

Meeting Agenda For:

Thursday, October 13th at the LBOR Office

Committee Roster: Cindy Glynn, Deb Drummet, Greta Carter-Wilson, Jennifer Bewley, Jill Stueve, Karena Schmitendorf (Media Relations), Mark Hernandez, Ryan Desch, Sean Williams & Susan Parker

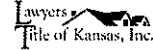
Charity Classic Date: Monday, October 3rd, 2022

Charity Classic Location: Lawrence Country Club

Envista



Security 1st Title



TRUITY



Continental



Fairway



Meritrust

THE GOOD THE BAD AND THE UGLY...

1. Good (great)

- The WEATHER!!
- Sponsors –
- Volunteers and LBOR staff
- Player gift
- Good rate of play
- Players
- GOOD TIMES WERE HAD BY ALL!!

2. Lunch

- Decent but we ran out
- Lunch for Hole Sponsors etc. at cost \$ (billed with invoice)
- Other lunch ideas
- Cook-out (hot dogs)
- Corn Dog food truck

3. Volunteers –

- good number of volunteers
- set-up hole assignments ahead of time
- different time schedule for Hole-in-One???
- Other suggestions, insight

4. 19th Hole

- Food discussion (enough, ideas for next year)

5. Additional discussion

- Player gift for 2023
- Dates for 2023

* Need a Course Marshall for 2023.

* Pace of play – some stacked up.

* Swag Items – keep it classy and raise the player fee.

* Hole Sponsor \$300 plus \$15 per lunch.

Sept. 25th
October 2nd



THE CHARITY
— C L A S S I C —
Lawrence Board of REALTORS®

Charity Classic Income/Expense

CHARITY CLASSIC EXPENSES

LCC Players (96 @ \$75)	-\$7,200.00
LCC Food (122 for players and volunteers)	-\$1,500.00
LCC Food (for 104)	-\$1,170.00
LCC Drinks (\$5 per)	-\$820.00
LCC Sales Tax	-\$994.17
LCC Gratuity (10% on food only)	-\$267.00
LCC Service Charge (25%)	-\$872.50
Total LCC	-\$12,823.67

Swag Item (Rain Jacket at \$19.57 + tax & \$50 setup)	-\$2,828.71
Hole Signs & Banners	-\$897.75
Winning Team Prizes	-\$1,000.00
Raffle Purchases	-\$410.00
Brochures	\$0.00
TOTAL EXPENSES	-\$17,960.13

CHARITY CLASSIC REVENUE

Total Major Sponsors (8)	\$9,750.00
Total Hole Sponsors (30)	\$9,000.00
Bundled Discount (11 @ \$60)	(\$660.00)
Total Sponsorships	\$18,090.00
13 Major Sponsor Free Players	\$0.00
83 Paid Players	\$10,375.00
1 or 2 Free Players to fill final team	\$0.00
Total Sponsorship & Players	\$28,465.00
Total Sponsorships + Players	\$28,465.00
Add Ons: Mulligans/Raffle Sales (60 @ \$25)	\$2,515.00
Add Ons: Pay if Forward/If You're On You're In (18 @ \$40)	
TOTAL GROSS REVENUE	\$30,980.00
TOTAL EXPENSES	-\$17,960.13
NET REVENUE	\$13,019.87