



City of Lawrence Housing Report



Market Overview

City of Lawrence Home Sales Remained Constant in April

Total home sales in the City of Lawrence remained at 97 units last month, the same as in April 2024. Total sales volume was \$34.6 million, down from a year earlier.

The median sale price in April was \$315,000, down from \$335,000 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 100.0% of their list prices.

City of Lawrence Active Listings Up at End of April

The total number of active listings in the City of Lawrence at the end of April was 150 units, up from 119 at the same point in 2024. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$374,900.

During April, a total of 121 contracts were written up from 120 in April 2024. At the end of the month, there were 153 contracts still pending.

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City of Lawrence Summary Statistics

	oril MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	r me Sales ange from prior year	97 0.0%	97 49.2%	65 -43.5%	274 4.6%	262 17.0%	224 -29.3%
	tive Listings ange from prior year	150 26.1%	119 12.3%	106 35.9%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.9 26.7%	1.5 25.0%	1.2 71.4%	N/A	N/A	N/A
	w Listings ange from prior year	165 19.6%	138 -6.1%	147 2.8%	446 5.7%	422 9.6%	385 -12.9%
	ntracts Written ange from prior year	121 0.8%	120 -4.8%	126 -3.1%	367 2.2%	359 9.8%	327 -19.3%
	nding Contracts ange from prior year	153 2.0%	150 0.7%	149 -12.4%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	34,621 -5.3%	36,558 59.8%	22,876 -41.9%	97,871 5.4%	92,883 28.4%	72,325 -28.8%
	Sale Price Change from prior year	356,913 -5.3%	376,885 7.1%	351,932 2.8%	357,192 0.8%	354,517 9.8%	322,878 0.7%
0	List Price of Actives Change from prior year	460,113 32.9%	346,189 -12.5%	395,842 8.6%	N/A	N/A	N/A
Average	Days on Market Change from prior year	21 10.5%	19 58.3%	12 -14.3%	37 37.0%	27 17.4%	23 35.3%
٩	Percent of List Change from prior year	100.5% 0.6%	99.9% -1.4%	101.3% -2.2%	99.5% 0.3%	99.2% -0.8%	100.0% -1.8%
	Percent of Original Change from prior year	99.9% -0.2%	100.1% -1.1%	101.2% -1.8%	98.7% 0.0%	98.7% -0.9%	99.6% -1.7%
	Sale Price Change from prior year	315,000 -6.0%	335,000 22.0%	274,500 -13.7%	319,075 2.1%	312,650 11.9%	279,500 -6.8%
	List Price of Actives Change from prior year	374,900 7.1%	349,900 -9.0%	384,450 11.5%	N/A	N/A	N/A
Median	Days on Market Change from prior year	4 -20.0%	5 66.7%	3 -25.0%	8 14.3%	7 40.0%	5 25.0%
_	Percent of List Change from prior year	100.0% 0.0%	100.0% -0.1%	100.1% -0.3%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% -0.2%	100.2% -0.2%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





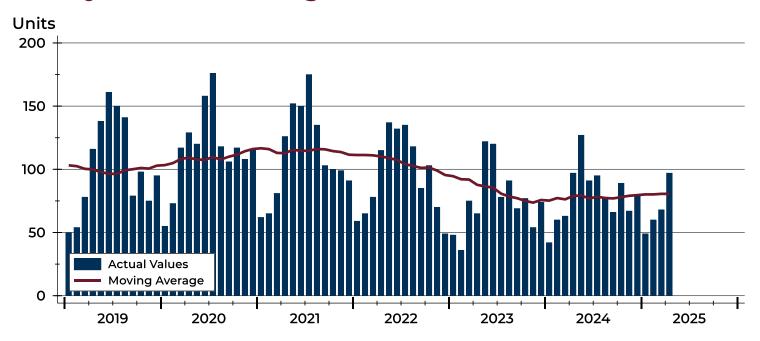
City of Lawrence Closed Listings Analysis

	mmary Statistics Closed Listings	2025	April 2024	Change	Ye 2025	ear-to-Dat 2024	te Change
Clc	sed Listings	97	97	0.0%	274	262	4.6%
Vo	lume (1,000s)	34,621	36,558	-5.3%	97,871	92,883	5.4%
Мс	onths' Supply	1.9	1.5	26.7%	N/A	N/A	N/A
	Sale Price	356,913	376,885	-5.3%	357,192	354,517	0.8%
age	Days on Market	21	19	10.5%	37	27	37.0%
Averag	Percent of List	100.5%	99.9%	0.6%	99.5%	99.2%	0.3%
	Percent of Original	99.9%	100.1%	-0.2%	98.7%	98.7%	0.0%
	Sale Price	315,000	335,000	-6.0%	319,075	312,650	2.1%
lan	Days on Market	4	5	-20.0%	8	7	14.3%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 97 homes sold in the City of Lawrence in April, showing no change from April 2024. Total sales volume fell to \$34.6 million compared to \$36.6 million in the previous year.

The median sales price in April was \$315,000, down 6.0% compared to the prior year.
Median days on market was 4 days, down from 12 days in March, and down from 5 in April 2024.

History of Closed Listings

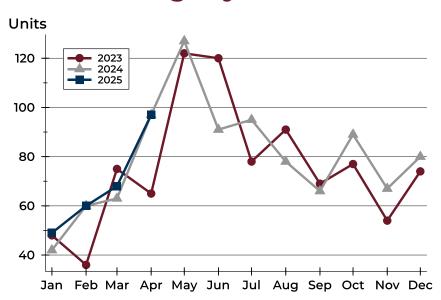






City of Lawrence Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	48	42	49
February	36	60	60
March	75	63	68
April	65	97	97
May	122	127	
June	120	91	
July	78	95	
August	91	78	
September	69	66	
October	77	89	
November	54	67	
December	74	80	

Closed Listings by Price Range

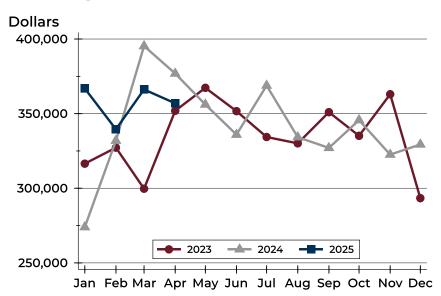
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ^o Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.0%	5.0	95,000	95,000	1	1	100.0%	100.0%	100.0%	100.0%
\$100,000-\$149,999	2	2.1%	5.3	131,750	131,750	16	16	99.1%	99.1%	99.1%	99.1%
\$150,000-\$199,999	6	6.2%	0.7	169,167	167,000	5	5	98.5%	100.0%	98.5%	100.0%
\$200,000-\$249,999	18	18.6%	0.6	227,174	230,000	23	6	99.8%	100.0%	98.9%	100.0%
\$250,000-\$299,999	15	15.5%	1.3	281,880	280,000	6	3	100.3%	100.0%	100.1%	100.0%
\$300,000-\$349,999	16	16.5%	1.6	320,800	320,000	17	5	100.2%	100.0%	100.2%	100.0%
\$350,000-\$399,999	11	11.3%	1.7	376,568	382,000	22	3	107.7%	101.2%	107.5%	101.2%
\$400,000-\$449,999	11	11.3%	2.0	425,832	431,000	23	4	99.1%	100.0%	98.5%	100.0%
\$450,000-\$499,999	1	1.0%	2.1	464,900	464,900	13	13	100.0%	100.0%	100.0%	100.0%
\$500,000-\$599,999	6	6.2%	1.6	531,500	526,500	45	14	97.4%	97.8%	93.7%	95.0%
\$600,000-\$749,999	6	6.2%	2.8	677,108	685,000	55	16	99.5%	98.8%	97.8%	98.7%
\$750,000-\$999,999	4	4.1%	8.5	813,500	805,000	10	6	100.8%	101.0%	100.8%	101.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



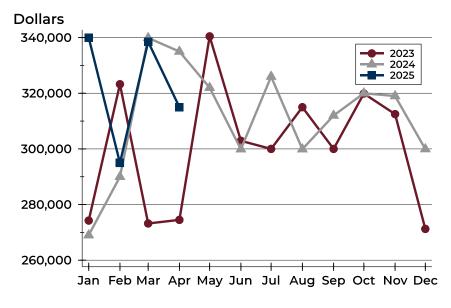


City of Lawrence Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	316,490	273,973	366,863
February	327,216	331,921	339,533
March	299,705	395,294	366,201
April	351,932	376,885	356,913
May	367,315	356,124	
June	351,680	335,946	
July	334,347	368,817	
August	330,085	334,226	
September	350,988	327,043	
October	335,150	345,662	
November	363,014	322,575	
December	293,378	329,339	



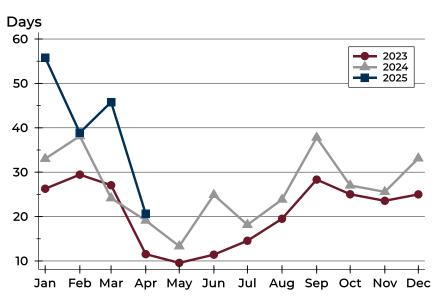
Month	2023	2024	2025
January	274,250	269,000	340,000
February	323,250	290,000	294,950
March	273,200	339,900	338,500
April	274,500	335,000	315,000
Мау	340,450	322,000	
June	302,915	299,900	
July	300,000	326,000	
August	315,000	299,900	
September	300,000	312,000	
October	319,900	320,000	
November	312,500	319,000	
December	271,250	299,950	





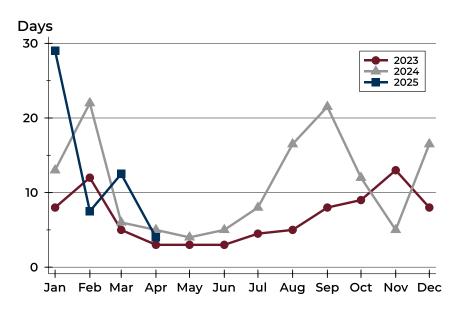
City of Lawrence Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	26	33	56
February	29	38	39
March	27	24	46
April	12	19	21
May	10	13	
June	11	25	
July	15	18	
August	20	24	
September	28	38	
October	25	27	
November	24	26	
December	25	33	

Median DOM



Month	2023	2024	2025
January	8	13	29
February	12	22	8
March	5	6	13
April	3	5	4
May	3	4	
June	3	5	
July	5	8	
August	5	17	
September	8	22	
October	9	12	
November	13	5	
December	8	17	





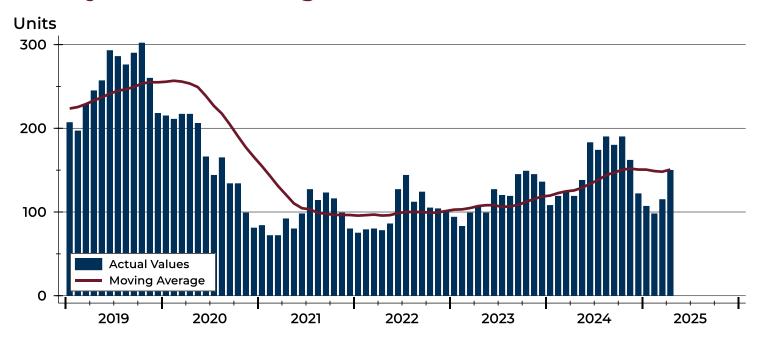
City of Lawrence Active Listings Analysis

	mmary Statistics Active Listings	2025	End of April 2024	Change
Act	tive Listings	150	119	26.1%
Vo	lume (1,000s)	69,017	41,197	67.5%
Months' Supply		1.9	1.5	26.7%
ge	List Price	460,113	346,189	32.9%
Avera	Days on Market	52	66	-21.2%
¥	Percent of Original	98.6%	99.4%	-0.8%
<u>_</u>	List Price	374,900	349,900	7.1%
Median	Days on Market	21	36	-41.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 150 homes were available for sale in the City of Lawrence at the end of April. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of April was \$374,900, up 7.1% from 2024. The typical time on market for active listings was 21 days, down from 36 days a year earlier.

History of Active Listings

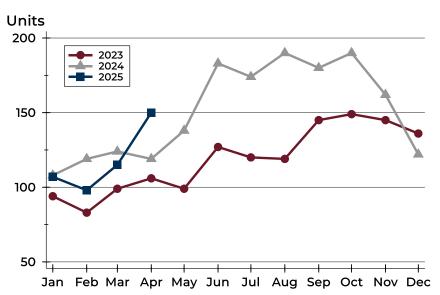






City of Lawrence Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	94	108	107
February	83	119	98
March	99	124	115
April	106	119	150
May	99	138	
June	127	183	
July	120	174	
August	119	190	
September	145	180	
October	149	190	
November	145	162	
December	136	122	

Active Listings by Price Range

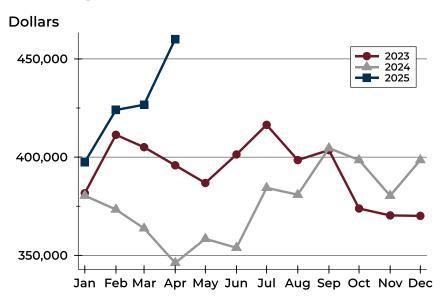
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$50,000	3	2.0%	N/A	2,032	2,400	36	14	100.0%	100.0%
\$50,000-\$99,999	5	3.4%	5.0	86,924	89,950	55	33	94.2%	100.0%
\$100,000-\$149,999	11	7.4%	5.3	131,100	134,000	46	37	97.1%	100.0%
\$150,000-\$199,999	5	3.4%	0.7	157,580	153,000	70	70	97.7%	100.0%
\$200,000-\$249,999	7	4.7%	0.6	240,514	247,400	54	31	98.3%	100.0%
\$250,000-\$299,999	18	12.1%	1.3	284,286	292,500	36	11	99.0%	100.0%
\$300,000-\$349,999	21	14.1%	1.6	329,410	339,900	92	20	97.9%	97.6%
\$350,000-\$399,999	17	11.4%	1.7	381,726	385,000	27	15	99.3%	100.0%
\$400,000-\$449,999	12	8.1%	2.0	427,125	427,400	13	9	99.8%	100.0%
\$450,000-\$499,999	9	6.0%	2.1	471,533	475,000	29	33	99.0%	100.0%
\$500,000-\$599,999	10	6.7%	1.6	548,760	539,500	47	35	97.4%	97.5%
\$600,000-\$749,999	9	6.0%	2.8	674,100	650,000	81	69	98.3%	100.0%
\$750,000-\$999,999	12	8.1%	8.5	868,642	872,450	35	15	99.5%	100.0%
\$1,000,000 and up	10	6.7%	N/A	1,433,094	1,437,000	111	52	100.6%	100.0%



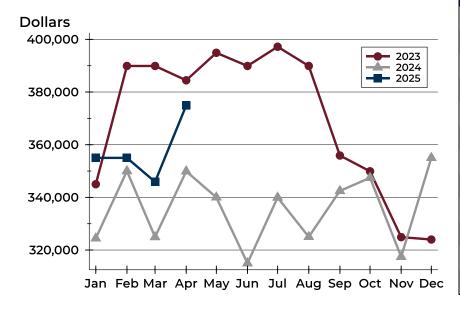


City of Lawrence Active Listings Analysis

Average Price



Month	2023	2024	2025
January	381,662	380,405	397,492
February	411,359	373,361	423,998
March	405,067	363,744	426,670
April	395,842	346,189	460,113
May	386,853	358,466	
June	401,362	353,875	
July	416,435	384,366	
August	398,505	380,883	
September	403,598	404,570	
October	373,865	398,530	
November	370,337	380,374	
December	370,118	398,546	



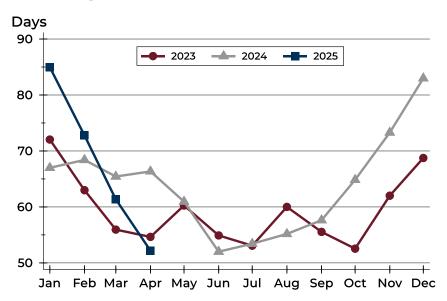
Month	2023	2024	2025
January	345,000	324,450	355,000
February	389,900	350,000	355,000
March	389,900	324,950	345,900
April	384,450	349,900	374,900
May	394,900	340,000	
June	389,900	315,000	
July	397,200	339,950	
August	389,900	325,000	
September	355,900	342,450	
October	349,900	347,450	
November	324,900	317,450	
December	324,000	355,000	





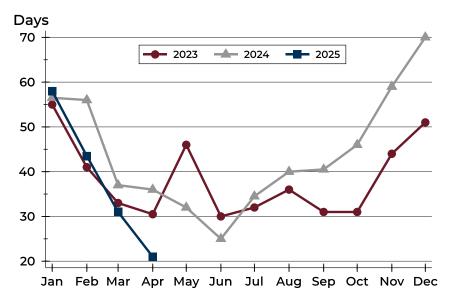
City of Lawrence Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	72	67	85
February	63	68	73
March	56	65	61
April	55	66	52
May	60	61	
June	55	52	
July	53	53	
August	60	55	
September	56	58	
October	53	65	
November	62	73	
December	69	83	

Median DOM



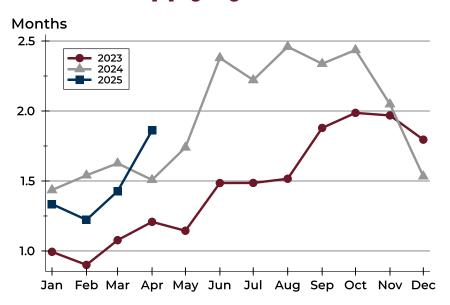
Month	2023	2024	2025
January	55	57	58
February	41	56	44
March	33	37	31
April	31	36	21
May	46	32	
June	30	25	
July	32	35	
August	36	40	
September	31	41	
October	31	46	
November	44	59	
December	51	70	





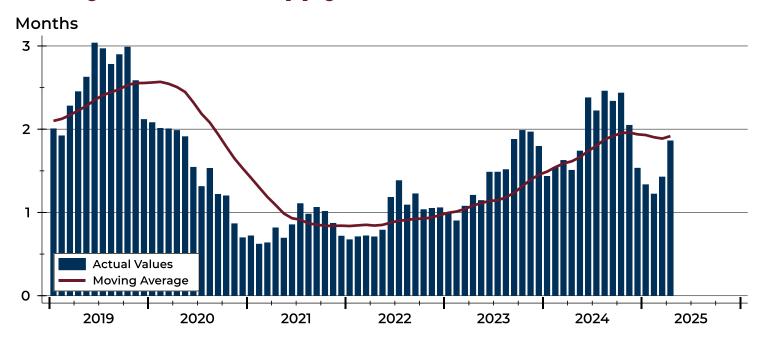
City of Lawrence Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.0	1.4	1.3
February	0.9	1.5	1.2
March	1.1	1.6	1.4
April	1.2	1.5	1.9
May	1.1	1.7	
June	1.5	2.4	
July	1.5	2.2	
August	1.5	2.5	
September	1.9	2.3	
October	2.0	2.4	
November	2.0	2.0	
December	1.8	1.5	

History of Month's Supply







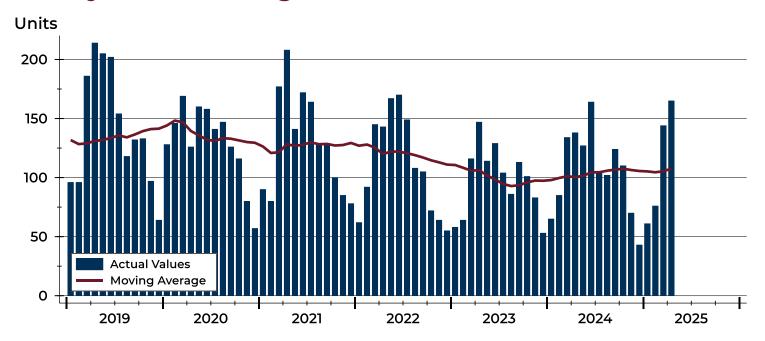
City of Lawrence New Listings Analysis

	mmary Statistics New Listings	2025	April 2024	Change
£	New Listings	165	138	19.6%
: Month	Volume (1,000s)	70,684	46,727	51.3%
Current	Average List Price	428,391	338,599	26.5%
Cu	Median List Price	365,000	328,700	11.0%
ā	New Listings	446	422	5.7%
o-Da	Volume (1,000s)	179,378	150,712	19.0%
Year-to-Date	Average List Price	402,193	357,138	12.6%
×	Median List Price	329,900	324,900	1.5%

A total of 165 new listings were added in the City of Lawrence during April, up 19.6% from the same month in 2024. Year-to-date the City of Lawrence has seen 446 new listings.

The median list price of these homes was \$365,000 up from \$328,700 in 2024.

History of New Listings

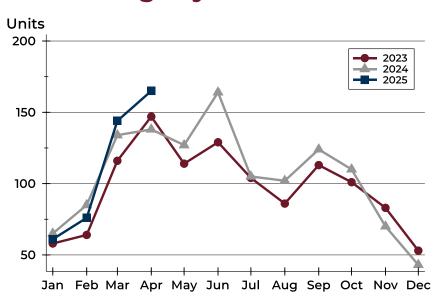






City of Lawrence New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	58	65	61
February	64	85	76
March	116	134	144
April	147	138	165
May	114	127	
June	129	164	
July	104	105	
August	86	102	
September	113	124	
October	101	110	
November	83	70	
December	53	43	

New Listings by Price Range

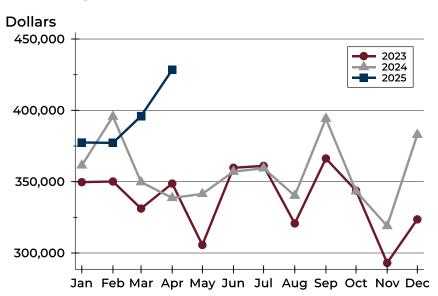
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$50,000	1	0.6%	2,600	2,600	14	14	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	6	3.7%	130,617	129,950	4	4	101.3%	100.0%
\$150,000-\$199,999	3	1.8%	169,667	169,000	4	4	99.0%	100.0%
\$200,000-\$249,999	14	8.5%	231,600	234,900	6	4	98.7%	100.0%
\$250,000-\$299,999	28	17.1%	280,874	277,450	7	5	99.9%	100.0%
\$300,000-\$349,999	27	16.5%	325,481	325,000	7	5	99.6%	100.0%
\$350,000-\$399,999	24	14.6%	379,085	376,500	8	6	100.0%	100.0%
\$400,000-\$449,999	18	11.0%	426,028	427,450	8	6	99.9%	100.0%
\$450,000-\$499,999	5	3.0%	477,940	479,900	9	12	99.4%	100.0%
\$500,000-\$599,999	15	9.1%	547,957	529,900	9	6	99.3%	100.0%
\$600,000-\$749,999	8	4.9%	663,338	654,950	9	6	100.5%	100.0%
\$750,000-\$999,999	10	6.1%	878,460	872,450	9	7	100.0%	100.0%
\$1,000,000 and up	5	3.0%	1,519,798	1,375,000	5	5	100.0%	100.0%



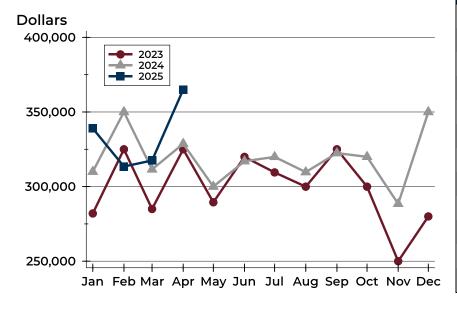


City of Lawrence New Listings Analysis

Average Price



Month	2023	2024	2025
January	349,665	361,397	377,455
February	350,138	395,677	377,217
March	331,174	349,718	396,017
April	348,694	338,599	428,391
May	305,637	341,437	
June	359,731	357,038	
July	361,069	359,406	
August	320,710	340,199	
September	366,250	394,192	
October	343,722	343,271	
November	293,070	318,939	
December	323,562	382,930	



Month	2023	2024	2025
January	282,000	310,000	339,000
February	325,000	350,000	313,450
March	285,000	311,500	317,500
April	325,000	328,700	365,000
May	289,500	299,999	
June	319,900	317,000	
July	309,500	319,900	
August	299,950	309,700	
September	325,000	322,450	
October	299,950	319,950	
November	250,000	288,450	
December	280,000	350,000	





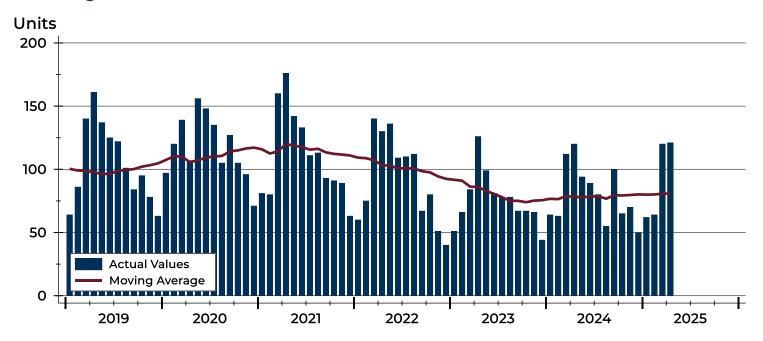
City of Lawrence Contracts Written Analysis

	mmary Statistics Contracts Written	2025	April 2024	Change	Y0 2025	ear-to-Dat 2024	e Change
Со	ntracts Written	121	120	0.8%	367	359	2.2%
Vol	ume (1,000s)	45,107	42,259	6.7%	138,094	131,500	5.0%
ge	Sale Price	372,788	352,160	5.9%	376,279	366,295	2.7%
Avera	Days on Market	15	17	-11.8%	26	23	13.0%
¥	Percent of Original	99.0%	100.0%	-1.0%	99.3%	100.3%	-1.0%
<u>_</u>	Sale Price	330,000	319,900	3.2%	325,000	320,000	1.6%
Median	Days on Market	4	5	-20.0%	5	6	-16.7%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 121 contracts for sale were written in the City of Lawrence during the month of April, up from 120 in 2024. The median list price of these homes was \$330,000, up from \$319,900 the prior year.

Half of the homes that went under contract in April were on the market less than 4 days, compared to 5 days in April 2024.

History of Contracts Written

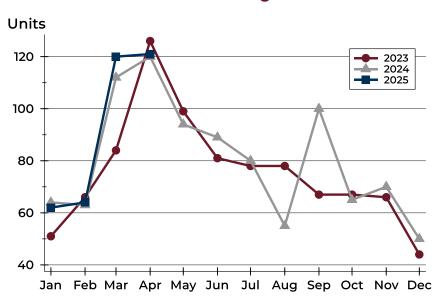






City of Lawrence Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	51	64	62
February	66	63	64
March	84	112	120
April	126	120	121
May	99	94	
June	81	89	
July	78	80	
August	78	55	
September	67	100	
October	67	65	
November	66	70	
December	44	50	

Contracts Written by Price Range

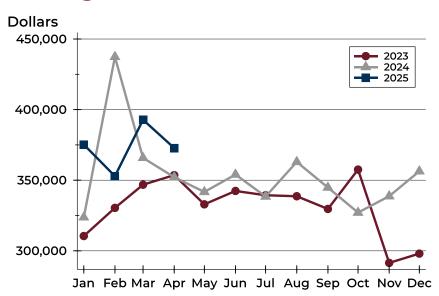
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	5	4.1%	129,740	129,900	4	3	101.6%	100.0%
\$150,000-\$199,999	5	4.1%	170,780	169,000	6	6	96.3%	100.0%
\$200,000-\$249,999	15	12.4%	225,167	225,000	10	4	98.7%	100.0%
\$250,000-\$299,999	16	13.2%	277,927	277,450	20	4	99.7%	100.0%
\$300,000-\$349,999	23	19.0%	322,091	325,000	10	4	99.3%	100.0%
\$350,000-\$399,999	16	13.2%	380,219	376,500	8	4	100.2%	100.0%
\$400,000-\$449,999	10	8.3%	419,880	419,950	14	5	97.8%	100.0%
\$450,000-\$499,999	8	6.6%	478,512	474,900	46	18	97.4%	97.4%
\$500,000-\$599,999	16	13.2%	547,159	532,450	19	7	98.4%	100.0%
\$600,000-\$749,999	5	4.1%	676,500	662,900	19	19	99.7%	100.0%
\$750,000-\$999,999	1	0.8%	799,900	799,900	2	2	100.0%	100.0%
\$1,000,000 and up	1	0.8%	1,325,000	1,325,000	6	6	100.0%	100.0%



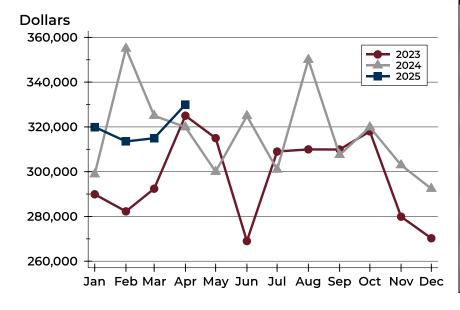


City of Lawrence Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	310,467	323,707	375,251
February	330,402	437,352	352,895
March	346,825	365,808	392,801
April	353,594	352,160	372,788
May	332,913	341,694	
June	342,393	354,020	
July	339,349	338,454	
August	338,645	362,953	
September	329,643	344,812	
October	357,549	327,064	
November	291,443	338,691	
December	298,019	356,324	



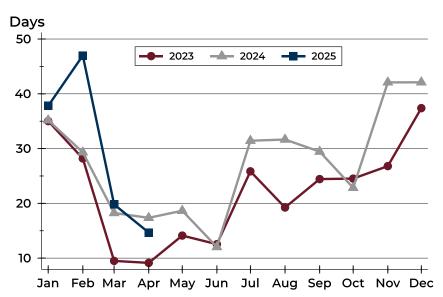
Month	2023	2024	2025
January	289,900	298,880	319,950
February	282,250	355,000	313,500
March	292,400	325,000	314,950
April	325,000	319,900	330,000
May	315,000	300,000	
June	269,000	324,900	
July	309,000	300,950	
August	309,950	350,000	
September	309,900	307,500	
October	318,000	319,900	
November	279,900	302,950	
December	270,250	292,400	





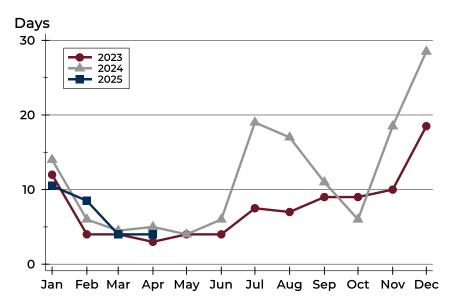
City of Lawrence Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	35	35	38
February	28	29	47
March	10	18	20
April	9	17	15
May	14	19	
June	13	12	
July	26	31	
August	19	32	
September	24	29	
October	25	23	
November	27	42	
December	37	42	

Median DOM



Month	2023	2024	2025
January	12	14	11
February	4	6	9
March	4	5	4
April	3	5	4
May	4	4	
June	4	6	
July	8	19	
August	7	17	
September	9	11	
October	9	6	
November	10	19	
December	19	29	





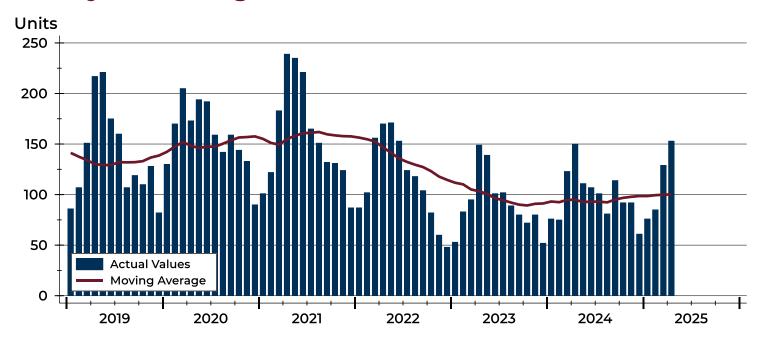
City of Lawrence Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	End of April 2024	Change
Pei	nding Contracts	153	150	2.0%
Vol	lume (1,000s)	56,597	52,314	8.2%
ge	List Price	369,918	348,759	6.1%
Avera	Days on Market	15	20	-25.0%
Ą	Percent of Original	99.3%	99.6%	-0.3%
5	List Price	329,900	314,950	4.7%
Median	Days on Market	4	5	-20.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 153 listings in the City of Lawrence had contracts pending at the end of April, up from 150 contracts pending at the end of April 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

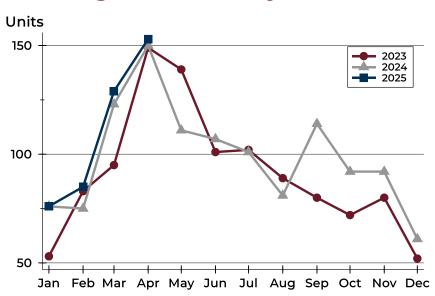






City of Lawrence Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	53	76	76
February	83	75	85
March	95	123	129
April	149	150	153
May	139	111	
June	101	107	
July	102	101	
August	89	81	
September	80	114	
October	72	92	
November	80	92	
December	52	61	

Pending Contracts by Price Range

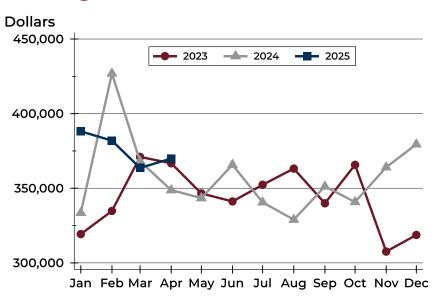
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	7	4.6%	126,093	129,000	18	3	98.2%	100.0%
\$150,000-\$199,999	6	3.9%	172,450	174,950	24	18	99.2%	100.0%
\$200,000-\$249,999	19	12.4%	226,653	230,000	8	3	99.3%	100.0%
\$250,000-\$299,999	26	17.0%	275,793	275,000	15	4	99.7%	100.0%
\$300,000-\$349,999	25	16.3%	321,724	324,900	9	3	99.0%	100.0%
\$350,000-\$399,999	18	11.8%	379,858	376,500	10	5	99.7%	100.0%
\$400,000-\$449,999	13	8.5%	418,762	419,900	24	10	99.1%	100.0%
\$450,000-\$499,999	11	7.2%	477,263	474,900	35	12	98.7%	100.0%
\$500,000-\$599,999	17	11.1%	545,853	535,000	13	4	99.5%	100.0%
\$600,000-\$749,999	8	5.2%	678,175	681,400	14	8	99.5%	100.0%
\$750,000-\$999,999	2	1.3%	799,400	799,400	6	6	100.0%	100.0%
\$1,000,000 and up	Ī	0.7%	1,325,000	1,325,000	6	6	100.0%	100.0%



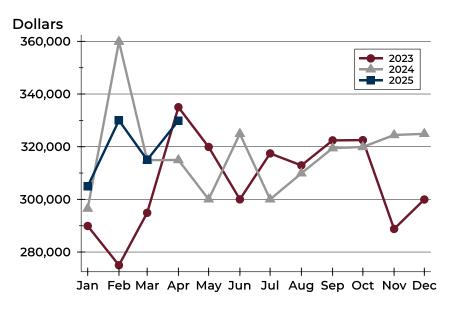


City of Lawrence Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	319,303	333,556	388,137
February	334,790	426,894	381,923
March	371,024	368,083	363,646
April	366,757	348,759	369,918
May	346,540	343,428	
June	341,180	365,760	
July	352,339	340,577	
August	363,178	328,967	
September	339,931	351,206	
October	365,678	340,800	
November	307,588	364,048	
December	318,710	379,455	



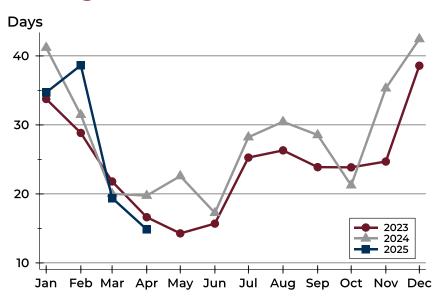
Month	2023	2024	2025
January	289,900	296,500	304,950
February	275,000	359,900	330,000
March	294,900	314,900	315,000
April	335,000	314,950	329,900
May	319,900	300,000	
June	300,000	324,900	
July	317,450	300,000	
August	312,900	309,900	
September	322,400	319,450	
October	322,500	319,900	
November	288,775	324,450	
December	299,950	324,900	





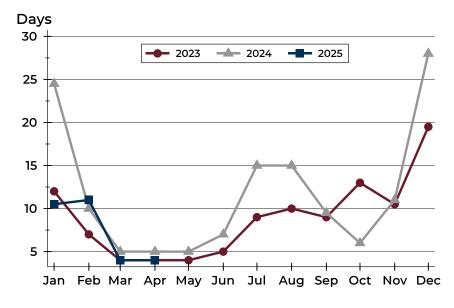
City of Lawrence Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	34	41	35
February	29	31	39
March	22	20	19
April	17	20	15
May	14	23	
June	16	17	
July	25	28	
August	26	30	
September	24	29	
October	24	21	
November	25	35	
December	39	42	

Median DOM



Month	2023	2024	2025
January	12	25	11
February	7	10	11
March	4	5	4
April	4	5	4
May	4	5	
June	5	7	
July	9	15	
August	10	15	
September	9	10	
October	13	6	
November	11	11	
December	20	28	