



Ariela Unz
Stephens Real Estate

Personal:

I have proudly called Kansas home since 2007 and have been part of the Lawrence real estate community since 2008. Before pursuing my passion for real estate, I built a career in marketing, sales, and client relations within the human resources and manufacturing industries. I began my real estate career with RE/MAX International and joined Stephens Real Estate after moving to Lawrence.

Over the years, I have truly enjoyed helping buyers and sellers navigate the real estate process, getting to know the people who make Lawrence such a great community, and serving the Lawrence Board of REALTORS® in various committee roles. Being part of this community, both professionally and personally, has made my career in real estate especially rewarding. I am honored to be nominated for the Board of Directors and look forward to bringing my experience in real estate, marketing, business, and client relations to the Board, sharing fresh ideas, and supporting the continued success of our members and local real estate community.

Career:

- Stephens Real Estate, REALTOR® | 2008 – Present
- RE/MAX 100% International, REALTOR® | 2003 – 2007
- Human Relations Company. Vice Branch Manager & Client Relations Specialist | 1998 – 2003
- Children's Clothing Manufacturer, Marketing & Sales Manager | 1991 – 1997

LBOR (or other)/KAR/NAR Involvement:

- Lawrence Board of REALTORS® Member | July 2008 – Present
 - LBOR DEI Committee Member | 2026
 - LBOR Education Committee Member | 2010 – 2013, 2017 – 2018
 - LBOR Relationship Committee Member | 2013 – 2016
 - LBOR Technology Committee Member | 2014
 - Volunteer, LBOR Relationship Committee Garage Sale
- Kansas Association of REALTORS® Member | July 2008 – Present
- National Association of REALTORS® Member | July 2008 – Present

Community Involvement:

- School PTO volunteer, including organizing meals for teacher-parent conferences
- 5th-Grade and 8th-Grade Party Committee volunteer
- High school soccer program volunteer, including organizing player meals and team banquets
- Just Food volunteer

Education:

- Derby University – Bachelor of Arts, Business School, emphasis in Marketing | 2001