



**April  
2024**

# Lawrence MLS Statistics



LAWRENCE  
Board of REALTORS®

## City of Lawrence Housing Report



### Market Overview

#### City of Lawrence Home Sales Rose in April

Total home sales in the City of Lawrence rose by 40.0% last month to 91 units, compared to 65 units in April 2023. Total sales volume was \$33.7 million, up 47.1% from a year earlier.

The median sale price in April was \$323,000, up from \$274,500 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 100.0% of their list prices.

#### City of Lawrence Active Listings Up at End of April

The total number of active listings in the City of Lawrence at the end of April was 119 units, up from 106 at the same point in 2023. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$349,900.

During April, a total of 118 contracts were written down from 122 in April 2023. At the end of the month, there were 150 contracts still pending.

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**April  
2024**

# Lawrence MLS Statistics



LAWRENCE  
Board of REALTORS®

## City of Lawrence Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b>		<b>91</b>	<b>65</b>	<b>115</b>	<b>246</b>	<b>214</b>	<b>311</b>
Change from prior year		40.0%	-43.5%	-5.7%	15.0%	-31.2%	-3.7%
<b>Active Listings</b>		<b>119</b>	<b>106</b>	<b>78</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		12.3%	35.9%	-15.2%			
<b>Months' Supply</b>		<b>1.6</b>	<b>1.2</b>	<b>0.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		33.3%	71.4%	-12.5%			
<b>New Listings</b>		<b>124</b>	<b>144</b>	<b>140</b>	<b>391</b>	<b>372</b>	<b>435</b>
Change from prior year		-13.9%	2.9%	-30.7%	5.1%	-14.5%	-18.7%
<b>Contracts Written</b>		<b>118</b>	<b>122</b>	<b>127</b>	<b>340</b>	<b>314</b>	<b>396</b>
Change from prior year		-3.3%	-3.9%	-26.2%	8.3%	-20.7%	-17.7%
<b>Pending Contracts</b>		<b>150</b>	<b>149</b>	<b>170</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.7%	-12.4%	-28.9%			
<b>Sales Volume (1,000s)</b>		<b>33,652</b>	<b>22,876</b>	<b>39,388</b>	<b>86,509</b>	<b>69,287</b>	<b>98,264</b>
Change from prior year		47.1%	-41.9%	9.4%	24.9%	-29.5%	7.2%
Average	<b>Sale Price</b>	<b>369,800</b>	<b>351,932</b>	<b>342,504</b>	<b>351,664</b>	<b>323,773</b>	<b>315,962</b>
	Change from prior year	5.1%	2.8%	16.1%	8.6%	2.5%	11.4%
	<b>List Price of Actives</b>	<b>346,189</b>	<b>395,842</b>	<b>364,571</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-12.5%	8.6%	-0.3%			
	<b>Days on Market</b>	<b>18</b>	<b>12</b>	<b>14</b>	<b>27</b>	<b>23</b>	<b>17</b>
Change from prior year	50.0%	-14.3%	-17.6%	17.4%	35.3%	-41.4%	
	<b>Percent of List</b>	<b>100.1%</b>	<b>101.3%</b>	<b>103.6%</b>	<b>99.3%</b>	<b>100.0%</b>	<b>101.9%</b>
Change from prior year	-1.2%	-2.2%	0.8%	-0.7%	-1.9%	0.7%	
	<b>Percent of Original</b>	<b>99.3%</b>	<b>101.2%</b>	<b>103.1%</b>	<b>98.4%</b>	<b>99.5%</b>	<b>101.5%</b>
Change from prior year	-1.9%	-1.8%	0.4%	-1.1%	-2.0%	0.9%	
Median	<b>Sale Price</b>	<b>323,000</b>	<b>274,500</b>	<b>318,000</b>	<b>312,450</b>	<b>281,000</b>	<b>300,000</b>
	Change from prior year	17.7%	-13.7%	24.7%	11.2%	-6.3%	20.0%
	<b>List Price of Actives</b>	<b>349,900</b>	<b>384,450</b>	<b>344,750</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-9.0%	11.5%	9.9%			
	<b>Days on Market</b>	<b>4</b>	<b>3</b>	<b>4</b>	<b>7</b>	<b>5</b>	<b>4</b>
Change from prior year	33.3%	-25.0%	33.3%	40.0%	25.0%	33.3%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.1%</b>	<b>100.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.1%	-0.3%	-0.8%	0.0%	0.0%	0.0%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.2%</b>	<b>100.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.2%	-0.2%	-0.9%	0.0%	0.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



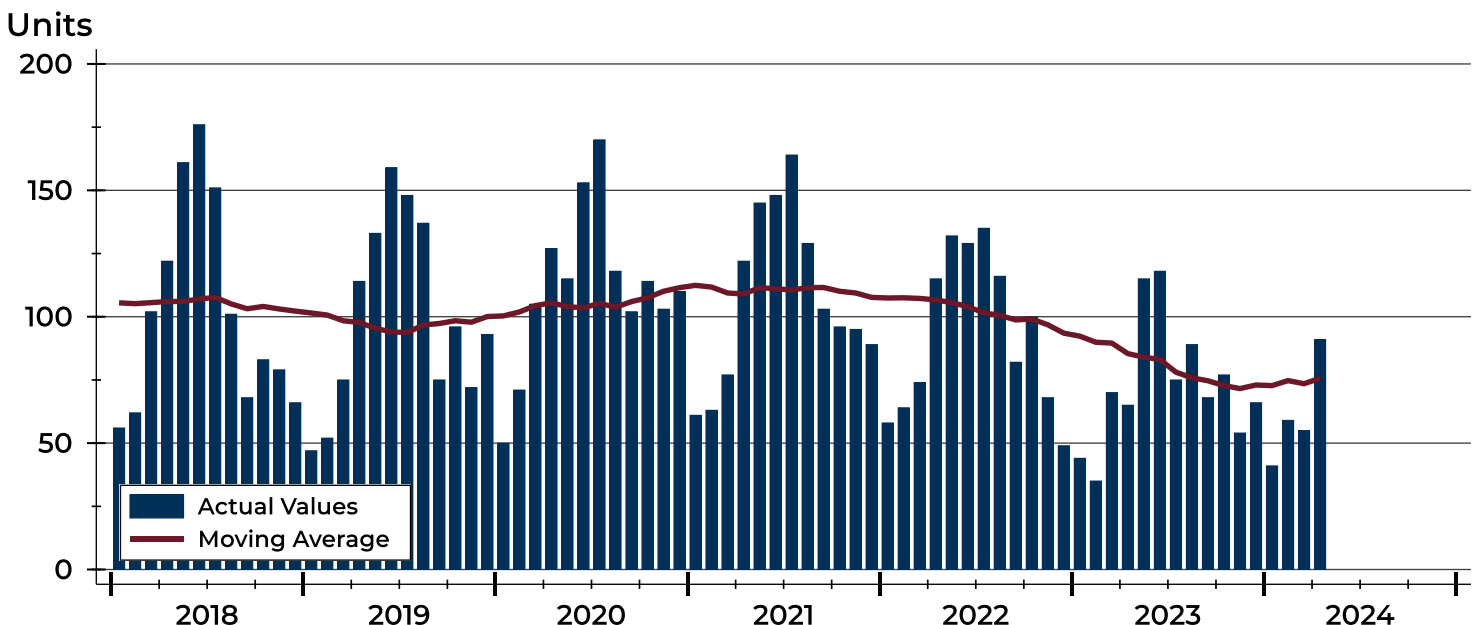
# City of Lawrence Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		91	65	40.0%	246	214	15.0%
Volume (1,000s)		33,652	22,876	47.1%	86,509	69,287	24.9%
Months' Supply		1.6	1.2	33.3%	N/A	N/A	N/A
Average	Sale Price	369,800	351,932	5.1%	351,664	323,773	8.6%
	Days on Market	18	12	50.0%	27	23	17.4%
	Percent of List	100.1%	101.3%	-1.2%	99.3%	100.0%	-0.7%
	Percent of Original	99.3%	101.2%	-1.9%	98.4%	99.5%	-1.1%
Median	Sale Price	323,000	274,500	17.7%	312,450	281,000	11.2%
	Days on Market	4	3	33.3%	7	5	40.0%
	Percent of List	100.0%	100.1%	-0.1%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.2%	-0.2%	100.0%	100.0%	0.0%

A total of 91 homes sold in the City of Lawrence in April, up from 65 units in April 2023. Total sales volume rose to \$33.7 million compared to \$22.9 million in the previous year.

The median sales price in April was \$323,000, up 17.7% compared to the prior year. Median days on market was 4 days, down from 6 days in March, but up from 3 in April 2023.

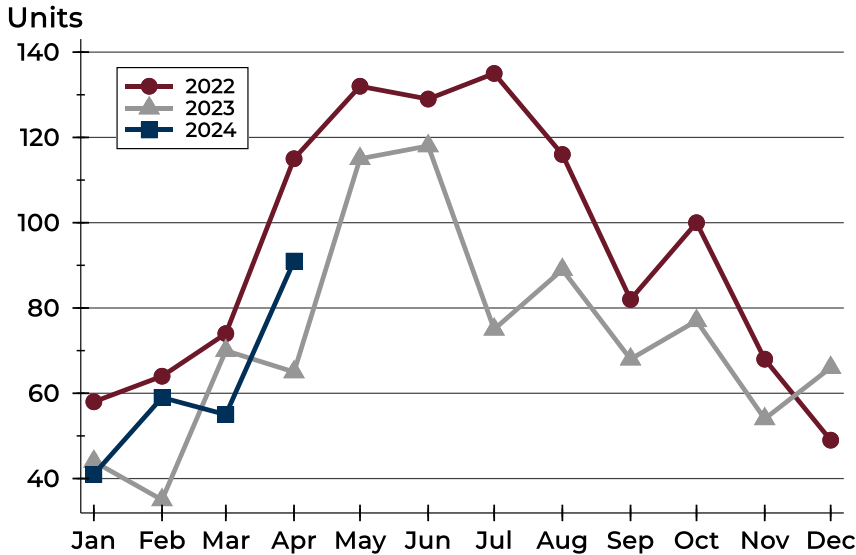
## History of Closed Listings





## City of Lawrence Closed Listings Analysis

### Closed Listings by Month



Month	2022	2023	2024
January	58	44	41
February	64	35	59
March	74	70	55
April	115	65	91
May	132	115	
June	129	118	
July	135	75	
August	116	89	
September	82	68	
October	100	77	
November	68	54	
December	49	66	

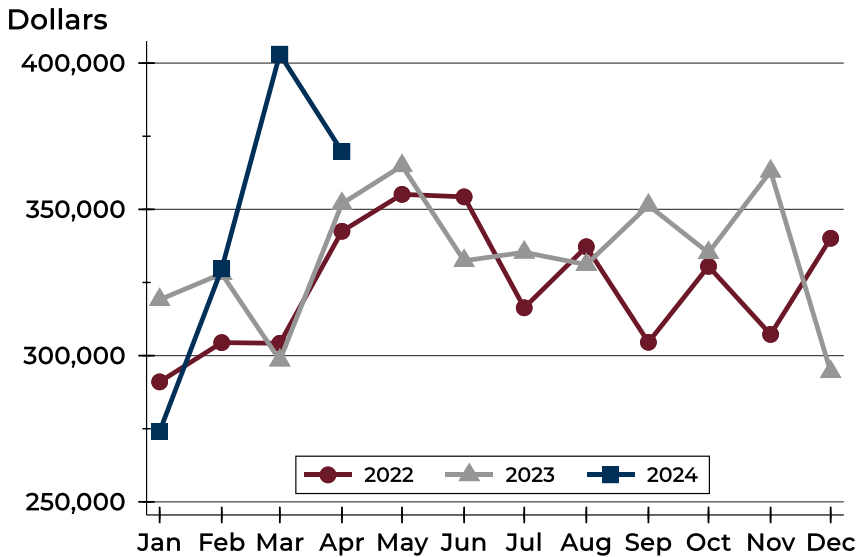
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$149,999	2	2.2%	2.9	141,000	141,000	22	22	97.2%	97.2%	97.2%	97.2%
\$150,000-\$199,999	8	8.8%	1.8	179,188	181,500	7	4	99.5%	100.0%	97.3%	100.0%
\$200,000-\$249,999	12	13.2%	0.7	225,517	227,500	12	3	100.8%	100.1%	99.4%	100.1%
\$250,000-\$299,999	17	18.7%	0.6	272,759	276,000	12	5	100.0%	100.0%	99.3%	100.0%
\$300,000-\$349,999	12	13.2%	1.2	321,781	321,450	25	4	99.3%	100.0%	99.3%	100.0%
\$350,000-\$399,999	13	14.3%	1.5	372,369	369,900	13	3	101.8%	100.9%	101.8%	100.9%
\$400,000-\$449,999	7	7.7%	1.7	431,043	425,000	23	7	100.7%	100.0%	100.1%	100.0%
\$450,000-\$499,999	7	7.7%	2.4	472,986	474,000	18	7	100.1%	100.0%	100.1%	100.0%
\$500,000-\$599,999	6	6.6%	2.1	554,150	548,000	48	21	98.8%	100.0%	98.2%	99.8%
\$600,000-\$749,999	2	2.2%	2.6	712,000	712,000	2	2	106.0%	106.0%	106.0%	106.0%
\$750,000-\$999,999	3	3.3%	2.0	867,983	904,950	17	21	99.5%	97.9%	97.8%	95.4%
\$1,000,000 and up	2	2.2%	4.0	1,105,000	1,105,000	38	38	91.8%	91.8%	85.1%	85.1%



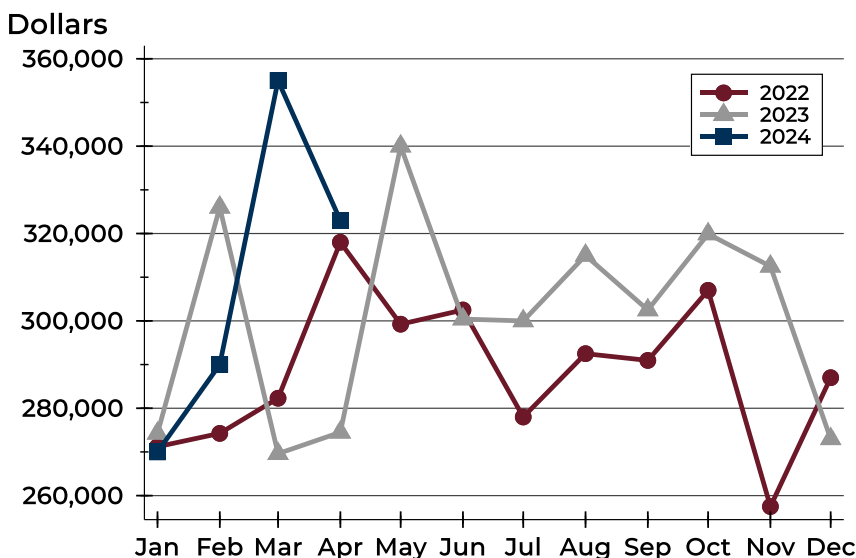
# City of Lawrence Closed Listings Analysis

## Average Price



Month	2022	2023	2024
January	291,023	319,116	274,119
February	304,454	327,994	329,665
March	304,215	298,441	403,061
April	342,504	351,932	369,800
May	355,125	364,899	
June	354,276	332,429	
July	316,345	335,322	
August	337,220	331,109	
September	304,560	351,371	
October	330,510	335,150	
November	307,240	363,014	
December	340,120	294,469	

## Median Price

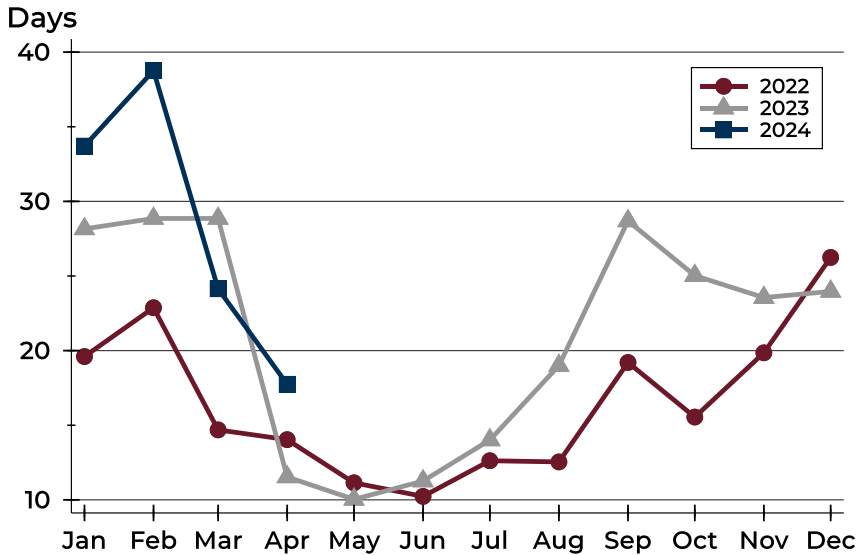


Month	2022	2023	2024
January	271,200	274,250	270,000
February	274,250	326,000	290,000
March	282,300	269,600	355,000
April	318,000	274,500	323,000
May	299,243	340,000	
June	302,500	300,415	
July	278,000	300,000	
August	292,500	315,000	
September	290,950	302,500	
October	307,000	319,900	
November	257,500	312,500	
December	287,000	273,000	



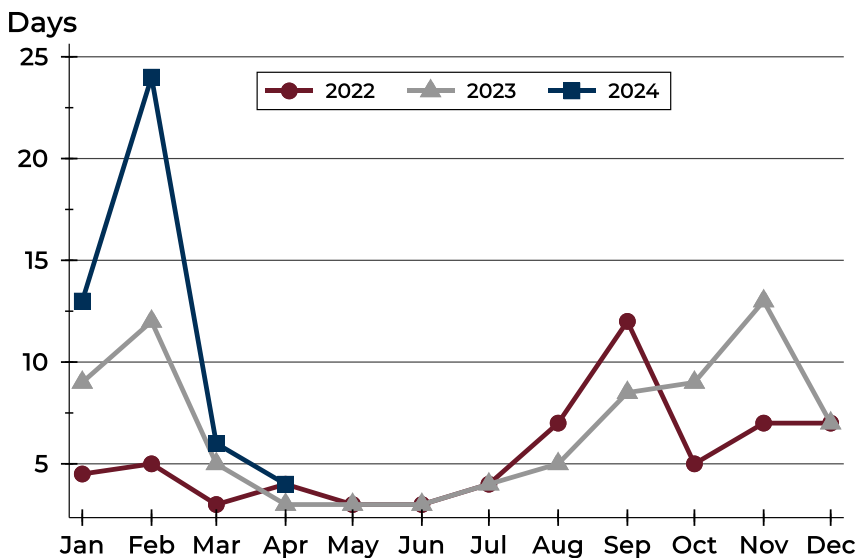
# City of Lawrence Closed Listings Analysis

## Average DOM



Month	2022	2023	2024
January	20	28	34
February	23	29	39
March	15	29	24
April	14	12	18
May	11	10	
June	10	11	
July	13	14	
August	13	19	
September	19	29	
October	16	25	
November	20	24	
December	26	24	

## Median DOM



Month	2022	2023	2024
January	5	9	13
February	5	12	24
March	3	5	6
April	4	3	4
May	3	3	
June	3	3	
July	4	4	
August	7	5	
September	12	9	
October	5	9	
November	7	13	
December	7	7	



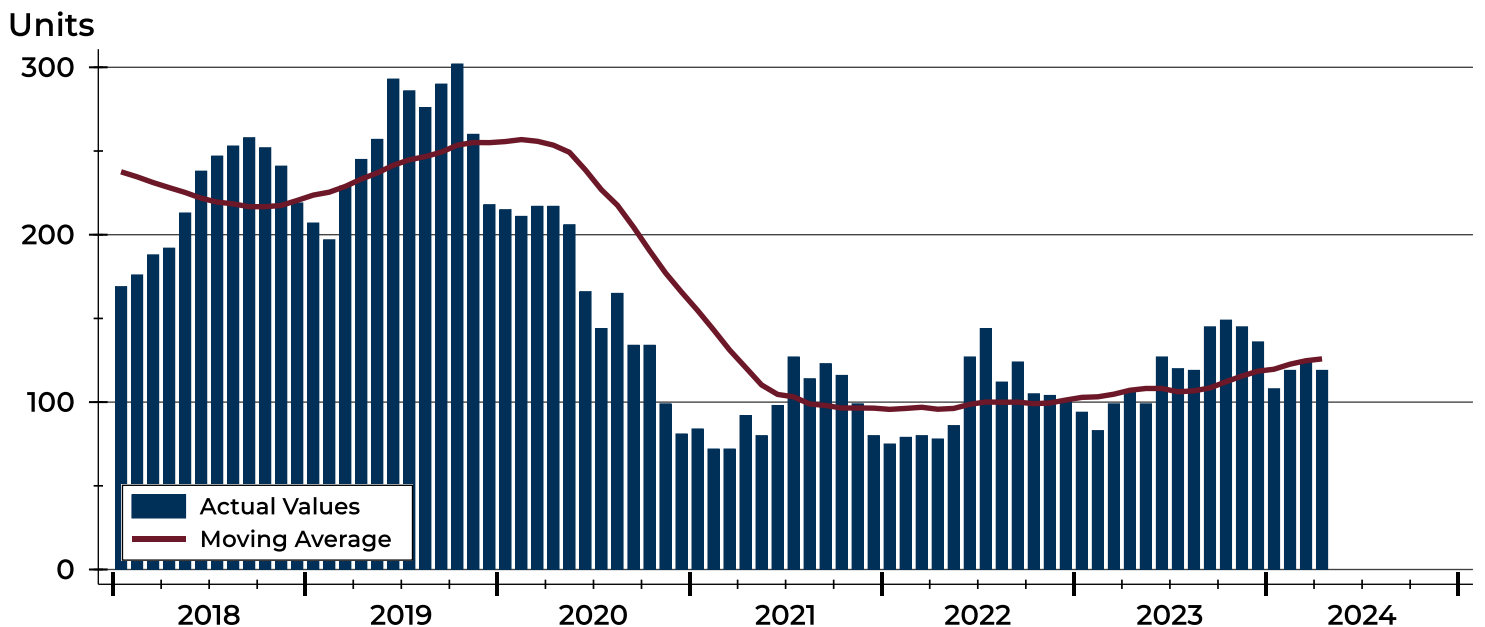
# City of Lawrence Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		119	106	12.3%
Volume (1,000s)		41,197	41,959	-1.8%
Months' Supply		1.6	1.2	33.3%
Average	List Price	346,189	395,842	-12.5%
	Days on Market	66	55	20.0%
	Percent of Original	99.4%	98.0%	1.4%
Median	List Price	349,900	384,450	-9.0%
	Days on Market	36	31	16.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 119 homes were available for sale in the City of Lawrence at the end of April. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of April was \$349,900, down 9.0% from 2023. The typical time on market for active listings was 36 days, up from 31 days a year earlier.

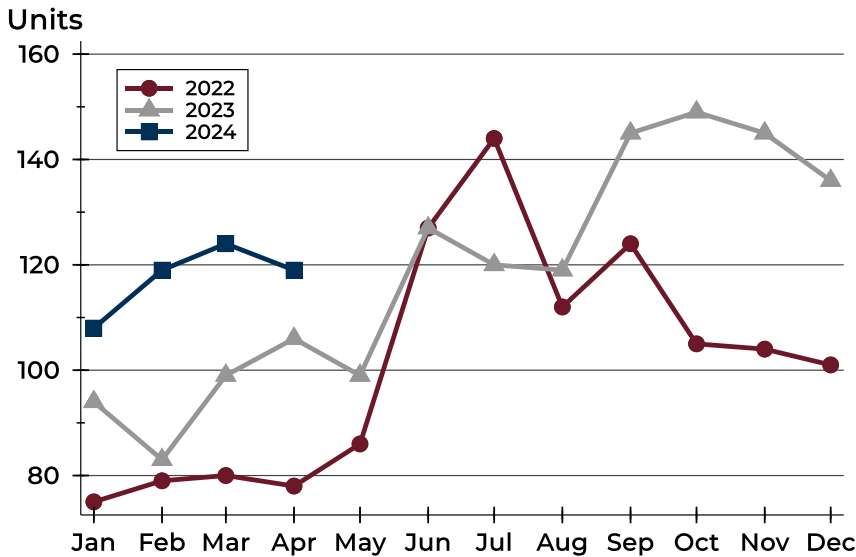
## History of Active Listings





# City of Lawrence Active Listings Analysis

## Active Listings by Month



Month	2022	2023	2024
January	75	94	108
February	79	83	119
March	80	99	124
April	78	106	119
May	86	99	
June	127	127	
July	144	120	
August	112	119	
September	124	145	
October	105	149	
November	104	145	
December	101	136	

## Active Listings by Price Range

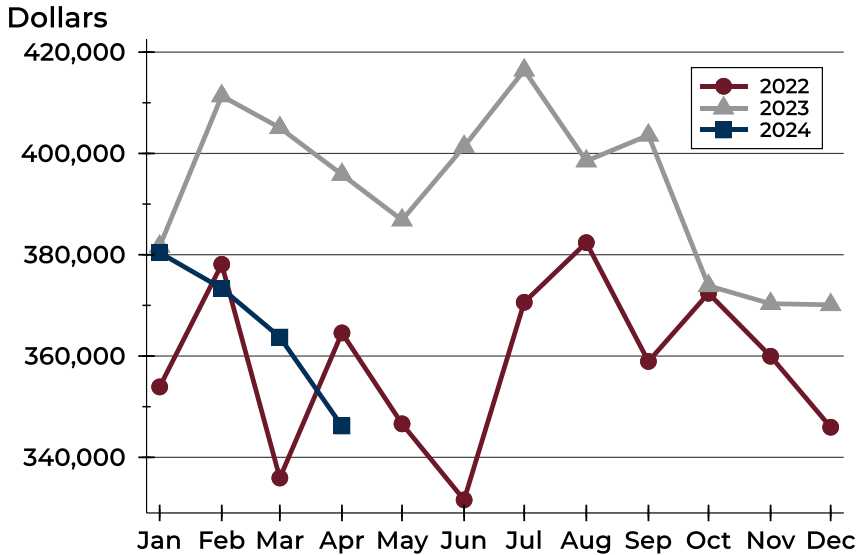
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	9	7.6%	N/A	1,555	1,300	9	3	100.0%	100.0%
\$50,000-\$99,999	5	4.2%	N/A	83,924	83,500	50	13	94.2%	100.0%
\$100,000-\$149,999	8	6.7%	2.9	130,200	131,950	39	23	96.0%	100.0%
\$150,000-\$199,999	11	9.2%	1.8	164,527	159,900	68	63	100.1%	100.0%
\$200,000-\$249,999	7	5.9%	0.7	231,757	230,000	101	86	100.2%	100.0%
\$250,000-\$299,999	8	6.7%	0.6	284,325	279,950	86	52	109.2%	100.2%
\$300,000-\$349,999	14	11.8%	1.2	321,771	317,500	47	40	99.1%	100.0%
\$350,000-\$399,999	15	12.6%	1.5	376,883	374,900	49	33	98.9%	100.0%
\$400,000-\$449,999	9	7.6%	1.7	425,100	429,900	62	13	98.5%	100.0%
\$450,000-\$499,999	11	9.2%	2.4	477,568	474,900	114	59	99.1%	100.0%
\$500,000-\$599,999	10	8.4%	2.1	559,620	557,400	62	68	99.9%	100.0%
\$600,000-\$749,999	8	6.7%	2.6	640,913	625,000	98	53	96.6%	97.6%
\$750,000-\$999,999	2	1.7%	2.0	889,450	889,450	120	120	100.0%	100.0%
\$1,000,000 and up	2	1.7%	4.0	1,137,500	1,137,500	121	121	95.2%	95.2%





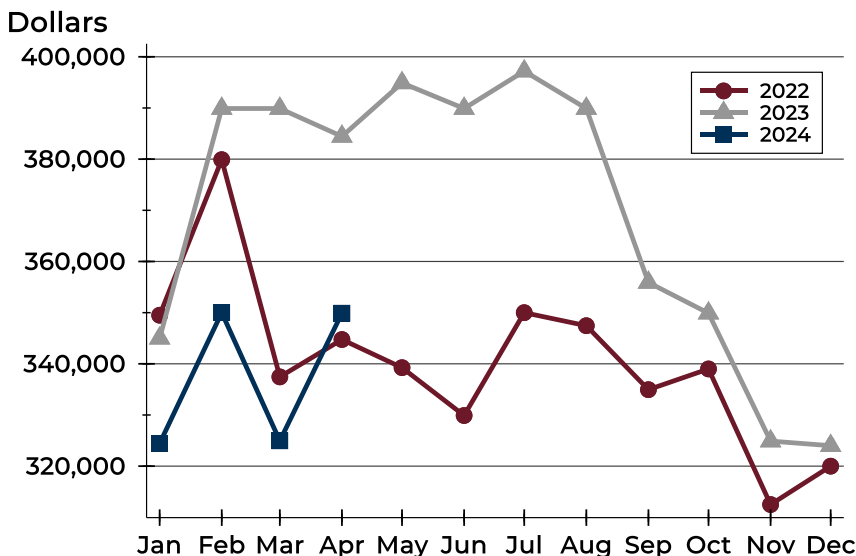
# City of Lawrence Active Listings Analysis

## Average Price



Month	2022	2023	2024
January	353,910	381,662	380,405
February	378,114	411,359	373,361
March	335,920	405,067	363,744
April	364,571	395,842	346,189
May	346,614	386,853	
June	331,603	401,362	
July	370,614	416,435	
August	382,390	398,505	
September	358,932	403,598	
October	372,396	373,865	
November	359,954	370,337	
December	345,946	370,118	

## Median Price

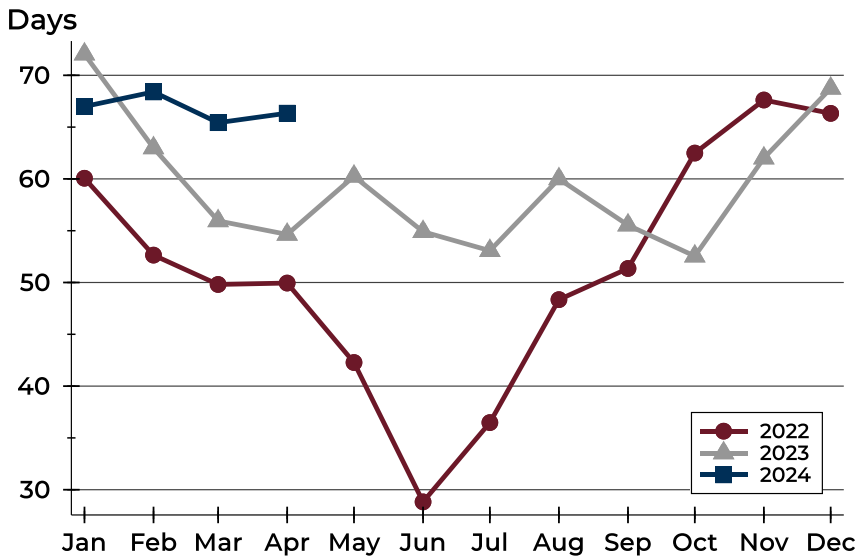


Month	2022	2023	2024
January	349,500	345,000	324,450
February	379,900	389,900	350,000
March	337,450	389,900	324,950
April	344,750	384,450	349,900
May	339,250	394,900	
June	329,900	389,900	
July	350,000	397,200	
August	347,450	389,900	
September	334,950	355,900	
October	339,000	349,900	
November	312,500	324,900	
December	320,000	324,000	



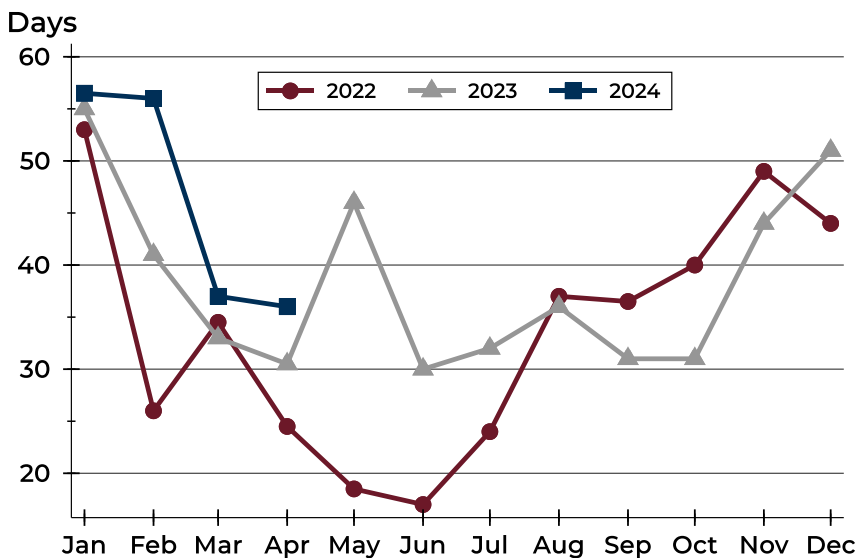
# City of Lawrence Active Listings Analysis

## Average DOM



Month	2022	2023	2024
January	60	72	67
February	53	63	68
March	50	56	65
April	50	55	66
May	42	60	
June	29	55	
July	36	53	
August	48	60	
September	51	56	
October	62	53	
November	68	62	
December	66	69	

## Median DOM

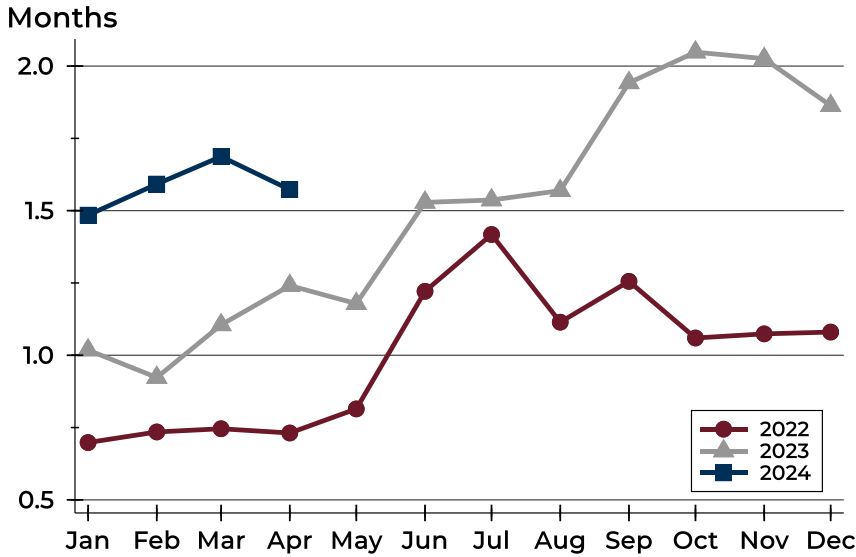


Month	2022	2023	2024
January	53	55	57
February	26	41	56
March	35	33	37
April	25	31	36
May	19	46	
June	17	30	
July	24	32	
August	37	36	
September	37	31	
October	40	31	
November	49	44	
December	44	51	



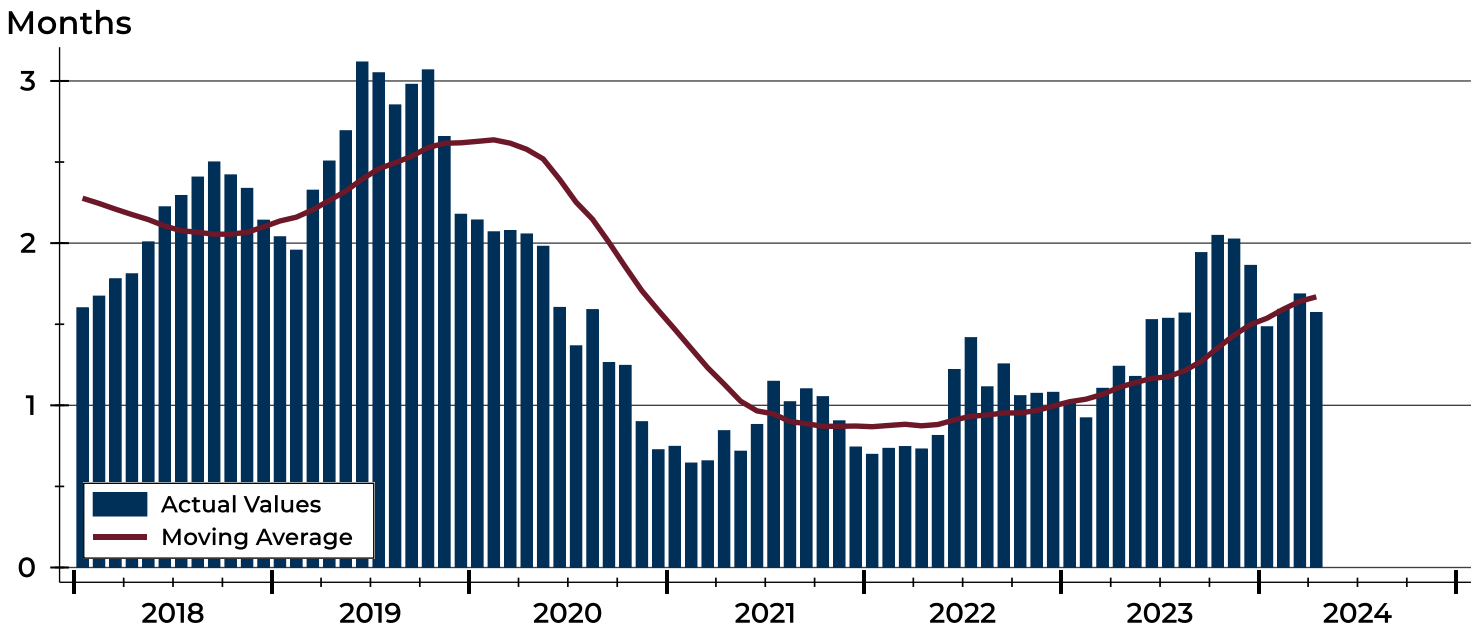
# City of Lawrence Months' Supply Analysis

## Months' Supply by Month



Month	2022	2023	2024
January	0.7	1.0	1.5
February	0.7	0.9	1.6
March	0.7	1.1	1.7
April	0.7	1.2	1.6
May	0.8	1.2	
June	1.2	1.5	
July	1.4	1.5	
August	1.1	1.6	
September	1.3	1.9	
October	1.1	2.0	
November	1.1	2.0	
December	1.1	1.9	

## History of Month's Supply





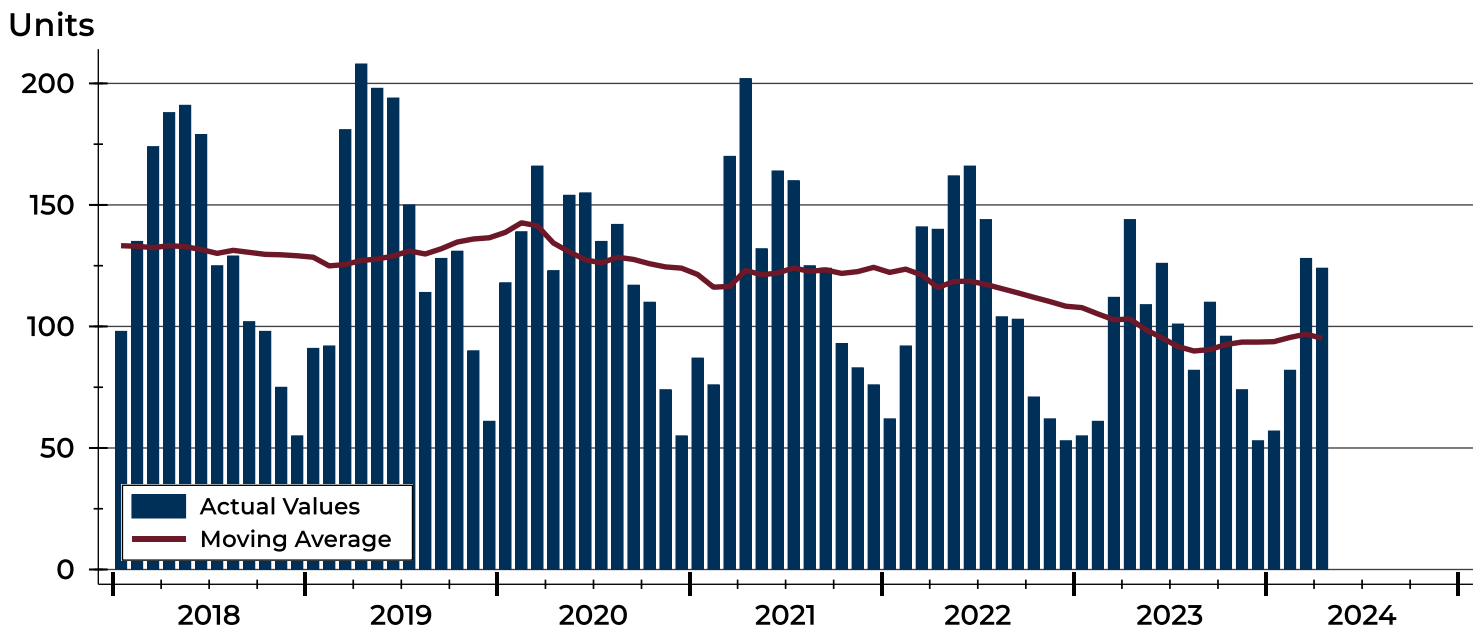
# City of Lawrence New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	124	144	-13.9%
	Volume (1,000s)	41,967	49,793	-15.7%
	Average List Price	338,446	345,785	-2.1%
	Median List Price	332,450	325,000	2.3%
Year-to-Date	New Listings	391	372	5.1%
	Volume (1,000s)	139,112	127,394	9.2%
	Average List Price	355,786	342,457	3.9%
	Median List Price	324,900	319,900	1.6%

A total of 124 new listings were added in the City of Lawrence during April, down 13.9% from the same month in 2023. Year-to-date the City of Lawrence has seen 391 new listings.

The median list price of these homes was \$332,450 up from \$325,000 in 2023.

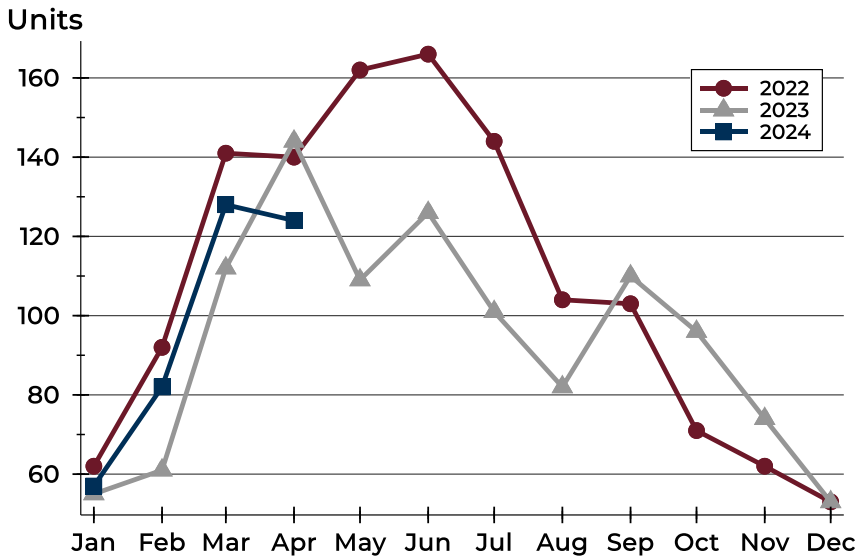
## History of New Listings





## City of Lawrence New Listings Analysis

### New Listings by Month



Month	2022	2023	2024
January	62	55	57
February	92	61	82
March	141	112	128
April	140	144	124
May	162	109	
June	166	126	
July	144	101	
August	104	82	
September	103	110	
October	71	96	
November	62	74	
December	53	53	

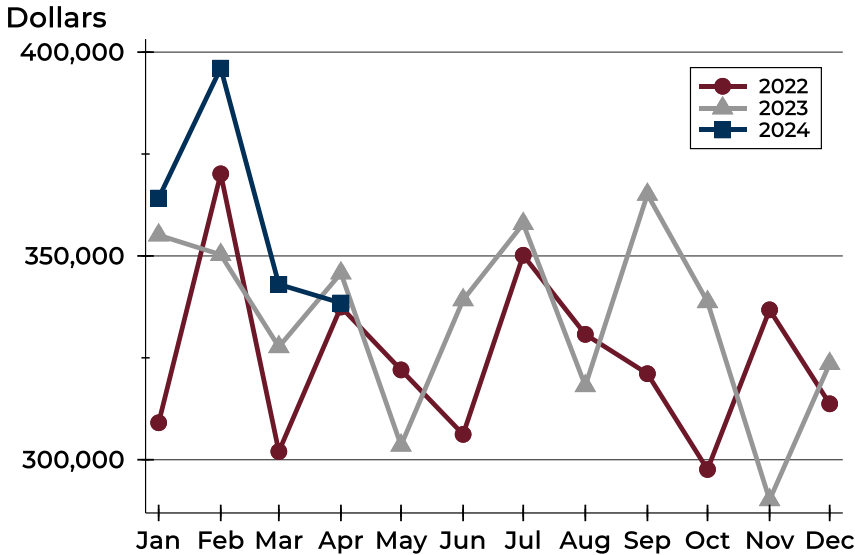
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	8	6.5%	1,613	1,300	15	8	100.0%	100.0%
\$50,000-\$99,999	2	1.6%	85,250	85,250	8	8	100.0%	100.0%
\$100,000-\$149,999	2	1.6%	130,000	130,000	4	4	100.0%	100.0%
\$150,000-\$199,999	9	7.3%	178,978	189,900	7	3	100.0%	100.0%
\$200,000-\$249,999	13	10.5%	224,162	230,000	5	4	99.1%	100.0%
\$250,000-\$299,999	16	12.9%	276,347	279,900	8	4	100.2%	100.0%
\$300,000-\$349,999	16	12.9%	325,388	324,900	7	5	100.0%	100.0%
\$350,000-\$399,999	22	17.7%	376,561	374,950	7	4	99.9%	100.0%
\$400,000-\$449,999	10	8.1%	425,640	424,700	11	11	100.0%	100.0%
\$450,000-\$499,999	12	9.7%	471,125	469,900	6	5	100.0%	100.0%
\$500,000-\$599,999	6	4.8%	548,600	548,900	15	16	100.0%	100.0%
\$600,000-\$749,999	5	4.0%	658,080	649,900	5	3	100.0%	100.0%
\$750,000-\$999,999	3	2.4%	865,000	810,000	17	19	96.5%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



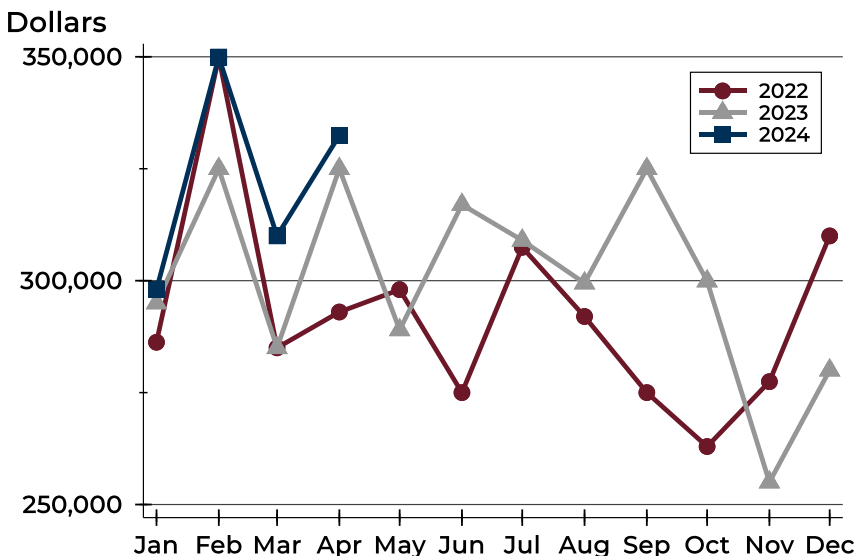
# City of Lawrence New Listings Analysis

## Average Price



Month	2022	2023	2024
January	309,069	355,103	364,190
February	370,146	350,309	396,080
March	302,005	327,690	343,029
April	337,476	345,785	338,446
May	322,036	303,520	
June	306,220	339,209	
July	350,165	357,904	
August	330,760	318,123	
September	321,108	365,085	
October	297,609	338,733	
November	336,777	290,148	
December	313,717	323,562	

## Median Price



Month	2022	2023	2024
January	286,250	295,000	298,000
February	349,900	325,000	349,950
March	285,000	285,000	310,000
April	293,000	325,000	332,450
May	298,000	289,000	
June	275,000	317,000	
July	307,450	309,000	
August	292,000	299,450	
September	275,000	325,000	
October	262,950	299,900	
November	277,450	255,000	
December	310,000	280,000	



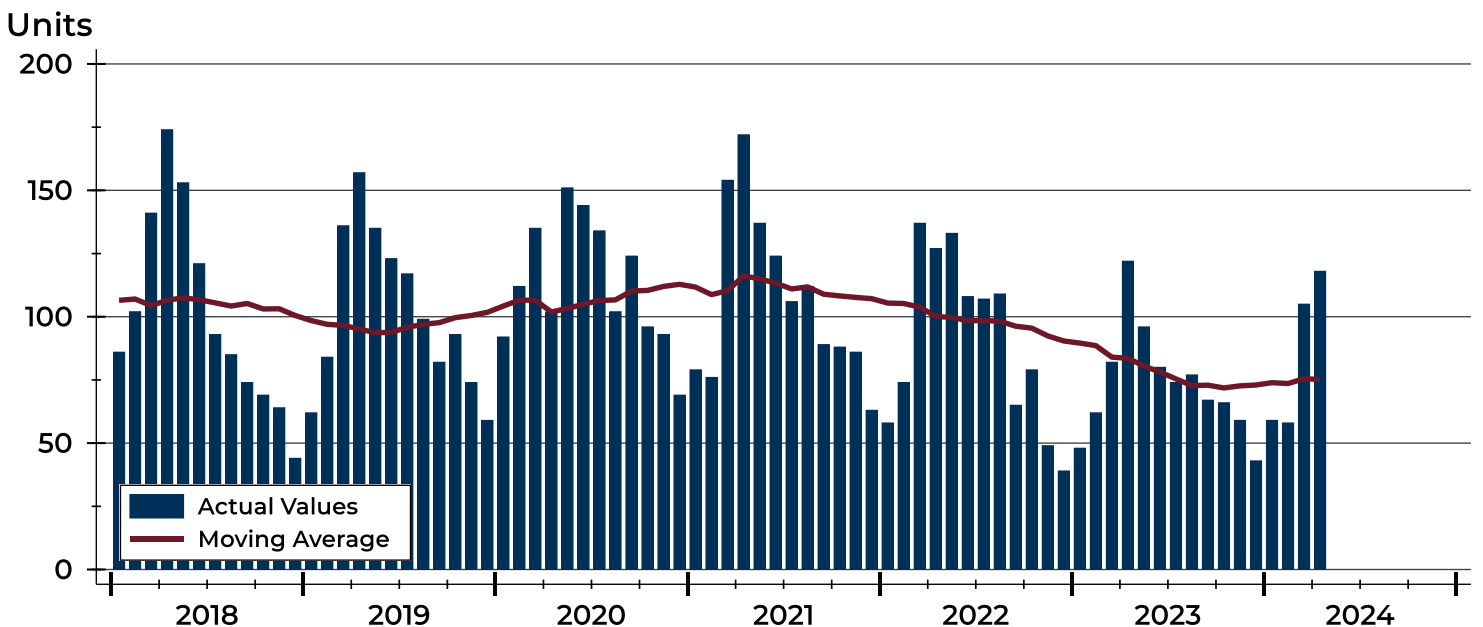
# City of Lawrence Contracts Written Analysis

Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
					2024	2023	Change
Contracts Written		118	122	-3.3%	340	314	8.3%
Volume (1,000s)		40,798	42,653	-4.3%	123,075	106,772	15.3%
Average	Sale Price	345,744	349,615	-1.1%	361,986	340,037	6.5%
	Days on Market	19	9	111.1%	23	17	35.3%
	Percent of Original	99.5%	102.4%	-2.8%	99.2%	100.8%	-1.6%
Median	Sale Price	319,900	322,500	-0.8%	319,900	299,950	6.7%
	Days on Market	6	3	100.0%	6	4	50.0%
	Percent of Original	100.0%	100.7%	-0.7%	100.0%	100.0%	0.0%

A total of 118 contracts for sale were written in the City of Lawrence during the month of April, down from 122 in 2023. The median list price of these homes was \$319,900, down from \$322,500 the prior year.

Half of the homes that went under contract in April were on the market less than 6 days, compared to 3 days in April 2023.

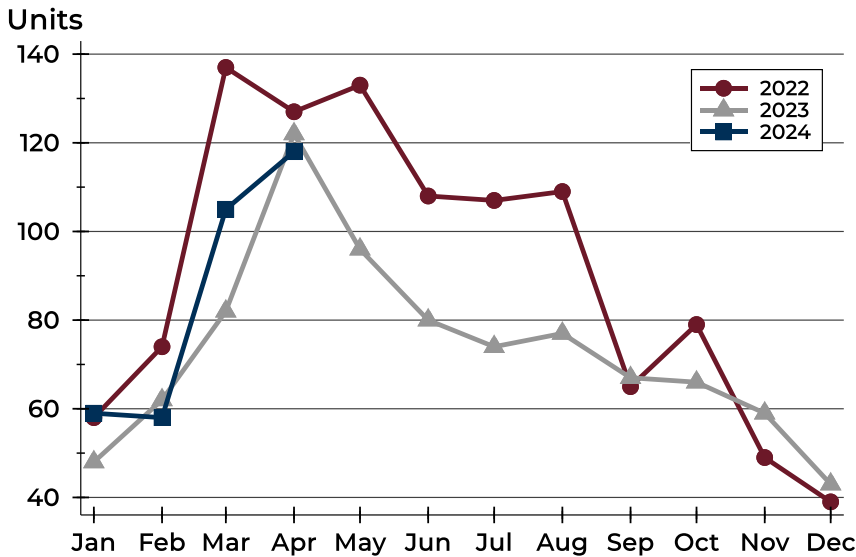
## History of Contracts Written





## City of Lawrence Contracts Written Analysis

### Contracts Written by Month



Month	2022	2023	2024
January	58	48	59
February	74	62	58
March	137	82	105
April	127	122	118
May	133	96	
June	108	80	
July	107	74	
August	109	77	
September	65	67	
October	79	66	
November	49	59	
December	39	43	

### Contracts Written by Price Range

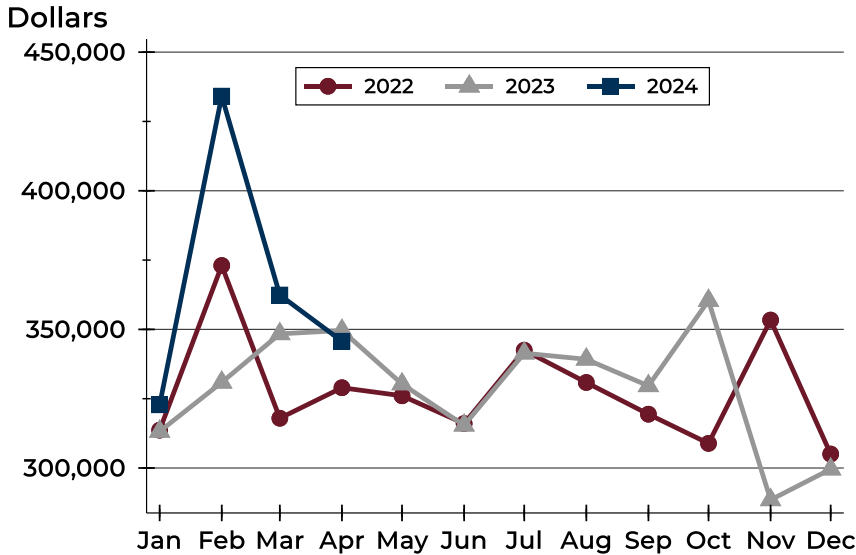
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	0.8%	90,500	90,500	6	6	100.0%	100.0%
\$100,000-\$149,999	3	2.5%	124,333	125,000	18	23	100.0%	100.0%
\$150,000-\$199,999	10	8.5%	167,090	160,000	57	10	99.8%	100.0%
\$200,000-\$249,999	17	14.4%	222,576	225,000	6	5	98.5%	100.0%
\$250,000-\$299,999	19	16.1%	278,518	279,900	13	8	99.3%	100.0%
\$300,000-\$349,999	19	16.1%	324,932	319,900	13	7	99.8%	100.0%
\$350,000-\$399,999	19	16.1%	375,242	375,000	19	3	100.3%	100.0%
\$400,000-\$449,999	4	3.4%	431,100	429,750	6	5	100.0%	100.0%
\$450,000-\$499,999	8	6.8%	472,831	471,950	18	4	99.9%	100.0%
\$500,000-\$599,999	11	9.3%	537,818	539,800	32	24	99.6%	100.0%
\$600,000-\$749,999	5	4.2%	660,280	649,900	26	3	99.7%	100.0%
\$750,000-\$999,999	2	1.7%	780,000	780,000	17	17	96.3%	96.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





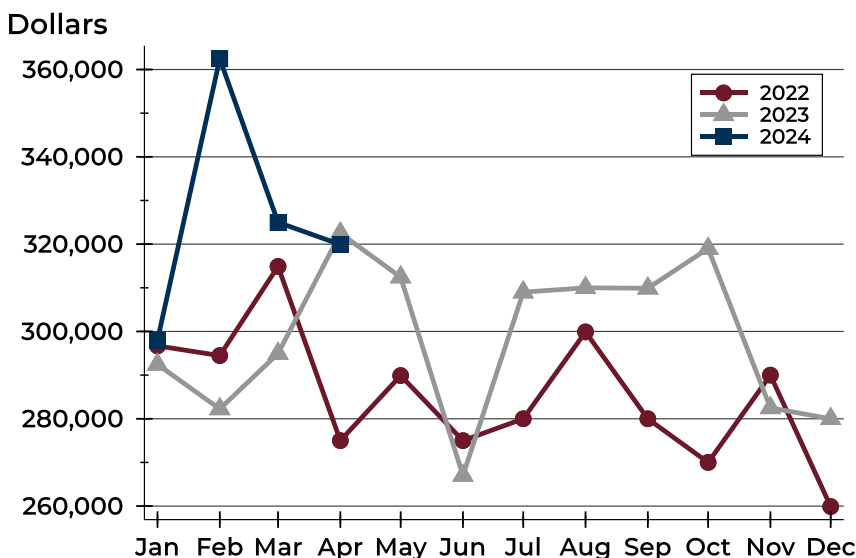
# City of Lawrence Contracts Written Analysis

## Average Price



Month	2022	2023	2024
January	313,674	313,207	322,803
February	373,052	330,911	434,141
March	317,961	348,394	362,399
April	328,966	349,615	345,744
May	326,059	330,296	
June	316,044	315,423	
July	342,488	341,411	
August	330,861	339,212	
September	319,416	329,643	
October	308,888	360,391	
November	353,371	288,514	
December	305,041	299,601	

## Median Price

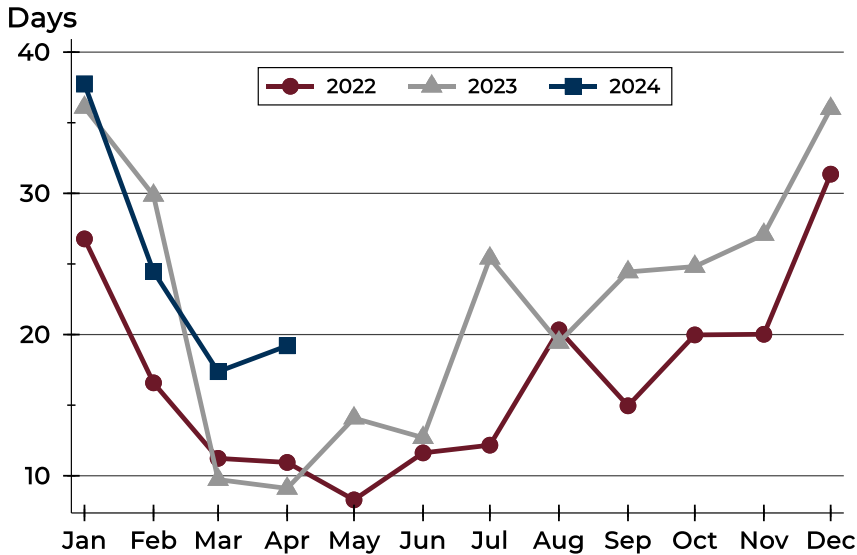


Month	2022	2023	2024
January	296,700	292,450	298,000
February	294,475	282,250	362,450
March	314,900	294,950	325,000
April	275,000	322,500	319,900
May	289,900	312,450	
June	275,000	267,000	
July	280,000	309,000	
August	299,900	310,000	
September	280,000	309,900	
October	270,000	319,000	
November	290,000	282,500	
December	259,900	280,000	



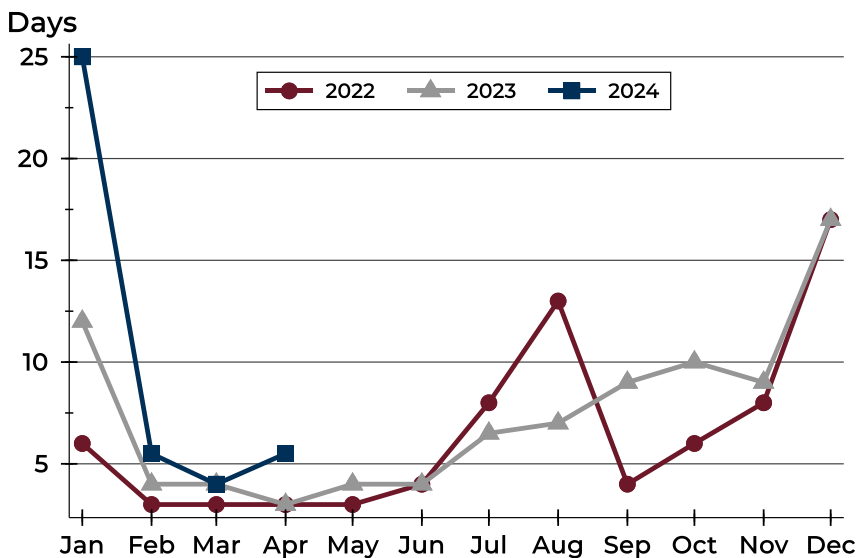
# City of Lawrence Contracts Written Analysis

## Average DOM



Month	2022	2023	2024
January	27	36	38
February	17	30	24
March	11	10	17
April	11	9	19
May	8	14	
June	12	13	
July	12	25	
August	20	19	
September	15	24	
October	20	25	
November	20	27	
December	31	36	

## Median DOM



Month	2022	2023	2024
January	6	12	25
February	3	4	6
March	3	4	4
April	3	3	6
May	3	4	
June	4	4	
July	8	7	
August	13	7	
September	4	9	
October	6	10	
November	8	9	
December	17	17	



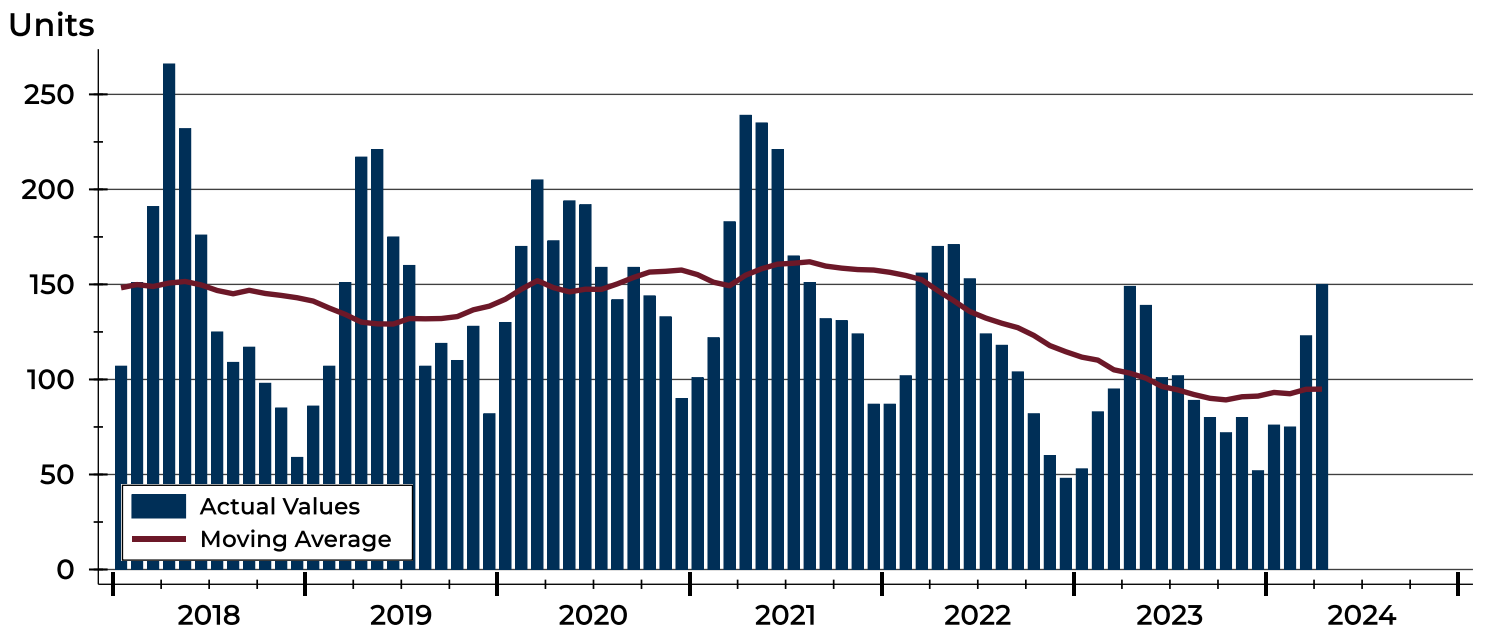
# City of Lawrence Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of April 2023	Change
Pending Contracts		150	149	0.7%
Volume (1,000s)		52,314	54,647	-4.3%
Average	List Price	348,759	366,757	-4.9%
	Days on Market	20	17	17.6%
	Percent of Original	99.6%	99.6%	0.0%
Median	List Price	314,950	335,000	-6.0%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 150 listings in the City of Lawrence had contracts pending at the end of April, up from 149 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

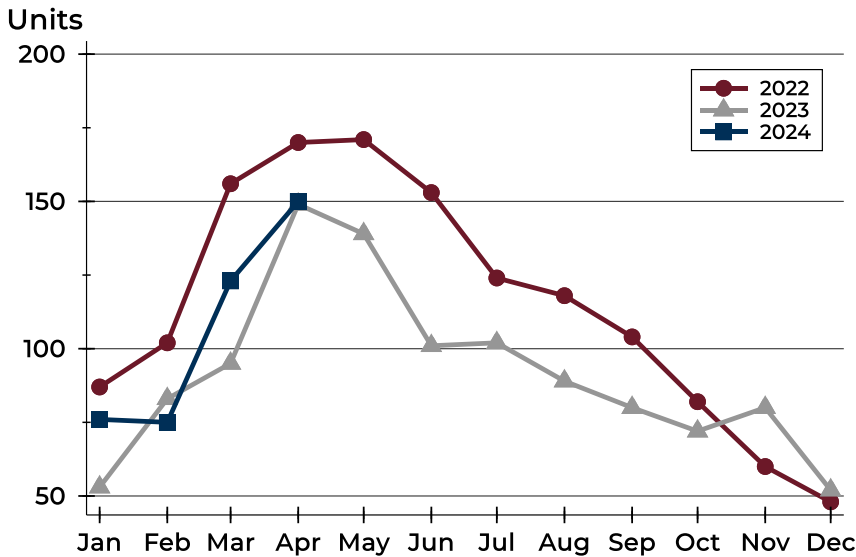
## History of Pending Contracts





## City of Lawrence Pending Contracts Analysis

### Pending Contracts by Month



Month	2022	2023	2024
January	87	53	76
February	102	83	75
March	156	95	123
April	170	149	150
May	171	139	
June	153	101	
July	124	102	
August	118	89	
September	104	80	
October	82	72	
November	60	80	
December	48	52	

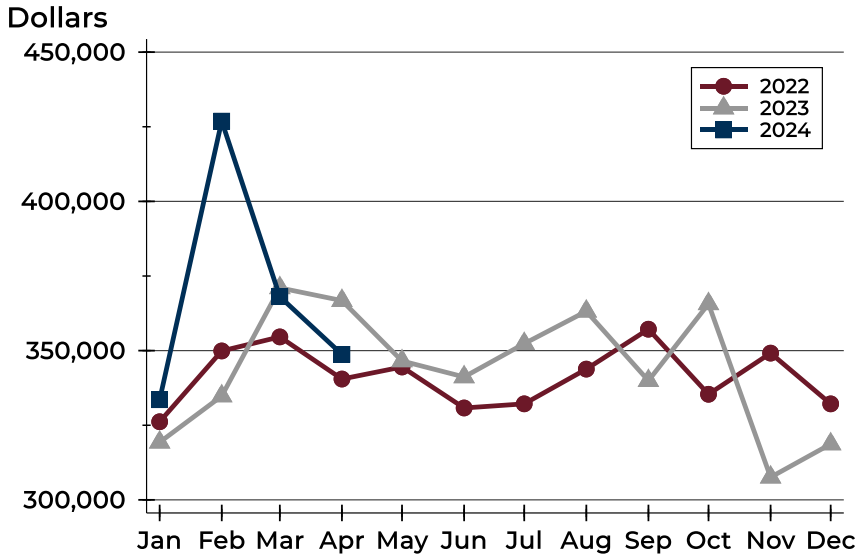
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$50,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	1.3%	86,200	86,200	4	4	100.0%	100.0%
\$100,000-\$149,999	7	4.7%	125,779	125,000	27	21	97.1%	100.0%
\$150,000-\$199,999	14	9.3%	173,443	169,950	56	17	99.6%	100.0%
\$200,000-\$249,999	20	13.3%	224,145	225,000	17	5	99.3%	100.0%
\$250,000-\$299,999	24	16.0%	280,356	282,450	11	4	99.5%	100.0%
\$300,000-\$349,999	24	16.0%	324,358	322,400	12	6	99.7%	100.0%
\$350,000-\$399,999	19	12.7%	376,553	375,000	13	3	100.0%	100.0%
\$400,000-\$449,999	4	2.7%	431,100	429,750	6	5	100.0%	100.0%
\$450,000-\$499,999	11	7.3%	471,591	469,900	16	4	99.7%	100.0%
\$500,000-\$599,999	13	8.7%	539,692	539,800	27	19	99.8%	100.0%
\$600,000-\$749,999	8	5.3%	662,038	659,900	30	4	99.8%	100.0%
\$750,000-\$999,999	4	2.7%	864,500	855,000	13	9	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



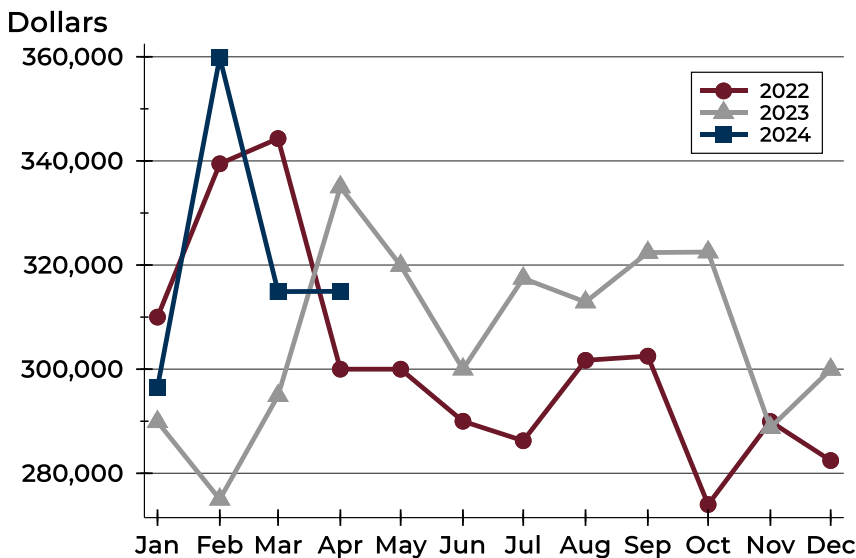
# City of Lawrence Pending Contracts Analysis

## Average Price



Month	2022	2023	2024
January	326,176	319,303	333,556
February	349,894	334,790	426,894
March	354,598	371,024	368,083
April	340,485	366,757	348,759
May	344,523	346,540	
June	330,793	341,180	
July	332,179	352,339	
August	343,818	363,178	
September	357,180	339,931	
October	335,385	365,678	
November	349,171	307,588	
December	332,166	318,710	

## Median Price

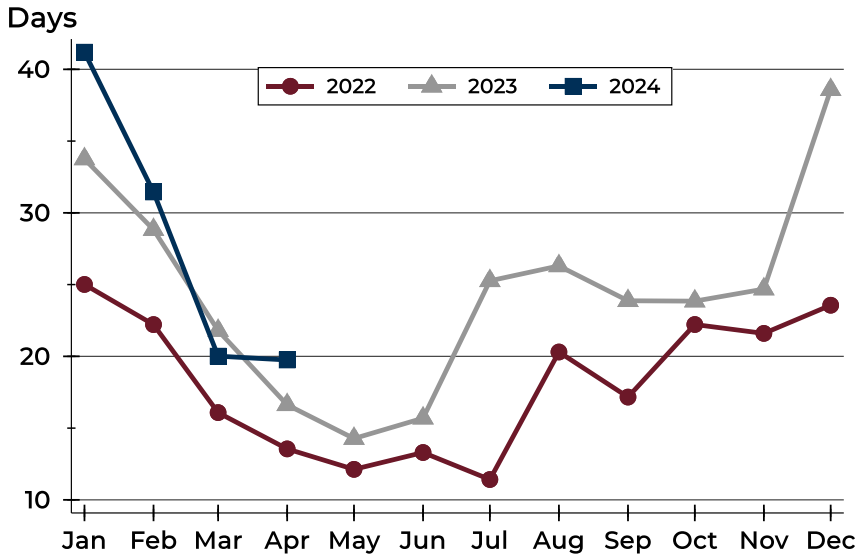


Month	2022	2023	2024
January	310,000	289,900	296,500
February	339,450	275,000	359,900
March	344,300	294,900	314,900
April	300,000	335,000	314,950
May	300,000	319,900	
June	290,000	300,000	
July	286,250	317,450	
August	301,700	312,900	
September	302,500	322,400	
October	274,000	322,500	
November	289,950	288,775	
December	282,450	299,950	



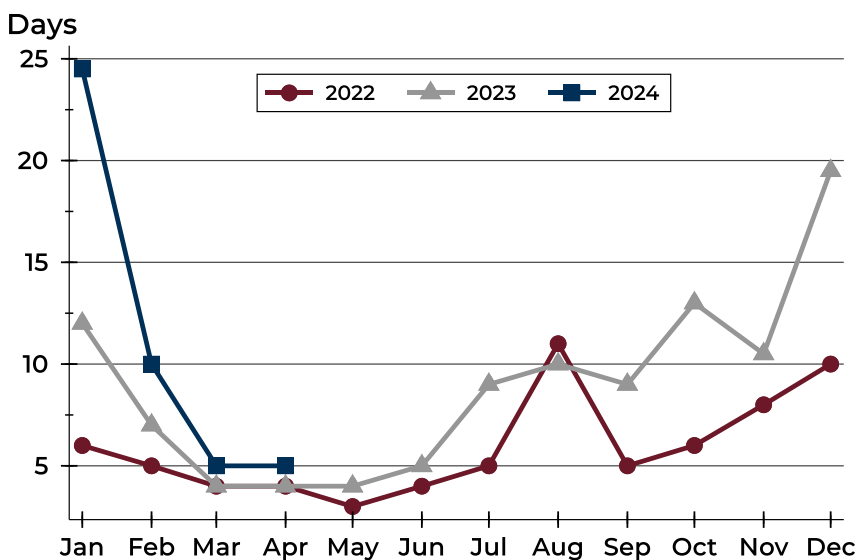
# City of Lawrence Pending Contracts Analysis

## Average DOM



Month	2022	2023	2024
January	25	34	41
February	22	29	31
March	16	22	20
April	14	17	20
May	12	14	
June	13	16	
July	11	25	
August	20	26	
September	17	24	
October	22	24	
November	22	25	
December	24	39	

## Median DOM



Month	2022	2023	2024
January	6	12	25
February	5	7	10
March	4	4	5
April	4	4	5
May	3	4	
June	4	5	
July	5	9	
August	11	10	
September	5	9	
October	6	13	
November	8	11	
December	10	20	