19
April	17	20	15
May	14	23	16
June	16	17	18
July	25	28	19
August	26	30	
September	24	29	
October	24	21	
November	25	35	
December	39	42	

Median DOM



Month	2023	2024	2025
January	12	25	11
February	7	10	11
March	4	5	4
April	4	5	4
May	4	5	5
June	5	7	9
July	9	15	13
August	10	15	
September	9	10	
October	13	6	
November	11	11	
December	20	28	